



Building on Strong Foundations.
Strengthening the Core.

First Half 2026

Financial and Operating Results Briefing
Via Zoom

Friday, 14 August 2026

2:30 PM





Macroeconomic Highlights

GT Capital First Half 2026
Financial and Operating Results Briefing

Macroeconomic Indicators

First Half 2026



GDP

2.3% 2Q 2026

(versus **2.9%** Bloomberg Consensus 2Q 2026)

2.6% 1H 2026

- Consumption **+2.8%**
- Government Exp **+8.3%**
- Capital Formation **-9.2%**
- ***Construction -14.8%**
- Exports **+12.2%**
- Imports **+5.5%**

Key Drivers Growth Rate

GDP

Consumption
~70% of GDP

Government Exp.
~20% of GDP

Public Construction
~15% of GDP

1Q 25

2Q 25

3Q 25

4Q 25

1Q 26

2Q 26

5.4%

5.4%

4.0%

3.0%

2.8%

2.3%

5.3%

5.2%

4.0%

3.8%

3.0%

2.8%

18.7%

8.7%

5.8%

0.7%

4.8%

8.3%

7.1%

0.9%

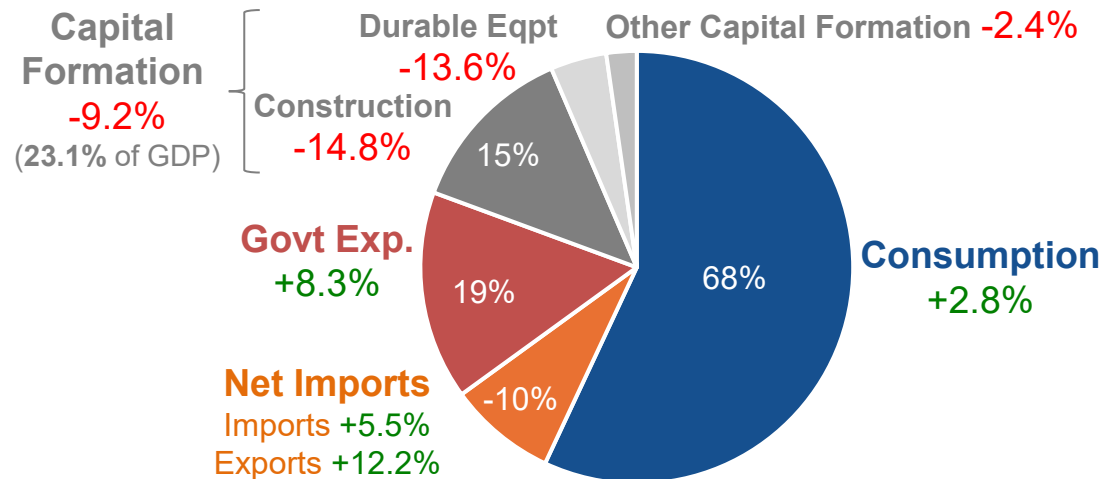
-0.2%

-9.2%

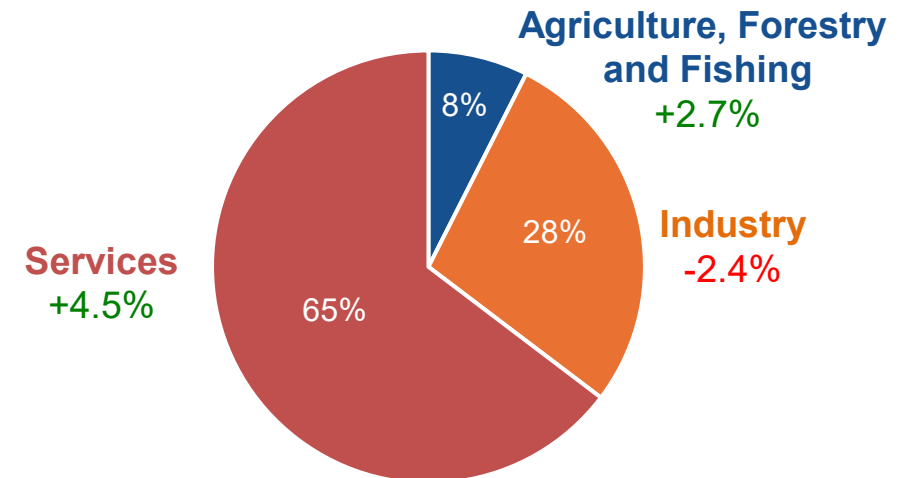
-4.3%

-14.8%

GDP Contribution (Demand Side)



GDP Contribution (Supply Side)



Macroeconomic Indicators

First Half 2026



OFW Remittances

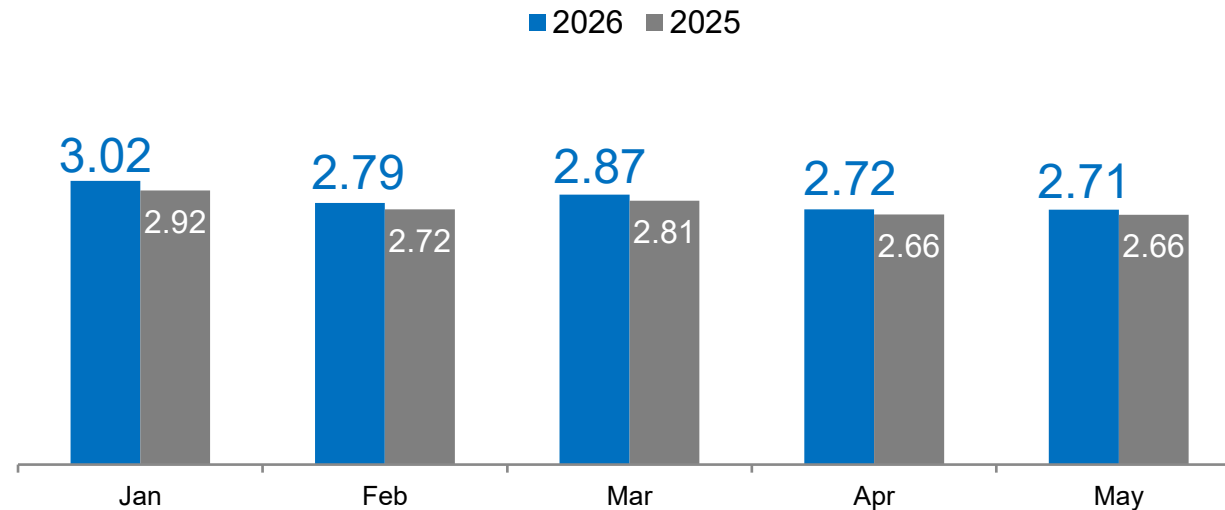
(In USD B)

USD15.7B

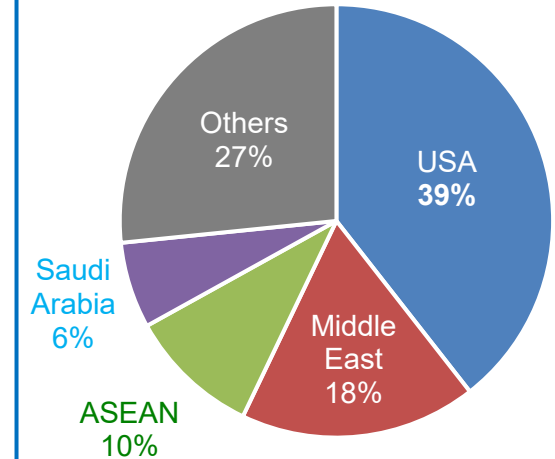
5M26, **+2.6%** YoY

USD15.3B

5M25



OFW Remittances by Location



Fiscal Balance

PHP786.8B **+2.8%**
deficit in 1H 2026 vs.
PHP765.5B deficit in 1H
2025

Trade Balance

USD4.9B **+12.3%**
deficit in Jun 2026 vs.
USD4.4B deficit in Jun 2025

Overall BOP Position

USD3.88B **deficit**
in 1H 2026 vs.
USD5.59B deficit in 1H 2025

Debt-to-GDP

66.0% **22-Year High**
in 1H 2026 vs.
63.1% in 1H 2025
Gross NG Debt: **PHP19.1T** in
1H2026 vs. 17.3T 1H2025

Foreign Direct Investment

USD2.18B
net inflows
Jan-May 2026 **-33%**

Gross International Reserves

USD103.4B
As of Jul 2026 **-1.93% YoY**
From 7.0 to **6.7** months' worth
of imports and payments

Unemployment Rate

4.9% in Jun 2026 vs. 3.7% in 2025

Macroeconomic Indicators

First Half 2026



Inflation

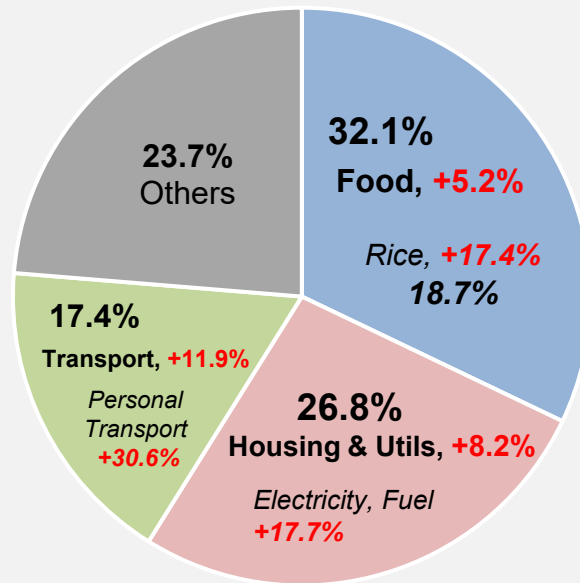
6.2% July 2026

5.0% 7M2026 Average

VS.

