

November 10, 2017

### Securities and Exchange Commission

Ground Floor Secretariat Building PICC Complex, Roxas Boulevard Pasay City, 1307

Attention: Atty. Rachel Esther J. Gumtang-Remalante

OIC, Director - Corporate Governance and Finance Department

Philippine Stock Exchange, Inc.

Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

Attention: Mr. Jose Valeriano B. Zuño, III

OIC, Head - Disclosure Department

Attention: Mr. Norbert T. Moreno

Assistant Head - Disclosure Department

Subject: Submission of 17Q Report as of September 30, 2017

Gentlemen / Mesdames:

In line with the reportorial requirements of the Securities Regulation Code and the Revised Disclosure Rules, we hereby submit the attached 2017 Third Quarter Report on SEC Form 17-Q.

Very truly yours,

Francisco H. Suarez, Jr. Chief Finance Officer

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### SECURITIES AND EXCHANGE COMMISSION

### SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended: **September 30, 2017** 2. Commission identification number: CS200711792 3. BIR Tax Identification No.: 006-806-867 4. Exact name of issuer as specified in its charter: GT CAPITAL HOLDINGS, INC. 5. Province, country or other jurisdiction of incorporation or organization: **Metro Manila, Philippines** 6. Industry Classification Code: (SEC Use Only) 7. Address of issuer's principal office: 43/F GT Tower International, Ayala Avenue corner H.V. de la Costa Street, Makati City Postal Code: 1227 8. Issuer's telephone number, including area code: 632 836-4500; Fax No: 632 836-4159 9. Former name, former address and former fiscal year, if changed since last report: Not applicable 10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA a) Shares of Stock

Title of Each Class	Number of Shares of Outstanding Common Stock
Common Stock -Php10.00 par value	192,596,685 shares
Series A Perpetual Preferred Shares (GTPPA)	4,839,240 shares
Series B Perpetual Preferred Shares (GTPPB)	7,160,760 shares

b) Debt Securities: Php22 Billion Bonds\*

Title of Each Class	Amount of Debt Outstanding
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<sup>\*</sup>amount represents only the debt of GT Capital Holdings, Inc. registered with Philippine SEC

11. Are any or all of the securities listed on a Stock Exchange? Yes [X] No []

Type of Shares

Common Shares

Philippine Stock Exchange

GTPPA Philippine Stock Exchange
GTPPB Philippine Stock Exchange

Corporate Retail Bonds Philippine Dealing and Exchange Corporation

The Corporation's Voting Preferred Shares are not listed in any stock exchange.

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports). Yes [X] No []
  - (b) has been subject to such filing requirements for the past ninety (90) days. Yes [X] No[]

### **PART I--FINANCIAL INFORMATION**

### Item 1. Financial Statements.

Please see attached Interim Condensed Consolidated Financial Statements and General Notes to Interim Condensed Consolidated Financial Statements (Refer to Annex A) and Financial Soundness Indicators (Refer to Annex B) and Details of the Use of Proceeds of the Company's Perpetual Preferred Shares Offering (Refer to Annex C).

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Consolidated Results of Operations- For the Nine Months Ended September 30, 2017 and For the Nine Months ended September 30, 2016

	UNAUD	ITED		
GT CAPITAL CONSOLIDATED STATEMENTS OF INCOME	Nine M	onths		
	Ended Sep	otember	increase	(Decrease)
(In millions, except for Percentage)	2017	2016	Amount	Percentage
REVENUE				
Automotive operations	149,065	129,727	19,338	15%
Real estate sales and interest income on real estate sales	10,855	9,157	1,698	19%
Equity in net income of associates and joint venture	6.553	4,577	1,976	43%
Rent income	722	666	56	8%
Interest income	576	398	178	45%
Sale of goods and services	459	441	18	4%
Commission income	45	149	(104)	(70%)
Gain on previously held interest	_	140	(140)	(100%)
Other income	1,190	962	228	24%
	169,465	146,217	23,248	16%
COST AND EXPENSES				
Cost of goods and services sold	101,390	87,697	13,693	16%
Cost of goods manufactured	30,338	24,376	5,962	24%
General and administrative expenses	8,791	8,523	268	3%
Cost of real estate sales	6,750	5,720	1,030	18%
Interest expense	2,472	2,399	73	3%
Cost of rental	238	203	35	17%
	149,979	128,918	21,061	16%
INCOME BEFORE INCOME TAXES FROM CONTINUING	40.400	47.000	2.407	4201
OPERATIONS	19,486	17,299	2,187	13%
PROVISION FOR INCOME TAX	3,268	3,664	(396)	(11%)
NET INCOME FROM CONTINUING OPERATIONS	16,218	13,635	2,583	19%
NET INCOME FROM DISCONTINUED OPERATIONS	-	5,171	(5,171)	(100%)
NET INCOME	16,218	18,806	(2,588)	(14%)
ATTRIBUTABLE TO:				
Equity holders of the parent company				
Profit for the year from continuing operations	10,818	8,045	2,773	34%
Profit for the year from discontinued operations	10,010	4,258	(4,258)	(100%)
Traile for the year from ascentifice a operations	10,818	12,303	(1,485)	(12%)
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Non-controlling interest				
Profit for the year from continuing operations	5,400	5,590	(190)	(3%)
Profit for the year from discontinued operations	= 400	913	(913)	(100%)
	5,400	6,503	(1,103)	(17%)
	16,218	18,806	(2,588)	(14%)

GT Capital Holdings, Inc. ("GT Capital" or the "Parent Company" or the "Company") consolidated net income attributable to equity holders of the Parent Company declined by 12% from Php12.30 billion for the nine months ended September 30, 2016 to Php10.82 billion for the nine months ended September 30, 2017. The decline was principally due to the recognition of non-recurring gains from the sale of investments in 2016. Despite this, consolidated revenues still grew by 16% from Php146.22 billion in 2016 to Php169.47 billion in 2017.

The revenue growth came from: (1) increase in the combined auto sales of Toyota Motor Philippines Corporation ("TMP") and Toyota Manila Bay Corporation ("TMBC") from Php129.73 billion to Php149.06 billion comprising 88% of total revenue; (2) increase in the combined real estate sales and interest income on real estate sales of Federal Land, Inc. ("Fed Land") and Property Company of Friends, Inc. ("PCFI") from Php9.16 billion to Php10.86 billion; and (3) higher equity in net income of associates which grew from Php4.58 billion to Php6.55 billion.

Core net income attributable to equity holders of the Parent Company improved by 19% from Php9.27 billion for the nine (9) months ended September 30, 2016 to Php11.02 billion in the same period of 2017. Core net income for 2016 amounted to Php9.27 billion, after excluding Php3.03 billion one-time gain from the sale of investments in subsidiaries, net of related taxes and expenses. Core net income for 2017 amounted to Php11.02 billion after adding back the Php0.20 billion amortization of fair value adjustments arising from business combinations.

The financial statements of Fed Land, PCFI, TMP, TMBC and GT Capital Auto Dealership Holdings, Inc. (GTCAD) are included in the consolidated financial statements of the Group. The investments in other component associate companies namely: Metropolitan Bank and Trust Company ("Metrobank"), Philippine AXA Life Insurance Corporation ("AXA Philippines"), Toyota Financial Services Philippines Corporation ("TFSPC"), Metro Pacific Investments Corporation ("MPIC") and Sumisho Motor Finance Corporation (SMFC) are reported through equity accounting.

In August 2016, GT Capital acquired a 20.00% direct equity stake in SMFC from Philippine Savings Bank (PSBank) and PSBank Retirement Fund for a total purchase price of Php380 million.

Of the ten (10) component companies, PCFI, TMBC, Metrobank, AXA Philippines, MPIC and SMFC posted growth in net income for the period in review while Fed Land, TMP, and TFSPC registered declines in their respective net income. GTCAD was incorporated on June 13, 2016 and has not started commercial business operations.

Automotive operations comprising the sale of assembled and imported auto vehicles and spare parts grew by 15% from Php129.73 billion in the first nine (9) months of 2016 to Php149.07 billion in the first 9 months of 2017 driven by an 11% growth in wholesales volume from 120,136 units to 133,261 units.

Real estate sales and interest income on real estate sales increased by 19% from Php9.16 billion in the first 9 months of 2016 to Php10.86 billion in the first 9 months of 2017 with Fed Land contributing 59% of the sales, mostly from its middle-market development projects. PCFI's low cost and economic housing projects contributed the remaining balance.

Equity in net income of associates and jointly-controlled entities increased by 43% from Php4.58 billion to Php6.55 billion due to increases in: (1) net income of MPIC increasing by 18% from Php9.48 billion to Php11.14 billion which contributed the full nine (9) months in 2017 as compared to four (4) months contribution in 2016; (2) net income of Metrobank increasing by 5% from Php12.58 billion to Php13.19

billion with increased ownership from 26.47% to 36.09% effective May 1, 2017; and (3) net income of AXA Philippines increasing by 39.4% from Php1.27 billion to Php1.77 billion.

Rent income, mainly from the GT Tower International office building and Blue Bay Walk, increased by 8% from Php0.67 billion to Php0.72 billion.

Interest income increased by 45% from Php0.40 billion to Php0.58 billion due to an increase in cash available for short-term investments.

Commission income declined by Php0.10 billion from Php0.15 billion to Php0.05 billion due to a decline in booked sales of Grand Hyatt.

Gain on previously-held interest in the first 9 months of 2016 amounting to Php0.14 billion represents the one-time gain on the re-measurement of GT Capital's investment in TMBC which was previously accounted for as an investment in a jointly-controlled entity. TMBC became a subsidiary of GT Capital upon SEC's approval of the merger of TMBC and Toyota Cubao, Inc. ("TCI") in March 2016 with TMBC as the surviving entity.

Other income increased by 24% from Php0.96 billion to Php1.19 billion with: (1) TMP contributing Php0.49 billion consisting of ancillary income, other income, and gain on sale of fixed assets; (2) TMBC contributing Php0.33 billion consisting of ancillary and other income; (3) Fed Land contributing Php0.27 billion comprising real estate forfeitures, management fees and other income; and (4) the remaining balance of Php0.10 billion came from PCFI and GT Capital.

Consolidated costs and expenses increased by 16% from Php128.92 billion to Php149.98 billion. TMP contributed Php118.30 billion comprising cost of goods and services sold, cost of goods manufactured, general and administrative expenses and interest expenses. TMBC contributed Php18.67 billion composed of cost of goods and services sold, general and administrative expenses and interest expenses. Fed Land contributed Php6.46 billion consisting of cost of real estate sales, cost of goods and services sold, cost of rental, general and administration expenses and interest expenses. PCFI contributed Php4.37 billion consisting of cost of real estate sales, general and administration expenses and interest expenses. GT Capital contributed Php2.18 billion representing general and administrative expenses and interest expenses.

Cost of goods and services sold increased by 16% from Php87.70 billion to Php101.39 billion with TMP's and TMBC's completely built-up units (CBU) and spare parts accounting for Php83.52 billion and Php17.47 billion, respectively and the Php0.40 billion balance from Fed Land's petroleum service station business.

Cost of goods manufactured comprising cost of materials, labor and overhead incurred in the assembly of vehicles from TMP grew by 24% from Php24.38 billion to Php30.34 billion.

General and administrative expenses grew by 3% from Php8.52 billion to Php8.79 billion. TMP accounted for Php4.36 billion consisting of advertisements and promotional expenses, salaries and wages, taxes and licenses and delivery and handling expenses. Fed Land accounted for Php1.61 billion composed of salaries and wages, commission expenses, taxes and licenses and advertising and promotions expenses. PCFI contributed Php1.44 billion consisting of salaries and wages, commission expenses, advertising and promotional expenses and taxes and licenses. TMBC contributed Php1.17 billion representing salaries and wages, commission expenses and advertising and promotional

expenses and taxes and licenses and GT Capital contributed Php0.21 billion consisting of taxes and licenses, professional fees and salaries and wages.

Cost of real estate sales grew by 18% from Php5.72 billion to Php6.75 billion due to an increase in real estate sales with Fed Land and PCFI contributing 61% and 39%, respectively.

Cost of rental grew by 17% from Php0.20 billion to Php0.24 billion due to an increase in depreciation of the building leased out.

Provision for income tax declined by 11% from Php3.66 billion to Php3.27 billion due to the lower level of taxable income for the first 9 months of 2017 versus the first 9 months of 2016.

Net income from discontinued operations for the first 9 months of 2016 amounted to Php5.17 billion comprising: (1) Php1.39 billion GBPC net profit after taxes for the first five (5) months of 2016; (2) Php1.85 billion gain on disposal of direct ownership in GBPC; (3) Php1.84 billion realization of previously deferred gain on sale of GBPC; (4) Php0.16 billion CPAIC net loss after taxes covering the first three (3) months of 2016; (5) Php0.17 billion gain on disposal of direct ownership in CPAIC; and (6) Php0.08 billion realization of previously deferred gain on sale of CPAIC.

Consolidated Results of Operations- For the Third Quarter Ended September 30, 2017 and For the Third Quarter ended September 30, 2016

	UNAUD	ITED		
GT CAPITAL CONSOLIDATED STATEMENTS OF INCOME	July to Sep	otember	Increase	(Decrease)
(In millions, except for Percentage)	2017	2016	Amount	Percentage
REVENUE				
Automotive operations	54,776	49,377	5,399	11%
Real estate sales and interest income on real estate sales	3,298	2,848	450	16%
Equity in net income of associates and joint venture	2,144	1,544	600	39%
Sale of goods and services	211	191	20	10%
Rent income	268	223	45	20%
Interest income	173	156	17	11%
Commission income	15	44	(29)	(66%)
Other income	402	350	52	15%
	61,287	54,733	6,554	12%
COST AND EXPENSES	·	<u> </u>	•	
Cost of goods and services sold	37,704	33,437	4,267	13%
Cost of goods manufactured	10,674	9,810	864	9%
General and administrative expenses	3,212	2.541	671	26%
Cost of real estate sales	2,174	2,021	153	8%
Interest expense	856	821	35	4%
Cost of rental	91	60	31	52%
	54,711	48,690	6,021	12%
INCOME BEFORE INCOME TAXES FROM CONTINUING				
OPERATIONS	6,576	6.043	533	9%
PROVISION FOR INCOME TAX	1,123	1,058	65	976 6%
NET INCOME FROM CONTINUING OPERATIONS				
	5,453	4,985	468	9%
NET INCOME FROM DISCONTINUED OPERATIONS		(59)	59	(100%)
NET INCOME	5,453	4,926	527	11%
ATTRIBUTABLE TO:				
Equity holders of the parent company				
Profit for the year from continuing operations	3,581	3,253	328	10%
Profit for the year from discontinued operations	· <b>-</b>	(59)	59	(100%)
	3,581	3,194	387	12%
Non-controlling interest				
Profit for the year from continuing operations	1,872	1,732	140	8%
Profit for the year from discontinued operations	1,072	1,132	140	0%
The section of the se	1,872	1,732	140	8%
	5,453	4,926	527	11%
	3,433	4,320	32/	1 176

Net income attributable to equity holders of the Parent Company increased by 12% from Php3.19 billion for the third quarter ended September 30, 2016 to Php3.58 billion for the third quarter ended September 30, 2017 primarily due to a 12% increase in revenues for the quarter from Php54.73 billion to Php61.29 billion.

Core net income attributable to equity holders of the Parent Company improved by 20% from Php3.06 billion in the third quarter 2016 to Php3.66 billion in the same period of 2017. Core net income for the third quarter of 2016 amounted to Php3.06 billion, after excluding Php0.28 billion capitalized expenses

and adding back Php0.15 billion amortization of fair value adjustments arising from business combination. Core net income for the third quarter of 2017 amounted to Php3.66 billion, after adding back Php0.08 billion amortization of fair value adjustments arising from business combination.

Automotive operations increased by 11% from Php49.38 billion in the third quarter of 2016 to Php54.78 billion in the third quarter of 2017 owing to the 7% increase in wholesales volume for the third quarter from 45,675 units in 2016 to 48,645 units in 2017.

