



**GT CAPITAL**  
HOLDINGS INCORPORATED



# Rising Together to New Heights

Annual Report 2016





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### OUR CORPORATE OBJECTIVES

Like kites flying in synchronicity, GT Capital's component companies rise in synergy with one another towards nation-building. With its best-of-class strategic partners, GT Capital fulfills the Filipino family's dream of a better standard of living through quality products and services. The company's dominance in key but underpenetrated sectors of the Philippine economy—banking, automotive assembly, distribution, and financing, property development, infrastructure and utilities, and insurance—enables it to achieve its threefold thrust of enhancing synergies among component companies, expansion in existing sectors, and entry into new sectors.



PHP

**18.1** BILLION 2016  
NET INCOME  
26.5% OWNERSHIP

## BANKING

Metrobank is a leading universal bank providing corporate and consumer banking products and services through its extensive branch network nationwide and through its foreign branches and representative offices. The Bank reaches out to and serves a wide range of clients that include large local and multinational corporations, middle market and SMEs, high net worth individuals, and retail segments.



PHP

**11.9** BILLION 2016  
NET INCOME  
51.0% OWNERSHIP

## AUTOMOTIVE

TMP is the Philippines' most dominant car company engaged in the assembly, importation, and wholesaling of Toyota and Lexus motor vehicles in the Philippines. Products include vehicles and service parts for local sales and OEM (original equipment manufacturer) parts for export. TMP operates a facility located at the Toyota Special Economic Zone in Santa Rosa, Laguna, where it currently assembles its top-selling Vios and Innova models.



## PROPERTY DEVELOPMENT

100.0% OWNERSHIP

PHP

**3.0** BILLION 2016  
NET INCOME

### UPPER MID-END

Federal Land is a leading Philippine property developer with a historical focus on the residential segment, and has attained a four-decade track record across various real estate subsectors. It is involved in vertical and horizontal residential projects, commercial developments, and master-planned communities. The company's land bank, most of which is highly concentrated in key cities within the boundaries of Metro Manila, is sufficient for many years' worth of project development.



51.0% OWNERSHIP

### AFFORDABLE ECONOMIC

Pro-Friends is one of the country's fastest-growing property developers, with a significant presence in the affordable and economic housing segment, and is also involved in retail and BPO space leasing. The company has evolved from a provider of homes in small pocket development, to medium-rise communities and townhomes, as well as single detached units in estate developments.



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**1.7** BILLION 2016  
NET INCOME  
25.3% OWNERSHIP

## INSURANCE

AXA Philippines is one of the largest life insurance companies in the Philippines based on total net premium income, and is a pioneer in the bancassurance industry. The company is the innovator behind and the market leader in variable unit-linked life insurance products that offer clients new possibilities to secure their financial future and expand their investment choices. AXA Philippines enjoys strong business synergies with Metrobank by utilizing the Bank's branch network as a distribution channel.

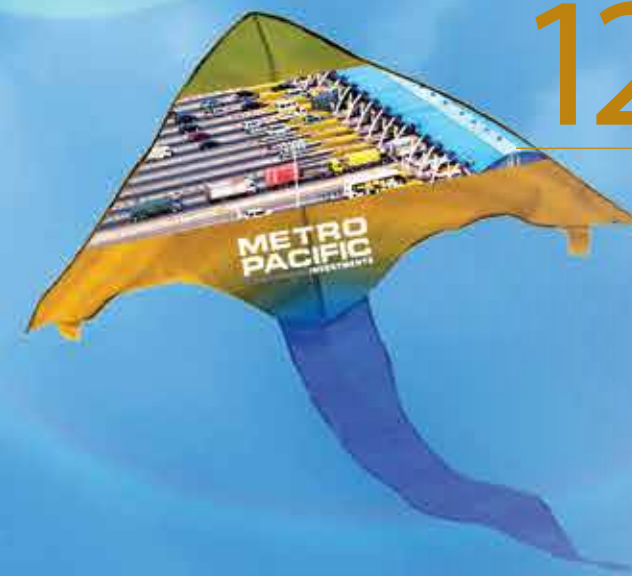


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**12.1** BILLION 2016  
CORE NET INCOME  
15.5% OWNERSHIP

## INFRASTRUCTURE AND UTILITIES

Metro Pacific Investments Corporation is a leading infrastructure investment and management firm in the Philippines. Committed to transforming and growing its infrastructure assets, MPIC continuously seeks investment and partnership opportunities for the benefit of all its stakeholders. MPIC currently manages a diverse business portfolio including water utilities, toll roads, electricity distribution, hospital operations, and light rail.



## 2016 GT CAPITAL MILESTONES

### MARCH

Merger of Toyota Manila Bay Corp. and Toyota Cubao, Inc.



### APRIL

Acquisition of Charter Ping An Insurance Corporation by AXA Philippines



### MAY

Sale of Global Business Power Corporation (GBPC) to Beacon PowerGen Holdings, Inc., an associate of Metro Pacific Investments Corporation

Strategic partnership agreement with Metro Pacific Investments Corporation

Cited as Deal of the Year by the Investment House Association of the Philippines

### JUNE

Accelerated ownership of Property Company of Friends, Inc. to 51%

Incorporation of GT Capital Auto Dealership Holdings, Inc. to establish Toyota Subic, Inc.



### JULY

Won Best Annual Report, Most Consistent Dividend Policy, and Strongest Adherence to Corporate Governance in Alpha Southeast Asia Awards

### AUGUST

Achieved all-time high closing share price of Php1,620 (10 August 2016)



### SEPTEMBER

Issued and listed Php12.0 billion perpetual preferred shares

### OCTOBER

Won the Fund Manager's Association of the Philippines Institutional Investor Governance Award





# GT CAPITAL GLOBAL PARTNERS



## TOYOTA MOTOR CORPORATION (JAPAN)

is a top automotive company worldwide engaged in the design, manufacture, assembly, and sale of passenger cars and commercial vehicles. The wide range of vehicles the company manufactures includes compact, subcompact, mid-sized, sports utility, and hybrid cars, as well as minivans and pick-up trucks, among others. Toyota is the brand name the company uses for these vehicles, while luxury cars are under the Lexus brand. Hybrid cars carry the Prius brand. Aside from vehicles, Toyota also manufactures spare parts and offers financial services for retail and wholesale financing, retail leasing, insurance, credit cards, and housing loans. Toyota operates in over 170 countries.

## AXA, S.A. (FRANCE)

is primarily engaged in providing life insurance coverage, as well as property and casualty insurance. Asset management is another service that the group offers, which includes employee benefit plans, medical plans, and investment advice. The bulk of AXA's customers are in Europe, the Mediterranean, and Latin America, whereas other customers come from North America, Asia, and the United Kingdom. The organization's roots may be traced to the time when Claude Bebear decided to join the Ancienner Mutuelle insurance company – France's oldest insurance company – in Rouen, France in 1958.

## AUSTRALIA AND NEW ZEALAND BANKING GROUP

is engaged in commercial banking, which includes corporate and rural banking, mortgage lending, asset and general finance, and international and investment banking. ANZ is one of New Zealand's largest companies. It has global reach through the ANZ Group of Companies and through different brands including ANZ, The National Bank, UDC

Finance, EFTPOS New Zealand, Bonus Bonds, Direct Broking, and OnePath. In 1990, ANZ opened a representative office in the Philippines. Five years later, the office was granted a commercial banking license and later, an expanded derivatives license that allowed the bank to provide a full range of institutional and personal banking services.

## ORIX CORPORATION (JAPAN)

engages in non-depository credit intermediation such as leasing, installment loans, life insurance, and other related financial services. It is also involved in property development. In the automotive industry, the company is engaged in corporate and personal leasing, rental, car sharing, and used-vehicle sales. The company's corporate financial services include lending, building lease, e-commerce, corporate pension, life and accident insurance consulting, and investment banking. ORIX also is into energy conservation, energy recycling, and electric power. In property development, the company offers housing, real estate investment, and building management.

## GRAND HYATT HOTELS (USA)

A distinguished brand of the Hyatt global hospitality company, GRAND HYATT HOTELS (USA) are large-scale hotels that provide upscale accommodations in major cities. All Grand Hyatt hotels boast of dramatic, energetic lobbies, exquisite dining options, state-of-the-art technology, spas, fitness centers, and comprehensive business and meeting facilities. Located in the heart of the cities and destinations they serve, Grand Hyatt hotels combine breathtaking spaces, unforgettable experiences, and signature hospitality that create truly grand moments.

## SUMITOMO CORPORATION (JAPAN)

is an international trading company that operates in various industries including finance, insurance,



metal products, transportation and construction systems, infrastructure, mineral resources, energy, chemicals, electronics, real estate, media, and new industry development, among others. The company also provides IT solutions, mobile communications, and Internet services, and operates TV shopping channels, supermarkets, and drugstores. It develops and imports coal, iron ore, and other minerals. The company also engages in business development, planning, production management, processing, logistics, and construction and real estate ventures.

#### **MITSUI & CO. LTD. (JAPAN)**

is one of the most diversified and comprehensive trading, investment, and service enterprises in the world. Utilizing global operating locations, network, and information resources, Mitsui is multilaterally pursuing businesses that range from product sales, worldwide logistics, and financing to the development of major international infrastructure and other projects. It is involved in iron and steel products, mineral and metal resources, infrastructure projects, motor vehicles, marine and aerospace, chemicals, energy, food resources, food products and services, consumer services, IT, finance and new businesses, and transportation logistics.

#### **MARCO POLO HOTELS (HONG KONG)**

offer a legendary blend of Asian hospitality and Western innovation, served in modern, chic sophistication. Located in strategic business and cultural centers of Hong Kong, China, and the Philippines, Marco Polo Hotels provide its guests with a unique travel experience that embraces the local charm and the adventure of travel with the deeply instilled elegance and warmth of the in-house culture of the Marco Polo group. In the Visayas, Marco Polo Plaza Cebu provides a panoramic view of the city while still accessible from the shopping and

business districts of cosmopolitan Cebu City. It is one of the 5-star hotels in the city, offering spacious and comfortable guest rooms and suites.