1.7% 7M2025 Average

July 2026 Inflation Drivers

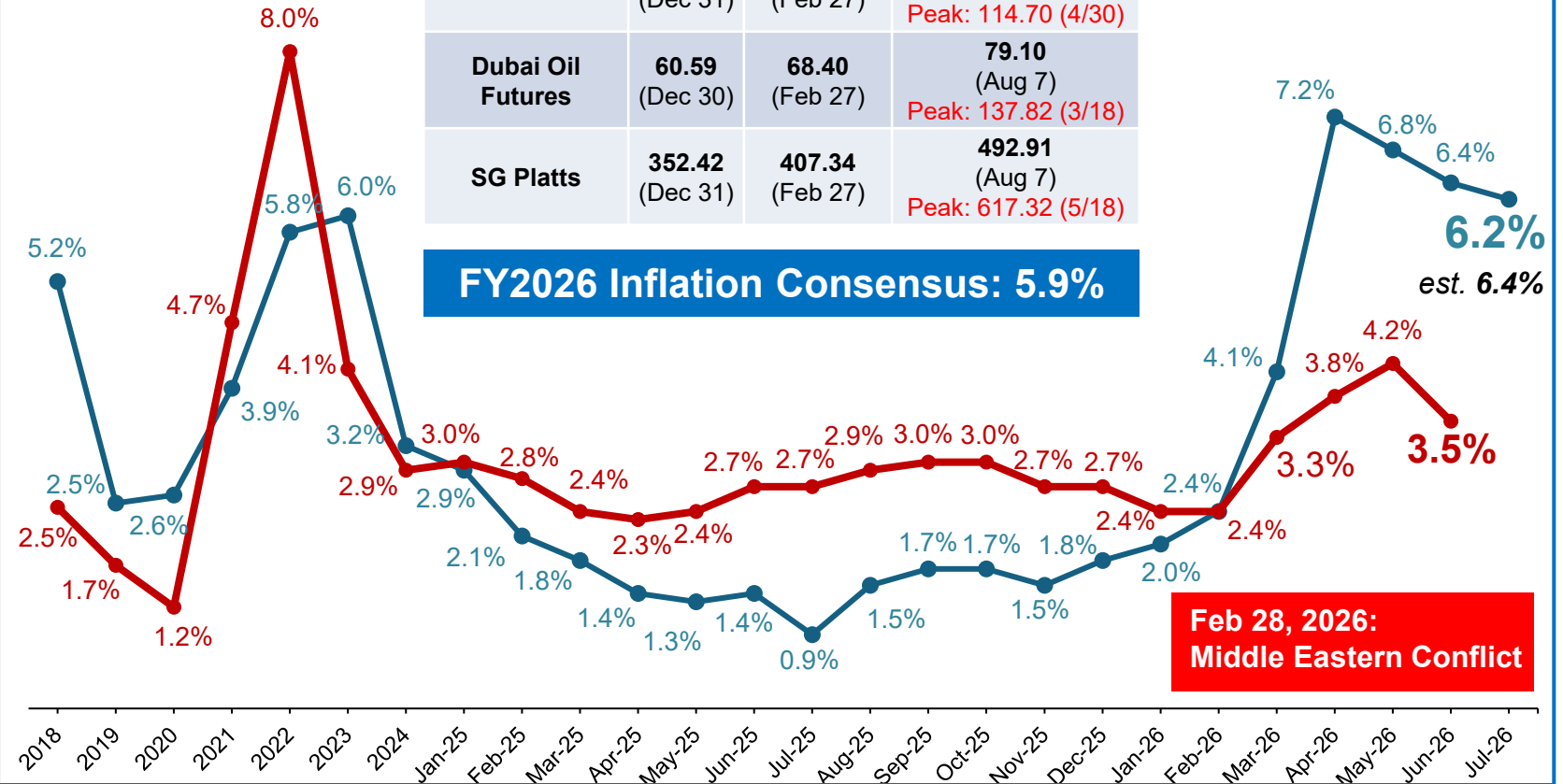


PH Inflation

US Inflation

(in USD/Barrel)	End 2025	Pre-Conflict	Current
Brent Crude Spot	60.51 (Dec 31)	73.20 (Feb 27)	83.55 (Aug 7) Peak: 122.53 (4/29)
Brent Oil Futures	60.85 (Dec 31)	72.48 (Feb 27)	81.65 (Aug 7) Peak: 114.70 (4/30)
Dubai Oil Futures	60.59 (Dec 30)	68.40 (Feb 27)	79.10 (Aug 7) Peak: 137.82 (3/18)
SG Platts	352.42 (Dec 31)	407.34 (Feb 27)	492.91 (Aug 7) Peak: 617.32 (5/18)

FY2026 Inflation Consensus: 5.9%



Macroeconomic Indicators

First Half 2026



BSP Policy Rate

4.75% (+50bps)

Jan-Jun 2026

-125 bps

Jan-Dec 2025

Fed Funds Rate

Unchanged

3.75%

Jan-Jun 2026

-75 bps

Jan-Dec 2025

USDPHP

-3.59%

(29-Dec '25 to 07-Aug '26)

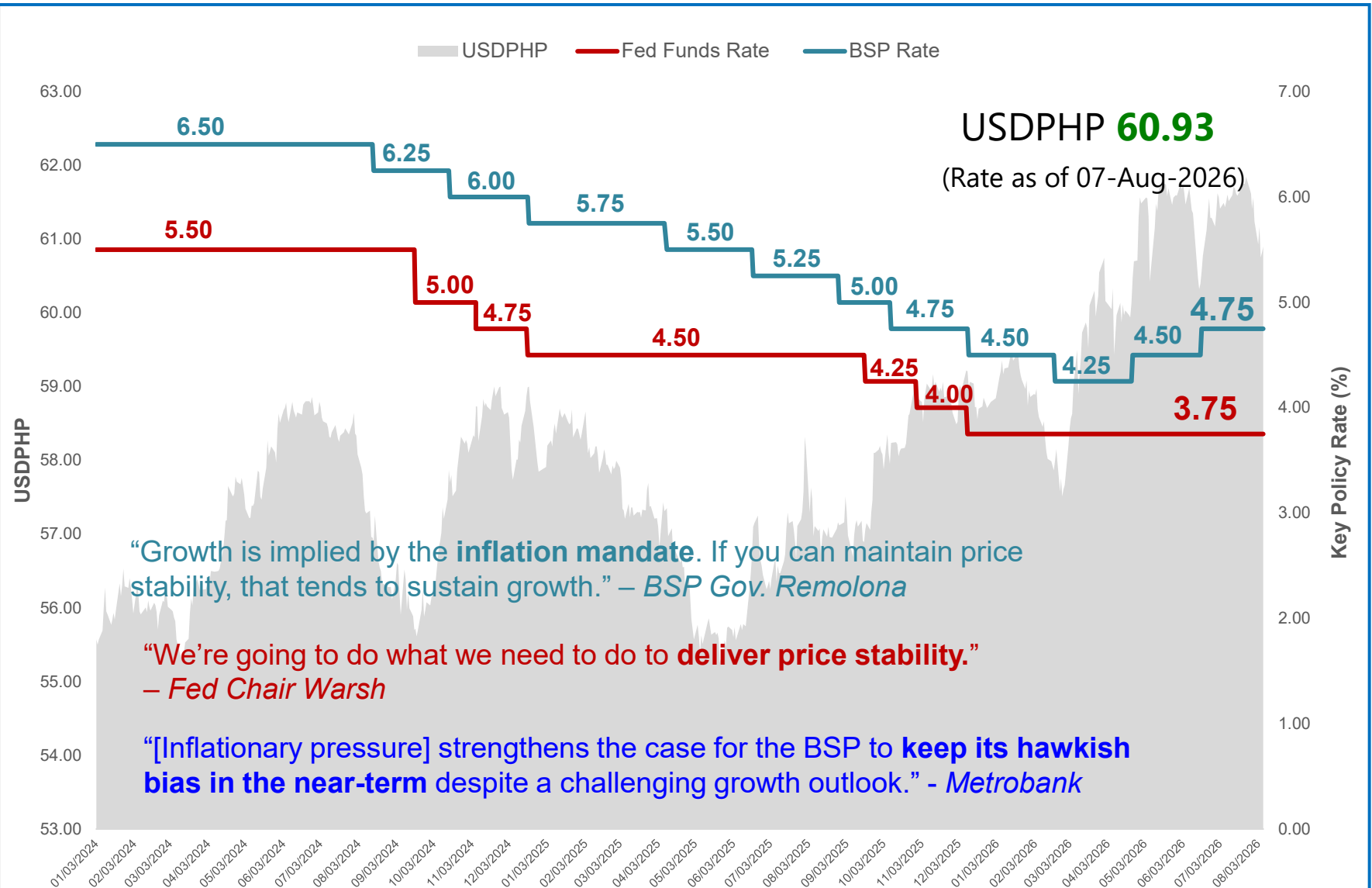
USDPHP **58.79**

Dec 29, 2025

Bloomberg Consensus

As of Aug 4, 2026

USD/PHP **61.00** FY2026





- Slower **economic growth** momentum due to weaker consumer sentiment
 - 2Q GDP **2.3%** vs. 2.9% consensus
 - BSP Consumer Expectation Survey **-42.0%** vs. -15.8% in 1Q 2026
 - Consumption **+2.8%** (accounts for ~70% of GDP, historically at 4-5%)
- Inflation at **6.2%** in July due to elevated oil prices leading to higher transport, food and utilities
- BSP policy rate at **4.75%** (BSP dilemma of managing inflation vs. growth)
- FX pressure remains with USD/PHP expectation **above Php60 level**
- Fiscal position constrained with **debt-to-GDP at 66.0%** (22-year high) coupled with increasing interest rates
- All sectors are on a “**wait-and-see**” posture maintaining liquidity
- Economic recovery and resurgence of consumer confidence dependent upon the resolution of the ME crisis and domestic political issues



Consolidated Financial Highlights

GT Capital First Half 2026
Financial and Operating Results Briefing

GT Capital Financial Highlights

First Half 2026



Core Net Income	Php15.54 Billion¹ 1H 2026	-14%
	Php18.11 Billion ² 1H 2025	
Reported Net Income	Php16.41 Billion 1H 2026	-11%
	Php18.42 Billion 1H 2025	

1) Excluding P1.27B share in TMP's CARS incentives, P340M Parent's nonrecurring donation, P41M share in MPIC's nonrecurring gains, and P93M effect of business combination

2) Excluding P398M share in MPIC's nonrecurring gains, and P88M effect of business combination