Real estate sales and interest income on real estate sales grew by 16% from Php2.85 billion in the third quarter of 2016 to Php3.30 billion in the third quarter of 2017 with Fed Land and PCFI contributing 66% and 34%, respectively.

Equity in net income of associates and jointly-controlled entities increased by 39% from Php1.54 billion in the third quarter of 2016 to Php2.14 billion in the third quarter of 2017 primarily due to increases in: (1) net income of Metrobank for the third quarter increasing by 5% from Php3.52 billion in 2016 to Php3.70 billion in 2017 and increased ownership from 26.47% to 36.09% effective May 1, 2017; (2) net income of AXA Philippines for the third quarter increasing by 95% from Php0.40 billion in 2016 to Php0.78 billion in 2017; and (3) net income of MPIC for the third quarter increasing by 23% from Php2.70 billion in 2016 to Php3.32 billion in 2017.

Sales of goods and services, comprising the sale of petroleum products, on a wholesale and retail basis, rose by 10% from Php0.19 billion to Php0.21 billion due to an increase in fuel sales.

Rent income, mainly from the GT Tower International office building and Blue Bay Walk, increased by 20% from Php0.22 billion to Php0.27 billion.

Interest income on deposits and investments grew by 11% from Php0.16 billion to Php0.17 billion owing to an increase in available cash for short term investments quarter-on-quarter.

Commission income declined by Php0.03 billion from Php0.04 billion in the third quarter of 2016 to Php0.01 billion in the third quarter of 2017 due to a decline in booked real estate sales in Grand Hyatt.

Other income increased by 15% from Php0.35 billion in 2016 to Php0.40 billion in 2017 due to the increase in ancillary income from TMP and TMBC and other income.

Consolidated costs and expenses grew by 12% from Php48.69 billion in 2016 to Php54.71 billion in 2017. TMP contributed Php43.94 billion comprising cost of goods and services sold, cost of goods manufactured, general and administrative expenses and interest expenses. TMBC contributed Php6.54 billion comprising cost of goods and services sold, general and administrative expenses and interest expenses. Fed Land contributed Php2.29 billion from cost of real estate sales, cost of goods and services sold, general and administrative expenses and interest expenses. PCFI contributed Php1.23 billion composed of cost of real estate sales, general and administrative expenses and interest expenses. GT Capital contributed Php0.71 billion consisting of general and administrative expenses and interest expenses.

Cost of goods and services sold increased by 13% from Php33.44 billion to Php37.70 billion with TMP's and TMBC's completely built-up units and spare parts accounting for Php31.41 billion and Php6.12 billion, respectively and the balance of Php0.17 billion from Fed Land's Petron service station business.

Cost of goods manufactured comprising cost of materials, labor and overhead incurred in the assembly of vehicles from TMP grew by 9% from Php9.81 billion in the third quarter of 2016 to Php10.67 billion in the same period of 2017 due to an increase in sales volume.

General and administrative expenses increased by 26% from Php2.54 billion to Php3.21 billion with TMP, Fed Land, PCFI, TMBC, and GT Capital contributing Php1.82 billion, Php0.52 billion, Php0.40 billion, and Php0.07 billion, respectively.

Cost of real estate sales grew by 8% from Php2.02 billion in 2016 to Php2.17 billion in 2017 due to the increase in real estate sales.

Cost of rental increased by 52% from Php0.06 billion to Php0.09 billion due to an increase in the depreciation of the building being leased out.

Provision for income tax grew by 6% from Php1.06 billion to Php1.12 billion due to the increase in the taxable income for the third quarter in 2017 as compared to the third quarter of 2016.

Net income from discontinued operations for the third quarter of 2016 amounting to Php0.06 billion pertain to the 25.33% portion eliminated from the Php0.23 billion gain on disposal of direct ownership in CPAIC to AXA Philippines.

Consolidated Statements of Financial Position- As of September 30, 2017 and As of December 31, 2016

GT CAPITAL CONSOLIDATED STATEMENTS OF	Unaudited	Audited	Increase	(Decrease)
FINANCIAL POSITION	September	December	Amount	Percentage
(In Million Pesos, Except for Percentage)	2017	2016		
ASSETS				
Current Assets				
Cash and cash equivalents	19,671	20,954	(1,283)	(6%)
Short-term investments	1,673	1,598	75	5%
Available-for-sale investments	841	1,284	(443)	(35%)
Receivables	24,608	22,798	1,810	8%
Inventories	55,069	52,060	3,009	6%
Due from related parties	85	80	5	6%
Prepayments and other current assets	8,031	6,992	1,039	15%
Total Current Assets	109,978	105,766	4,212	4%
Non Current Assets				
Available-for-sale investments	1,453	1,443	10	1%
Receivables - net of current portion	5,757	7,141	(1,384)	(19%)
Land held for future development	19,781	18,464	1,317	7%
Investment properties	15,379	14,314	1,065	7%
Investments in associates and joint venture	127,814	94,828	32,986	35%
Property and equipment	10,035	9,367	668	7%
Goodwill and intangible assets	12,970	12,802	168	1%
Deferred tax assets	674	540	134	25%
Other noncurrent assets	915	781	134	17%
Total Noncurrent Assets	194,778	159,680	35,098	22%
	304,756	265,446	39,310	15%
			<del></del>	
LIABILITIES AND EQUITY				
Current Liabilities				
Accounts and other payables	28,495	21,177	7,318	35%
Short term debt	4,172	6,697	(2,525)	(38%)
Current portion of long-term debt	2,676	1,581	1,095	69%
Current portion of liabilities on purchased	2,070	1,561	1,055	05/0
properties	166	166	_	0%
Customers' deposits	3,459	3,839	(380)	(10%)
Dividends payable	147	589	(442)	(75%)
Due to related parties	193	195		
•	767	202	(2) 565	(1%)
Income tax payable Other current liabilities				280%
	603	638	(35)	(5%)
Total Current Liabilities	40,678	35,084	5,594	16%
Noncurrent Liabilities				
	E7 E #A	EC 475	1 074	20/
Long-term debt – net of current portion	57,549	56,475	1,074	2%
Bonds payable	21,870	21,848	22	0%
Liabilities on purchased properties - net of current		4 000	/ ***	
portion	1,906	1,993	(87)	(4%)
Pension liabilities	1,927	1,671	256	15%
Deferred tax liabilities	5,136	5,052	84	2%
Other noncurrent liabilities	2,091	2,085	6	0%
Total Noncurrent Liabilities	90,479	89,124	1,355	2%
	131,157	124,208	6,949	6%

GT CAPITAL CONSOLIDATED STATEMENTS OF	Unaudited	Audited	Increase (Decrease)	
FINANCIAL POSITION (In Million Pesos, Except for Percentage)	September 2017	December 2016	Amount	Percentage
(forward)				
EQUITY				
Equity attributable to equity holders of the Parent				
Company				
Capital stock	3,143	2,960	183	6%
Additional paid-in capital	78,940	57,437	21,503	37%
Retained earnings				
Unappropriated	64,807	39,961	24,846	62%
Appropriated	_	14,900	(14,900)	(100%)
Other comprehensive loss	(1,717)	(2,775)	1,058	38%
Other equity adjustments	2,322	2,322	_	0%
	147,495	114,805	32,690	28%
Non-controlling interest	26,104	26,433	(329)	(1%)
Total Equity	173,599	141,238	32,361	23%
	304,756	265,446	39,310	15%

The major changes in GT Capital's consolidated statements of financial position from December 31, 2016 to September 30, 2017 are as follows:

Consolidated assets of the Group grew by 15% or Php39.31 billion from Php265.45 billion as of December 31, 2016 to Php304.76 billion as of September 30, 2017. Total liabilities increased by 6% or Php6.95 billion from Php124.21 billion to Php131.16 billion while total equity rose by 23% or Php32.36 billion from Php141.24 billion to Php173.60 billion.

Cash and cash equivalents declined by 6% from Php20.95 billion to Php19.67 billion with TMP, Fed Land, PCFI, GT Capital-Parent Company, TMBC, and GTCAD accounting for Php15.39 billion, Php1.65 billion, Php0.46 billion, Php0.46 billion, Php0.28 billion and Php0.25 billion, respectively.

Short-term investments grew by 5% from Php1.60 billion to Php1.67 billion mainly from TMP's short-term money market placements.

Available-for-sale (AFS) investments classified as current declined by 35% from Php1.28 billion to Php0.84 billion due to the withdrawal of Unit Investment Trust Fund (UITF) by GT Capital Parent to fund its acquisitions.

Receivables grew by 8% from Php22.80 billion to Php24.61 billion with: 1) Fed Land contributing Php8.43 billion, majority of which were installment contract receivables, trade receivables and other receivables; 2) TMP contributing Php7.18 billion consisting of trade receivables with credit terms ranging from one (1) to thirty (30) days; 3) PCFI contributing Php6.90 billion consisting of installment contract receivables and other receivables; and 4) TMBC contributing Php2.10 billion comprising trade receivables from the sale of vehicles, spare parts and after-sales service.

Inventories increased by 6% from Php52.06 billion to Php55.07 billion with Fed Land contributing Php34.08 billion comprising land and improvements, condominium units for sale and inventory with construction-in-progress; PCFI contributing Php10.75 billion comprising land and improvements, materials inventory, ongoing construction of house inventory and condominium units for sale; TMP contributing Php9.33 billion mostly finished goods; and the balance of Php0.91 billion came from TMBC representing automobiles and spare parts.

Due from related-parties increased by 6% from Php0.08 billion to Php0.09 billion mainly Fed Land's related-parties.

Prepayments and other current assets rose by 15% from Php6.99 billion to Php8.03 billion comprising advances to contractors and suppliers, input VAT, and prepaid expenses from Fed Land (Php4.37 billion); PCFI (Php2.10 billion); TMP (Php1.38 billion); TMBC (Php0.13 billion); and GT Capital (Php.05 billion).

Non-current receivables declined by 19% from Php7.14 billion to Php5.76 billion mainly from bank take-out of installment contract receivables.

Land held for future development increased by 7% from Php18.46 billion to Php19.78 billion due to land acquisitions for the period.

Investment properties grew by 7% from Php14.31 billion to Php15.38 billion, comprising of properties held for lease and capital appreciation from Fed Land (Php9.70 billion), PCFI (Php2.76 billion), TMP (Php2.55 billion) and TMBC (Php0.37 billion).

Investments in associates and joint ventures increased by 35% from Php94.83 billion to Php127.81 billion primarily due to: 1) Php24.74 billion additional 9.62% ownership in Metrobank; 2) Php6.55 billion equity in net income from associates for the first 9 months of 2017; 3) Php1.10 billion equity in other comprehensive income; 4) Php0.78 billion additional investment in ST 6747 Resources Corporation; 5) Php0.48 billion additional investment in TFS; 6) Php0.38 billion initial 20% investment in SMFC; and 7) Php0.29 billion initial investment in Sunshine Fort; offset by 1) cash dividends received from Metrobank (Php0.84 billion) and MPIC (Php0.50 billion).

Property and equipment grew by 7% from Php9.37 billion to Php10.04 billion mainly from the ongoing construction of TMBC's new building.

Deferred tax assets increased by 25% from Php0.54 billion to Php0.67 billion with TMP, TMBC, PCFI, and Fed Land accounting for Php0.50 billion, Php0.09 billion, Php0.07 billion and Php0.01 billion, respectively.

Other noncurrent assets grew by 17% from Php0.78 billion to Php0.92 billion comprising long-term deposits, non-current input tax, non-current prepaid rent, other assets and retirement assets from PCFI (Php0.39 billion), Fed Land (Php0.33 billion), TMP (Php0.15 billion), GTCAD (Php0.04 billion) and TMBC (Php0.01 billion).

Accounts and other payables increased by 35% from Php21.18 billion to Php28.50 billion with TMP, Fed Land, PCFI, TMBC and GT Capital accounting for Php20.21 billion, Php4.79 billion, Php1.95 billion, Php1.31 billion and Php0.24 billion, respectively.

Short-term debt declined by Php2.53 billion from Php6.70 billion to Php4.17 billion due to loan payments by GT Capital-Parent Company (Php3.00 billion), TMBC (Php3.33 billion), TMP dealership subsidiaries (Php1.46 billion), and Fed Land (Php1.22 billion); offset by new short-term loan availments by TMBC (Php4.04 billion), TMP dealer subsidiaries (Php1.40 billion) and Fed Land (Php1.04 billion).

Current-portion of long-term debt grew by Php1.10 billion from Php1.58 billion to Php2.68 billion due to a reclassification from non-current to current for the loan portion due within one year.

Customers' deposits declined by 10% from Php3.84 billion to Php3.46 billion mainly due to the recognition of real estate sales which qualified for revenue recognition.

Dividends payable declined by 75% from Php0.59 billion to Php0.15 billion due to the quarterly payment of cash dividends due to shareholders of perpetual preferred shares in January, April and July 2017, respectively.

Income tax payable grew by Php0.57 billion from Php0.20 billion to Php0.77 billion due to an increase in taxable income for the first, second and third quarters of 2017 vis-a-vis the fourth quarter of 2016.

Other current liabilities declined by 5% from Php0.64 billion to Php0.60 billion due to remittance of withholding taxes as of December 31, 2016.

Retirement Benefit Obligations increased by 15% from Php1.67 billion to Php1.93 billion due to the accrual of retirement expense for the first 9 months of 2017.

Capital stock increased by 6% from Php2.96 billion to Php3.14 billion due to the issuance of 18.3 million new GT Capital common shares to Grand Titan Capital Holdings, Inc. in April 2017.

The Php21.50 billion increase in additional paid-in capital pertain to the excess of issue price over par value for the 18.3 million new common shares issued by GT Capital-Parent Company to Grand Titan Capital Holdings, Inc.

Unappropriated retained earnings increased by Php24.85 billion from Php39.96 billion to Php64.81 billion due to the 1) Php10.82 billion net income attributable to equity holders of the Parent Company earned in the first nine (9) months of 2017; and 2) Php14.9 billion retained earnings reverted back to unappropriated retained earnings from appropriated retained earnings; partially offset by the Php0.87 billion cash dividends declared in March 2017.

The Php14.90 billion appropriated retained earnings as of December 31, 2016 was reverted back to unappropriated retained earnings upon completion of the purpose of appropriation.

Other comprehensive loss improved by Php1.06 billion from a negative Php2.78 billion to a negative Php1.72 billion primarily due to the 1) Php1.11 billion mark-to-market gains recorded on available-for-sale investments of subsidiaries and associates; 2) Php0.32 billion positive translation adjustment of subsidiaries and associates; offset by the Php0.37 billion mark-to-market loss on remeasurement of retirement liabilities.

### Key Performance Indicators (In Million Pesos, except %)

Income Statement	September 30, 2016	September 30, 2017
Total Revenues	146,217	169,465
Net Income attributable to GT Capital Holdings	12,303	10,818
Balance Sheet	December 31, 2016	September 30, 2017
Total Assets	265,446	304,756
Total Liabilities	124,208	131,157
Equity attributable to GT Capital Holdings	102,863	138,236
Return on Equity	11.99%	11.68%*

<sup>\*</sup>Annualized core net income attributable to GT Capital Holdings divided by the average equity; where average equity is the sum of equity attributable to GT Capital Holdings at the beginning and end of the period/year divided by 2.