#### **TOYOTA FINANCIAL SERVICES CORPORATION (JAPAN)**

which is wholly owned by Toyota Motor Corporation, was established as a holding company for Toyota's financial subsidiaries worldwide. The TFS Group mission is to provide sound financial services that contribute to the prosperous life for Toyota customers and others. The company has expanded its global presence, covering more than 30 countries in different regions. TFS offers a diverse range of products and services, such as motor vehicle financing, to meet the various needs of its valued customers.

#### **PROPERTY COMPANY OF FRIENDS, INC.**

is GT Capital's affordable economic property developer. Pro-Friends was established in 1999 and is currently one of the country's leading property developers, focusing on the affordable and economic housing segments, as well as retail space and business process outsourcing (BPO) office leasing. In over 16 years, Pro-Friends has built and sold over 36,000 affordable homes in the provinces of Cavite and Iloilo.

#### **METRO PACIFIC INVESTMENTS CORPORATION**

is a leading infrastructure holding company in the Philippines. MPIC's intention is to maintain and continue to develop a diverse set of infrastructure assets through its investments in water utilities, toll roads, electricity distribution, hospital operations and light rail. MPIC is therefore committed to investing through acquisitions and strategic partnerships in prime infrastructure assets with the potential to provide synergies with its existing operations.

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# OUR VISION, MISSION, AND VALUES

## OUR VISION

A world-class conglomerate dominant in all the key sectors where it is invested, most sought after by global investors seeking opportunities for partnership in the Philippines, a major contributor to nation building.

## OUR MISSION

GT Capital Holdings, Inc., a Philippine conglomerate with a strategic business portfolio, has a heritage of leadership in the vital sectors of financial services, insurance, property development, infrastructure and utilities, and automotive assembly and distribution that are essential to national development.

It has earned its stature of prominence in these key sectors by blending local ingenuity and resources with the technology and expertise of best-of-class global business partners.

Anchored on our core values of integrity, competence, respect, entrepreneurial spirit, and commitment to value creation, we fulfill our mission to ensure sustainable long-term profitability, increase shareholder value, create synergies, provide career opportunities, and contribute to nation-building.

## OUR CORPORATE VALUES

### Integrity

Above everything else, we practice consistent adherence to ethical and moral values under all circumstances both from an institutional and individual basis. Such values are embedded in the corporate culture, which has earned for us the trust and confidence of our clients, investors, and business partners.

### Excellence

Each of the group subsidiaries and affiliates has a solid track record of consistently delivering excellence in all our products and services, resulting in the highest level of satisfaction to our customers and stakeholders, who account for our continued success and leadership in each of the sectors where we are present.

### Respect

We take a special regard for the individual, for their empowerment, and for the diversity of opinions, resulting in a more balanced view of our business proposition, open to different perspectives, constantly challenging assumptions and revisiting previously set ways, within the framework of a shared vision and a shared corporate culture, with the end objective of constant improvement.

### Entrepreneurial Spirit

We believe in intelligent risk-taking, identifying key opportunities as they present themselves while holding each one accountable for taking the best action today in order to reap future rewards. This is encouraged at all levels of the organization to constantly provide fresh insight.

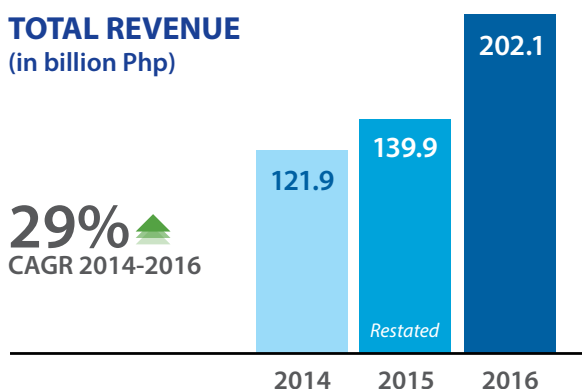
### Commitment to Value Creation

We are committed to planting the seeds today that will result in the creation of shareholder value in the future. We believe that taking a long-term and sustainable perspective is essential to creating value.

# CONSOLIDATED FINANCIAL HIGHLIGHTS

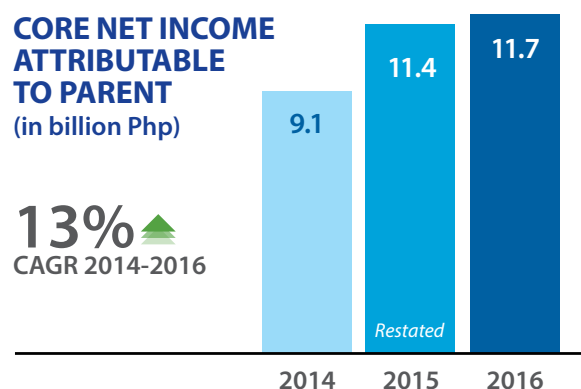
## TOTAL REVENUE (in billion Php)

**29%**   
CAGR 2014-2016



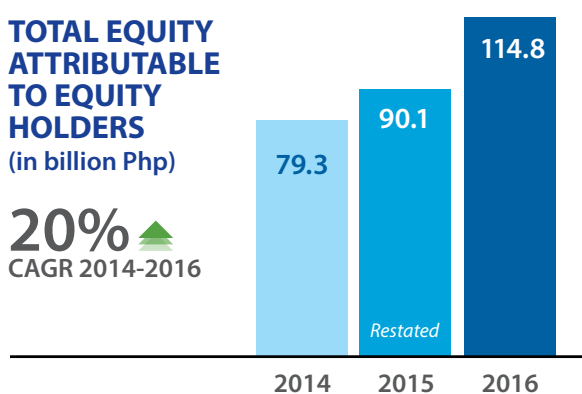
## CORE NET INCOME ATTRIBUTABLE TO PARENT (in billion Php)

**13%**   
CAGR 2014-2016



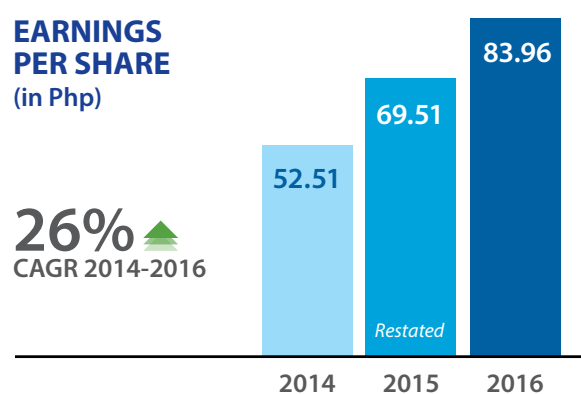
## TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS (in billion Php)

**20%**   
CAGR 2014-2016



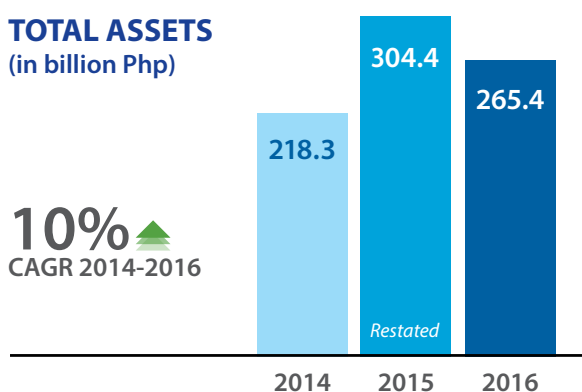
## EARNINGS PER SHARE (in Php)

**26%**   
CAGR 2014-2016



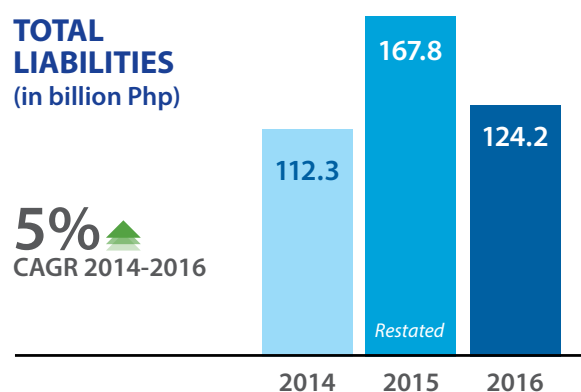
## TOTAL ASSETS (in billion Php)