GT Capital Financial Highlights

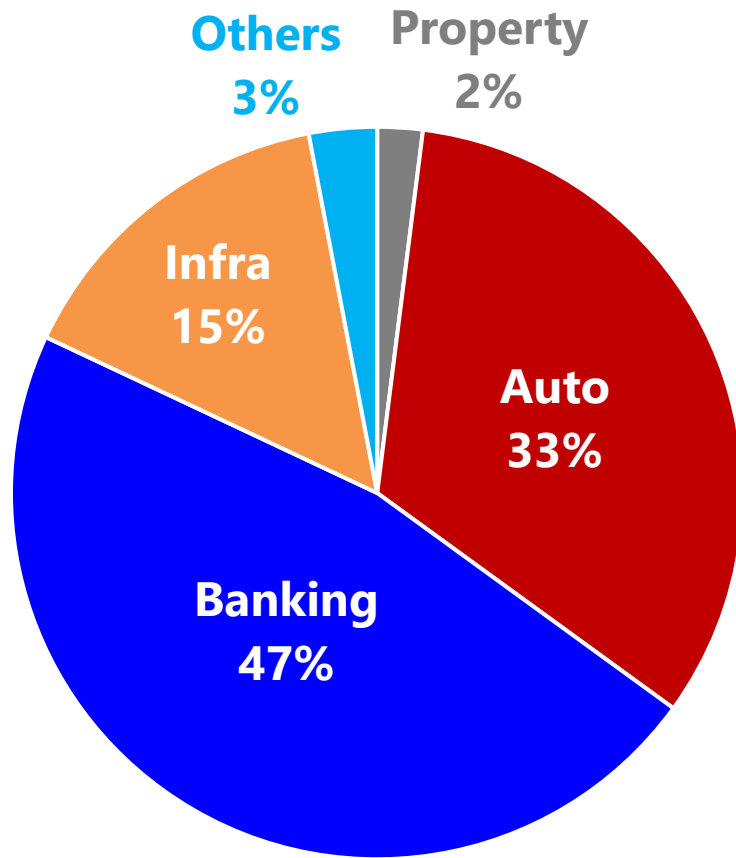
First Half 2026



Revenues Php81.6B +5% Net Income Php24.9B +0.2% - Gross loans Php2.1T +12% - NII Php67.7B +13% (83% of OI) - CASA deposits +6% Php1.6T (CASA 61% vs. 59% FY25); TD +17% Php1.0T - NIM 3.85% 2Q 2026 - Provisions Php7.5B +27% - NPL ratio 1.8% - NPL Cover 133% - CAR 14.9% - CET1 14.2%	Revenues Php8.8B +60% Net Income Php4.0B 13x - Excl. asset sale operating results Php177M NIAT - Reservation Sales Php7.4B -17% due to limited project launches 50% of Reservation Sales from RFO - RFO Booked Sales Php2.6B +39% Equity in JV Php453M JV projects are mostly near completion - GHM NIAT Php155M +6%	Gross Premium Php21.8B +31% Net Income Php1.3B -14% - APE Php2.9B +18% - RP +1%; SP +69% driven by Asset Master (\$/Php) - SP/RP mix (53%:47%) - Premium Income +32% - Higher contribution of SP and distribution cost +23% - Investment income Php817M +25% on higher interest income and unrealized FX gains from losses in 1H2025 - Deferred income from SP 53% contribution - Life NI Php1.2B -21% <u>Non-Life</u> - GWP Php2.4B +16% - Net income Php85M from Php34M loss 1H2025	Share in Operating Core Income Php18.5B +6% Core Net Income Php16.0B +6% - Improved performance of power, toll, and hospitals - Rate adjustments for water - Core NI per OpCo - Meralco +6% - MPTC +7% - MYNLD +14% (-17% due to IPO dilution) - Reported NI Php16.2B -5% due to high base effect of Q1 2025 (Coastal storage sale)	Revenues Php115.4B -15% Net Income Php8.4B -33% - WSV -9.4%; RSV -9.3% (vs. Industry -7.7% incl. others estimates) - Market Share 45.3% - GPM 13.0% down due to lower sales volume and FX volatility - CARS incentives Php2.5B - Electrified vehicles is 11.1% of TMP's total sales, +23.3% increase YoY 22 xEV variants in the model lineup - Provincial sales account for 68% vs NCR 32%
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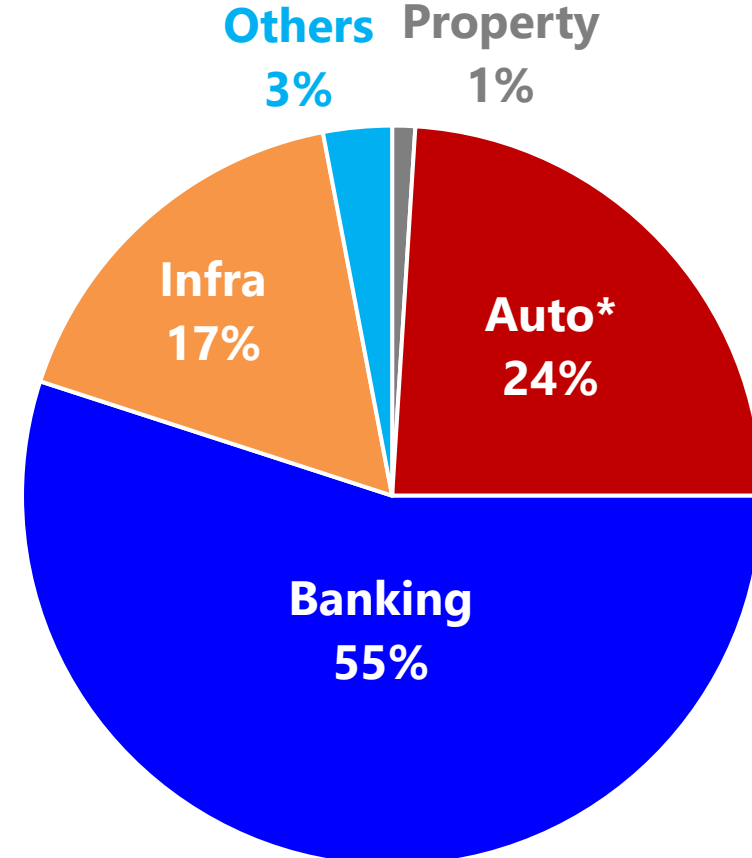
GT Capital Net Income Contribution per Sector

First Half 2026



1H 2025

Banking + Auto = 80%



1H 2026

Banking + Auto = 79%

*Includes CARS Incentives



Operating Company Highlights

GT Capital First Half 2026
Financial and Operating Results Briefing



Metrobank Financial Highlights

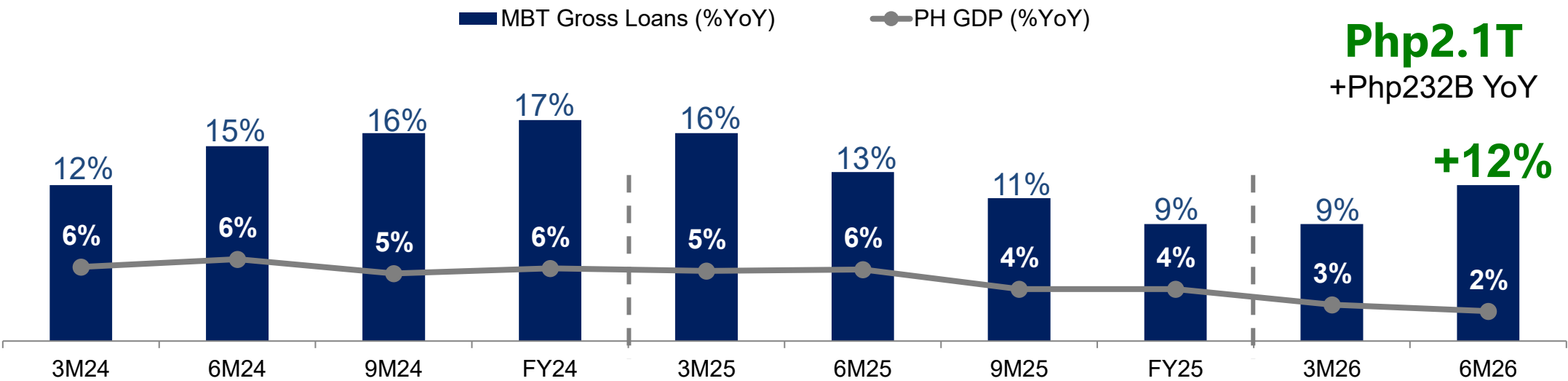


Metrobank Financial Highlights

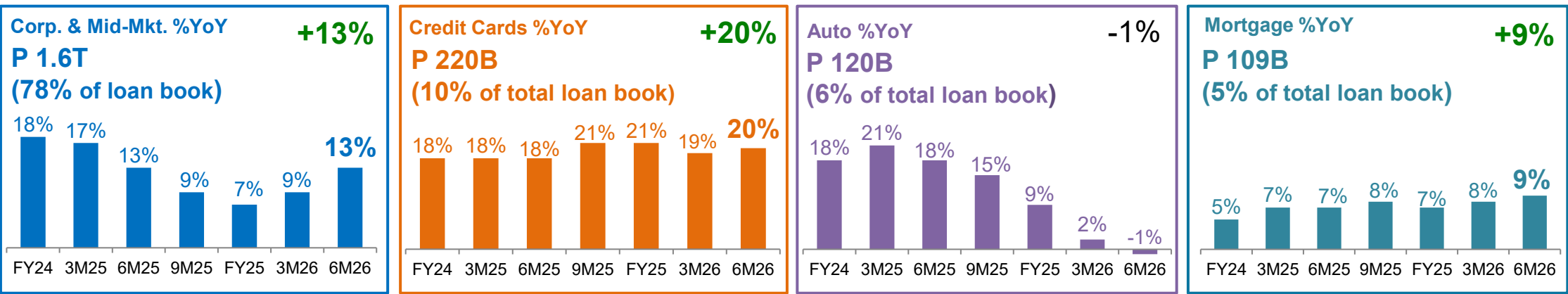
First Half 2026



MBT Loan Growth vs. GDP Growth



Loan Growth Drivers



*Credit Card Receivables: gross of unearned interest and discounts

Summary of Key Results

First Half 2026

- **Net Income** of **Php24.9B** in 1H 2026
 - **Net Interest Income** of **Php67.7B +13%** (83% of Operating Income)
- **Loan growth** at **+12%** YoY to **Php2.1T** vs. industry growth +12.6%
 - Strong consumer segment **+11%**, driven by **credit cards +20%** and **mortgage +9%**
- **Deposits +10% YoY** to **Php2.6T**, CASA ratio **61%**
- **Improving NIM 3.85%** in 2Q 2026, **+11bps** QoQ (1H 2026 **3.74%**)
- Adequate levels of provision against potential pressures from weak macro variables and uncertainty
- **ROE at 12.2%**
- **Healthy capital and liquidity ratios** **CAR at 14.9%**, **CET1 at 14.2%**