### Automobile Assembly and Importation, Dealership and Financing

### **Toyota Motor Philippines (TMP)**

	In Million Pe	•	Inc (Dec)	%
	9M 2016	9M 2017		
Sales	115,044.4	130,706.3	15,661.9	13.6
Gross Profit	17,223.1	16,470.3	(752.9)	(4.4)
Operating Profit	13,725.4	12,453.3	(1,272.0)	(9.3)
Net income attributable to Parent	10,508.3	9,913.9	(594.4)	(5.7)
	12.31.16	09.30.17	Inc (Dec)	%
Total Assets	36,003.4	41,844.8	5,841.5	16.2
Total Liabilities	18,511.1	25,934.8	7,423.8	40.1
Total Equity	17,492.3	15,910.0	(1,582.3)	(9.0)
Total Liabilities to Equity ratio*	1.1x	1.6x		

<sup>\*</sup>Total Liabilities to Equity ratio is a measure of the company's financial leverage which is calculated by dividing total liabilities by total equity

TMP's consolidated sales registered a 13.6% growth from Php115.0 billion in the first nine months of 2016 to Php130.7 billion in the first nine months of 2017 as wholesales volume grew by 10.9% from 120,136 units to 133,261 units. TMP retail sales volume, likewise, grew by 16.0% from 114,419 units to 132,721 units, outperforming the industry retail sales volume which grew by 15% from 293,299 units to 337,272 units. The improvement was attributed to the continued strong sales for the Innova (+50%), Fortuner (+42%), Vios (+8%), and Avanza (+16%) models.

Overall market share improved from 39.0% in September 2016 to 39.4% in September 2017 due to sustained sales volume growth arising from the launching of the Full Model Change (FMC) Fortuner and Innova, in April 2016 and May 2016, respectively and the increase in its auto dealership complement from 52 to 60 outlets, as of September 30, 2017.

Higher cost of sales due to unfavorable foreign exchange differential, increased advertising/promotion expenses, operating and overhead expenses resulted in a decline in gross profit, operating profit, net income margins, from 15.0%, 11.9% and 9.3% to 12.6%, 9.5% and 7.7%, respectively. As a result, consolidated net income attributable to equity holders declined by 5.7% from Php10.5 billion to Php9.9 billion mainly due to the aforementioned profit decreasing factors.

As of the first nine months of 2017, TMP directly owns a total of seven (7) dealer outlets namely Toyota Makati with one (1) branch Toyota Bicutan, Toyota San Fernando in Pampanga with one (1) branch in Plaridel Bulacan, Toyota Tarlac in Tarlac City and Lexus Manila, situated in Bonifacio Global City, Taguig City. Toyota Santa Rosa, the seventh dealer facility, commenced operation in August 2017.

### **Toyota Financial Services Philippines Corporation (TFSPC)**

	In Million Pesos,	except for ratios	Inc (Dec)	%
	9M 2016	9M 2017		
Gross Interest Income	2,617.0	3,554.3	937.3	35.8
Net Interest Income	1,534.0	2,084.9	550.8	35.9
Net Income	423.5	389.3	(34.1)	(8.1)
Finance Receivable	39,467.5	54,917.8	15,450.3	39.1
	09.30.16	09.30.17	Inc (Dec)	%
Total Assets	51,754.71	67,415.78	15,661.1	30.3
Total Equity	4,738.79	6,521.39	1,782.6	37.6

TFSPC recorded a 35.8% growth in gross interest income from Php2.6 billion in the first nine months of 2016 to Php3.6 billion in the first nine months of 2017, as gross loans and receivables increased by 39.1% from Php39.5 billion to Php54.9 billion on a year-on-year basis.

Booking volume grew by 35.2% from 19,893 units to 26,905 units in the first nine months of 2017 attributed to the strong sales volume of Toyota vehicles. This was equivalent to a penetration rate which improved from 17% to 20%.

Net income, however, declined by 8.1% from Php423.5 million to Php389.3 million due to a 62.5% increase in operating expenses, mainly provisions from increased loan booking volume in 2017, reversals in 2016 arising from migration to new credit risk-based methodology, increase in manpower complement and across the board salary structural adjustments, and a 35.7% increase in interest expenses from new loan availments.

### **Toyota Manila Bay Corporation (TMBC)**

	In Million Pesos,	except for ratios	Inc (Dec)	%
	9M 2016*	9M 2017		
Net Sales	17,579.1	18,976.1	1,397.0	7.9
Gross Profit	1,078.7	1,310.5	231.7	21.5
Ancillary Income	277.5	320.9	43.4	15.6
Net Income	249.2	299.4	50.1	20.1

	12.31.16	09.30.17	Inc (Dec)	%
Total Assets	5,389.8	6,291.3	358.5	16.7
Total Liabilities	3,567.2	4,168.4	164.4	16.9
Total Equity	1,822.5	2,122.9	194.2	16.5

\*pro-forma consolidated figures of TMBC and TCI

On March 7, 2016, the SEC approved the merger of TMBC and TCI. TMBC is the surviving corporation and absorbed the entire assets and liabilities of TCI.

Consolidated sales, comprising of vehicle sales, spare parts and maintenance services, grew by 7.9% from Php17.6 billion in the first nine months of 2016 to Php19.0 billion in the first nine months of 2017. Vehicle sales, accounting for 92.8% of TMBC's revenues, increased by 7.2% from Php16.4 billion to Php17.6 billion.

Retail sales volume grew by 10.2% from 13,842 units to 15,260 units due to strong demand of FMC Fortuner and Innova. Sales from spare parts and maintenance services, accounting for a combined 7.2% of revenues, increased by 16.5% and 20.5%, respectively.

Consolidated net income for the first nine months of 2017 increased by 20.1%, from Php249.2 million to Php299.4 million due to higher vehicle sales, improved vehicle margins due to across the board price increases effective March 1 and September 1, and increased ancillary income from financing and insurance commissions.

TMBC currently owns five (5) dealer outlets namely Toyota Manila Bay, Toyota Abad Santos, Toyota Cubao and Toyota Marikina, all situated within Metro Manila; and Toyota Dasmariñas in Cavite. TMBC recently inaugurated its new and bigger Manila Bay dealership facility last October 2017.

### **Sumisho Motor Finance Corporation (SMFC)**

	In Million Pesos,	In Million Pesos, except for ratios		%
	9M 2016	9M 2017		
Gross Interest Income	427.9	602.9	175.0	40.9
Net Interest Income	422.8	581.8	159.0	37.6
Net Income	55.6	135.5	79.9	143.6
Finance Receivable	2,180.3	2,924.7	744.4	34.1
	09.30.16	09.30.17	Inc (Dec)	%
Total Assets	2,391.5	3,151.2	759.7	31.8
Total Equity	1,784.1	1,953.4	169.3	9.5

On August 9, 2017, GT Capital completed its acquisition of a 20% direct equity stake in SMFC from Philippine Savings Bank ("PS Bank") and the PS Bank Retirement Fund for a total consideration of Php379.92 million. The acquisition will allow GT Capital's entry into micro-financing, specifically motorcycle financing, a high growth sector in the Philippines. It will also strengthen the Group's strategic relationship with Sumitomo Corporation, one of Japan's leading conglomerates.

SMFC recorded a 40.9% growth in gross interest income from Php427.9 million in the first nine months of 2016 to Php602.9 million in the first nine months of 2017, as finance receivable increased by 17.9% from Php2.4 billion to Php2.8 billion on a year-on-year basis. Bookings volume also grew by 19.8% from 21,646 units to 25,934 units in the first nine months of 2017 driven by increased demand for Japanese brand motorcycles.

Net income more than tripled from Php55.6 million to Php135.5 million due to a 13.5% decrease in provisions for credit losses and 63.1% increase in other income mainly service penalty charges and forfeited rebates.

### **Banking**

### Metrobank

	In Billion Pesos, except for percentages and ratios					
	9M 2016	9M 2017	Inc (Dec)	%		
Net income attributable to equity holders	12.6	13.2	0.6	4.9%		
Net interest margin on average earning assets	3.7%	3.8%				
Operating efficiency ratio <sup>1</sup>	59.3%	57.3%				
Return on average assets <sup>2</sup>	1.0%	0.9%				
Return on average equity <sup>3</sup>	8.5%	8.7%				

	12.31.16	09.30.17	Inc (Dec)	%
Total assets	1,876.0	1,990.5	114.5	6.1%
Total liabilities	1,670.5	1,768.6	98.1	5.9%
Equity attributable to equity holders of the parent				
company	196.0	210.4	14.4	7.3%
Tier 1 capital adequacy ratio⁴	12.5%	13.3%		
Total capital adequacy ratio <sup>4</sup>	15.5%	16.0%		
Non-performing loans ratio <sup>5</sup>	0.9%	1.1%		
Non-performing loans coverage ratio <sup>6</sup>	113.0%	92.0%		

### Notes:

- (1) Operating efficiency ratio is the ratio of total operating expenses (excluding provisions for credit and impairment loss and income tax) to total operating income (excluding share in net income of associates and joint venture).
- (2) Return on average asset is the net income attributable to equity holders of the parent company divided by the average total assets
- (3) Return on average equity is the net income attributable to equity holders of the parent company divided by the average total equity attributable to equity holders of the parent company
- (4) Capital adequacy ratios as of December 31, 2015, 2016, and June 30, 2017 were computed based on Basel III standards.
- (5) Non-performing loans ratio is the ratio of net non-performing loans divided by total loans excluding interbank loans.
- (6) Non-performing loans coverage ratio is the ratio of the total allowance for probable losses on loans divided by gross non-performing loans

Metrobank consolidated net income grew by 4.9% from Php12.6 billion in the first nine months of 2016 to Php13.2 billion in the first nine months of 2017. This was primarily due to the 20% growth in loans and receivables, and 7.5% growth in operating expenses offset by higher provision for credit and impairment losses.

Net interest income grew by 16.1% from Php39.0 billion in the first nine months of 2016 to Php45.3 billion in the first nine months of 2017, comprising 72.0% of total operating income. This was driven by

strong demand from the commercial and consumer segments and higher CASA ratio, as a percentage of total deposits. As a result, net interest margin improved from 3.7% to 3.8%.

Non-interest income grew by 1.2% from Php17.4 billion in the first nine months of 2016 to Php17.6 billion in the first nine months of 2017 due to an increase in service charges, fees and commissions offset, by a lower trading and securities, foreign exchange gains and miscellaneous income.

Total assets grew by 6.1% from Php1.9 trillion as of December 31, 2016 to Php2.0 trillion as of September 30, 2017 primarily due to increases in investment securities, and loans and receivables offset by a decrease in Interbank Loans Receivable and Securities Purchased Under Resale Agreements.

Total liabilities, likewise, grew by 5.9% from Php1.7 trillion to Php1.8 trillion due to increases in deposit liabilities, bills payable and Securities Sold Under Repurchase Agreement offset by a decrease in bonds payable, subordinated debt and other liabilities. CASA and time deposits increased by Php61.6 billion and Php15.5 billion from Php846.1 billion to Php907.7 billion and from Php520.3 billion to Php535.8 billion, respectively. Further, Metrobank issued its first tranche of Long-term Negotiable Certificate of Deposits (LTNCD) amounting to Php3.4 billion on January 30, 2017 and another Php3.7 billion on July 20, 2017. As of September 30, 2017, outstanding LTNCDs reached Php30.0 billion.

Equity attributable to equity holders of the parent company improved by 7.3% from Php196.0 billion as of December 31, 2016 to Php210.4 billion as of September 30, 2017 due to the net income earned for the period, plus a decline by Php3.2 billion in net unrealized losses on available-for-sale (AFS) investment securities, net of P3.2 billion cash dividends.

### **Property Development**

### **Federal Land and Property Company of Friends**

	In Million Pesos, except for percentages and ratio				
	9M2016	9M2017	Inc(Dec)	%	
Real Estate Sales *	9,345.0	10,854.6	1,509.6	16.2	
Revenues	11,400.0	12,872.6	1,472.6	12.9	
Net income attributable to equity holders of the parent	1,924.9	1,896.6	(28.2)	(1.5)	
	12.31.16	09.30.17	Inc(Dec)	%	
Total assets	107,936.9	111,586.1	3,649.1	3.4	
Total liabilities	48,214.0	50,052.7	1,838.7	3.8	
Total equity attributable to equity holders of the parent	59,618.3	61,415.1	1,796.7	3.0	
Current ratio <sup>1</sup>	5.0x	5.0x	1		
Debt to equity ratio <sup>2</sup>	0.5x	0.6x			

<sup>\*</sup> Includes interest income on real estate sales

Notes:

<sup>(1)</sup> Current ratio is the ratio of total current assets divided by total current liabilities.

<sup>(2)</sup> Debt to equity ratio is the ratio of total loans divided by total equity attributable to equity holders of the parent company

GT Capital's property companies recorded a 12.9% growth in consolidated revenues from Php11.4 billion in the first nine months of 2016 to Php12.9 billion in the first nine months of 2017. Of the total revenues, FedLand accounted for 62%, while the balance came from PCFI. Consolidated real estate sales grew by 16.2% from Php9.3 billion to Php10.9 billion, as booked sales of Fed Land and PCFI grew by 9% and 28% on a year-on-year basis. Together, the two property developers reported a net income of Php1.9 billion in the first nine months of 2017.

Consolidated assets of the property companies grew by 3.4% from Php107.9 billion as of December 31, 2016 to Php111.6 billion as of September 30, 2017. For Fed Land, the growth was due to increases in receivables from real estate sales, investment in a joint venture projects and investment properties. For PCFI, total assets declined due to receivables takeout by the banks and prepayment of loans offset by increase in inventories from on-going projects and house construction, and acquisition of additional land bank.

In the first nine months of 2017, Fed Land launched three (3) new projects namely: (i) Park Avenue, a vertical residential condominium project located in Grand Central, Bonifacio Global City, Taguig City in January 2017; (ii) Siena Towers, a two (2) tower residential condominium project located in Marikina City in August 2017; and (iii) Palm Beach West - Siargao, a vertical residential condominium project located in Macapagal Boulevard, Pasay City in August 2017.

On July 10, 2017, Fed Land launched Sunshine Fort, a joint venture project with Isetan Mitsukoshi Holdings Ltd. and Nomura Real Estate Development Co. Ltd. The project is a \$400 million Japanese-inspired residential and retail complex located in Grand Central Park Bonifacio Global City, Taguig City.

New retail outlets such as SM Appliance, Watsons and Handyman were opened in Lancaster New City (LNC), PCFI's flagship project. McDonalds and Shopwise will likewise soon inaugurate their respective branches in LNC. As of September 30, 2017, commercial and retail establishments reached an aggregate of 61 outlets. Meanwhile, an IT-based locator has fully leased the first commercial building of Suntech iPark, which, with three shifts, can potentially accommodate up to 3,000 employees. Suntech iPark is the only PEZA-accredited I.T. park in Cavite.

### Life and Non-Life Insurance

### Philippine AXA Life Insurance Corporation and Subsidiary (AXA Philippines) 1

The following are the major performance measures of AXA Philippines for the first nine months of 2016 and 2017.

	In Mil	lion Pesos, exc	ept ratios		
	S	tand-alone (Li	fe insurance)		Consolidated
	9M 2016	9M 2017	inc (Dec)	%	9M 2017
Gross Premiums	15,712.7	18,839.0	3,126.4	19.9%	22,685.5
Net income after tax	1,331.8	1,750.9	419.2	31.5%	1,771.9
Premium Margin <sup>2</sup>	21.1%	23.6%		2.5%	
Net Profit Margin <sup>3</sup>	7.9%	8.7%		0.8%	
	12.31.16	09.30.17	Inc (Dec)	%	09.30.17
Total Assets	90,316.7	109,617.0	19,300.3	21.4%	117,356.0
Total Liabilities	83,853.2	101,180.1	17,236.9	20.7%	109,482.5
Total Equity	6,463.5	8,436.9	1,973.4	30.5%	7,873.5
Solvency ratio <sup>4</sup>	220%	402%			

#### Notes:

- (1) Acquisition of Charter Ping An from GT Capital was completed in April 2016. For discussion purposes, consolidated amounts as of September 30, 2016 includes Charter Ping An.
- (2) Premium margin (%) is the ratio of Premium margin over Premium Revenues.
- (3) Net profit margin (%) is the ratio of Net profit over Total Revenues.
- (4) Solvency ratio is calculated as the insurance company's net worth divided by the Risk-based Capital (RBC) requirement of the Insurance Commission based on Memorandum Circular (IMC) No. 6-2006. Net worth shall include the company's paid-up capital, contributed and contingency surplus, and unassigned surplus. Dec 2016 Ratio is based on RBC 1 framework, while Sep 2017 is based on RBC 2 framework.