**10%**   
CAGR 2014-2016

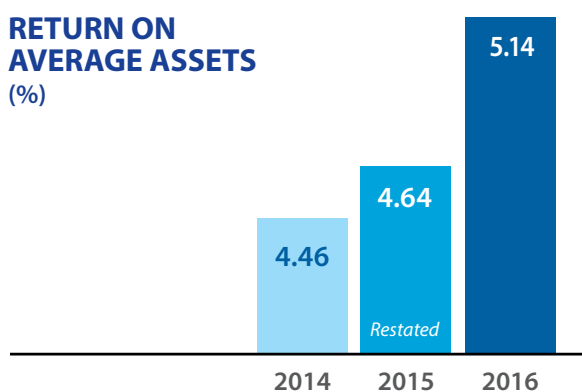


## TOTAL LIABILITIES (in billion Php)

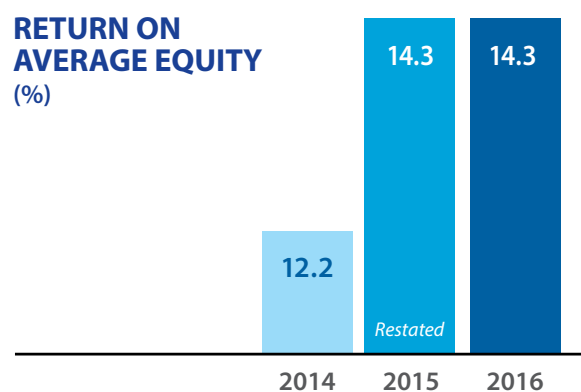
**5%**   
CAGR 2014-2016



## RETURN ON AVERAGE ASSETS (%)



## RETURN ON AVERAGE EQUITY (%)





		As Restated	
<b>FOR THE YEAR (in billion Php)</b>	<b>2016</b>	2015	2014
Revenues	<b>202.1</b>	139.9	121.9
Total Equity Attributable to Equity Holders	<b>114.8</b>	90.1	79.3
<b>AT YEAR-END (in billion Php)</b>			
Total Assets	<b>265.4</b>	304.4	218.3
Total Liabilities	<b>124.2</b>	167.8	112.3
Equity Attributable to Equity Holders	<b>114.8</b>	90.1	79.3
<b>PER SHARE (in Pesos)</b>			
Earnings (basic/diluted)	<b>83.96</b>	69.51	52.51
Book Value of Common Shares	<b>810.3</b>	783.3	607.8
<b>LIQUIDITY/LEVERAGE</b>			
Current Ratio	<b>3.01</b>	2.61	2.37
Debt-to-Equity Ratio	<b>0.63</b>	0.88	0.69
<b>PROFITABILITY</b>			
Return on Average Assets* (ROAA)	<b>5.14%</b>	4.64%	4.46%
Return on Average Equity* (ROAE)	<b>14.28%</b>	14.30%	12.21%

\*Consolidated Net Income attributable to Equity Holders divided by Average Total Assets

\*Consolidated Net Income attributable to Equity Holders divided by Average Equity attributable to Equity Holders

## MESSAGE FROM THE GROUP CHAIRMAN



**DR. GEORGE S.K. TY**  
*Group Chairman*



# Rising Together to New Heights

To my fellow GT Capital shareholders,

In 2016, the Philippine economy grew by 6.8%. This represents one of the fastest GDP growth rates in Asia for the year. The country's GDP growth proves that the Philippine economy remains stable despite domestic and global challenges. The main drivers of the country's economy were the manufacturing, trade, and property sectors.

Furthermore, our per capita GDP reached USD2,947, ushering in the motorization phase of our economy, wherein a greater number of Filipinos can now acquire motor vehicles. Overseas Filipino remittances for the year amounted to USD26.9 billion, fueling the sustained demand for homes, while the thriving business process outsourcing (BPO) sector that realized revenues of USD22.9 billion continues to require office space. The robust 2016 GDP performance also supported the healthy loan growth in the banking sector.

All told, the gains of the Philippine economy in 2016 bode well for the lines of business of your company, GT Capital Holdings, Inc., inasmuch as they are in high-growth, burgeoning, and strategic sectors.

Mirroring the country's growth, GT Capital once again performed respectably during the year. The company's creditable performance for 2016 was mainly due to the strides made by our component companies, which are described in detail in the accompanying Chairman and President's Report, as well as in the respective component company reports.

The most noteworthy development for GT Capital in 2016 was our acquisition of a direct equity stake in Metro Pacific Investments Corporation (MPIC) and our sale of Global Business Power Corporation (GBPC).

In May of 2016, we acquired a 15.6% stake in MPIC worth Php29.89 billion. GT Capital purchased 3.6 billion primary

common shares of MPIC at Php6.10 per share as well as 1.3 billion secondary MPIC common shares at the same price.

With the investment, GT Capital becomes the second-largest shareholder in MPIC. Consequently, your company has expanded and strengthened its lines of business with the addition of an infrastructure and utilities platform.

On the other hand, MPIC, through an associate company, acquired a 56% stake in GBPC for Php22.06 billion. From these two transactions, GT Capital effectively formed a strategic alliance with MPIC, which is one of the largest conglomerates in the country.

In 2016, we focused on strengthening GT Capital's position as a major conglomerate in the Philippines by enhancing our portfolio and expanding our reach into new industries and sectors. We will continue our expansion and consolidation activities by further growing our portfolio and seeking best-of-class local and global partners that can help us better achieve our corporate objectives.

We would like to thank you, our valued shareholders, for your unwavering support without which GT Capital's success through the years would not have been possible. In return, we reassure you that we will strengthen our resolve to do even better each year by expanding our reach, improving our operations, and continuously enhancing our diverse products and services, while maintaining the highest standards of excellence and governance possible.

Together, we will rise to new heights.

(Sgd.)

**DR. GEORGE S.K. TY**  
Group Chairman

## CHAIRMAN'S MESSAGE AND PRESIDENT'S REPORT



*Left to right:*  
**ARTHUR V. TY**  
*Chairman*

**CARMELO MARIA  
LUZA BAUTISTA**  
*President/Director*



## Dear fellow GT Capital shareholders,

In 2016, GT Capital registered a healthy 21% growth in consolidated net income to Php14.6 billion from Php12.1 billion the previous year. Moreover, the company's consolidated revenues grew by a hefty 44% to Php202.1 billion from Php139.9 billion in 2015.

GT Capital's performance was due to vehicle sales from Toyota Motor Philippines Corporation (TMP) and Toyota Manila Bay Corporation (TMBC), higher contributions from the net income of associates, and gains from the sale of Global Business Power Corporation.

### BANKING

Metrobank reported a consolidated net income of Php18.1 billion in 2016. During the year, the Bank's total resources peaked at Php1.9 trillion, total deposits came in at Php1.4 trillion, and total loans reached Php1.1 trillion. Metrobank maintained its strong balance sheet profile in terms of liquidity, asset quality, and capital adequacy.

Metrobank ended the year with 959 branches and over 2,300 ATMs in strategic locations nationwide. Over 50% of the Metrobank Group's branches are located outside Metro Manila, positioning the Bank to take advantage of high-growth areas across the country.

### AUTOMOTIVE

TMP's consolidated revenues increased by 36% to Php155.8 billion in 2016 from Php114.3 billion the previous year, as auto sales grew by 27% to 158,728 units. Strong sales from the Vios, Wigo, Hiace, Fortuner, Innova, Avanza, and Hilux models contributed to TMP's robust performance. TMP's consolidated net income grew by 17% from Php10.2 billion in 2015 to Php11.9 billion in 2016.

TMP maintained its leadership in the automotive industry with an overall market share of 39%. This was reinforced by the launch of the all-new models of the Fortuner and Innova in March and April, respectively. TMP garnered in 2016 its 15th consecutive Triple

Crown award as the Philippines' number one automotive company in passenger car, commercial vehicle, and overall sales.

### PROPERTY

In 2016, GT Capital increased its ownership of Pro-Friends to 51%. With this, our property business now offers a complete range of products, from the affordable to the upper mid-end and luxury residential segments. GT Capital's two property arms, Federal Land, Inc. and Pro-Friends, reported a combined Php17.3 billion in consolidated revenues in 2016. Together, the two property developers reported a net income amounting to Php3.0 billion for the year.

### INSURANCE

AXA Philippines' Annualized Premium Equivalent (APE) amounted to Php5.0 billion in 2016 from Php4.7 billion in 2015. This increase was driven mainly by the 17.1% growth in Regular Premium. Moreover, AXA Philippines registered a total life insurance premium income of Php21.6 billion in 2016. Total premium revenues, inclusive of Charter Ping An Insurance Corporation from April 2016 onwards, grew by 10% to Php25.2 billion in 2016 from Php22.9 billion the previous year. The company also turned in a consolidated net income of Php1.1 billion for the period. On a stand-alone basis, AXA Philippines realized a net income of Php1.7 billion in 2016.

### INFRASTRUCTURE AND UTILITIES

In 2016, GT Capital acquired a 15.6% stake in Metro Pacific Investments Corporation (MPIC) worth Php29.89 billion, forming a strategic alliance with the largest utilities conglomerate in the Philippines. The acquisition makes GT Capital the second-largest investor in MPIC while expanding and strengthening our core sector coverage with the addition of an infrastructure platform.

MPIC reported a 17% hike in consolidated core net income to Php12.1 billion in 2016 from Php10.3 billion in 2015. The increase in core net income was due to robust traffic growth on the toll roads held by Metro Pacific Tollways Corporation, an expanded

## GT CAPITAL STOCK PRICE

**455**  
IPO Price  
per share in Php  
20 April 2012

**1,270**  
Closing Price  
per share in Php  
29 December 2016

**32%**  
CAGR  
from 20 April 2012 (IPO date)  
to 29 December 2016

power portfolio through increased investment in Beacon Electric Asset Holdings Inc. and Global Business Power Corporation, continuing growth in the Hospital Group, the first full-year contribution from Light Rail Manila Corporation, and a profitable entry into the logistics sector.

### PERPETUAL PREFERRED SHARE ISSUE

Also in 2016, GT Capital issued perpetual preferred shares that were listed on the Philippine Stock Exchange. The Php12.0 billion issue was nearly seven times oversubscribed, with orders from institutional investors and trading participants amounting to Php55.1 billion. The success of this maiden offering indicated the capital market's confidence in your company. In addition, investors banked on GT Capital's solid financial profile and sustained earnings growth.

### FOR THE COMING YEAR AND BEYOND

The year 2016 was indeed a hectic yet fruitful one for GT Capital. We diversified our investment portfolio, shifting from power generation to infrastructure and utilities with our strategic investment into MPIC.

We consolidated our life and non-life insurance businesses to achieve both scale and synergy. We invested in the affordable housing sector, boosting our land bank for future development. As we look ahead, we will continue to support our component companies in their quest for excellence.

Metrobank will continue expanding its branch network and product and service offerings. Moreover, the Bank aims to enhance its relationship with its valued clients and attract new ones through its own brand of personalized marketing, all the while enhancing its digital infrastructure to meet the demands of an increasingly technological banking landscape.