Industry Highlights

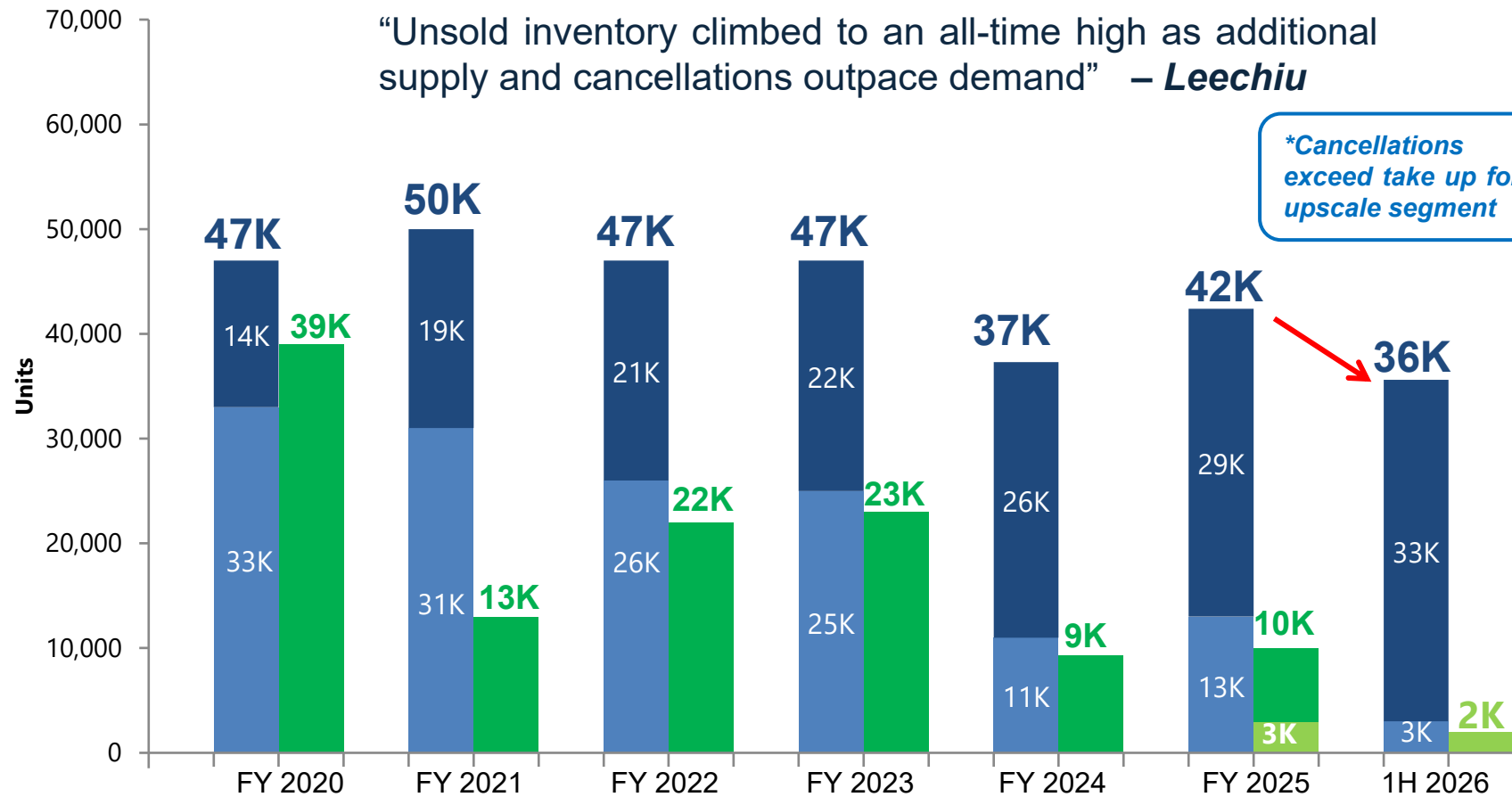


Metro Manila Residential Supply and Demand

First Half 2026

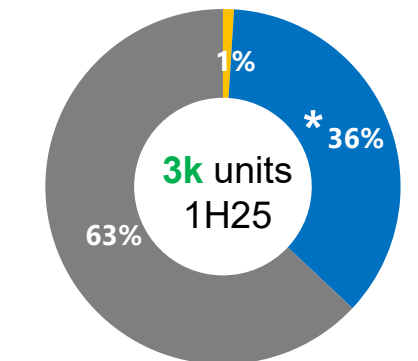
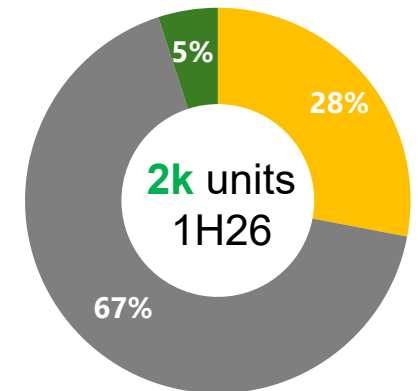
Metro Manila Residential Condominium Supply and Demand

Launches (Supply) RFO (Supply) 1H Take-up (Demand) 2H Take-up (Demand)



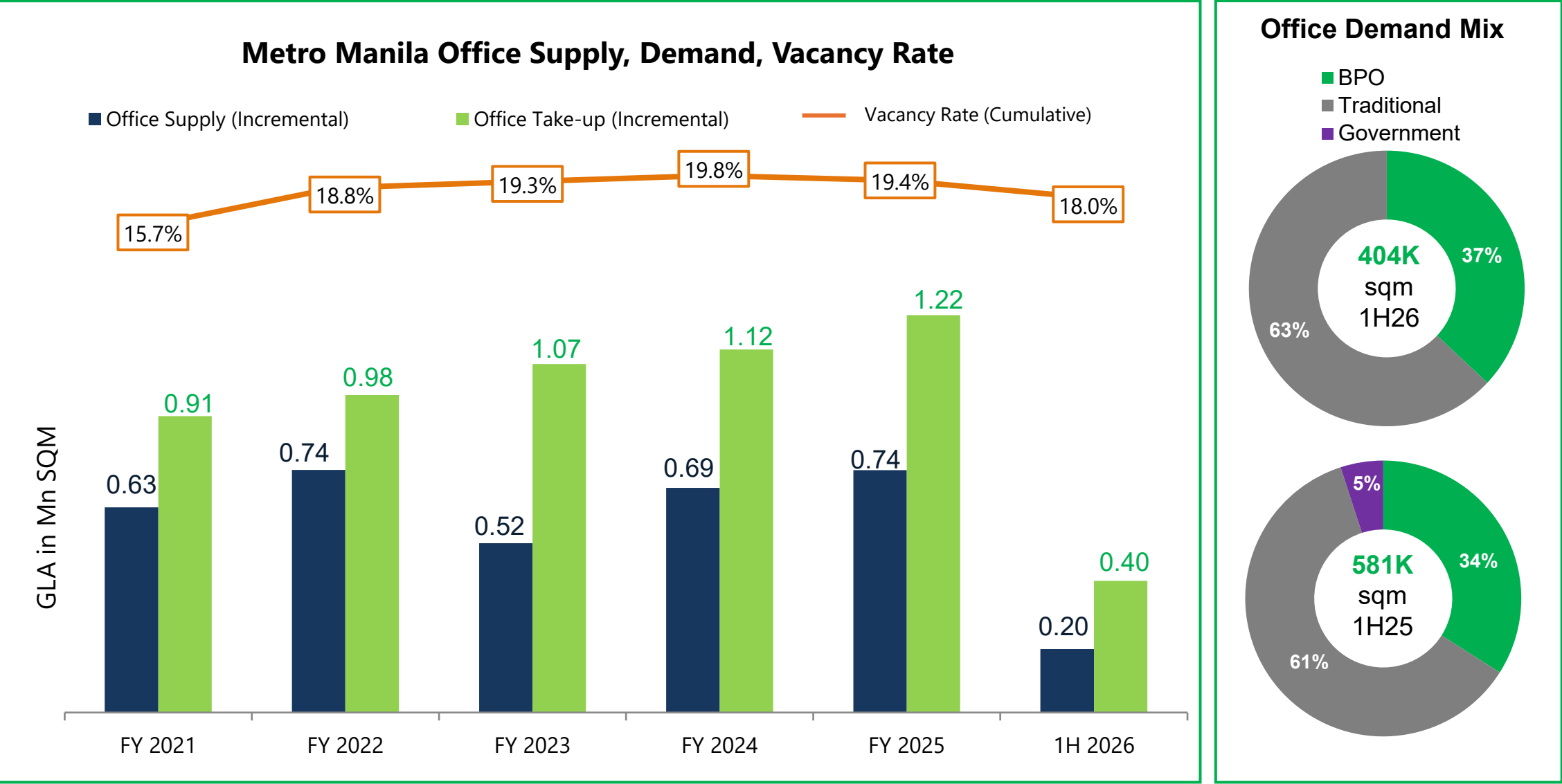
Residential Demand Mix

- High End Luxury (over Php12M)
- Upscale (Php7-12M)
- Middle Income (Php2.3-7M)
- Affordable (Php1.4-2.3M)



Metro Manila Office Supply and Demand

First Half 2026





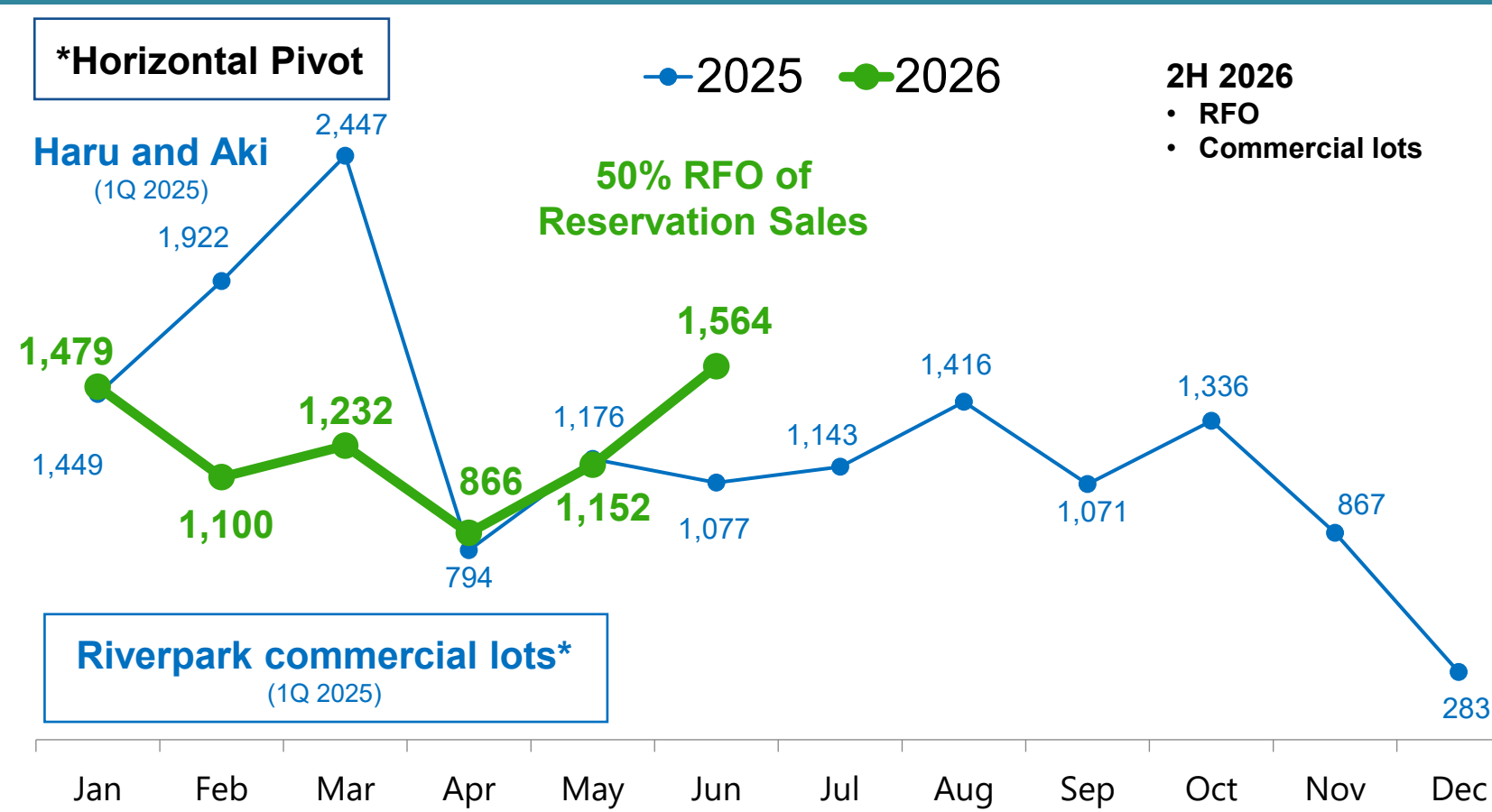
Federal Land Financial Highlights



Federal Land Financial Highlights

First Half 2026

Monthly Reservation Sales (Php M)