New business from life insurance expressed in Annualized Premium Equivalent grew by 26.0% from Php3.7 billion for the first nine months of 2016 to Php4.7 billion for the first nine months of 2017. Such was driven by the growth in Regular and Single Premium of 28.8% and 16.9%, respectively. The reported premium revenue mix of life insurance slightly changed to 53%/47% for the first nine months of 2017 from the previous 54%/46% in 2016 (Single Premium vs. Regular Premium). By distribution platform, bancassurance and sales agency accounted for 75% and 25% of premium revenues, respectively.

Gross earned premiums of CPAIC rose by 10.8% from Php3.5 billion to Php3.8 billion for the first nine months of 2017 mainly due to the growth in motor car and property insurance lines. As a result, consolidated gross earned premiums of AXA Philippines increased by 18.3% from Php19.2 billion for the first nine months of 2016 to Php22.7 billion for the first nine months of 2017.

Consolidated net income included a Php21 million net income contribution from CPAIC and the Php273M post-tax impact of the gain on restatement of AXA Philippines's reserves arising from change in accounting policy beginning July 2017. Excluding CPAIC and the gain on restatement, AXA Philippines grew its net income by 10% from Php1.3 billion for the first nine months of 2016 to Php1.5 million for the first nine months of 2017. The net income growth is primarily driven by the: (1) improvement in the life sector's premium margins by 33.9% equivalent to Php1.1 billion and (2) increase in asset management fees by 19.7% reaching Php1.1 billion.

### **Infrastructure and Utilities**

### **Metro Pacific Investments Corporation (MPIC)**

	In Million Pesos, except for Percentage				
· · ·	9M 2016	9M 2017	inc (Dec)	%	
Core net income	9,284	11,330	2,046	22%	
Net income attributable to equity holders	9,480	11,128	1,648	17%	
	12.31.16	09.30.17	Inc (Dec)	%	
Total assets	351,602	488,166	136,564	39%	
Total liabilities	163,521	269,290	105,769	65%	
Total equity attributable to owners of Parent Company	152,032	159,982	7,950	5%	

On May 27, 2016, GT Capital subscribed to 3.6 billion common shares of MPIC for a total subscription price of Php21.96 billion. On the same day, GT Capital entered into a Sale and Purchase Agreement with Metro Pacific Holdings, Inc. (MPHI), with GT Capital as the buyer and MPHI as the seller of 1.3 billion common shares of MPIC for a total consideration of Php7.93 billion. After said transactions, GT Capital owned 4.9 billion common shares of MPIC. This represents 15.55% of the total issued and outstanding common shares of MPIC.

GT Capital and MPHI signed on the same date, a Shareholders' Agreement whereby GT Capital was entitled to nominate at least two (2) out of fifteen (15) directors of MPIC. GT Capital was also entitled to nominate one (1) out of three (3) members in each of the Audit and Risk Management Committee (ARMC) and Governance Committee (GC). In addition, GT Capital had veto rights on certain corporate acts such as the declaration or payment of any dividend or other distribution with respect to the shares of capital stock of MPIC and the adoption of an Annual Budget or Business Plan, including plans for capital calls, and any amendment to such.

The combination of GT Capital's 15.55% ownership over MPIC, representation in the Board of Directors (BOD), ARMC and GC of MPIC, and veto rights on certain corporate acts provided GT Capital with the ability to exercise significant influence over the operating and financial policies of MPIC. Through its presence and participation at the BOD, ARMC and GC meetings, GT Capital can influence the operating and financial policies of MPIC. Accordingly, GT Capital accounted for its investment in MPIC as an associate using the equity method of accounting.

MPIC is the Philippines' largest infrastructure conglomerate, with exposures in high-growth infrastructure businesses such as toll roads, water, power, railways, healthcare, and logistics. Among MPIC's portfolio is Manila Electric Company, the country's largest power distribution utility, Global Business Power Corporation (GBPC), one of the largest power generation companies in the Visayas Region, Maynilad Water Services, Inc., which manages Metro Manila's widest water distribution network, and Metro Pacific Tollways Corporation, operator of the country's largest toll road network.

MPIC's share in the consolidated operating core income increased by 21% from Php11.6 billion for the first nine months of 2016 to Php14.1 billion for the first nine months of 2017, primarily reflecting the following:

• Expanded power portfolio through the increase in effective shareholding in Meralco from 32.48% to 41.22% (beginning May 30, 2016) and investment in GBPC representing 47.78%

effective interest (acquired last May 27, 2016); MPIC acquired the remaining 25% stake in Beacon Electric Asset Holdings, Inc. (Beacon Electric) from PLDT Communications and Energy Ventures (PCEV) bringing its effective stake in Meralco from 41.22% to 45.5% and in GBPC from 47.78% to 62.4% (effective July 1, 2017); Core net income contribution from Meralco and GBPC to MPIC for the first nine months of 2017 increased by 33% from Php5.7 billion to Php7.6 billion

- Increased share in the Tollway business arising from strong traffic growth on each of the roads held by Metro Pacific Tollways Corporation (MPTC); Core net income contribution of MPTC to MPIC increased by 14% from Php2.6 billion to Php3.0 billion
- Continuing growth in the Hospital group mainly due to the increase in number of patients served across all hospitals and contributions from new hospital acquisitions namely, Marikina Valley Medical Center (acquired in July 29, 2016) and Dr. Jesus C. Delgado Memorial Hospital (acquired in January 31, 2017); Core net income contribution of the group to MPIC increased by 17% from Php0.4 billion to Php0.5 billion.

Consolidated reported net income attributable to equity holders grew by 17% from Php9.5 billion in 2016 to Php11.1 billion in 2017. Excluding head office, interest, forex and non-recurring income or expenses, core income grew by 22% from Php9.3 billion to Php11.3 billion.

Except for (ii), (iv) and (vii), the Company does not know of:

- Any known trends or any known demands, commitments, events, uncertainties that will result or that are reasonably likely in the Company's liquidity increasing or decreasing in any material way;
- (ii) Any events that would trigger direct or contingent financial obligation (including contingent obligation) that is material to the Company, including any default or acceleration of an obligation except those disclosed in the notes to the financial statements;
- (iii) Any material off balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationships of the Company with unconsolidated entities or other persons created during the reporting period;
- (iv) Any material commitments for capital expenditures, their purpose and sources of funds for such expenditures, except those discussed in the 2016 17A;
- (v) Any known trends, events or uncertainties that have had or are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations;
- (vi) Any significant elements of income or loss that did not arise from the Company's continuing operations;
- (vii) The causes of any material change from period to period including vertical and horizontal analysis of any material item, the causes of material changes are discussed in the Item 2, Management's Discussion & Analysis of Financial Condition and Results of operations under Part I - Financial Information; and
- (viii) Any seasonal aspects that had a material effect on financial condition or results of operation of the Company.

# GT CAPITAL HOLDINGS, INC. AGING OF ACCOUNTS RECEIVABLE IN MILLION PESOS AS OF SEPTEMBER 30, 2017

Number of Days	Amount
Less than 30 days	Php1,123
30 days to 60 days	800
61 days to 90 days	627
91 days to 120 days	202
Over 120 days	270
Current	18,606
Impaired	84
Noncurrent receivables	8,737
Total	Php30,449

# GT CAPITAL HOLDINGS, INC. LIST OF STOCKHOLDERS AND PERCENTAGE OF HOLDINGS AS OF SEPTEMBER 30, 2017

The following stockholders own more than 5% of the total issued and outstanding common shares of the Company as of September 30, 2017:

Name Of Stockholder	Total Number Of Shares Held	Percent To Total Number Of Shares Issued
Grand Titan Capital Holdings, Inc.	107,723,795	55.932%
PCD Nominee-Non Filipino	61,259,734	31.807%
PCD Nominee-Filipino	23,008,834	11.947%

### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: GT Capital Holdings, Inc.

Signature and Title:

Reyna Rose P. Manon-og

Head Accounting and

Financial Control

November 10, 2017

Francisco H. Suarez, Jr. Chief Finance Officer

Date:

# GT Capital Holdings, Inc. and Subsidiaries

# Interim Condensed Consolidated Financial Statements As of September 30, 2017 (Unaudited) and December 31, 2016 (Audited) and for the nine-month periods ended September 30, 2017 and 2016 (Unaudited)

### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (In Millions)

	Unaudited	Audited
	September 30,	December 31,
ASSETS	2017	2016
Current Assets		
Cash and cash equivalents	P19,671	₽20,954
Short-term investments	1,673	#20,934 1,598
Available-for-sale investments	1,073 841	1,396 1,284
Receivables	24,608	1,264 22,798
Inventories	· · · · · · · · · · · · · · · · · · ·	
	55,069	52,060
Due from related parties	85 8.031	80 6 003
Prepayments and other current assets	8,031	6,992
Total Current Assets	109,978	105,766
Non Current Assets		
Available-for-sale investments	1,453	1,443
Receivables – net of current portion	5,757	7,141
Land held for future development	19,781	18,464
Investment properties	15,379	14,314
Investments in associates and joint venture	127,814	94,828
Property and equipment	10,035	9,367
Goodwill and intangible assets	12,970	12,802
Deferred tax assets	674	540
Other noncurrent assets	915	781
Total Noncurrent Assets	194,778	159,680
	P304,756	P265,446
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts and other payables	P28,495	₽21,177
Short term debt	4,172	6,697
Current portion of long-term debt	2,676	1,581
Current portion of liabilities on purchased properties	166	166
Customers' deposits	3,459	3,839
Dividends payable	147	589
Due to related parties	193	195
Income tax payable	767	202
Other current liabilities	603	638
Total Current Liabilities	40,678	35,084
Non-company 1 is billed as		
Noncurrent Liabilities	E7 E4A	EÉ 47E
Long-term debt – net of current portion	57,549 24,870	56,475
Bonds payable	21,870	21,848
Liabilities on purchased properties - net of current portion	1,906	1,993
Pension liabilities	1,927	1,671
Deferred tax liabilities	5,136	5,052
Other noncurrent liabilities	2,091	2,085
Total Noncurrent Liabilities	90,479	89,124
	131,157	124,208

(forward)

	Unaudited September 30, 2017	Audited December 31, 2016
EQUITY	•	
Equity attributable to equity holders of the Parent Company		
Capital stock	3,143	2,960
Additional paid-in capital	78,940	57,437
Retained earnings		
Unappropriated	64,807	39,961
Appropriated	_	14,900
Other comprehensive loss	(1,717)	(2,775)
Other equity adjustments	2,322	2,322
	147,495	114,805
Non-controlling interest	26,104	26,433
Total Equity	173,599	141,238
	<b>₽</b> 304,756	₽265,446

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME (In Millions, Except Earnings Per Share)

	UNAUDITED			
	January to S	eptember	July to Sep	
	2017	2016	2017	2016
REVENUE				
Automotive operations	P149,065	P129,727	P54,776	P49,377
Real estate sales and interest income on real estate sales	10,855	9,157	3,298	2,848
Equity in net income of associates and joint venture	6,553	4,577	2,144	1,544
Sale of goods and services	459	441	211	191
Rent income	722	666	268	223
Interest income	576	398	173	156
Commission income	45	149	15	44
Gain on previously held interest	-	140	_	-
Other income	1,190	962	402	350
	169,465	146,217	61,287	54,733
COST AND EXPENSES				
Cost of goods and services	101,390	87,697	37,704	33,437
Cost of goods manufactured	30,338	24,376	10,674	9,810
General and administrative expenses	8,791	8,523	3,212	2,541
Cost of real estate sales	6,750	5,720	2,174	2,021
Interest expense	2,472	2,399	856	821
Cost of rental	238	203	91	60
	149,979	128,918	54,711	48,690
INCOME BEFORE INCOME TAXES FROM CONTINUING				
OPERATIONS	19,486	17,299	6,576	6,043
PROVISION FOR INCOME TAX	3,268	3,664	1,123	1,058
NET INCOME FROM CONTINUING OPERATIONS	16,218		5,453	4,985
	10,210	13,635	3,433	
NET INCOME FROM DISCONTINUED OPERATIONS		5,171		(59)
NET INCOME	P16,218	P18,806	P5,453	P4,926
ATTRIBUTABLE TO:				
Equity holders of the parent company				
Profit for the year from continuing operations	P10,818	₽8,045	P3,581	P3.253
Profit for the year from discontinued operations	_	4,258	-	(59
	10,818	12,303	3,581	3,194
Non-controlling interest				
Profit for the year from continuing operations	5,400	5,590	1,872	1,732
Profit for the year from discontinued operations	5,400	913	.,072	1,7 32
The state of the s	5,400	6,503	1,872	1,732
	P16,218	P18,806	P5,453	₽4,92€
Basic/Diluted Earnings Per Share from Continuing				
Operations Attributable to Equity Holders of the Parent				
Company (Note 10)	DEC 40	B4646		
Company (NOTE 10)	P56.12	P46.16		
Basic/Diluted Earnings Per Share Attributable to Equity				
Holders of the Parent Company (Note 10)	P56.12	₽70.59		

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In Millions)

	Unaudited			
	Ja	nuary to		
	Se	ptember	July to September	
	2017	2016	2017	2016
NET INCOME FROM CONTINUING OPERATIONS	P16,218	₽13,635	P5,453	₽4,985
NET INCOME FROM DISCONTINUED OPERATIONS	-10,210	5,171	-5,435	(59)
NET INCOME	16,218	18,806	5,453	4,926
OTHER COMPREHENSIVE INCOME	10,210	10,000	3,433	4,320
CONTINUING OPERATIONS				
Items that may be reclassified to profit or loss in subsequent				
periods:				
Changes in fair value of available-for-sale investments	9	1,057	3	1,053
Changes in cumulative translation adjustments	3	-	1	-
Equity in other comprehensive income of associates:				
Changes in fair value of available-for-sale				
investments of associates	1,106	1,820	278	(247)
Cash flow hedge reserve	(4)	(20)	(8)	(16)
Other equity adjustments	`-	(13)		(13)
Translation adjustment of associates	318	172	135	93
	1,432	3,016	409	870
Items that may not be reclassified to profit or loss in				
subsequent periods:				
Remeasurement of defined benefit plans	(120)	17	_	_
Equity in remeasurement of defined benefit plans of				
associates	(463)	13	(410)	-
Income tax effect	175	(9)	123	_
	(408)	21	(287)	
OTHER COMPREHENSIVE INCOME FROM CONTINUING				
OPERATIONS	1,024	3,037	122	870
OTHER COMPREHENSIVE INCOME FROM DISCONTINUED				
OPERATIONS, NET OF TAX	-	19	-	(1,049)
TOTAL OTHER COMPREHENSIVE INCOME, NET OF TAX	1,024	3,056	122	(179)
TOTAL COMPREHENSIVE INCOME, NET OF TAX	P17,242	₽21,862	P5,575	₽4,747
ATTRIBUTABLE TO:				
Equity holders of the GT Capital Holdings, Inc.				
Total comprehensive income for the year from continuing operations	11,876	14,837	3,700	3,564
Total comprehensive income for the year from discontinued operations	_	19	-	(550)
, , , , , , , , , , , , , , , , , , , ,	11,876	14,856	3,700	3,014
Non-controlling interest		7 000	4 672	2 1 4 5
Total comprehensive income for the year from continuing operations	5,366	7,006	1,875	3,145
Total comprehensive income for the year from discontinued operations		7,006	4 432	(1,412)
	5,366	7,006	1,875	1,733
	P17,242	P21,862	P5,575	₽4,747

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE NINE MONTH PERIODS ENDED SEPTEMBER 30, 2017 AND 2016 (UNAUDITED) (In Millions)