TMP, in turn, will aspire to increase its volume sales by expanding its nationwide dealership network. In 2017, we will gear up for our participation in the Philippine government's Comprehensive Automotive Resurgence Strategy (CARS) program, which aims to boost domestic assembly and manufacturing of vehicles.



## GT CAPITAL SHARE PRICE MOVEMENT



In property development, GT Capital's acquisition of Pro-Friends allowed us to expand our property portfolio by leveraging on Pro-Friends' affordable real estate expertise and strategic land bank. Pro-Friends naturally complements Federal Land's property development projects, allowing GT Capital to offer both Federal Land's upper-mid to high-end vertical projects and Pro-Friends' affordable and economic horizontal and mixed-use townships in key areas. In 2017 and beyond, we will continue to build on the strengths of these two companies.

For AXA Philippines, its acquisition of Charter Ping An has allowed us to offer both life and non-life insurance products from a single platform thus streamlining our insurance offerings. Moreover, Charter Ping An can now use AXA Philippines' extensive bancassurance network. This is a business synergy that we will maximize in the coming years.

Everything we have done in the past year was all towards our objective of making GT Capital a better and stronger conglomerate. In the coming

years, we will continue to pursue this goal as we actively seek new opportunities for expansion.

In closing, we acknowledge the contribution and support of our principals, directors, management, staff, our other stakeholders, and, most importantly, you, our valued shareholders. We thank you sincerely for your continued confidence and trust in us. In return, we will forge on with a renewed resolve to do even better in the coming years as we keep your interests constantly in mind.

(Sgd.)

**ARTHUR V. TY**  
Chairman

(Sgd.)

**CARMELO MARIA LUZA BAUTISTA**  
President/Director

## COMPONENT COMPANY HIGHLIGHTS

*Seated:*  
**ARTHUR V. TY**  
*Chairman -  
Metropolitan Bank  
& Trust Company*

*Standing:*  
**FABIAN S. DEE**  
*President -  
Metropolitan Bank  
& Trust Company*







**+20%**  
LOAN GROWTH

The year 2016 was another fruitful one for Metropolitan Bank & Trust Company (Metrobank) as it registered a consolidated net income of Php18.1 billion.

Testament to its strength, stability, and continued growth, the country's premier universal bank achieved all-time-high levels in resources, deposits, and loans. In 2016, total resources grew to Php1.9 trillion. Total deposits, in turn, grew by 10% year-on-year to Php1.4

trillion, once again providing the Bank with enough funding to drive its expansion efforts. CASA deposits maintained a growth rate of 21% in 2016 to reach Php846 billion while CASA ratio improved to 61% of the total deposit base, from 56% a year ago. This again provided the Bank with the needed liquidity to support loan growth.

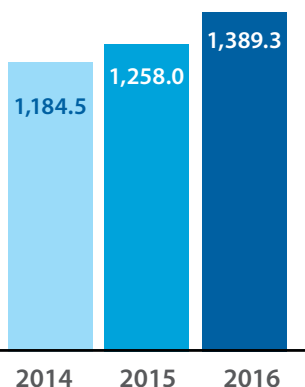
Growing faster than the industry, Metrobank's loan portfolio increased by a hefty 20%, effectively breaching the Php1 trillion mark and ending the year at Php1.1 trillion. This accounts for 57% of the Bank's total assets for 2016, a significant hike from 50% the previous year. Commercial loans led this growth, increasing 22% year-on-year as the Bank supported the long-term capital expenditure requirements of its corporate clients as well as the working capital needs of the middle market and SME customers. Consumer loans, on the other hand, maintained its solid volume growth of 16%, with auto loans showing the fastest growth.

The strong CASA generation and substantial loan expansion allowed the Bank to keep net interest margins steady at 3.54% for 2016, again the highest

# COMPONENT COMPANY HIGHLIGHTS

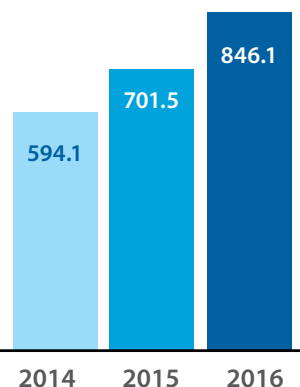
## TOTAL DEPOSITS (in billion Php)

8%   
CAGR 2014-2016



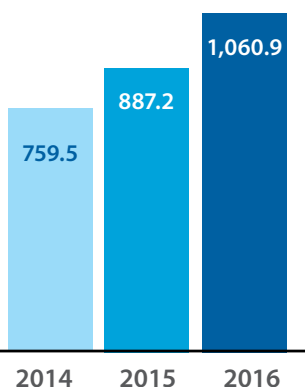
## CURRENT ACCOUNT SAVINGS ACCOUNT (CASA) DEPOSITS (in billion Php)

19%   
CAGR 2014-2016

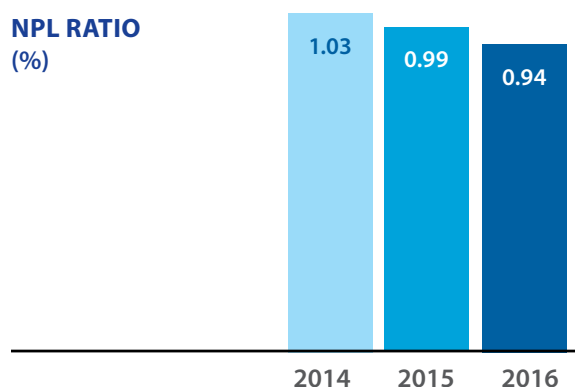


## NET LOAN PORTFOLIO (in billion Php)

18%   
CAGR 2014-2016

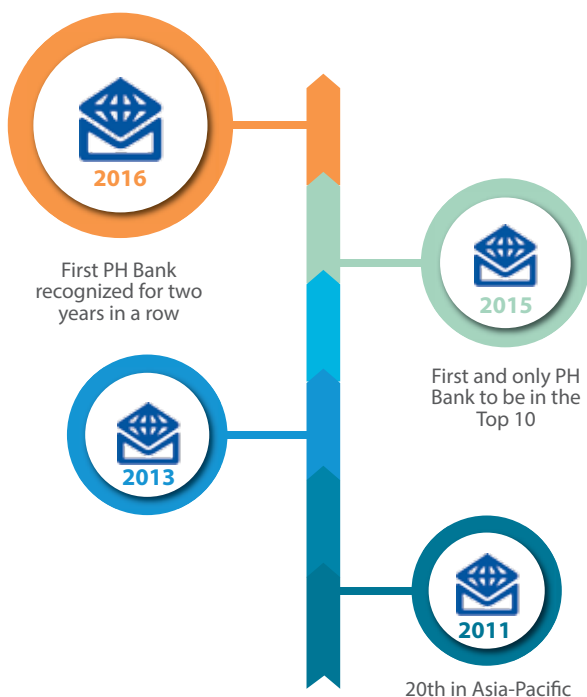


## NPL RATIO (%)



Cited by *The Asian Banker* as the

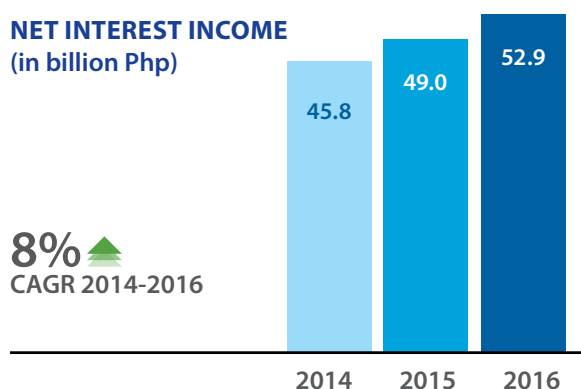
## STRONGEST BANK IN THE PHILIPPINES





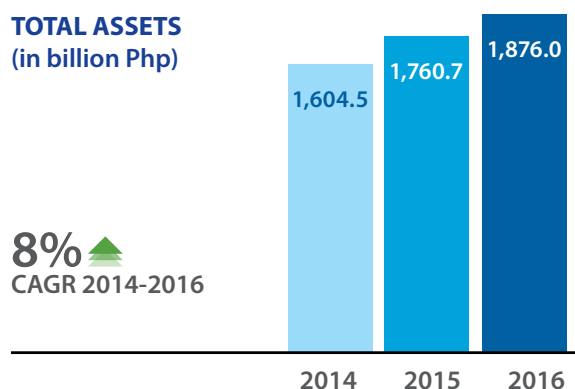
**NET INTEREST INCOME**  
(in billion Php)

**8%**   
CAGR 2014-2016

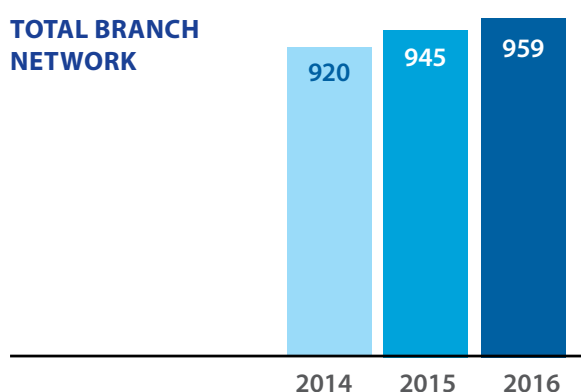


**TOTAL ASSETS**  
(in billion Php)

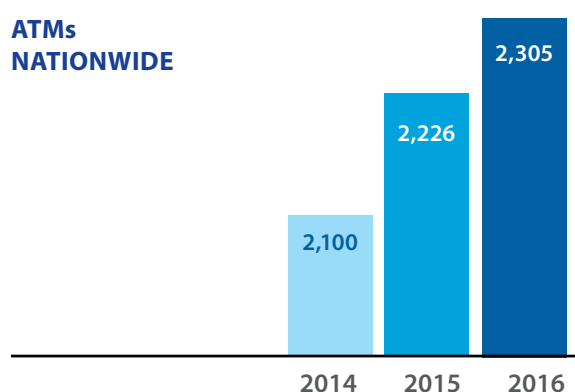
**8%**   
CAGR 2014-2016



**TOTAL BRANCH NETWORK**



**ATMs NATIONWIDE**



versus its peers. Total non-interest income increased 37% year-on-year to Php25.2 billion. This came from Php11.6 billion in service charges, fees and commissions and trust operations, Php8.1 billion in net trading and FX gains, and Php5.5 billion in other income. Overall, Metrobank's total revenues for 2016 grew by 16% year-on-year to Php78.2 billion.