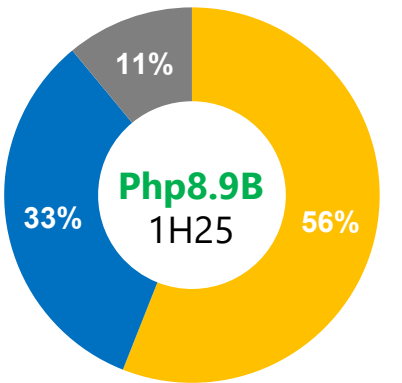
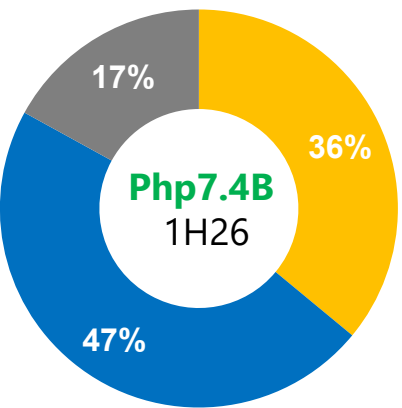


Php7.4B
1H 2026

-17% vs. **Php8.9B** 1H 2025

Reservation Sales Mix

- High End Luxury (over Php12M)
- Upscale (Php7-12M)
- Mid Income - Affordable (<7M)



RFO developments drive reservation sales



Quantum Residences

Pasay City

88% Sold
(Amethyst Tower)



Mi Casa

Bay Area

50% Sold



Six Senses

Bay Area

88% Sold



TGMO 1

Ortigas

68% Sold

Summary of Key Messages

First Half 2026

- Early signs of demand stabilization in **1H 2026**
 - Steady reservation sales average of **Php1 billion** per month
 - Stronger RFO take-up (**50% of reservation sales**)
 - RFO Sales **Php2.6 billion +39%**
- Pipeline projects and RFO inventory to support continued sales momentum
- Grand Hyatt Manila NIAT **Php154.6 million**
- Key project developments:
 - JV projects nearing completion (GHR, The Seasons Residences)
 - Construction of Riverpark Commercial Lots

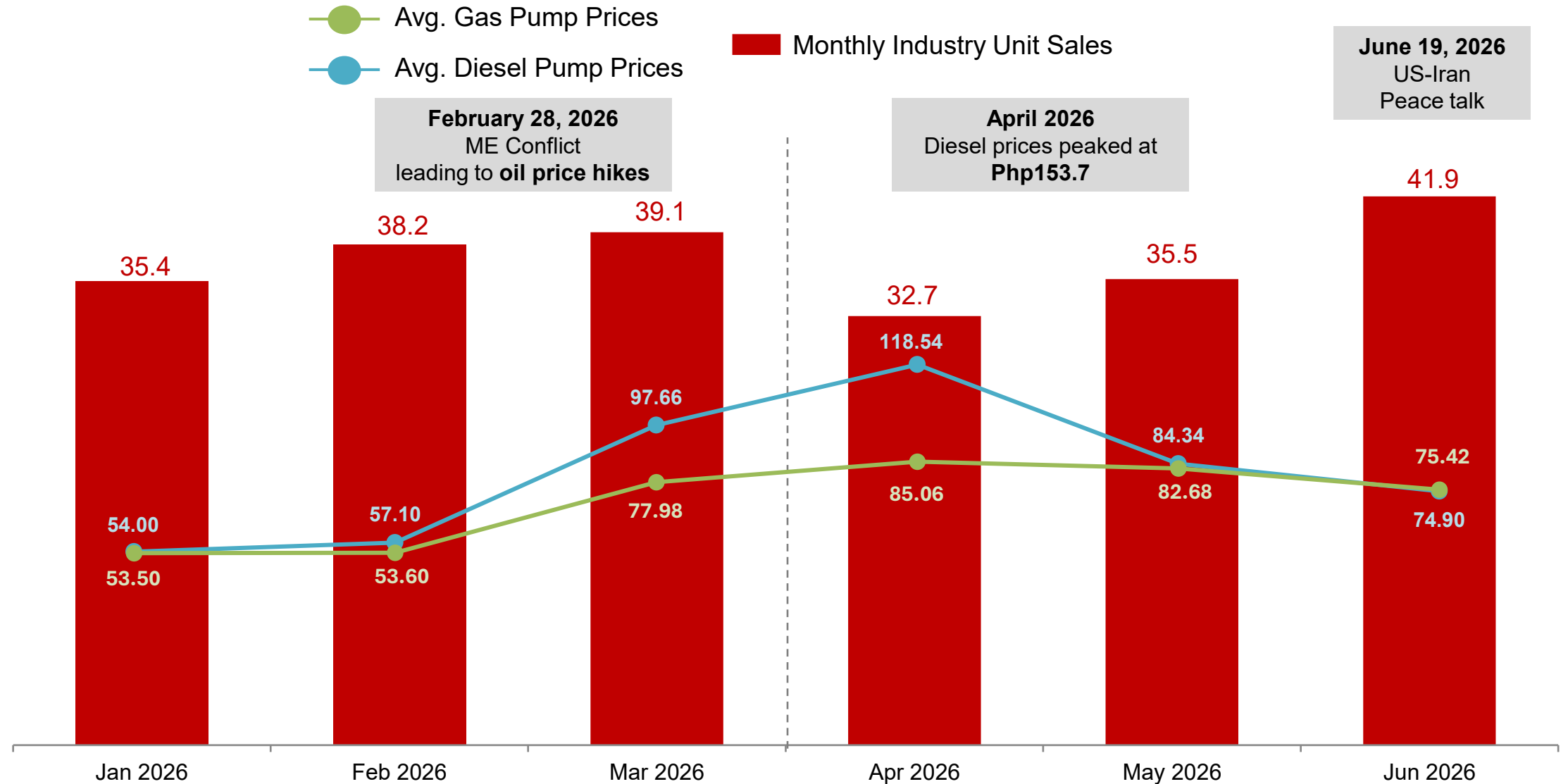


Automotive Sector Highlights



Automotive industry showing early signs of recovery

July 2025 to June 2026 Sales (in 000 units)



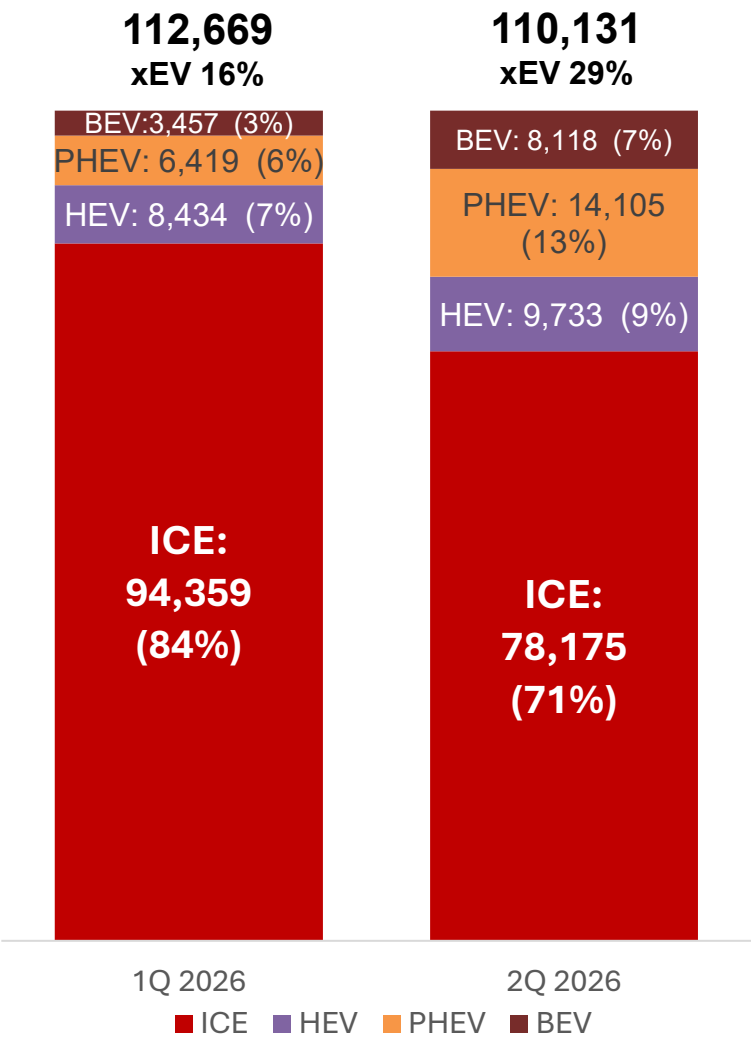
Source: TMP, CAMPI; Includes non-CAMPI members