					Equity	Attributable to E	quity Holders o	f the Parent Co	mpany						
	Capital	Additional Un Paid-in	appropriated Retained	Appropriated Retained	Net Unrealized Gain on Available- for-Sale	Net Unrealized Gain (Loss) on Remeasure ment of Defined	Cumulative Translation	Equity in Net Unrealized Gain (Loss) on Available-Investments of	Equity in Translation Adjustment	of Defined	Equity in Cash flow Hedge Reserve of Jointly Controlled		Other Equity	Non-	
	Stock	Capital	Earnings	Earnings	Investments	Benefit Plans	Adjustments	Associates	of Associates	Associates	Entity	Associates	Adjustment	<u>Interests</u>	Total
At January 1, 2017	₽2,960	P57,437	P39,961	P14,900	P186	(F221)	-	(P2,547)	₽677	( <b>P8</b> 69)	P12	(P13)	P2,322	P26,433	P141,238
Issuance of capital stock Total comprehensive	183	21,503	-	-	-	-	-	-	-	-	-	-	-	-	21,686
income	-	_	10,818	_	5	(44)	1	1,106	318	(324)	(4)	_	_	5,366	17,242
Dividends declared Acquisition of additional	-	-	(872)	-	-	-	-	-	-	-	-	-	-	(5,694)	(6,566)
TMBC shares Reversal of	-	-	-	-	-	-	-	-	-	-	-	-	-	(1)	(1)
appropriation	_		14,900	(14,900)	_	_	<del>_</del> _	_			-	_		<u> </u>	
At September 30, 2017	P3,143	P78,940	P64,807	P-	P191	(P265)	P1	(P1,441)	P995	(P1,193)	P8	(P13)	P2,322	P26,104	P173,599

(Forward)

#### Equity Attributable to Equity Holders of the Parent Company

							Equity Attri	ontable to Educ	y mojaeis oi ili	ie Paleili Collipally						
	Capital Stock	Additional Paid-in Capital	Treasury Shares	Unappro- priated Retained Earnings	Appro- priated Retained Earnings	Net Unrealized Gain on Available-for- Sale Investments	Net Unrealized Gain (Loss) on Remeasure- ment of Defined Benefit Plans	Equity in Net Unrealized Gain (Loss) on Available- for-Sale Investments of Associates	Equity in Translation Adjustment of Associates	of Defined Benefit Plans of	Equity in Cash flow Hedge Reserve of Jaintly- Controlled Entity	Equity in Other Equity Adjust- ments of associates	Reserve of Disposal Group Classified as Held- For-Sale	Other Equity Adjustment	Non- controlling Interests	Total
At January 1, 2016	P1,760	P46,695	(P6)	P33,267	P8,760	P824	(P306)	(P969)	P502	(P898)	<b>P</b> 4	<b>P</b> _	(P75)	P576	P53,708	P143,842
Total comprehensive income			_	12,303	_	554	12	1,820	172	9	(20)	(13)	19	_	7,006	21,862
Dividends declared	_	_	_	12,000	_	554	••	1,020		•	(50)	(,			,	
(Note 8)	_	_	_	(1,046)	_	-	_	-	-	-	-	-	_	-	(4,858)	(5,904)
Effect of asset disposal																5
(CPAIC) (Note 5)	-	-	6	(57)	-	-	-	-	-	_	-	-	56	-	_	5
Effect of asset disposal (GBPC) (Note 3)	_		_	(92)	_	(1,370)	92	_	_	_	_	_	_	_	(18,068)	(19,438)
Acquisition of 4.73% of	_	_	_	(32)	_	(1,570)	<b>J</b> E								(,	• • •
GBPC shares (Note 3)	-		_	_	_	-	_	-	-	_	_	-	_	-	(1,322)	(1,322)
Acquisition of 28.32% of														E 497	/E 427)	
PCFI shares (Note 3)	-	-	-	-	-	-	-	-	-	-	_	-	-	5,137	(5,137)	-
Effect of PCFI's redemption of Pref B																
shares (Note 8)	_	_	_	_	_	_	_	-	_	-	_	_	_	(431)	(1,569)	(2,000)
Effect of business																
combination (Note 8)	-	-	-	(11)	-	-	-	-	-	11	_	-	-	_	764	764
Reversal of appropriated earnings (Note 8)	_	_	_	8,760	(8,760)	_	_	_	_	_	_	_	_	_	_	_
		P46.607					/B2001	Dec.4	P674	(P878)	(P16)	(P13)	P-	P5,282	P30,524	P137,809
At September 30, 2016	P1,760	P46,695	P-	P53,124	P-	P8	(P202)	P851	F6/4	(F0/0)	(614)	(F13)	<u> </u>	P3,262	F-50,524	F 107,003

### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Millions)

(11 1911110113)	Unaudited		
	For the Nine Months Ended		
	2017	2016	
CASH FLOWS FROM OPERATING ACTIVITIES	242.426	D47 200	
Income before income tax from continuing operations	₽19,486	₽17,299	
Income (loss) before income tax from discontinued operations	<b>-</b>	5,210	
Adjustments for:			
Interest expense	2,472	3,179	
Depreciation and amortization	1,267	2,178	
Pension expense	188	238	
Unrealized foreign exchange losses	311	237	
Provision for impairment losses	2	7	
Dividend income	(8)	-	
Gain on disposal of property and equipment	(18)	(33)	
Gain on previously held interest	-	(140)	
Gain on sale of subsidiaries	-	(2,024)	
Interest income	(1,506)	(1,485)	
Realization of previously deferred gain	<del>-</del>	(1,918)	
Equity in net income of associates and joint ventures	(6,553)	(4,577)	
Operating income before changes in working capital	15,641	18,171	
Decrease (increase) in:	·	•	
Short-term investments	(75)	(86)	
Receivables	(460)	2,953	
Due from related parties	(5)	(2,146)	
Inventories	(2,869)	(6,601)	
Land held for future development	(1,317)	(0,00.,	
Prepayments and other current assets	(1,040)	(1,444)	
Increase (decrease) in:	(1,040)	(1111)	
Accounts and other payables	7,326	10,402	
Customers' deposits	(380)	847	
Other current liabilities	(35)	607	
Cash provided by operations	16,786	22,703	
Interest received	1,533	1,484	
Interest paid	(2,411)	(3,592)	
Contributions to pension plan	(15)	(231)	
Dividends received	1,357	1,024	
Dividends paid	(7,008)	(8,765)	
Income taxes paid	(2,703)	(3,840)	
Net cash provided by (used in) operating activities	7,539	8,783	
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of:			
Property and equipment	50	3	
Available-for-sale investments	443	-	
Investment properties	-	86	
Additions to:			
Property and equipment	(1,867)	(8,440)	
Investments in associates and joint ventures	(26,670)	(30,781)	
Available-for-sale investments	- · · · · · · · · · · · · · · · · · · ·	_	
Intangible assets	(242)	(14)	
Investment properties	(1,241)	(262)	
Decrease (increase) in other noncurrent asset	(272)	(183)	
Acquisition of subsidiary, net of cash acquired	<b>(</b> )	177	
Net cash outflows from disposals of subsidiaries	-	7,438	
	(29 799)		
Net cash provided by (used in) investing activities	(29,799)	(31,976)	

(Forward)

### Unaudited

	For the Nine Months Ende	d September 30				
	2017	2016				
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from loan availment	P12,766	₽36,976				
Proceeds from issuance of capital stock	21,686	-				
Payment of loans payable	(13,166)	(26,129)				
Increase (decrease) in:						
Due to related parties	(2)	3				
Liabilities on purchased properties	(87)	(631)				
Other noncurrent liabilities	92	(460)				
Noncontrolling interests	-	157				
Acquisition of noncontrolling interests	(1)	(2,000)				
Net cash provided by financing activities	21,288	7,916				
Effect of exchange rate changes on cash and cash equivalents	(311)	(237)				
NET DECREASE IN CASH AND CASH EQUIVALENTS	(1,283)	(15,514)				
CASH AND CASH EQUIVALENTS AT BEGINNING OF						
PERIOD	20,954	37,861				
CASH AND CASH EQUIVALENTS AT END OF PERIOD	P19,671	P22,347				

### GENERAL NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate Information

GT Capital Holdings, Inc. (the Parent Company) was organized and registered with the Philippine Securities and Exchange Commission (SEC) on July 26, 2007. The primary purpose of the Parent Company is to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, lease, mortgage, exchange, develop or otherwise dispose of real property of every kind and description, including shares of stocks, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any corporation or corporations, associations, domestic or foreign, and to possess and exercise in respect thereof all the rights, powers and privileges of ownership, including all voting powers of any stock so owned.

The common shares of the Parent Company were listed beginning April 20, 2012 and have since been traded in the Philippine Stock Exchange, Inc. (PSE).

The ultimate parent of GT Capital Holdings, Inc. is Grand Titan Capital Holdings, Inc. (Grand Titan).

### **Group Activities**

The Parent Company, Federal Land, Inc. (Fed Land) and Subsidiaries (Fed Land Group), Toyota Motor Philippines Corporation (Toyota or TMPC) and Subsidiaries (Toyota Group), Property Company of Friends, Inc. (PCFI) and Subsidiaries (PCFI Group), Toyota Manila Bay Corp. (TMBC) and Subsidiaries (TMBC Group) and GT Capital Auto Dealership Holdings, Inc. (GTCAD) and Subsidiary are collectively referred herein as the "Group". The Parent Company, the holding company of the Fed Land Group (real estate business), Toyota Group (automotive business), PCFI Group (real estate business), TMBC Group (automotive business) and GTCAD (automotive business) is engaged in investing, purchasing and holding shares of stock, notes and other securities and obligations.

The principal business interests of the Fed Land Group and PCFI Group are real estate development and leasing and selling properties and acting as a marketing agent for and in behalf of any real estate development company or companies. The Fed Land Group is also engaged in the business of trading of goods such as petroleum, non-fuel products on wholesale or retail basis, maintaining a petroleum service station and food and restaurant service.

Toyota Group is engaged in the assembly, manufacture, importation, sale and distribution of all kinds of motor vehicles including vehicle parts, accessories and instruments.

TMBC Group is engaged in purchasing, trading, exchanging, distributing, marketing, repairing and servicing automobiles, trucks and all kinds of motor vehicles and automobile products of every kind and description, motor vehicle parts, accessories, tools and supplies and equipment items.

The principal business interests of GTCAD are to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, lease, mortgage, exchange, develop, or otherwise dispose of real or personal property of every kind and description, including shares of stocks, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any auto dealership or other corporations, associations, domestic or foreign, and to possess and exercise in respect thereof all the rights, powers and privileges of ownership, including all voting powers of any stock so owned.

The Parent Company also has significant shareholdings in Metropolitan Bank & Trust Co. (MBTC or Metrobank), Metro Pacific Investments Corporation (MPIC), Philippine AXA Life Insurance Corporation (AXA Philippines or Phil AXA), Toyota Financial Services Philippines Corporation (TFSPC) and Sumisho Motor Finance Corporation (SMFC).

The registered office address of the Parent Company is at the 43rd Floor, GT Tower International, Ayala Avenue corner H.V. de la Costa Street, 1227 Makati City.

### 2. Summary of Significant Accounting Policies

### **Basis of Preparation**

The accompanying interim condensed consolidated financial statements have been prepared in accordance with Philippine Accounting Standards (PAS) 34 Interim Financial Reporting. Accordingly, the interim condensed consolidated financial statements do not include all of the information and disclosures required in the annual audited financial statements and should be read in conjunction with the Group's annual audited financial statements as at December 31, 2016.

The interim condensed consolidated financial statements of the Group have been prepared using the historical cost basis except for available-for-sale (AFS) investments, which have been measured at fair value. The Group's interim condensed consolidated financial statements are presented in Philippine Peso (P), the Parent Company's functional currency. All values are rounded to the nearest million pesos (P000,000) unless otherwise indicated.

### **Presentation of Financial Statements**

Financial assets and financial liabilities are offset and the net amount reported in the interim condensed consolidated statements of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. Income and expense are not offset in the interim condensed consolidated statements of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

### **Basis of Consolidation**

The interim condensed consolidated financial statements of the Group comprise the financial statements of the Parent Company and the following domestic subsidiaries:

		Percentages of Ownership		
	Country of Incorporation	September 30, 2017	December 31, 2016	
Fed Land and Subsidiaries	Philippines	100.00	100.00	
PCFI and Subsidiaries	-do-	51.00	51.00	
Toyota and Subsidiaries	-do-	51.00	51.00	
TMBC and Subsidiaries	-do-	58.10	58.05	
GTCAD and Subsidiary*	-do-	100.00	100.00	

<sup>\*</sup> GTCAD was incorporated on June 13, 2016 and has not started commercial business operations.

### Fed Land's Subsidiaries

	Percentage of Ownership
Horizon Land Property and Development Corp. (HLPDC)	100.00
Omni - Orient Management Corp.	
(Previously as Top Leader Property Management Corp.) (TLPMC)	100.00
Federal Land Orix Corporation (FLOC)*	100.00
Topsphere Realty Development Co., Inc. (TRDCI)**	100.00
Central Realty and Development Corp. (CRDC)	75.80
Federal Brent Retail, Inc. (FBRI)	51.66

<sup>\*</sup> On December 23, 2016, Fed Land acquired the 40% ownership in FLOC from Orix Risingsun Properties Incorporated (ORPI). As a result of the purchase, Fed Land gained control in FLOC and accounted for its investment as a subsidiary as of December 31, 2016.

\*\* On December 12, 2016, the BOD of Fed Land approved the purchase of 3,000,000 preferred and 2,000,000 common shares of stocks in TRDCI, a wholly owned subsidiary of Solid Share Holding Philippines, Inc. The Deed of Absolute Sale was executed on February 10, 2017 when Fed Land also obtained control over TRDCI with a total consideration of \$60.00 million.

### **PCFI's Subsidiaries**

	Percentage of Ownership
Micara Land, Inc.	100.00
Firm Builders Realty Development Corporation	100.00
Marcan Development Corporation (MDC)	100.00
Camarillo Development Corporation (CDC)*	100.00
Branchton Development Corporation (BDC)**	100.00
Williamton Financing Corporation (WFC)*** (Note 5)	100.00

<sup>\*</sup>On March 31, 2016 CDC was incorporated and has not started commercial business operations.

### **Toyota's Subsidiaries**

	Percentage of Ownership	
Toyota Makati, Inc. (TMI)	100.00	
Toyota Sta. Rosa Laguna, Inc. (TSRLI)	100.00	
Toyota Motor Philippines Logistics, Inc. (TLI)	100.00	
Lexus Manila, Inc. (LMI)	75.00	
Toyota San Fernando Pampanga, Inc. (TSFI)	55.00	

<sup>\*\*</sup>On June 14, 2016, BDC was incorporated and has not started commercial business operations.

<sup>\*\*\*</sup>On June 23, 2016, PCFI acquired 100% of WFC from Maplecrest Group, Inc. (formerly known as Profriends Group, Inc.)

	Percentage of Ownership
Oxfordshire Holdings, Inc. (OHI)	100.00
TMBC Insurance Agency Corporation (TIAC)*	100.00
*TIAC was incorporated on May 4, 2016	

GTCAD has 55% ownership in Toyota Subic, Inc. (TSI). TSI was incorporated on July 14, 2016 and has not started commercial business operations.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Consolidation of subsidiaries ceases when control is transferred out of the Parent Company.

Specifically, the Parent Company controls an investee if, and only if, the Parent Company has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure or rights to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies except for Charter Ping An which uses the revaluation method in accounting for its condominium units included as part of 'Property and equipment' account, presented under 'Assets of disposal group classified as held-for-sale' and PCFI which uses fair value model in accounting for its 'Investment Properties'. The carrying values of the condominium units of Charter Ping An and the investment properties of PCFI are adjusted to eliminate the effect of revaluation or fair value gain and to recognize the related accumulated depreciation based on the original acquisition cost to align the measurement with the Group's accounting policy. All intragroup transactions, balances, income and expenses resulting from intragroup transactions and dividends are eliminated in full on consolidation.