Metrobank continued to improve its asset quality for the year as the non-performing loans (NPL) ratio came in at 0.94% while NPL coverage remained at an adequate 113%. Capital ratios, on the other hand, managed to be ahead of the BSP Basel-III minimum requirements as the Bank's total capital adequacy ratio (CAR) by end-2016 came in at 15.5% while Common Equity Tier 1 (CET-1) ratio was at 12.5%.

Evidenced by its overall steady growth, Metrobank cemented a solid financial position recognized within the industry. For the second consecutive year in 2016, it was named the Strongest Bank in

the Philippines by The Asian Banker. The award, run by the region's leading provider of strategic business intelligence to the financial community, is a confirmation of the Bank's financial strength and sustainability.

The Metrobank Group ended the year with 959 branches nationwide, over half of which are located outside Metro Manila thus allowing the Bank to tap high-growth areas in the countryside. This branch network is supported by over 2,300 ATMs in strategic locations nationwide.

Like in previous years, Metrobank will aspire to enhance its relationship with existing clients while aggressively attracting new customers into its fold. The Bank will also ensure that it remains a step ahead of the industry by maintaining a balance between prudent decision-making and innovative thinking, investing in new technology, and developing a globally competitive workforce.

## COMPONENT COMPANY HIGHLIGHTS



*Left to right:*  
**DR. GEORGE S.K. TY**  
*Chairman - Toyota  
Motor Philippines  
Corporation*

**SATORU SUZUKI**  
*President - Toyota  
Motor Philippines  
Corporation*





For Toyota Motor Philippines Corporation (TMP), 2016 was yet another banner year characterized by sustained growth for the perennial leader in the local automotive sector. Based on reports by the country's auto industry associations, TMP remained the market leader with a total market share of 39.4% for 2016, higher than the company's market share of 38.9% in 2015.

TMP's growth in 2016 exceeded that of the Philippine automotive sector which has also been steadily expanding every year. For the whole of 2016, vehicle sales growth for the industry accelerated to 25.2%, faster than the 19.5% increase in 2015. Industry sales were pegged at 402,461 units, which was higher than the target of 370,000.

For its part, TMP sold an industry-leading total of 158,728 units in 2016, a record 27% growth from the 125,027 the company sold the previous year. Toyota's healthy results came from strong sales of the all-new Fortuner, which was launched in March, and the all-new Innova, which debuted in April. The country's leading automotive company in 2016 achieved its strongest sales record for the company to date. This was due to the consistently strong performance of TMP's best-selling vehicles in all key market segments, as well as the sustained sales and marketing efforts of its dealership network, consisting of 52 Toyota dealers nationwide, inclusive of the sole Lexus distributor in the Philippines.

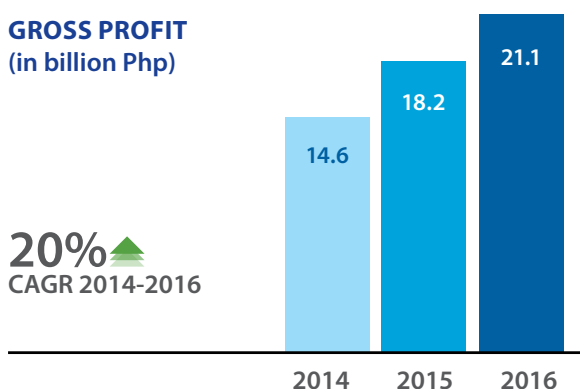
Like in previous years, TMP earned another Triple Crown Award, registering the most number of units sold in three categories, namely, passenger car, commercial vehicle, and overall sales. This is TMP's 15th consecutive Triple Crown victory and its 24th in the last 26 years. Moreover, in 2016, TMP was able to achieve Triple Crown status in all 14 out of 14 regions.

TMP registered a consolidated net income of Php11.9 billion, a substantial 17% growth from its

# COMPONENT COMPANY HIGHLIGHTS

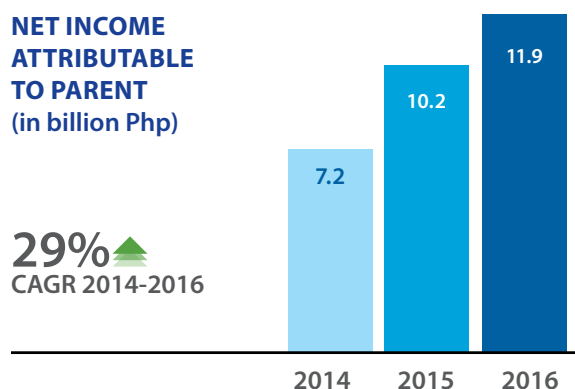
## GROSS PROFIT (in billion Php)

20%   
CAGR 2014-2016



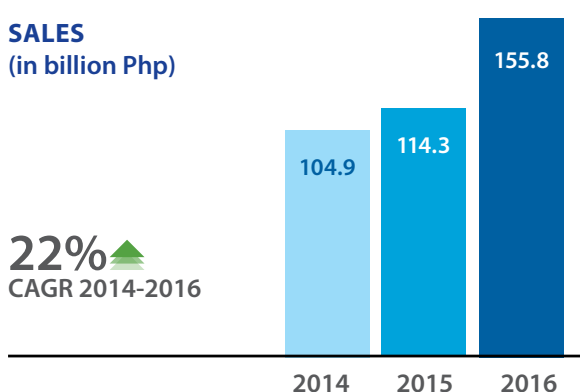
## NET INCOME ATTRIBUTABLE TO PARENT (in billion Php)

29%   
CAGR 2014-2016



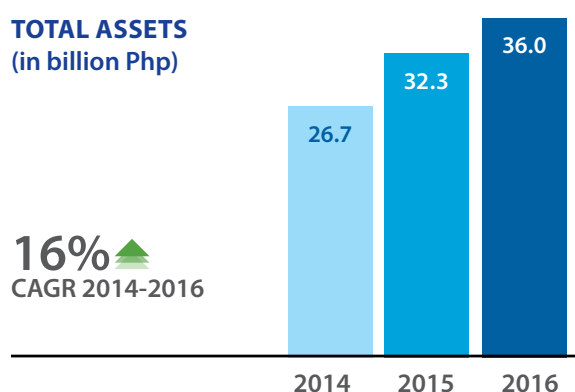
## SALES (in billion Php)

22%   
CAGR 2014-2016



## TOTAL ASSETS (in billion Php)

16%   
CAGR 2014-2016



Php10.2 billion net income in 2015. Total revenues, in turn, grew by 36% to Php155.8 billion in 2016 from Php114.3 billion the previous year.

The company started the year with a new president, Mr. Satoru Suzuki, who took over the helm of TMP from Mr. Michinobu Sugata who served from 2010 to 2015. Mr. Suzuki brings with him his extensive experience in business planning and sales.

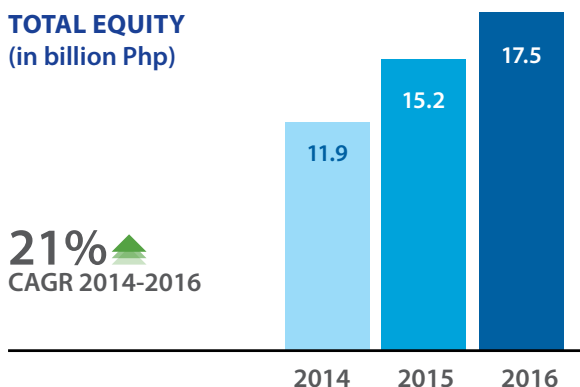


Together with the installation of a new leadership during early 2016 came, as previously mentioned, the all-new Fortuner, which also has been the leader in its segment since 2014. In 2016, 28,549 units of the said SUV were sold, a significant increase from the 15,768 units sold in 2015. Since its introduction, the Fortuner doubled its previous average monthly sales of 1,500 to over 3,000 units in April. As also cited earlier, in April, TMP launched the all-new Innova, which has retained its leadership in the multi-purpose vehicle (MPV) segment since it was introduced in 2005. The aforementioned MPV also registered a new record



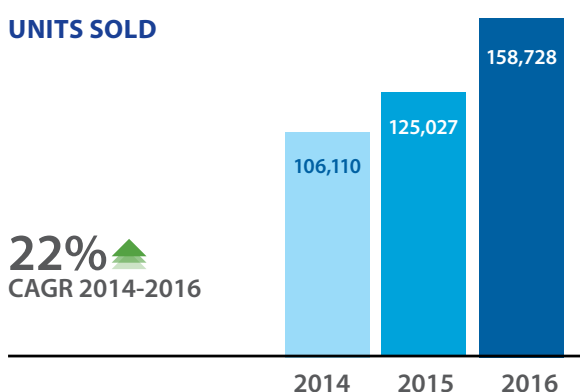
#### TOTAL EQUITY (in billion Php)

21%   
CAGR 2014-2016



#### UNITS SOLD

22%   
CAGR 2014-2016



in sales, with 18,137 units sold in 2016, the Innova's highest since it debuted in 2004.

In the third quarter of the year, TMP launched the new Vios and Yaris, both fitted with all-new fuel-efficient Dual VVT-i engines and CVT transmissions. The Vios has been the country's best-selling subcompact vehicle for 14 consecutive years and is TMP's best-selling model, with a total of 36,256 units sold in 2016.