Industry Sales - Powertrain Breakdown

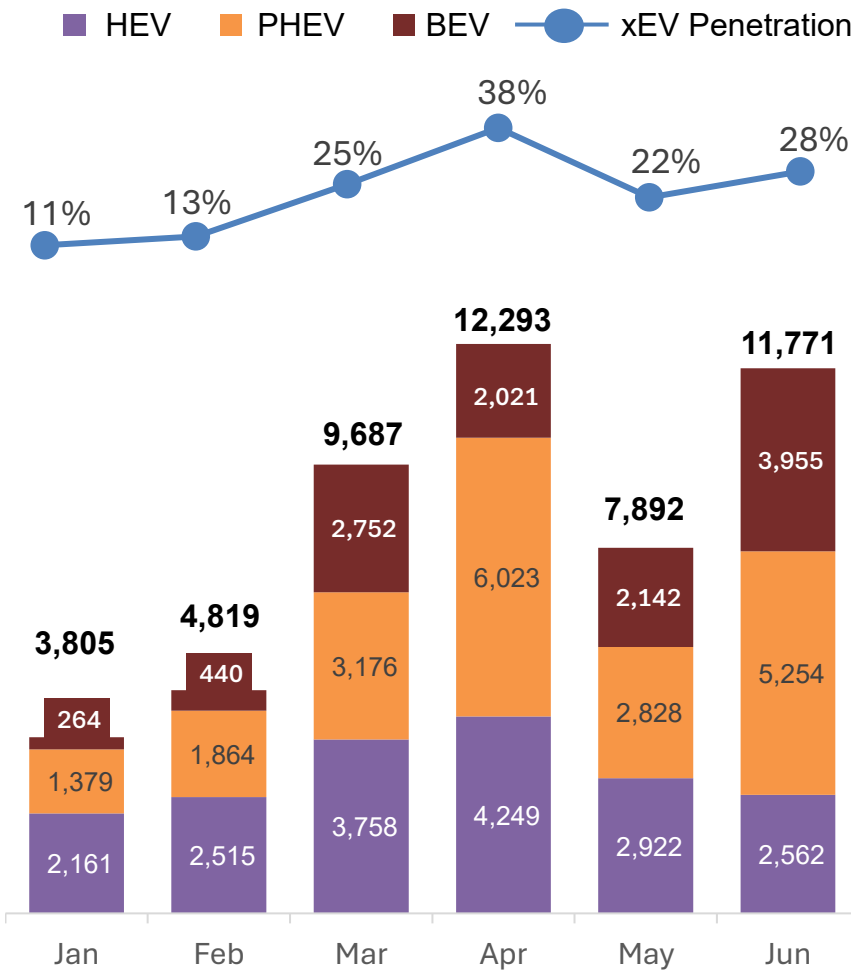
First Half 2026



Industry Quarterly Sales



Monthly xEV Sales & Penetration



Key Takeaways

 xEV penetration increased to **29%** in 2Q 2026

 xEV industry sales increased by **75%** in 2Q 2026

 Despite the rapid xEV growth, ICE vehicles still represent majority of total industry sales



Toyota Financial Highlights



Key Highlights

First Half 2026



Industry*

Retail Vehicle Sales

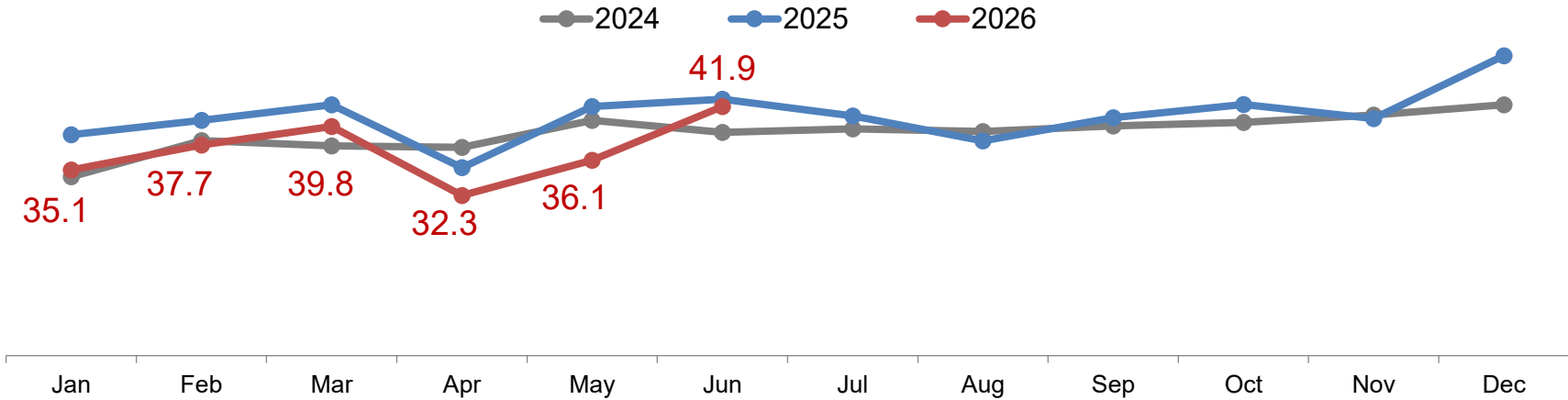
222,800 Units

in 1H 2026

-7.7% YoY
vs. **241,461**
in 1H 2025

*Includes others estimate 18,243 units

Monthly Retail Vehicle Sales (In 000 Units)



TOYOTA

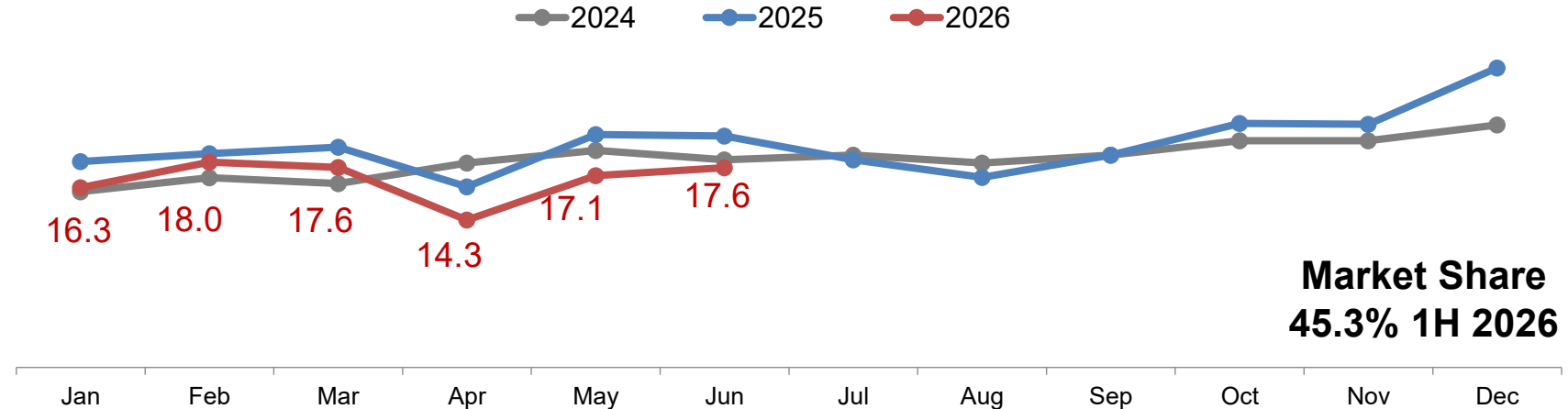
Retail Vehicle Sales

100,909 Units

in 1H 2026

-9.3% YoY
vs. **111,276**
in 1H 2025

Monthly Retail Vehicle Sales (In 000 Units)



Market Share
45.3% 1H 2026

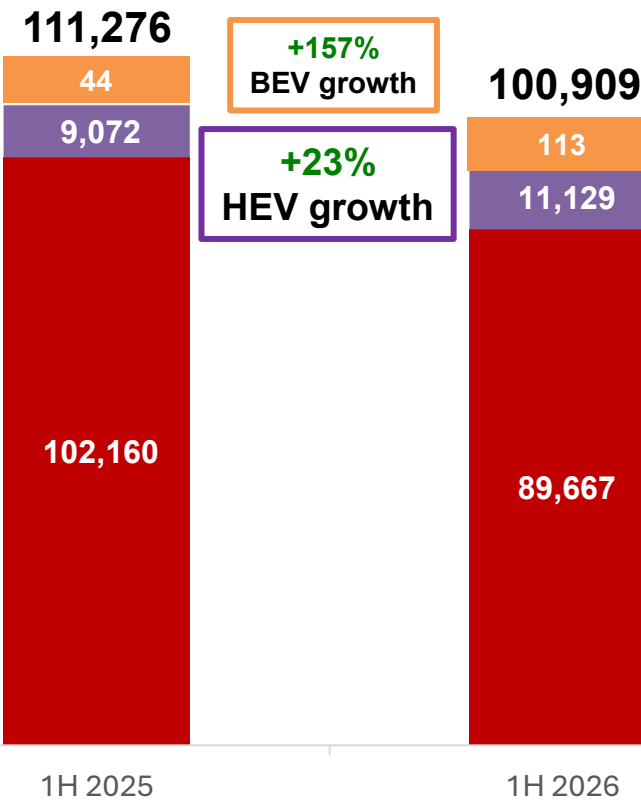
Toyota Retail Sales Highlights

First Half 2026



TMP 2026 First Half Sales

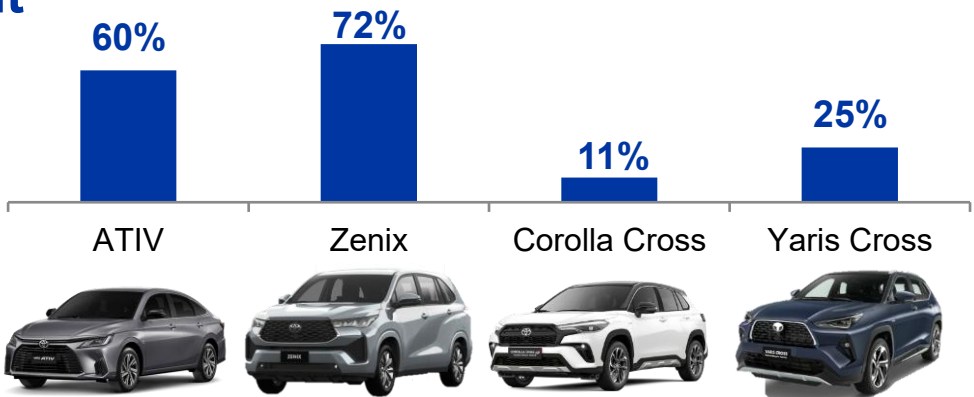
ICE HEV BEV



TMP Top Selling Electrified Vehicles (Ranked by units)