Non-controlling interests (NCI) represent the portion of profit or loss and net assets in a subsidiary not attributed, directly or indirectly, to the Parent Company. The interest of non-controlling shareholders may be initially measured at fair value or share of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, NCI consists of the amount attributed to such interests at initial recognition and the NCI's share of changes in equity since the date of combination.

NCI are presented separately in the interim condensed consolidated statements of income, interim condensed consolidated statements of comprehensive income, interim condensed consolidated statements of changes in equity and within equity in the interim condensed consolidated statements of financial position, separately from the Parent Company's equity.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the NCI, even if that results in the NCI having a deficit balance.

If the Group loses control over a subsidiary, it:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any NCI and the cumulative translation differences, recorded in equity;
- recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and
- reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

### **Business Combinations Involving Entities Under Common Control**

A business combination involving entities under common control is accounted for using the uniting of interest method, except when the acquisition is deemed to have commercial substance for the Group, in which case the business combination is accounted for under the acquisition method. The combined entities accounted for by the uniting of interests method reports the results of operations for the period in which the combination occurs as though the entities had been combined as of the beginning of the period. Financial statements of the separate entities presented for prior years are also restated on a combined basis to provide comparative information. The effects of intercompany transactions on assets, liabilities, revenues, and expenses for the periods presented, and on retained earnings at the beginning of the periods presented are eliminated to the extent possible.

Under the uniting of interest method, the acquirer accounts for the combination as follows:

- the assets and liabilities of the acquiree are consolidated using the existing carrying values instead of fair values;
- intangible assets and contingent liabilities are recognized only to the extent that they were recognized by the acquiree in accordance with applicable PFRS;
- no amount is recognized as goodwill;
- any non-controlling interest is measured as a proportionate share of the book values of the related assets and liabilities; and
- comparative amounts are restated as if the combination had taken place at the beginning
  of the earliest comparative period presented.

The acquiree's equity are included in the opening balances of the equity as a restatement and are presented as 'Effect of uniting of interest' in the interim condensed consolidated statements of changes in equity. Cash considerations transferred on acquisition of a subsidiary under common control are deducted in the 'Retained earnings' at the time of business combination.

When evaluating whether an acquisition has commercial substance, the Group considers the following factors, among others:

- the purpose of the transaction;
- the involvement of outside parties in the transaction, such as NCI or other third parties; and
- whether or not the transaction is conducted at fair value.

### **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. For each business combination, the acquirer elects whether to measure the NCI in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets at the date of acquisition. Acquisition-related costs are expensed and included in the interim condensed consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and liabilities of the acquiree for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. The Group also assesses whether assets or liabilities of the acquiree that are previously unrecognized in the books of the acquiree will require separate recognition in the interim condensed consolidated financial statements of the Group at the acquisition date.

In a business combination achieved in stages, the Group remeasures its previously-held equity interest in the acquiree at its acquisition-date fair value and recognizes the resulting gain or loss, if any, in the interim condensed consolidated statements of income. Any recognized changes in the value of its equity interest in the acquiree previously recognized in other comprehensive income are recognized by the Group in profit or loss, as if the previously-held equity interest are disposed of.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized either in the interim condensed consolidated statements of income or as changes to other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed as at the acquisition date that if known, would have affected the amounts recognized as at that date. The measurement period is the period from the date of acquisition to the date the Group receives complete information about facts and circumstances that existed as at the acquisition date and is subject to a maximum of one (1) year.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred, the amount recognized for any NCI in the acquiree and the fair value of the acquirer's previously-held interest, if any, over the fair value of the net assets acquired.

If after reassessment, the fair value of the net assets acquired exceeds the consideration transferred, the amount recognized for any NCI in the acquiree and the fair value of the acquirer's previously-held interest, if any, the difference is recognized immediately in the interim condensed consolidated statements of income as 'Gain on bargain purchase'.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Any impairment loss is recognized immediately in the interim condensed consolidated statements of income and is not subsequently reversed. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination from the acquisition date irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Goodwill is not amortized but is reviewed for impairment at least annually. Any impairment losses are recognized immediately in profit of loss and is not subsequently reversed.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

### Change in Ownership without Loss of Control

Changes in the Group's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling interest and NCI are adjusted by the Group to reflect the changes in its relative interests in the subsidiary. Any difference between the amount by which the NCI is adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the equity holders of the Parent Company.

### **Changes in Accounting Policies**

The accounting policies adopted in preparation of the interim condensed consolidated financial statements are consistent with those of the previous year except for the following new and amended Philippine Financial Reporting Standards (PFRS) and PAS which were adopted as of January 1, 2017.

Except as otherwise indicated, the following new and amended standards did not have a material impact on the accounting policies, financial position or performance of the Group.

- Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 2016 Cycle)
   The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.
- Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative
   The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

 Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

The impact of the revised standards adopted effective January 1, 2017 has been reflected in the interim condensed consolidated financial statements, as applicable.

### **Significant Accounting Policies**

### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and that are subject to an insignificant risk of changes in value.

### Fair Value Measurement

The Group measures financial instruments, such as AFS investments, at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

## <u>Financial Instruments - Initial Recognition and Subsequent Measurement</u> Date of recognition

The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date, which is the date when the Group commits to purchase or sell assets.

### Initial recognition of financial instruments

All financial assets are initially recognized at fair value. Except for financial assets and financial liabilities at fair value through profit or loss (FVPL), the initial measurement of financial assets and financial liabilities includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS investments, and loans and receivables. The Group classifies its financial liabilities as either financial liabilities at FVPL or other financial liabilities. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

As of September 30, 2017 and December 31, 2016, the Group has no financial assets and financial liabilities at FVPL and HTM investments. The Group's financial instruments include loans and receivables, AFS investments and other financial liabilities.

### Determination of fair value

The fair value for financial instruments traded in active markets as at the reporting date is based on their quoted market prices or dealer price quotations (bid price for long positions and asking price for short positions), without any deduction for transaction costs. When current bid and asking prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgment is required to establish fair values. The judgments include considerations of liquidity and model inputs such as volatility for longer dated derivatives and discount rates.

### 'Day 1' difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the consolidated statements of income under 'Interest income' and 'Interest expense' accounts unless it qualifies for recognition as some other type of asset or liability. In cases where transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statements of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS investments or financial assets at FVPL. This accounting policy relates to the accounts in the consolidated statements of financial position 'Receivables', 'Due from related parties' and 'Cash and cash equivalents'.

Receivables are recognized initially at fair value which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization is included in 'Interest income' in the consolidated statements of income. The losses arising from impairment of such loans and receivables are recognized in the consolidated statements of income.

### **AFS** investments

AFS investments are those which are designated as such or do not qualify to be classified as designated at FVPL, HTM investments, or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. The Group's AFS investments pertain to quoted and unquoted equity securities and other debt instruments.

After initial recognition, AFS investments are measured at fair value with gains or losses recognized as a separate component of equity until the investment is derecognized or until the investment is determined to be impaired, at which time the cumulative gain or loss previously included in equity are included in the consolidated statements of income. Dividends on AFS equity instruments are recognized in the consolidated statements of income when the entity's right to receive payment has been established. Interest earned on holding AFS debt instruments are reported in the consolidated statements of income as 'Interest income' using the effective interest method.

The fair value of investments that are traded in active markets is determined by reference to quoted market bid prices at the close of business on the reporting date. The unquoted equity instruments are carried at cost less any impairment losses because fair value cannot be measured reliably due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

### Other financial liabilities

These are financial liabilities not designated at FVPL where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder or to satisfy the obligation other than by the exchange of a fixed amount of cash. After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

This accounting policy applies primarily to the Group's 'Accounts and other payables', 'Short-term debt', 'Long-term debt', 'Liabilities on purchased properties', 'Due to related parties' and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable). The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument, as a whole, the amount separately determined as the fair value of the liability component on the date of issue.

### **Impairment of Financial Assets**

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Loans and receivables

For loans and receivables carried at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the consolidated statements of income. Interest income continues to be recognized based on the original EIR of the asset.

If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective assessment for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as past due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

Loans, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statements of income, to the extent that the carrying value of the asset does not exceed its amortized cost as at the reversal date.

### AFS investments

For AFS investments, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In case of equity instruments classified as AFS investments, this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statements of income, is removed from the statements of changes in equity and recognized in the consolidated statements of income. Impairment losses on equity instruments are not reversed through profit or loss. Increases in fair value after impairment are recognized directly in the consolidated statements of comprehensive income.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as 'Interest income' in the consolidated statements of income. If, in the subsequent year, the fair value of the debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statements of income, the impairment loss is reversed through the consolidated statements of income.

### **Derecognition of Financial Assets and Liabilities**

### Financial asset

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- a. the rights to receive cash flows from the asset have expired;
- b. the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- c. the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred the control over the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged, cancelled, or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statements of income.

### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, where the related assets and liabilities are presented at gross in the consolidated statements of financial position.

### Standards Issued But Not Yet Effective

The Group will adopt the following standards and interpretations when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements.

Effective beginning on or after January 1, 2018

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Sharebased Payment Transactions
  - The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax

obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The amendments are not applicable to the Group since it does not have share-based payment transactions.

 Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The Group is assessing the impact of adopting the amendments.

• PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group does not anticipate early adopting PFRS 15 and is currently assessing its impact.

### PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's credit losses. The Group does not anticipate early adopting PFRS 9 and is currently assessing its impact.

- Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 2016 Cycle)

  The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.
- Amendments to PAS 40, Investment Property, Transfers of Investment Property
  The amendments clarify when an entity should transfer property, including property under
  construction or development into, or out of investment property. The amendments state
  that a change in use occurs when the property meets, or ceases to meet, the definition of
  investment property and there is evidence of the change in use. A mere change in
  management's intentions for the use of a property does not provide evidence of a change
  in use. The amendments should be applied prospectively to changes in use that occur on
  or after the beginning of the annual reporting period in which the entity first applies the
  amendments. Retrospective application is only permitted if this is possible without the use
  of hindsight.
- Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

  The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.
- PFRS 1 Deletion of short-term exemptions for first-time adopters

### Effective beginning on or after January 1, 2019

PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

• Philippine Interpretation IFRIC-23, Uncertainty over Income Tax Treatments IFRIC 23 clarifies the accounting for uncertainties in income taxes. This includes the use of judgment in determining whether each tax treatment should be considered independently or whether some tax treatments should be considered together, assumption that a taxation authority with the right to examine any amount reported to it will examine those amounts and will have full knowledge of all relevant information when doing so, consideration whether it is probable that the relevant authority will accept each tax treatment, or group of tax treatments, that it used or plans to use in its income tax filing and reassessment of its judgments and estimates if facts and circumstances change.

### Deferred effectivity

 Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate
 This interpretation covers accounting for revenue and associated expenses by entities that
 undertake the construction of real estate directly or through subcontractors. The SEC and
 the FRSC have deferred the effectivity of this interpretation.

### 3. Cash and cash equivalents

This account consists of:

	September 30, 2017	September 30, 2016	December 31, 2016
Cash equivalents	P15,654	₽4,248	P5,740
Cash in banks	3,966	18,087	15,186
	19,620	22,335	20,926
Cash on hand	51	12	28
	P19,671	P22,347	₽20,954

### 4. Investment in associates and joint ventures

### Investment in SMFC

On August 11, 2017, the Parent Company acquired 4.0 million common shares, representing 20% ownership in SMFC for a total consideration of \$2379.92 million from Philippine Savings Bank and PS Bank Retirement Fund.

### **Investment in MBTC**

On April 20, 2017, the Parent Company acquired a total of 306.00 million common shares of Metrobank from Ty-Family Companies for a total purchase price of \$24.72 billion. On April 21, 2017, the Parent Company paid the purchase price in cash. This increased the Parent Company's ownership in Metrobank from 26.47% to 36.09%.

On various dates in 2016, the Parent Company acquired an aggregate of 39.83 million shares of Metrobank for a total consideration of \$\mathbb{P}3.04\$ billion. This increased the Parent Company's ownership interest in Metrobank from 25.22% to 26.47%.

### **Investment in MPIC**

On May 27, 2016, the Parent Company subscribed to 3.60 billion common shares of MPIC for a total subscription price of P21.96 billion. On the same day, the Parent Company entered into a Sale and Purchase Agreement with Metro Pacific Holdings, Inc. (MPHI), with the Parent Company as the buyer and MPHI as the seller of 1.3 billion common shares of MPIC for a total consideration of P7.93 billion. On August 5, 2016, the SEC approved the increase in the authorized capital stock of MPIC. As a result, the Parent Company's ownership interest is 15.55% of the issued and outstanding capital stock of MPIC.

Also, on May 27, 2016, the Parent Company and MPHI signed a Shareholders' agreement whereby the Parent Company is entitled to nominate at least two (2) out of fifteen (15) directors of MPIC. The Parent Company is also entitled to nominate one (1) out of three (3) members in each of the Audit Committee (AC), Risk Management Committee (RMC) and Governance Committee (GC) of MPIC.

The combination of the Parent Company's 15.55% ownership over MPIC, representation in the Board of Directors (BOD), AC, RMC and GC of MPIC provides the Parent Company with the ability to exercise significant influence over the operating and financial policies of MPIC. Through its presence and participation at the BOD, AC, RMC and GC meetings, the Parent Company can influence the operating and financial policies of MPIC. Accordingly, the Parent Company accounted for its investment in MPIC as an associate using equity method of accounting.

The following table summarizes cash dividends declared and paid by the Group's associates and joint venture (amount in millions, except for dividend per share):

		Per			
	Declaration date	share	Total	Record Date	Payment Date
2017					
MPIC	August 4, 2017	P0.0345	₽1,087	September 1, 2017	September 26, 2017
MBTC	February 22, 2017	1.00	3,180	March 9, 2017	March 23, 2017
MPIC	March 1, 2017	0.068	2,144	March 30, 2017	April 26, 2017
2016					
MBTC	March 16, 2016	₽1.00	₽3,180	April 1, 2016	April 8, 2016
MPIC	August 3, 2016	0.032	893	September 1, 2016	September 26, 2016

### 5. Business Combinations

### 2016

### **Acquisition of TMBC**

On March 7, 2016, the SEC approved the merger of TMBC and TCI, with TMBC as the surviving corporation and TCI as the absorbed corporation. The merger resulted in GT Capital owning 58.05% of the merged corporation. Pursuant to the merger, GT Capital has majority representation in the BOD and the Executive Committee (ExCom) of TMBC. Management has assessed that it has the ability to direct the relevant activities of TMBC that most significantly affect its returns based on its majority representation in the BOD and the ExCom. As a result, the Group obtained control over TMBC and the financial statements of TMBC were consolidated in the financial statements of the Parent Company.

The consideration given to obtain control over TMBC was the carrying value of existing TCI shares exchanged for new TMBC shares. The transaction was accounted for as a business combination using the purchase method. Details of the purchase price allocation are discussed extensively in the 2016 Audited Consolidated Financial Statements.

### **Acquisition of FLOC**

On December 23, 2016, Fed Land acquired 40.00% ownership in FLOC from ORPI amounting to \$\times 289.00\$ million in exchange for the 220,000,000 common shares of ORPI. As a result of the purchase, Fed Land gained control in FLOC and accounted for its investment as an investment in subsidiary as of December 31, 2016. Fed Land recognized a gain on revaluation of previously held interest amounting to \$\times 51.06\$ million. The goodwill recognized from the acquisition amounted to to \$\times 9.14\$ million.

### **Acquisition of WFC**

On June 23, 2016, PCFI purchased 1,409,995 common shares and 2,499,996 preferred shares of WFC for a total consideration of ₱49.56 million. Subsequently, in various dates in June 2016, PCFI entered into a Subscription Agreement with WFC for the subscription of a total 200,000,000 common shares of WFC for ₱2.00 billion. The net assets of WFC are short-term financial instruments. The carrying values of the net assets of WFC approximate their fair values due to the short-term maturities of these financial instruments.