These were followed by the launch of the all-new Prius hybrid vehicle and the new 86 sports car in September. Now in its fourth generation, the Prius is built entirely on the Toyota New Global Architecture (TNGA) platform, which aims to reduce the resource requirements for building cars, provide a safer and more enjoyable drive, and improve fuel efficiency. In turn, the 86, which saw improvements in both exterior and interior, is a compact rear-wheel-drive sports car powered by a two-liter, naturally aspirated, flat-four boxer-engine.

TMP then capped the year by launching the new Corolla Altis in December. The Corolla, which

celebrated its 50th anniversary in 2016, has been the number one compact sedan in the Philippines for eight consecutive years. The new model combines the same trusted features of the Corolla Altis with a new sporty design.

Other Toyota models have fared equally well in their respective segments. The Camry has been the best-selling vehicle in the medium-sized sedan category since 2002, while the Hiace has been the leader among utility vans since 2011, and the FJ Cruiser has led the high-end SUV segment since 2014.

TMP is now third in Southeast Asia and ranks in the top 10 in Toyota global sales, according to the Toyota Overseas Sales Ranking, overtaking Taiwan and India in Asia, as well as the United Kingdom and Russia in Europe.

On top of these, TMP reached a new production milestone as a result of the increasing popularity of both the Vios and Innova. The company's Santa Rosa plant was able to assemble a total of 55,028 vehicles for the whole of 2016, an increase of 12% from 2015. Of this number, 36,336 units were of the new Vios while 18,692 units were of the new Innova.

The city government of Santa Rosa, in turn, hailed TMP as the Top Taxpaying Manufacturer. The award is conferred by the Santa Rosa local government to businesses that contribute to the city's robust fiscal performance.

Considering all these achievements in 2016, TMP outdid itself once more and pinned down another banner year. Despite this, TMP will move forward into 2017 and beyond with an even stronger resolve to do better than it did in previous years and to continue creating more customer satisfaction by providing best-of-class vehicles, as well as excellent service for the benefit of its loyal customers.

## COMPONENT COMPANY HIGHLIGHTS



*Seated:*  
**ALFRED V. TY**  
*Chairman -  
Federal Land, Inc.*

*Standing:*  
**PASCUAL M.  
GARCIA III**  
*President -  
Federal Land, Inc.*





SixSenses Residences at the Bay Area, Pasay City - Artist's Perspective



**+13%**  
RESERVATION  
SALES

In 2016, the Philippine property sector still thrived amid global economic challenges, as the local information technology-business process management (IT-BPM), commercial, residential, industrial, and retail sectors displayed robust growth throughout the year, thus boosting real estate revenues across the board.

For its part, Federal Land, Inc. (Federal Land) echoed the local property sector's resilience in 2016 as the property company performed creditably in major areas of operations. The company's total revenues for 2016 amounted to Php9.9 billion. In turn, net income attributable to shareholders grew to Php1.59 billion in 2016.

Similarly, Federal Land's total assets grew to Php67.9 billion in 2016, an increase of 5% from Php64.5 billion the previous year. In turn, total equity attributed to equity holders grew from Php34.9 billion in 2015 to Php35.9 billion in 2016.

Federal Land launched four new and sequel projects in 2016. These are the Tower 2 of Axis Residences in Mandaluyong City, the Tower 7: Mango of the Peninsula Garden Midtown Homes in Manila, the Tower 6: i-Imagine of SixSenses Residences in Pasay City, and the Aveia Residences in Biñan, Laguna, a joint venture with Alveo Land.



## COMPONENT COMPANY HIGHLIGHTS



Grand Hyatt Hotel  
at Bonifacio  
Global City



Park West at Bonifacio Global City



Marco Polo Cebu



Grand Midori in Makati City



Federal Land entered into a new joint venture agreement in 2016, teaming up with SM Development Corporation (SMDC) to develop a 3,400-square-meter property along prestigious Ayala Avenue into a high-end residential tower. In keeping with its commitment to remain a dynamic player in the property development industry, Federal Land will continue to launch new and sequel projects in the coming years to provide new residential units in strategic locations nationwide.



## COMPONENT COMPANY HIGHLIGHTS



*Seated:*  
**ALFRED V. TY**  
*Chairman -  
Property Company  
of Friends, Inc.*

*Standing:*  
**GUILLERMO  
C. CHOA**  
*President -  
Property Company  
of Friends, Inc.*





Pro-Friends Model House



**+ 17%**  
RESERVATION  
SALES

Just over a year after GT Capital acquired 22.68% of Property Company of Friends, Inc. (Pro-Friends), the property development company looks to sustain its growth. Established in 1999, and with GT Capital's further investment in August 2015, Pro-Friends is one of the country's leading property developers today, specializing in the affordable and economic housing segments as well as retail space and office leasing. Since its inception, Pro-Friends has built and sold over 42,000 affordable homes in the provinces of Cavite and Iloilo.

Pro-Friends' flagship project is Lancaster New City, an ongoing master-planned, mixed-use development project that covers 1,600 hectares and spans Kawit, Imus, and General Trias in the province of Cavite. As of end-2016, roughly around 400 hectares have already been developed with about 21,000 houses already constructed. The township currently accommodates over 30,000 residents and hosts the Church of the Holy Family, the St. Edward Integrated School System, and the first IT park in Cavite: the Suntech iPark.

Another major Pro-Friends project is the Bellefort Estates in Bacoar and Dasmariñas, both in Cavite province. Bellefort Estates is situated near the newly opened Muntinlupa-Cavite Expressway (MCX) that connects to the Southern Luzon Expressway (SLEX). This makes Bellefort Estates a prime location for a township development.

Pro-Friends has also developed two of the largest residential communities in Iloilo making the company one of the leading housing brands in the province. Other ongoing projects include Carmona Estates in Carmona, Cavite.

## COMPONENT COMPANY HIGHLIGHTS



## CONSOLIDATED PROPERTY FINANCIAL HIGHLIGHTS

**17.3**

**billion Php**  
Total Revenues

**3.0**

**billion Php**  
Consolidated Net Income  
Attributable to Equity Holders

**14.6**

**billion Php**  
Real Estate Sales

**107.9**

**billion Php**  
Total Assets





The investment in Pro-Friends by GT Capital has allowed the latter to expand its property development portfolio by leveraging on Pro-Friends' affordable and economic property development expertise and strategic land bank. Moreover, Pro-Friends complements Federal Land's property development projects, allowing GT Capital to offer both Federal Land's upper-mid to high-end vertical projects and Pro-Friends' affordable and economic horizontal and mixed-use townships in key areas near Metro Manila.

## CONSOLIDATED PROPERTY FINANCIAL HIGHLIGHTS

**59.6**

**billion Php**  
Total Equity Attributable  
to Equity Holders

**0.5x**

Debt to Equity Ratio

**Over  
2,000**

**HECTARES OF LANDBANK**

**Over  
40**

**ON-GOING PROJECTS**



## COMPONENT COMPANY HIGHLIGHTS



Left to right:  
**SOLOMON S. CUA**  
Chairman -  
AXA Philippines

**RAHUL HORA**  
President -  
AXA Philippines



**redefining / standards**

**+20%**  
LIFE INSURANCE  
NET INCOME

It was another fruitful year for AXA Philippines, sustaining the growth momentum the company has built in recent years and registering healthy growth in operations.

New business from the life insurance segment of AXA Philippines, expressed in Annualized Premium Equivalent (APE), grew by 4.9% to Php5.0 billion

in 2016 from Php4.7 billion the previous year. The increase in APE was driven by the 17.1% growth in Regular Premium.

Charter Ping An Insurance Corporation (CPAIC), a non-life insurance company acquired by AXA Philippines from GT Capital in April of 2016, registered a growth of 18.7% in gross premiums earned, from Php3.0 billion for the last nine months of 2015 to Php 3.6 billion in the same period in 2016. This increase was mainly due to the growth in motor car insurance. Including CPAIC, consolidated gross premiums of AXA Philippines increased by 10.1% from Php22.9 billion in 2015 to Php25.2 billion in 2016.

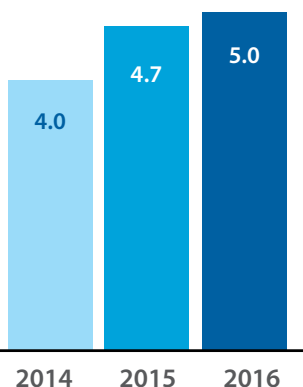
In turn, the consolidated net income of AXA Philippines reached Php1.1 billion in 2016. Excluding CPAIC, AXA Philippines grew its net income from life insurance by 20% to Php1.7 billion in 2016 from Php1.4 billion in 2015.