Segment Share

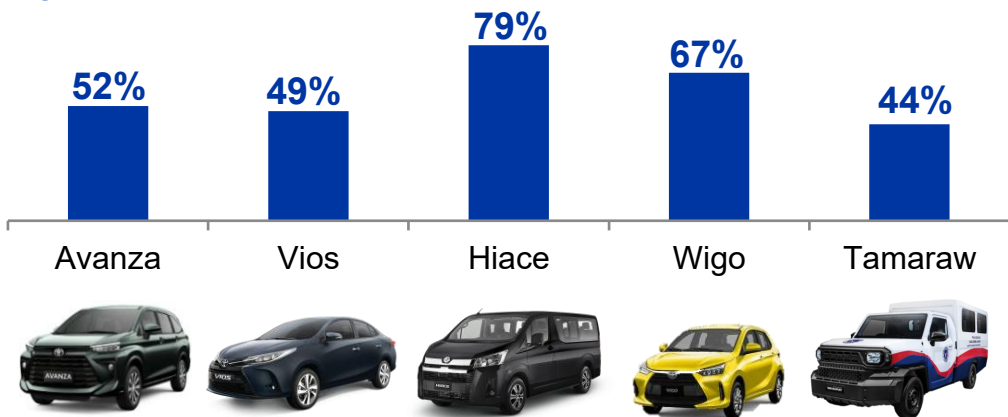
1H 2026



TMP Top Selling Internal Combustion Engines (Ranked by units)

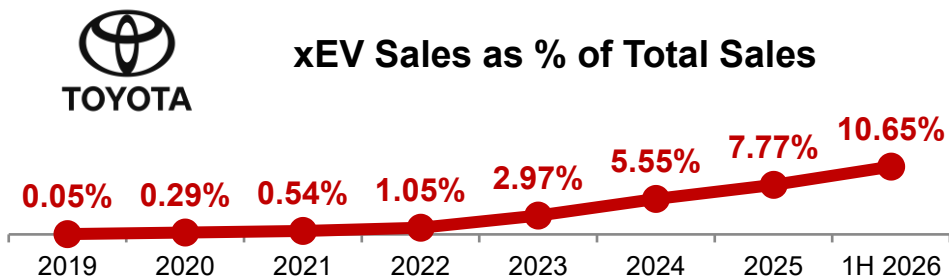
Segment Share

1H 2026

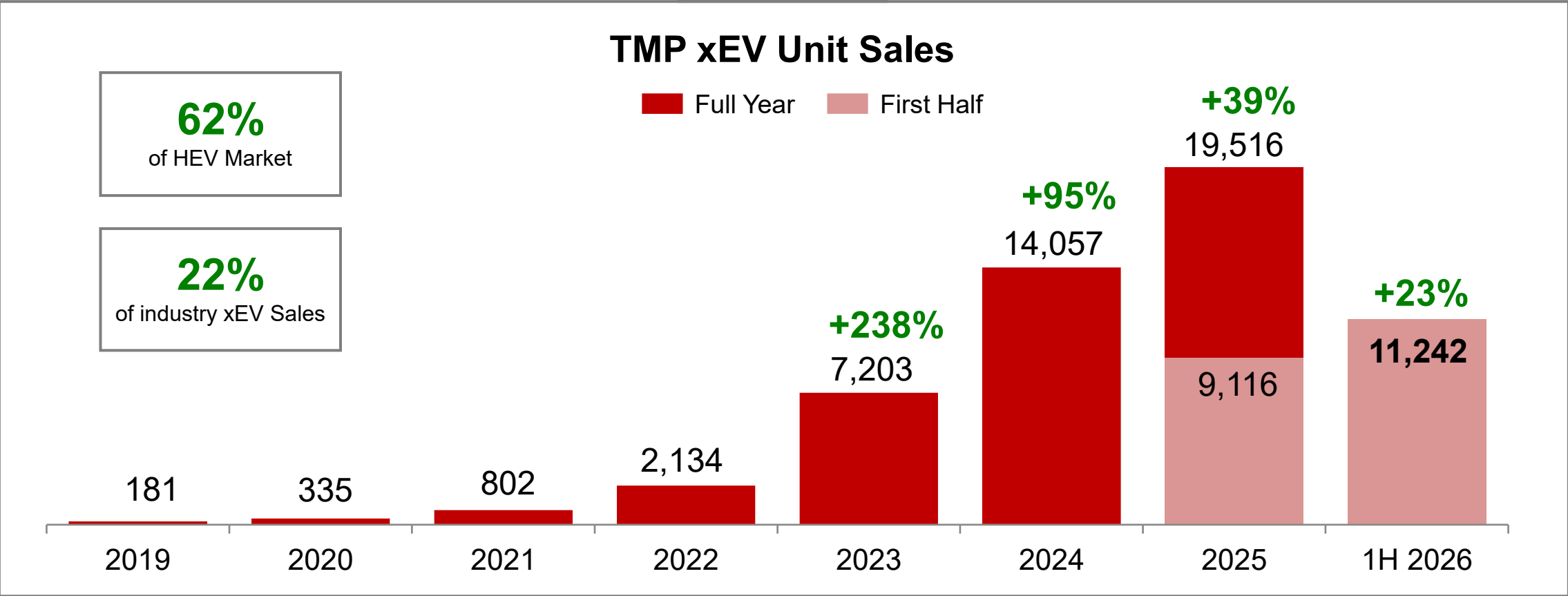
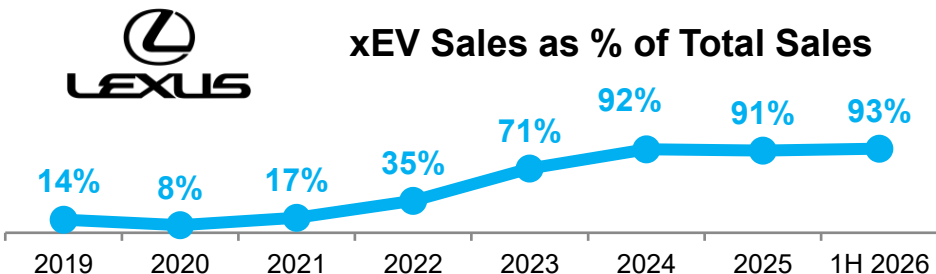