### 6. Disposal of Assets

Sale of Investment in Global Business Power Corporation

On May 26, 2016, the Parent Company acquired FMIC's 4.73% direct equity stake in GBPC for a total consideration of \$\mathbb{P}3.26\$ billion. This increased the Parent Company's direct ownership in GBPC from 51.27% to 56.00%. Subsequently, on May 27, 2016, the Parent Company sold its entire 56.00% investment in GBPC to Beacon Powergen Holdings, Inc. (Beacon) for a total consideration of \$\mathbb{P}22.06\$ billion. Immediately after the sale, the Parent Company relinquished control over GBPC and GBPC ceased to be a subsidiary of the Parent Company effective May 31, 2016. Accordingly, GBPC was deconsolidated from the consolidated financial statements of the Group at that date.

Certain AFS investments of GBPC were retained by the Group and did not form part of the assets that were sold and deconsolidated. The carrying value of these AFS investments amounted to P858.32 million as of September 30, 2017.

PFRS 5 requires income and expenses from discontinued operations to be presented separately from continuing operations, down to the level of profit after taxes. The resulting profit after taxes from the operations of GBPC amounting to P1.39 billion is reported separately in the consolidated statements of income under "Net Income from Discontinued Operations".

With the loss of control over GBPC, the Parent Company realized its share in the gain on sale amounting to P1.84 billion arising from the sale of GBPC shares by FMIC to Orix P&E Philippines Corporation (Orix) and Meralco Powergen Corporation previously deferred in 2013.

The total gain on sale of GBPC amounting to £3.69 billion, comprising £1.85 billion gain on sale of direct ownership and realization of the above previously deferred gain of £1.84 billion is included in the consolidated statements of income under "Net Income from Discontinued Operations".

Sale of Investment in CPAIC

On April 4, 2016, the Parent Company completed the sale of Charter Ping for a final consideration of \$\mathbb{P}2.10\$ billion.

In accordance with PFRS 5, the resulting loss (after taxes) from the operations of Charter Ping An amounting to P0.16 billion is reported separately in the consolidated statements of income under "Net Income from Discontinued Operations".

The total gain on sale of CPAIC amounting to \$\mathbb{P}0.31\$ billion, comprising \$\mathbb{P}0.23\$ billion gain on sale of direct ownership and realization of previously deferred gain of \$\mathbb{P}0.08\$ billion, is included in the consolidated statements of income under "Net Income from Discontinued Operations".

### 7. Loans Payable

This account consists of:

		-	September	30, 2017		
		Lo	Long-term debt			
	Short-term debt	Corporate notes	Loans payable	Subtotal	Bonds payable	Total
Parent Company	P-	₽-	P25,000	P25,000	P22,000	P47,000
Fed Land Group	1,037	4,900	17,445	22,345	-	23,382
PCFI	_	_	11,733	11,733	_	11,733
Toyota Group	1,835	-	246	246	_	2,081
TMBC	1,300		1,100	1,100	_	2,400
	4,172	4,900	55,524	60,424	22,000	86,596
Less: Deferred financing cost	_	_	199	199	130	329
	4,172	4,900	55,325	60,225	21,870	86,267
Less: Current portion of	•••	,,,,,,	55,522		2.,00	
long-term debt	<u> </u>	25	2,651	2,676	_	2,676
_	P4,172	P4,875	P52,674	P57,549	P21,870	P83,591

	December 31, 2016					
		Lo	ng-term debt			
	Short-term	Corporate	Loans		Bonds	
	debt	notes	payable	Subtotal	payable	Total
Parent Company	₽3,000	<b>P</b> -	₽25,000	₽25,000	P22,000	P50,000
Fed Land Group	1,222	4,925	14,081	19,006	_	20,228
PCFI	_	-	12,489	12,489	_	12,489
Toyota Group	1,890	-	245	245	_	2,135
TMBC	585		1,500	1,500	_	2,085
	6,697	4,925	53,315	58,240	22,000	86,937
Less: Deferred						•
financing cost			184	184	152	336
	6,697	4,925	53,131	58,056	21,848	86,601
Less: Current					-	·
portion of						
long-term debt		25	1,556	1,581	_	1,581
	₽6,697	₽4,900	₽51,575	₽56,475	₽21,848	₽85,020

### Bonds payable

This account consists of the following Peso Bonds:

			Carryin	g Value
	Interest rate		September 30,	December 31,
Maturity Dates		Par Value	2017	2016
₽10.0 billion Bonds				
February 27, 2020	4.8371%	₽3,900	P3,884	₽3,880
February 27, 2023	5.0937%	6,100	6,061	6,056
		10,000	9,945	9,936
₽12.0 billion Bonds				
November 7, 2019	4.7106%	3,000	2,987	2,982
August 7, 2021	5.1 <del>9</del> 65%	5,000	4,969	4,964
August 7, 2014	5.6250%	4,000	3,969	3,966
		12,000	11,925	11,912
Balances at end of year	•	P22,000	P21,870	P21,848

Unamortized debt issuance costs on these notes amounted to ₱130.06 million and ₱151.65 million as of September 30, 2017 and December 31, 2016, respectively.

### 8. Equity

### Common Shares

On April 20, 2017, the Parent Company and Grand Titan signed a subscription agreement for the subscription of 18.30 million common shares of the Parent for a total subscription price of \$21.69 billion. On April 26, 2017, Grand Titan paid the subscription price in cash.

### Amendment of By-laws

On March 10, 2016, the BOD of the Parent Company approved the amendment of its Amended By-laws moving the date of the annual/regular meeting of the stockholders from the second Monday of May to the second Wednesday of May.

### Retained earnings

Details of the Parent Company's dividend distributions to preferred shareholders out of the Parent Company's retained earnings as approved by the Parent Company's BOD follow:

Total amount							
Date of declaration	Per share	(in millions)	Record date	Payment date			
Voting preferred shares							
March 21, 2017	P0.00377	₽0.66	April 4, 2017	April 20, 2017			
March 10, 2016	0.00377	0.66	April 8, 2016	May 4, 2016			
Perpetual Preferred Shares							
Series A							
December 15, 2016	11.5748	56.01	January 3, 2017	January 27, 2017			
December 15, 2016	11.5748	56.01	March 30, 2017	April 27, 2017			
December 15, 2016	11.5748	56.01	July 3, 2017	July 27, 2017			
December 15, 2016	11.5748	56.01	October 3, 2017	October 27, 2017			

### Series B

December 15, 2016	12.7373	91.21	January 3, 2017	January 27, 2017
December 15, 2016	12.7373	91.21	March 30, 2017	April 27, 2017
December 15, 2016	12.7373	91.21	July 3, 2017	July 27, 2017
December 15, 2016	12.7373	91.21	October 3, 2017	October 27, 2017

Details of the Parent Company's dividend distributions to common shareholders out of the Parent Company's retained earnings as approved by the Parent Company's BOD follow:

Date of declaration	Per share T	otal amount	Record date	Payment date
March 21, 2017	₽5.00	₽871.50	April 4, 2017	April 20, 2017
March 10, 2016	6.00	₽1,045.80	April 8, 2016	May 4, 2016

On December 15, 2016, the BOD of the Parent Company approved the appropriation of retained earnings amounting to P15.50 billion to be earmarked for the following:

Project Name	Timeline	Amount
Strategic investment in Financial Services	2017	₽13.90 billion
Dividends on Perpetual Preferred Shares	2017	0.60 billion
Dividends on Common Shares	2017	0.50 billion
Capital Call from TFSPC	2017	0.50 billion
		₽15.50 billion

Appropriation of retained earnings amounting to \$\textstyle{20.60}\$ billion and \$\textstyle{214.90}\$ billion were reversed within December 2016 and first six months of 2017, respectively, upon completion of the purpose of appropriation.

On December 17, 2015, the BOD of the Parent Company approved the appropriation of retained earnings amounting to \$\mathbb{P}8.76\$ billion to be earmarked for the following:

Project Name	Timeline	Amount
Tranche 2 of PCFI Acquisition	2016	₽6.26 billion
Tranche 3 of PCFI Acquisition	2017	2.50 billion
		₽8.76 billion

Subsequent to the completion of Tranches 2 and 3 of the PCFI acquisition, the said appropriation was reversed in July 2016.

### 9. Related Party Transactions

Parties are considered to be related if one party has the ability, directly, or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions and the parties are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

The Group, in its regular conduct of its business, has entered into transactions with its associate and other related parties principally consisting of cash advances for reimbursement of expenses merger and acquisitions and capital infusion, leasing agreements, management agreements and dividends received from associates. Transactions with related parties are made at normal market prices.

As of September 30, 2017 and December 31, 2016, the Group has not made any provision for probable losses relating to amounts owed by related parties. This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates.

### 10. Basic/Diluted Earnings Per Share

The basic/diluted earnings per share from continuing operations attributable to equity holders of the Parent Company for the periods indicated were computed as follows:

	September 30, 2017	September 30, 2016	December 31, 2016
a) Net income attributable to equity			
holders of the Parent Company			
from continuing operations	₽10,818	₽8,045	₽10,631
b) Effect of dividends declared to voting			
and perpetual preferred			
shareholders of the Parent			
Company	(442)	_	_
c) Net income attributable to common			
shareholders of the Parent			
Company	10,376	8,045	10,631
d) Weighted average number of shares	184.90	174.30	174.30
Basic/diluted earnings per			
share (c / d)	₽56.12	P46.16	₽60.99

The basic/diluted earnings per share from discontinued operations attributable to equity holders of the Parent Company for the periods indicated were computed as follows:

	September 30,	September 30,	December 31,
	2017	2016	2016
a) Net income attributable to equity	· · · · · · · · · · · · · · · · · · ·		
holders of the Parent Company			
from discontinued operations	R-	<b>P</b> 4,258	<b>P4,003</b>
b) Weighted average number of shares	184.90	174.30	174.30
	P-	₽24.43	₽22.97

The basic/diluted earnings per share attributable to equity holders of the Parent Company for the periods indicated were computed as follows:

	September 30,	September 30,	December 31,
	2017	2016	2016
a) Net income attributable to equity		_	
holders of the Parent Company			
from continuing operations	P10,818	₽12,303	₽14,634
b) Effect of dividends declared to voting	ļ		
and perpetual preferred			
shareholders of the Parent			
Company	(442)	-	-
c) Net income attributable to common			
shareholders of the Parent			
Company	10,376	12,303	14,634
d) Weighted average number of shares	184.90	174.30	174.30
Basic/diluted earnings per			
share (c / d)	P56.12	₽70.59	₽83.96

Basic and diluted earnings per share are the same due to the absence of dilutive potential common shares.

### 11. Operating Segments

### Segment Information

For management purposes, the Group is organized into business units based on their products and activities and has four reportable segments as follows:

- Real estate is engaged in real estate and leasing, development and selling of properties of
  every kind and description, as well as ancillary trading of goods such as petroleum, nonfuel products on wholesale or retail basis, maintenance of a petroleum service station,
  engaging in food and restaurant service and acting as a marketing agent for and in behalf
  of any real estate development company or companies;
- Financial institutions are engaged in the banking and insurance industry;
- Power is engaged mainly in the generation and distribution of electricity;
- Automotive operations is engaged in the assembly, manufacture, importation, sale and distribution of all kinds of automobiles including automobile parts, accessories, and instruments; and
- Infrastructure is engaged in the water distribution, toll operation, power sector, hospitals and rail;
- Others pertain to other corporate activities of the Group (i.e., capital raising activities, acquisitions and investments).

The chief operating decision maker (CODM) monitors the operating results of the Group for making decisions about resource allocation and performance assessment. Segment performance is evaluated based on revenue, earnings before interest, taxes and depreciation/amortization (EBITDA) and pretax income which are measured similarly under PFRS, except for EBITDA. EBITDA is computed by reconciling net interest income (expense) and provision for income taxes to the net income and adding back depreciation and amortization expenses for the period.

### **Seasonality of Operations**

The operations of the Group are not materially affected by seasonality, except for the mall leasing operations of the real estate segment which experiences higher revenues during the holiday seasons. This information is provided to allow for a proper appreciation of the results of the Group's operations. However, management concluded that the aforementioned discussions of seasonality do not constitute "highly seasonal" as considered in PAS 34.

### **Segment Assets**

Segment assets are resources owned by each of the operating segments that are employed in its operating activities.

### **Segment Liabilities**

Segment liabilities are obligations incurred by each of the operating segments from its operating activities.

The following tables present the financial information of the operating segments of the Group as of and for the six-month period ended September 30, 2017 and as of and for the year ended December 31, 2016:

		September 30, 2017				
		Financial	Automotive	Infras		
	Real Estate	Institution	Operations	tructure	Others	Total
Revenue	P9,925	P-	P149,065	P-	P-	P158,990
Other income	1,557	-	853	_	6	2,416
Equity in net income of associates and						
joint venture	116	4,707	_	1,730	_	6,553
	11,598	4,707	149,918	1,730	6	167,959
Cost of goods and services sold	402	-	100,988			101,390
Cost of goods manufactured and sold	_	_	30,338	_	_	30,338
Cost of rental	238	_	-	_	_	238
Cost of real estate sales	6,750	-	_	-	_	6,750
General and administrative expenses	3,050		5,537	_	204	8,791
	10,440	_	136,863	_	204	147,507
Earnings before interest and taxes	1,158	4,707	13,055	1,730	(198)	20,452
Depreciation and amortization	314	-	948	· <u>-</u>	5	1,267
EBITDA	1,472	4,707	14,003	1,730	(193)	
Interest income	1,258	_	226	· -	22	1,506
Interest expense	(392)	_	(114)	_	(1,966)	-
Depreciation and amortization	(314)		(948)	_	(5)	(1,267)
Pretax income	2,024	4,707	13,167	1,730	(2,142)	
Provision for income tax	(434)		(2,830)	· _	(4)	(3,268)
Net income	P1,590	P4,707	P10,337	P1,730	(P2,146)	P16,218
Segment assets	P73,742	P86,489	P51,740	P32,620	P60,165	P304,756
Segment liabilities	P51,581	P-	P32,404	P-	P47,172	P131,157

		December 31, 2016					
		Financial	Automotive	•	Infras		
	Real Estate	Institution	Operations	Power	tructure	Others	Total
Revenue	₽12,438	₽-	₽177,709	₽-	<b>8</b> –	P-	₽190,147
Other income	2,372	_	887	_	-	90	3,349
Equity in net income of associates and							
joint venture	240	5,001	9	_	1,116	_	6,366
	15,050	5,001	178,605	_	1,116	90	199,862
Cost of goods and services sold	499		121,561	_	_	_	122,060
Cost of goods manufactured and sold	_	_	33,792	_	_	_	33,792
Cost of rental	326	_	-	_	_	_	326
Cost of real estate sales	7,586	_	_	-	-	_	7,586
General and administrative expenses	4,515	_	7,140	-	_	1,182	12,837
	12,926	_	162,493	-	-	1,182	176,601
Earnings before interest and taxes	2,124	5,001	16,112	_	1,116	(1,092)	23,261
Depreciation and amortization	373	_	1,245	_	· _	6	1,624
EBITDA	2,497	5,001	17,357	_	1,116	(1,086)	24,885
Interest income	1,743	_	337	-	· -	182	2,262
Interest expense	(433)	_	(159)	_	_	(2,734)	(3,326)
Depreciation and amortization	(373)	-	(1,245)		_	(6)	(1,624)
Pretax income	3,434	5,001	16,290	-	1,116	(3,644)	22,197
Provision for income tax	(669)	6	(3,909)	_	· -	(14)	(4,586)
Net income	₽2,765	₽5,007	P12,381	₽	1,116	(3,658)	P17,611
Net income from discontinued	-/						
operations	R-	P87	P-	P4,829	<b>2</b> -	P-	4,916
Segment assets	₽113,472	₽55,921	P49,052	P858	<b>₽31,353</b>	P14,790	P265,446
Segment liabilities	P47,555	₽-	P22,032	₽	P-	P54,621	P124,208

### **Geographical Information**

The following table shows the distribution of the Group's consolidated revenues to external customers by geographical market, regardless of where the goods were produced:

September 30, 2017	September 30, 2016	December 31, 2016
P163,639	₽140,231	₽194,229
5,826	5,986	7,895
P169,465	P146,217	P202,124
	P163,639 5,826 P169,465	P163,639     P140,231       5,826     5,986       P169,465     P146,217

### 12. Financial Risk Management and Objectives

The Group's principal financial instruments comprise of cash and cash equivalents, receivables, long-term cash investments, due from related parties, AFS investments, accounts and other payables, loans payable and due to related parties. The main purpose of the Group's financial instruments is to provide funding for its business operations and capital expenditures. The Group does not enter into hedging transactions or engage in speculation with respect to financial instruments.