AXA Philippines expanded its footprint in the Philippines with the opening of four branches in 2016—the Pampanga and Urdaneta branches in

## COMPONENT COMPANY HIGHLIGHTS

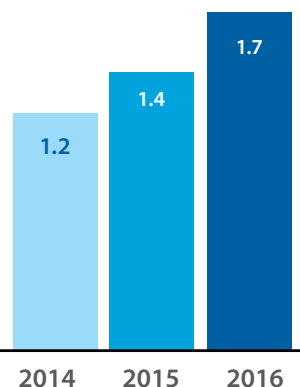
### ANNUALIZED PREMIUM EQUIVALENT (in billion Php)

12%▲  
CAGR 2014-2016



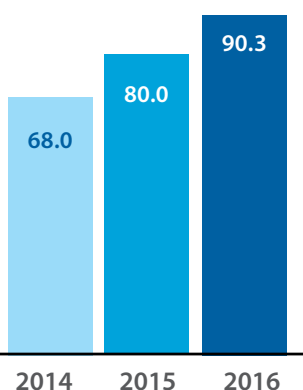
### NET INCOME - LIFE INSURANCE (in billion Php)

17%▲  
CAGR 2014-2016



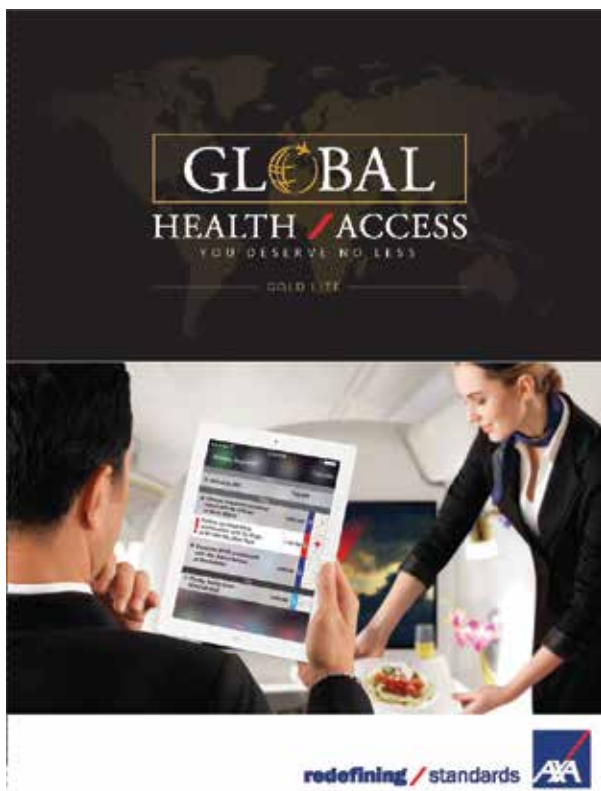
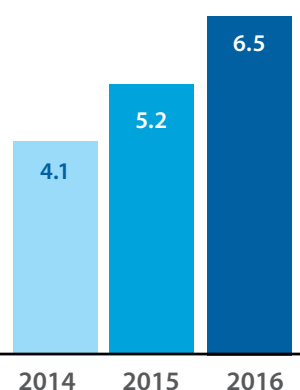
### TOTAL ASSETS - LIFE INSURANCE (in billion Php)

15%▲  
CAGR 2014-2016



### TOTAL EQUITY - LIFE INSURANCE (in billion Php)

26%▲  
CAGR 2014-2016



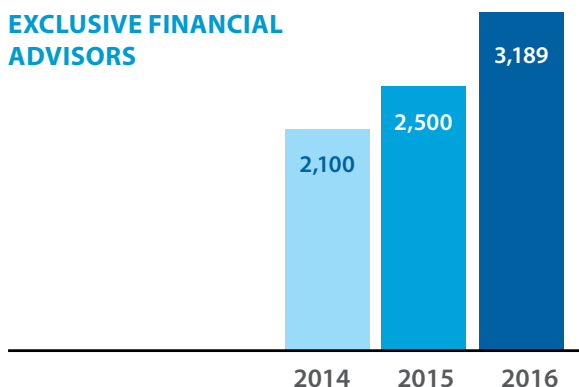
Northern Luzon and the Tagbilaran, Bohol branch in the Visayas. The company now has 36 branch offices that house more than 3,000 exclusive financial advisors. In a continuing move to provide better services to current and prospective clients, the company installed AXA Advisory Corners in 172 selected Metrobank branches and 17 PSBank branches nationwide.

AXA Philippines continued to expand its portfolio of products that caters to very specific markets in 2016. In June, the company launched Global Health Access, a worldwide comprehensive health coverage plan that is designed to meet the health needs of individuals and can be used in any country they choose to be in.

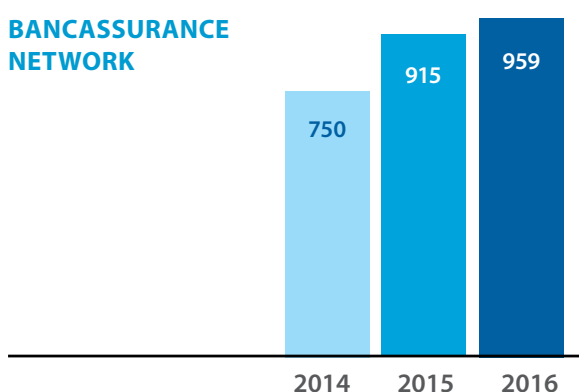
Global Health Access has an annual high-tier coverage that reaches up to Php150 million and guarantees access to top-rated hospitals, medical practitioners, emergency responders, and round-the-clock medical advice across the globe.



#### EXCLUSIVE FINANCIAL ADVISORS



#### BANCASSURANCE NETWORK



The company then launched in October the AXA Certified Estate Planning Program (ACEP), the country's first comprehensive estate planning program, which aims to provide AXA Financial Advisors with the mastery of estate planning through a mix of conceptual discussion and actual estate plan preparation. The two-day certification program had four sessions scheduled in 2016, all held at the Ateneo Graduate School of Business (AGSB) in Rockwell, Makati City.

In its efforts to maintain its reputation as a customer-centric insurance company, AXA Philippines launched the Health Risk Score tool—a simple quiz found in the AXA corporate website that estimates one's probability of developing a critical illness based on one's heredity and lifestyle. It is a project that aims to educate the public on harmful lifestyle habits.

The highlight of the year, however, was the launch of MyAXA—a mobile app that brings relevant and



useful information to AXA customers anytime and anywhere. Through the app, clients can view policy information, like their payment schedules, as well as digital copies of their official receipts. Other details like the account value of a client's chosen plan and the contact details of their respective AXA Financial Partner are likewise conveniently accessible in MyAXA.

Considering all these developments, the year 2016 was indeed another fruitful year for AXA Philippines in more ways than one. As of year-end, the company has insured more than 750,000 individuals and businesses that are covered by the company's various life and non-life insurance products.

AXA Philippines intends to sustain this momentum of growth by continuing to do what it does best—providing world-class insurance products and offering excellent service from its employees and agents.

## COMPONENT COMPANY HIGHLIGHTS



Left to right:  
**MANUEL V. PANGILINAN**  
Chairman -  
Metro Pacific Investments  
Corporation

**JOSE MA. K. LIM**  
President and  
Chief Executive Officer -  
Metro Pacific Investments  
Corporation



# METRO PACIFIC INVESTMENTS

**+17%**  
CORE NET  
INCOME

In May of 2016, GT Capital acquired a 15.6% stake in Metro Pacific Investments Corporation (MPIC) worth Php29.89 billion, forming a strategic alliance with the largest utilities conglomerate in the Philippines.

GT Capital purchased 3.6 billion primary common shares of MPIC at Php6.10 per share as well as 1.3 billion secondary MPIC common shares at

the same price from Metro Pacific Holdings, Inc. (MPHI), MPIC majority shareholder.

The purchase makes GT Capital the second-largest investor in MPIC while expanding and strengthening the former's core sector coverage with the addition of an infrastructure platform to help ensure the company's sustainable growth.

The two holding companies' strategic alliance also includes the purchase by MPIC unit Beacon Electric Asset Holdings, Inc. (Beacon Electric) from GT Capital of 1.077 billion common shares, or 56% of the outstanding capital stock of Global Business Power Corporation (GBPC). The purchase, worth Php22.06 billion, was coursed through Beacon Electric's wholly owned entity Beacon PowerGen Holdings.

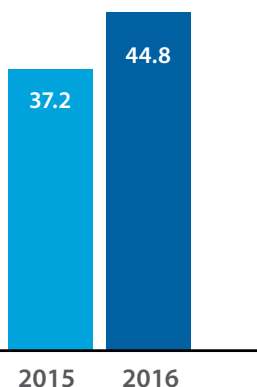
MPIC is a publicly listed investment and management company, whose business is focused on infrastructure, with holdings in Manila Electric Company (Meralco), Maynilad Water Services, Inc., MetroPac Water Investments Corporation, Metro Pacific Tollways Corporation, Metro Pacific Hospital



# COMPONENT COMPANY HIGHLIGHTS

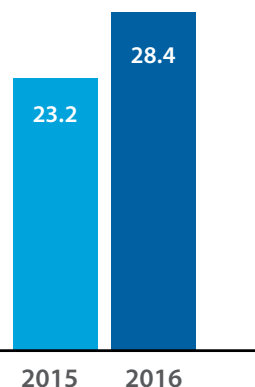
## OPERATING REVENUES (in billion Php)

20%  
Growth



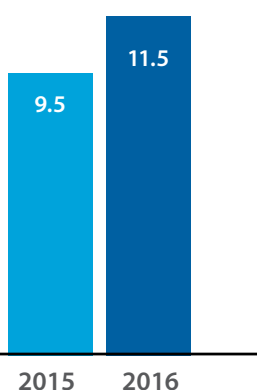
## GROSS PROFIT (in billion Php)

23%  
Growth



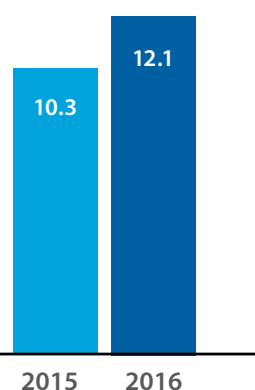
## NET INCOME ATTRIBUTABLE TO PARENT COMPANY (in billion Php)

20%  
Growth



## CORE INCOME (in billion Php)

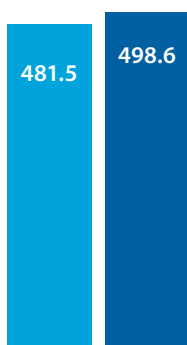
17%  
Growth



## WATER

Billed Volume  
(in million cubic meters)

4%  
Growth

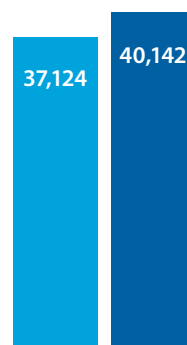


2015 2016

## POWER

Energy Sales  
(in GWh)

8%  
Growth

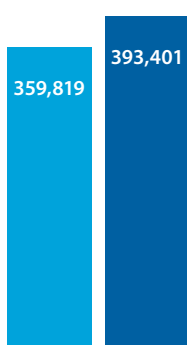


2015 2016

## TOLL ROADS

Total Average Vehicle  
Entries into NLEX,  
SCTEX, and CAVITEX

9%  
Growth

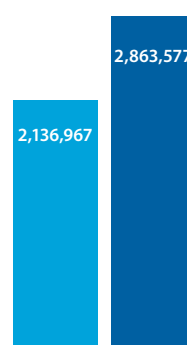


2015 2016

## HOSPITALS

Number of  
Patients Served

34%  
Growth



2015 2016

Holdings Inc., Light Rail Manila Corporation, and MetroPac Movers Inc.