Toyota and Lexus Electrified Sales

First Half 2026



Combined
Toyota + Lexus
1H 2026:
11.1%
1H 2025: 8.2%

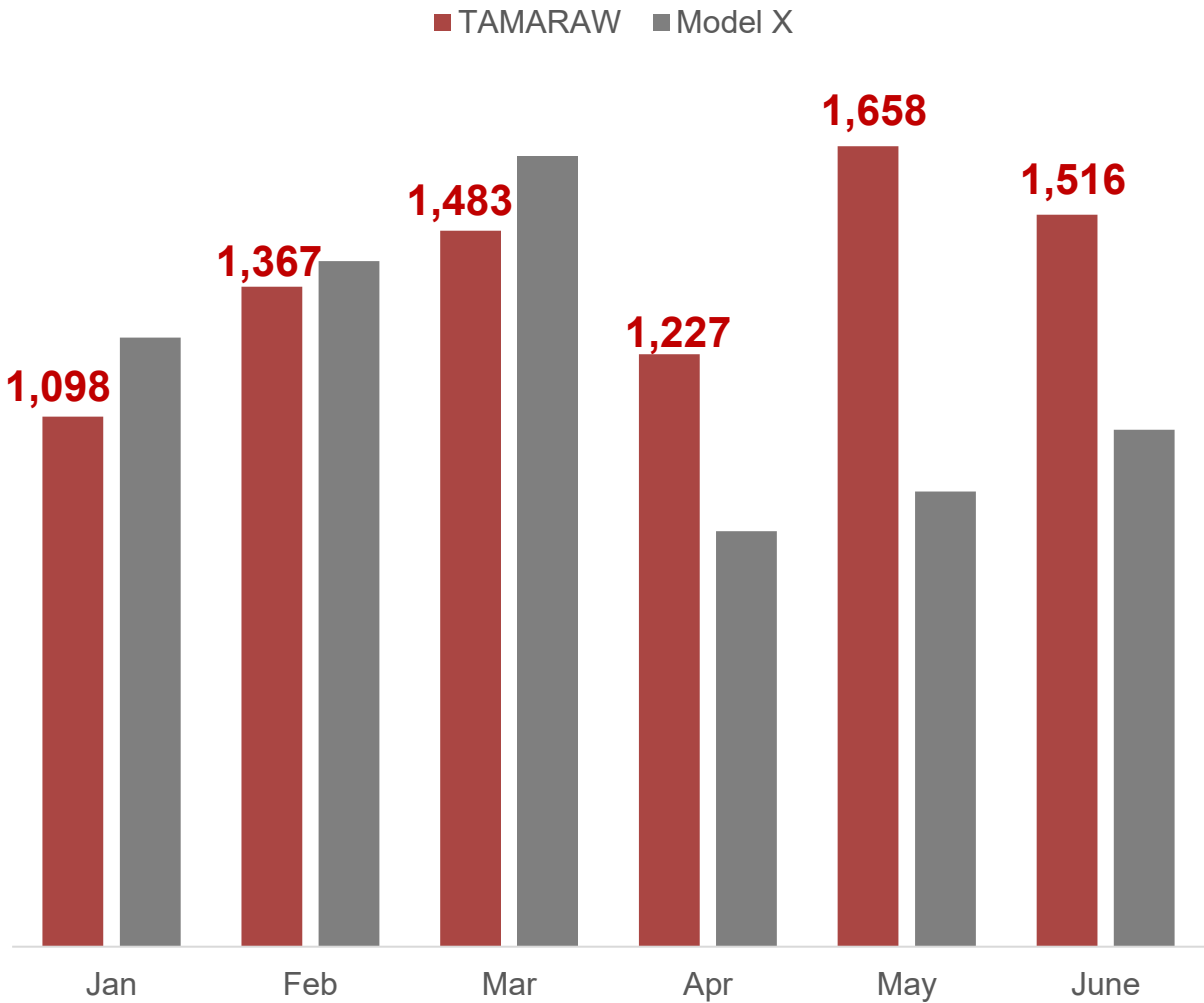


Tamaraw Sales Growth

First Half 2026



Commercial Vehicle Segment



1H 2026 Tamaraw Sales Performance



8,349

Units Sold



+17%

Sales growth
year-on-year



44%

1H 2026
Market share



Sales Growth Supplemented by TFSPH

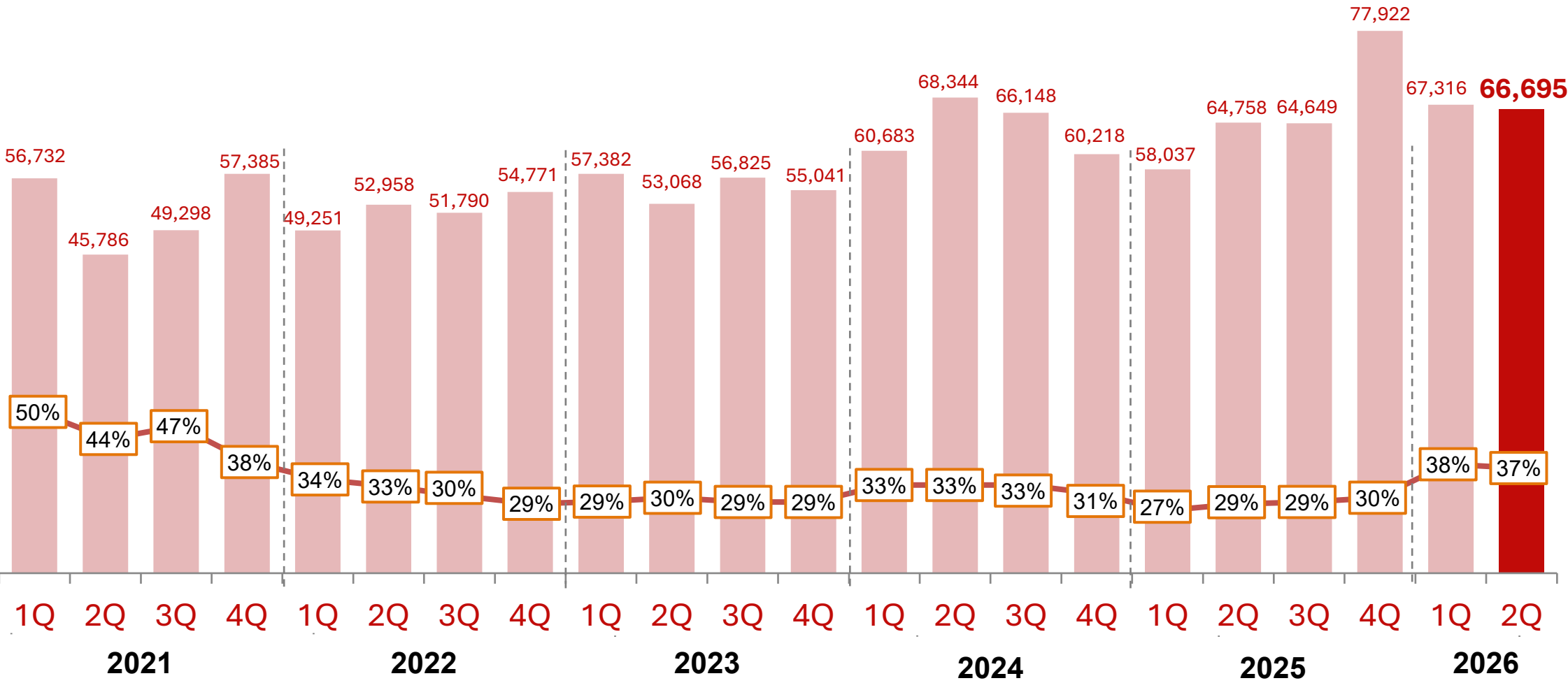
First Half 2026



TFS Quarterly Applications and Penetration

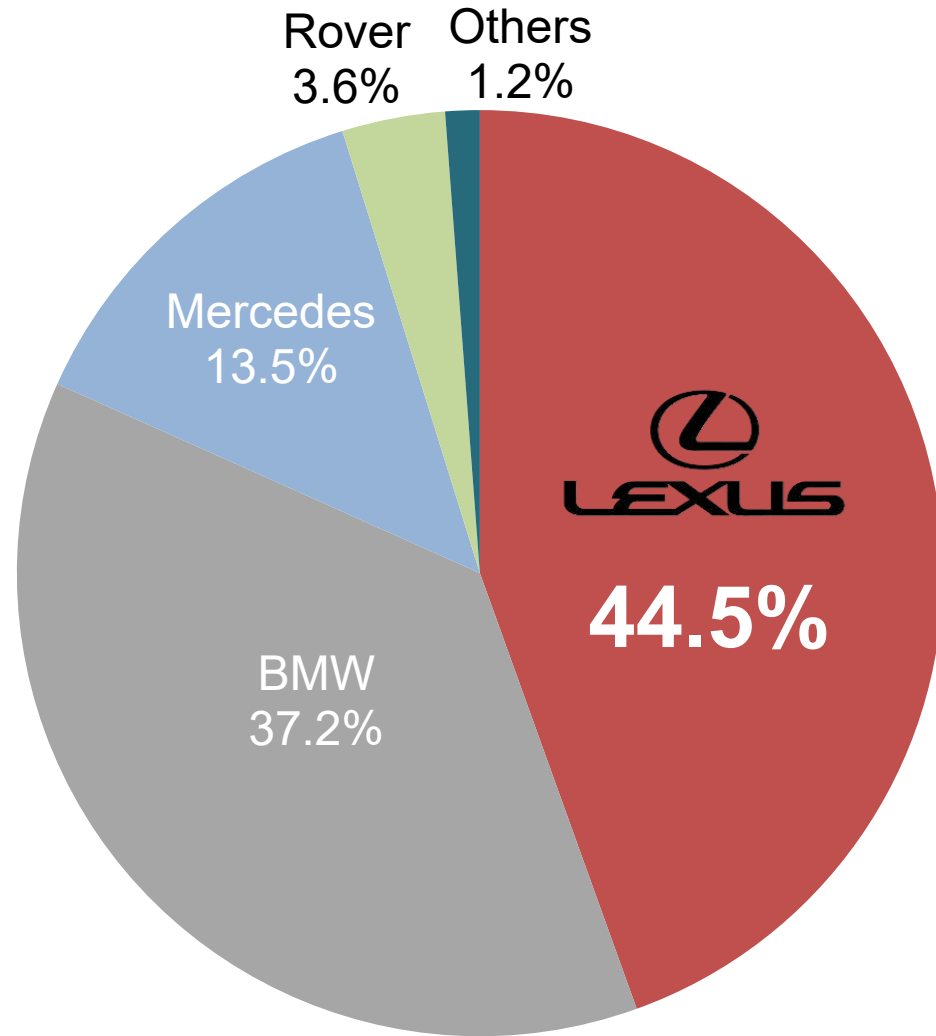
+9.1%
YoY

Applications Penetration Rate



Luxury Segment Market Share

First Half 2026



Lexus maintains **market leadership** in automotive luxury segment



Widest vehicle line-up

Toyota's multi-pathway approach to mobility



25 Internal Combustion Engines (ICEs)

22 Electrified Vehicle (xEVs)

Sedan & Hatchback



Crossover & MPV



SUV, Pick-up, Vans



- **Higher fuel prices and macroeconomic uncertainty** tempered industry demand in 1H 2026
 - Industry sales reached **222,800 units**, -7.7% YoY
 - TMP retail sales totaled **100,909 units**, -9.3% YoY
- Electrified vehicles gaining traction amid higher fuel prices
 - EV sales account for **22.5%** of total industry sales
- TMP advancing multi-pathway approach and **offers an electrified variant across key vehicle segments**
 - TMP EV sales account for **11.1%** of total unit sales
 - Lexus EV sales **93%** of total unit sales
- June sales performance **indicate early signs improving market conditions**
 - TMP ICE sales peaked in June at 16,583 units



Moving Forward

GT Capital First Half 2026
Financial and Operating Results Briefing

CALAX Updates

Enhancing Network Accessibility



Target Completion Date:
4Q 2026



Open Canal Toll Plaza



Open Interchange Bridge

RIVERPARK

RIVERPARK GATEWAY

RIVERPARK SOUTH



ATENEO



Church

Central Park

yume
AT RIVERPARK

SM CITY
GENERAL TRIAS

UNIQLO
Warehouse

Commercial Lots

CALAX
Open Canal
Interchange

RIVERPARK NORTH

CALAX

Riverpark-General Trias
Interchange

Phase 1 – 6.9 hectares
SOLD OUT

Phase 2 – 22 hectares
To be launched within the year



Artist's Perspective

The Observatory | Sora Tower 1

Strong demand from Japanese Buyers



Sales Highlights



74%
Units % Sold



55%
Japanese Buyers
% of total sold



THE OBSERVATORY

Actual photos as of April 2026

Yume at Riverpark

Commencement of lot turnover to buyers



Yume Updates



**Turnover
Ongoing**



Construction Updates



2Q 2027

Target Completion Date



43,000 sqm

Phase 1 GLA



Artist's Perspective



Introducing the all-new Lexus ES



Now available in **BEV**
and **HEV** variants

Starts at

Php4.11 Mn
USD68,000

BEV Hilux



Toyota's Multi-Pathway Strategy

Php2.99 Mn
USD50,000

HEV Land Cruiser



Starts at

Php6.95 Mn

USD116,000

Toyota's Multi-Pathway Strategy

Toyota's Multi-Pathway Strategy

Petrol

Land Cruiser FJ

“Mini Cruiser”



Starts at

Php2.24 Mn

USD37,000

Expanding Aftersales Capacity

Strengthening Toyota's aftersales network and service accessibility



Toyota Los Baños Service Center
Opening of the first standalone service center in CALABARZON last February



Toyota Marilao Service Center
Groundbreaking Ceremony

Dealership type	Count
3S (sales, service, spare parts)	75
2S (service and spare parts)	9
1S (service only)	3
Total	87

Expands TMP's aftersales network in **high-growth areas surrounding Metro Manila**, enhancing **customer accessibility**, **expanding service capacity** across the country.



Toyota Auto Auction

Expanding presence in the used car market sector



Auction in TAA Pampanga



Currently has **five branches** under
TTP

TMP and Toyota Tsusho Philippines (TTP) Joint Venture Agreement Signing



Auction platform **further strengthens Toyota's total value chain**, particularly in **used car, after-sales service** and **spare parts**. Also creates a new client base in the used car segment, reinforcing the value chain through **multiple ownership cycles**.

TMP Targets 3 Million Cumulative Sales By Year End

TMP Celebrates 38th Anniversary In The Philippines



3,000,000

Cumulative Vehicle Sales

Target by end 2026



On track to achieve 3 million cumulative vehicle sales by December 2026



Maintained market leadership for 24 consecutive years



Largest dealership and aftersales network with **75 full-service dealers**

TMP's Journey to 3 million





JCR Reaffirms GT Capital's Strong Credit Profile

KEY RATING DRIVERS

A-

credit rating

Stable Outlook



**Strong
Business
Foundation**



**Stable Cash
Flow
Generation**



**Solid
Financial
Base**



JCR's reaffirmation reflects the strength of GT Capital's diversified portfolio, stable cash generation, and solid financial position.



Summary of Key Messages

First Half 2026



- GT Capital's consolidated net income of **Php16.41B** reflected a challenging macroeconomic environment.
- Our **strong balance sheet** underpins our resilience
- Core business strategies allow us to be well-positioned
 - **MBT +12%** loan growth despite weaker GDP, improving **NIMs** and stable **CASA Ratio**
 - **TMP's** widest model offering and **22 xEV models** strengthen its **multi-pathway approach**. Encouraging vehicle demand in June despite headwinds
 - **Federal Land** and **FNG** to focus on horizontal developments and commercial lot sales. RFO strong turnaround sales
- We have a dedicated business development team actively in search of new investment opportunities in the renewable energy and healthcare sectors.



Building on Strong Foundations.
Strengthening the Core.

Thank You!

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