Exposure to credit, liquidity, foreign currency and interest rate risks arise in the normal course of the Group's business activities. The main objectives of the Group's financial risk management are as follows:

- to identify and monitor such risks on an ongoing basis;
- to minimize and mitigate such risks; and
- to provide a degree of certainty about costs.

The Group's financing and treasury function operates as a centralized service for managing financial risks and activities as well as providing optimum investment yield and cost-efficient funding for the Group.

### Credit risk

The Group's credit risks are primarily attributable to its financial assets. To manage credit risks, the Group maintains defined credit policies and monitors on a continuous basis its exposure to credit risks. Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

Financial assets comprise of cash and cash equivalents, receivables, due from related parties and AFS investments. The Group adheres to fixed limits and guidelines in its dealings with counterparty banks and its investment in financial instruments. Bank limits are established on the basis of an internal rating system that principally covers the areas of liquidity, capital adequacy and financial stability. The rating system likewise makes use of available international credit ratings. Given the high credit standing of its accredited counterparty banks, management does not expect any of these financial institutions to fail in meeting their obligations.

In respect of installment receivables from the sale of properties, credit risk is managed primarily through credit reviews and an analysis of receivables on a continuous basis. The Group also undertakes supplemental credit review procedures for certain installment payment structures. Customer payments are facilitated through various collection modes including the use of postdated checks and auto-debit arrangements. Exposure to bad debts is not significant and the requirement for remedial procedures is minimal given the profile of buyers.

Maximum exposure to credit risk after taking into account collateral held or other credit enhancements

As of September 30, 2017 and December 31, 2016, the maximum exposure to credit risk of the Group's financial assets is equal to its carrying value except for installment contracts receivable with nil exposure to credit risk since the fair value of the related condominium units collateral is greater than the carrying value of the installment contracts receivable.

### Liquidity risk

The Group monitors its cash flow position, debt maturity profile and overall liquidity position in assessing its exposure to liquidity risk. The Group maintains a level of cash and cash equivalents deemed sufficient to finance operations and to mitigate the effects of fluctuation in cash flows. Accordingly, its loan maturity profile is regularly reviewed to ensure availability of funding through an adequate amount of credit facilities with financial institutions.

Overall, the Group's funding arrangements are designed to keep an appropriate balance between equity and debt, to give financing flexibility while continuously enhancing the Group's businesses. To serve as back-up liquidity, management develops variable funding alternatives either by issuing debt or raising capital.

The table summarizes the maturity profile of the Group's financial assets and liabilities based on contractual undiscounted payments:

	September 30, 2017 (Unaudited)			
	< 1 year	> 1 to < 5 years	> 5 years	Total
Financial assets				
Cash and cash equivalents*	P19,620	₽	P-	P19,620
Short-term investments	1,673	_	-	1,673
Receivables	25,882	6,815	2,067	34,764
Due from related parties	85	_	_	85
AFS investments				
Equity Securities				
Quoted	1,813	-	-	1,813
Unquoted	481	-	-	481
Total undiscounted financial assets	P49,554	₽6,815	P2,067	P58,436
Other financial liabilities				
Accounts and other payables	P26,884	P825	P-	P27,709
Customer's deposit	3,459	_	_	3,459
Dividends payable	147	_	-	147
Loans payable	10,459	25,405	48,492	84,356
Bonds payable	1,126	15,206	10,644	26,976
Due to related parties	193	· <b>-</b>	•	193
Liabilities on purchased properties	301	854	1,272	2,427
Total undiscounted financial liabilities	P42,569	P42,290	P60,408	P145,267
Liquidity Gap	P6,985	(P35,475)	(P58,341)	(P86,831)

<sup>\*</sup>excluding cash on hand

	December 31, 2016 (Audited)				
	< 1 year	> 1 to < 5 years	> 5 years	Total	
Financial assets					
Cash and cash equivalents*	₽20,926	₽-	₽-	P20,926	
Short-term investments	1,598	_	-	1,598	
Receivables	24,613	10,955	2,214	37,782	
Due from related parties	80	· <u>-</u>	-	80	
AFS investments					
Equity Securities					
Quoted	2,246	_	_	2,246	
Unquoted	481	_	_	481	
Total undiscounted financial assets	P49,944	₽10,955	P2,214	P63,113	
Other financial liabilities					
Accounts and other payables	P19,737	₽	P-	P19,737	
Customer's deposit	3,839	-	_	3,839	
Dividends payable	589	_	-	589	
Loans payable	11,270	25,552	46,517	83,339	
Bonds payable	1,126	15,681	11,064	27,871	
Due to related parties	195	· -	· <b>-</b>	195	
Liabilities on purchased properties	231	873	1,478	2,582	
Total undiscounted financial liabilities	P36,987	P42,106	P59,059	P138,152	
Liquidity Gap	P12,957	(P31,151)	(P56,845)	(P75,039)	

<sup>\*</sup>excluding cash on hand

### Foreign currency risk

Foreign currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rate. The Group's foreign currency-denominated financial instruments primarily consist of cash and cash equivalents, accounts receivable and accounts payable. The Group's policy is to maintain foreign currency exposure within acceptable limits.

### Interest rate risk

The Group's interest rate exposure management policy centers on reducing the Group's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest-bearing debt obligations with floating interest rate as it can cause a change in the amount of interest payments.

The Group manages its interest rate risk by leveraging on its premier credit rating and maintaining a debt portfolio mix of both fixed and floating interest rates. The portfolio mix is a function of historical, current trend and outlook of interest rates, volatility of short-term interest rates, the steepness of the yield curve and degree of variability of cash flows.

### 13. Fair Value Measurement

The methods and assumptions used by the Group in estimating the fair value of the financial instruments are as follows:

### Cash and cash equivalents and short-term cash investments

The fair value of cash and cash equivalents approximate the carrying amounts at initial recognition due to the short-term maturities these instruments.

### Receivables

The fair value of receivables due within one year approximates its carrying amounts. The fair values of installment contracts receivable are based on the discounted value of future cash flows using the applicable rates for similar types of instruments. The discount rates used ranged from 8.00% to 12.00% as of September 30, 2017 and December 31, 2016. For the long-term loan receivable, the Group used discounted cash flow analyses to measure the fair value of the loan and determined that the carrying amount of the loans receivable was not materially different from its calculated fair value.

### Due from and to related parties

The carrying amounts approximate fair values due to its short term nature. Related party receivables and payables are due and demandable.

### AFS investments - unquoted

These are carried at cost less allowance for impairment losses because fair value cannot be measured reliably due to lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value.

### AFS investments - quoted

Fair value of quoted AFS investment is based on the quoted market bid prices at the close of business on the reporting date.

### Accounts and other payables

The fair values of accounts and other payables approximate the carrying amounts due to the short-term nature of these transactions.

### Loans payable

Current portion of loans payable approximates its fair value due to its short-term maturity. Long-term portion of loans payable subjected to quarterly repricing is not discounted. Estimated fair value of long-term loans payable with fixed interest rates are discounted based on interest rates ranging from 3.75% to 7.10% as of September 30, 2017 and December 31, 2016.

### Bonds payable

The fair value of the bonds payable is based on its quoted market price in the Philippine Dealing and Exchange Corporation.

### Liabilities on purchased properties

Estimated fair value was based on the discounted value of future cash flows using the applicable interest rates for similar types of loans as of reporting date. Long-term payable was incurred on December 20, 2012 with 3.00% interest per annum.

The following tables summarize the carrying amount and fair values of financial assets and liabilities, as well as nonfinancial assets, analyzed based on the fair value hierarchy (see accounting policy on Fair Value Measurement), except for assets and liabilities where the carrying values as reflected in the consolidated statements of financial position and related notes approximate their respective fair values.

		September 3	0, 2017 (Una	udited)	
_	Carrying	-	Fair	Value	
	Value	Level 1	Level 2	Level 3	Total
Assets measured at fair value:					
Financial Assets					
AFS investments:					
Quoted equity securities	P1,813	P114	₽1,699	R-	P1,813
	P1,813	P114	P1,699	<b>P</b> -	P1,813
Assets for which fair values are disclosed:					
Financial Assets					
Loans and receivables					
Instailment contracts					
receivables	₽18,910	₽	P-	<b>P21,357</b>	₽21,357
Loans receivables	758	_	_	849	849
Non-financial Assets					
Investment in listed					
associates	115,734	132,109	-	_	132,109
Investment properties	15,379	_	-	15,689	15,689
	P150,781	P132,109	<b>P</b> -	P37,895	P170,004

(forward)

_	September 30, 2017 (Unaudited)				
-	Carrying Value	Fair Value			
		Level 1	Level 2	Level 3	Total
Liabilities for which fair values are disclosed:				•	
Financial Liabilities					
Liabilities on purchased					
properties	2,072	-	_	2,072	2,072
Loans payable	64,402	-	64,848	_	64,848
Bonds payable	21,870	22,276	_	-	22,276
	₽88,344	P22,276	P64,848	P2,072	P89,196

_	December 31, 2016 (Audited)				
	Carrying _		Fair		
	Value	Level 1	Level 2	Level 3	Total
Assets measured at fair value:					
Financial Assets					
AFS investments:					
Quoted equity securities	₽2,246	₽104	<b>₽</b> 2,142	₽-	₽2,246
	₽2,246	₽104	₽2,142	₽–	₽2,246
Assets for which fair values are					
disclosed:					
Financial Assets					
Loans and receivables					
Installment contracts					
receivables	₽18,257	₽–	₽-	₽21,734	21,734
Loans receivables	643	-	-	610	610
Non-financial Assets					
Investment in listed					
associates	84,999	93,562	_	_	93,562
Investment properties	14,314	_	_	15,331	15,331
	₽118,213	₽93,562	₽_	₽37,675	₽131,237
Liabilities for which fair values					
are disclosed:					
Financial Liabilities					
Liabilities on purchased					
properties	2,158	-	_	2,582	2,582
Loans payable	64,938	_	_	67,112	67,112
Bonds payable	21,848	22,382	_	-	22,382
	P88,944	₽22,382	₽-	₽69,694	₽92,076

As of September 30, 2017 and December 31, 2016, no transfers were made among the three levels in the fair value hierarchy.

Inputs used in estimating fair values of financial instruments carried at cost and categorized under Level 3 include risk-free rates and applicable risk premium.

The fair value of the Group's investment properties has been determined based on valuations performed by third party valuers. The value of the land was estimated by using the Market Data Approach, a valuation approach that considers the sales, listings and other related market data within the vicinity of the subject properties and establishes a value estimate by processes involving comparison. Valuation of the Group's investment properties are done every three years with the latest valuation report issued by Philippine Appraisal Co. Inc. and Asian Appraisal Company in 2015 and 2014, respectively.

The table below summarizes the valuation techniques used and the significant unobservable inputs valuation for each type of investment properties held by the Group:

	Valuation Techniques	Significant Unobservable Inputs
Land	Market Data Approach	Price per square meter, size, location, shape, time element and corner influence
Building and Land Improvements	Cost Approach and Market Data Approach	Lineal and square meter, current cost of materials, labor and equipment, contractor's profits, overhead, taxes and fees

Description of the valuation techniques and significant unobservable inputs used in the valuation of the Group's investment properties are as follows:

### Valuation Techniques

Market Data Approach A process of comparing the subject property being appraised to similar

comparable properties recently sold or being offered for sale.

Cost Approach A process of determining the cost to reproduce or replace in new

condition the assets appraised in accordance with current market prices for similar assets, with allowance for accrued depreciation on physical

wear and tear, and obsolescence.

### Significant Unobservable Inputs

Reproduction Cost New The cost to create a virtual replica of the existing structure, employing

the same design and similar building materials.

Size of lot in terms of area. Evaluate if the lot size of property or

comparable conforms to the average cut of the lots in the area and

estimate the impact of lot size differences on land value.

Shape Particular form or configuration of the lot. A highly irregular shape limits

the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which

conforms with the highest and best use of the property.

Location Location of comparative properties whether on a Main Road, or

secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a Main Road are superior to

properties located along a secondary road.

Time Element "An adjustment for market conditions is made if general property values

have appreciated or depreciated since the transaction dates due to

### Significant Unobservable Inputs

inflation or deflation or a change in investors' perceptions of the market over time". In which case, the current data is superior to historic data.

Discount Generally, asking prices in ads posted for sale are negotiable. Discount is

the amount the seller or developer is willing to deduct from the posted

selling price if the transaction will be in cash or equivalent.

Corner influence Bounded by two (2) roads.

### 14. Contingent Liabilities

In the ordinary course of the Group's operations, certain companies within the Group have pending tax assessments/claims which are in various stages of protest/appeal with the tax authorities, the amounts of which cannot be reasonably estimated. Management believes that the bases of said protest/appeal are legally valid such that the ultimate resolution of these assessments/claims would not have material effects on the Group's interim condensed consolidated financial position and results of operations.

In addition, in order to partially guarantee the completion of Fed Land's ongoing projects, the Parent Company issued Letters of Guarantee (LG) in favor of Housing and Land Use Regulatory Board for a total guarantee amount of \$\mathbb{P}2.04\$ billion and \$\mathbb{P}1.39\$ billion as of September 30, 2017 and December 31, 2016, respectively.

# SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS AS OF AND FOR THE PERIODS ENDED SEPTEMBER 30, 2017 AND SEPTEMBER 30, 2016 (UNAUDITED)

(Amounts in millions except ratio and %)	2017	2016
Liquidity Ratio		
Current ratio	2.70	2.18
Current assets	₽109,978	₽111,165
Current liabilities	40,678	50,984
Solvency Ratio		
Total liabilities to total equity ratio	0.76	1.03
Total liabilities	131,157	141,902
Total equity	173,599	137,809
Debit to equity ratio	0.51	0.68
Total debt	88,339	94,375
Total equity	173,599	137,809
Asset to Equity Ratio		
Asset to equity ratio	1.76	2.03
Total assets	304,756	279,711
Total Equity	173,599	137,809
Interest Rate Coverage Ratio*		
Interest rate coverage ratio	8.27	7.62
Earnings before interest and taxes (EBIT)	20,452	18,279
Interest expense	2,472	2,399
Profitability Ratio		
Return on average assets	3.79%	4.21%
Net income attributable to Parent Company	10,818	12,303
Total assets	304,756	279,711
Average assets	285,101	292,039
Return on Average Equity	8.25%	12.46%
Net income attributable to Parent Company	10,818	12,303
Equity attributable to Parent Company	147,495	107,285
Average equity attributable to Parent Company	131,150	98,708

<sup>\*</sup>computed as EBIT/Interest Expense

### GT CAPITAL HOLDINGS, INC. AND SUBSIDIARIES

# DETAILS OF THE USE OF PROCEEDS OF THE COMPANY'S PERPETUAL PREFERRED SHARES OFFERING

FOR THE PERIOD OCTOBER 27, 2016 TO JUNE 30, 2017 (In millions)

Gross proceeds	₱12,000
Less: Offer-related fees and expenses	87
Net Proceeds	11,913
Use of Proceeds	
Refinancing of short-term loans in 2016	7,520
Acquisition of additional investment in Metropolitan Bank	•
& Trust Company in 2016	1,442
Infusion of capital into Toyota Financial Services Philippines in	•
response to an equity call representing 40% share in 2017	480
Acquisition of additional investment in Metropolitan Bank	
& Trust Company in 2017	2,471
Total	11,913
	······································
Balance of the Net Offering Proceeds as of June 30, 2017	₽