In 2016, MPIC's core income increased by a hefty 17% to Php12.1 billion from Php10.35 billion in 2015, on the back of strong growth from MPIC's business lines. The greatest contributor to the core income was MPIC's power business—through Meralco, GBPC, and Beacon Electric—accounting for 59% or Php 7.2 billion of the total core income. MPIC's water business, in turn, contributed Php3.6 billion, while the toll roads business segment contributed Php3.5 billion.

Sustained growth in the hospital business boosted the company's full-year earnings. In fact, the contribution of MPIC's hospitals went up by 25% in 2016 to Php589 million from Php473 million the previous year.

Other contributors to MPIC's bottom line are the full-year contribution from Light Rail Manila (LRT1) and the company's profitable venture into the logistics sector.

For the coming years and beyond, MPIC will position itself as the leading pure infrastructure business in the Philippines. As such, in the next five years, the company's direction will be towards aggressively pursuing new infrastructure projects.

Toward this end, MPIC plans to execute new toll road construction projects for traffic growth, network gains and value development. The company also intends to implement new power generation projects, particularly in coal and renewables, strengthen its retail electricity sales market, and solidify its position as the Philippines' leading power company. MPIC also aims to crystallize value in its water concession business in Manila to fund the expansion of toll roads as well as new water supply projects outside Manila.

Lastly, the company also plans to develop high-growth but smaller businesses particularly in the areas of hospitals and logistics and fund its fixed capital base through IPOs, sell-downs, and regulatory resolutions.



## COMPONENT COMPANY HIGHLIGHTS



*Left to right:*  
**DR. GEORGE S.K. TY**  
*Chairman - Metrobank  
Foundation, Inc.*

**ANICETO M.  
SOBREPEÑA**  
*President - Metrobank  
Foundation, Inc.*



2016 Metrobank Foundation Outstanding Filipinos



## Metrobank Foundation, Inc.

Dr. George S.K. Ty, Metrobank Group Founder and Chairman, has always been driven by a purpose higher than profit—he envisions his business to be a force for the benefit of the Filipino people. This is why, in 1979, exactly 16 years after he founded the Metropolitan Bank & Trust Company (Metrobank), he established the Metrobank Foundation, Inc. (MBFI) to serve as the Bank's venue to contribute to the advancement of society.

Since then, MBFI has emerged as one of the country's most active corporate philanthropic organizations, undertaking a wide range of corporate social responsibility (CSR) programs in such key sectors as education, visual arts, and health care, as well as handing grants to charitable institutions in the Philippines and in other parts of Asia. The Foundation

has also maintained active and dynamic partnerships with like-minded organizations that contribute towards the common goal of nation-building.

In 2016, the Foundation was once again at the frontlines of nation-building as it actively engaged in recognition programs and social development initiatives across the Philippines.

### 2016 METROBANK FOUNDATION OUTSTANDING FILIPINOS

Topping the list of its excellence-recognition programs are the 2016 Search for Outstanding Teachers (SOT), The Outstanding Philippine Soldiers (TOPS), and the Country's Outstanding Police Officers in Service (COPS). The recipients of all these awards are collectively known as the 2016 Metrobank Foundation Outstanding Filipinos.

The prestigious search for the 2016 Metrobank Foundation Outstanding Filipinos was a year-long program—starting from the call for nominations, to the rigorous judging rounds, and, finally, the week-long recognition ceremony.



## COMPONENT COMPANY HIGHLIGHTS



Metrobank Art & Design Excellence (MADE)

The 30 Outstanding Filipinos were then presented to the public at the Metrobank Plaza Auditorium. Each received an especially crafted trophy and gold medallion, as well as a cash prize of Php500,000. They have officially joined the roster of 645 Outstanding Filipinos—356 teachers, 151 soldiers, and 138 police officers—honored by the Foundation in the past 38 years.

As in the past, the awardees paid courtesy calls to the Senate of the Philippines and the House of Representatives. Both legislative houses adopted resolutions commending the awardees' dedication and commitment to their respective professions.

In a rare occasion His Excellency, President Rodrigo Roa Duterte himself conferred the gold medallions to the Outstanding Filipinos in formal ceremonies at the Malacañang Palace.

### **METROBANK ART & DESIGN EXCELLENCE**

The Foundation's commitment to excellence does not stop at solely honoring educators, soldiers, and police officers. Through the years, the Foundation has also

been keenly involved in launching the dreams of up-and-coming Filipino artists.

The Metrobank Art & Design Excellence (MADE), in its 32 years of hailing phenomenal artistry and craftsmanship, continued in 2016 to serve as a platform to showcase Filipinos' creative expression and exploration.

With the theme "Finding Phenoms in Art," MADE's recognition programs in painting, sculpture, and architecture sought to recognize a new generation of art phenoms who challenge perceptions and inspire others to change the way they encounter the world through their art.

On September 22, the 2016 MADE grand awardees were recognized at the Le Pavillon in Pasay City. The grand awardees each received Php300,000 worth of grant assistance and the signature "Mula" glass trophy.

### **MBFI EDUCATION PROGRAMS**

The Foundation has always believed that good education forms the bulwark of a well-informed



MBFI Education Programs

and empowered society. As such, the Metrobank Foundation remains committed to sustain its education programs: the Metrobank Math Challenge (MMC), the MetroGold Scholarship Program (MSP), and the National Teachers' Month (NTM).

In 2016, the MMC gathered more than half a million students to join in the nationwide elimination rounds. Of this number, a thousand students were able to qualify for the regional finals which was further trimmed to 50 students representing 16 public and 13 private schools for the final leg of the competition.

Since 1998, the MMC has produced 799 national winners from different levels and schools, many of whom have brought pride to the country by consequently winning in international math competitions. The program has been highly recognized by various award-giving bodies for its work in fostering achievement, discovery, and success among Filipino students.

The Foundation also continued to support the education of financially challenged but academically

outstanding students through its scholarship programs—the MBFI-Youth for Excellence and Service (YES), MBFI-Boysen, and Fluor-MBFI scholarship programs. In 2016, 30 scholars finished their bachelor's degree, of whom six graduated with honors.

On another front, MBFI, together with the Department of Education (DepEd), continued to pay tribute to Filipino teachers in 2016 through the celebration of the National Teachers' Month (NTM), which ran from September 5 to October 5.

Moreover, since 2008, the Foundation has led a multi-sectoral group in commemorating the often-thankless job of teaching. The year 2016 particularly marks a milestone moment for the NTM movement, with the signing of Republic Act (RA) no. 10743 in January, designating the fifth of every October as "National Teachers' Day."

Meanwhile, in the field of journalism education and media literacy, the Metrobank Foundation, in partnership with Probe Media Foundation,



## COMPONENT COMPANY HIGHLIGHTS



conducted this year a series of lectures and trainings under its Fellowship in Journalism program.

The 2016 Metrobank Foundation Lecture and Media Training Series was brought to key areas and universities in Cebu, Zamboanga, Bicol, Cavite, Pampanga, and Metro Manila, and aimed to advance the knowledge of practicing and aspiring journalists and to uplift the journalism profession.

The 2015 Journalists of the Year (JOY)—Marites Vitug, Howie Severino, and Nancy Carvajal—as well as renowned Filipino journalists across all media served as guest speakers for the training sessions. All the lectures and training sessions were free of charge and open to all.

### **GRANT PROGRAMS FOR THE MARGINALIZED**

Aside from its excellence recognition programs and various programs on education, the Metrobank Foundation also continued in 2016 to help raise the quality of life of the poorest, most vulnerable, and underserved sectors of society through its grants program.

The Foundation's priority thrusts are captured by the acronym HEAL—health, education, arts, and livelihood—which, along with the United Nations' Sustainable Development Goals (SDGs), serve as the guiding framework for the Foundation's partnerships with socio-civic and charitable organizations that work towards nation-building.

In 2016, the MBFI provided grant assistance and support to 74 socio-civic and charitable organizations, with a consolidated grant amount of Php26.9 million to aid programs and projects.

The Annual Grants Turnover Ceremony, held each year at the Metrobank Plaza, has always served as a venue for Metrobank to express its commitment to social development.

MBFI, together with the GT Foundation, the family foundation of Dr. Ty, also made the celebration of Chinese New Year more remarkable through its annual Bags of Blessing (BOB) project. In this project, the Foundation led the distribution of



Metrobank Foundation receives numerous Anvil Awards

Php10 million worth of food items, benefiting some 10,000 families in 20 cities and provinces nationwide.

#### **METROBANK FOUNDATION AS THE RECIPIENT OF AWARDS**

Cited for the sustainability and prestige of its programs, the Metrobank Foundation has garnered various awards both in the local and international scene.

The Foundation's CSR programs were given due recognition at the 51st Anvil Awards by the Public Relations Society of the Philippines (PRSP). The Foundation brought home seven Gold Anvils, two Silver Anvils, including two other major awards—the Hall of Fame for MADE and a Platinum Anvil for its 2014 annual report.

As one of the organizations which brought home the most number of awards during PSRP's Gabing Parangal, the Metrobank Foundation was also named the "Company of the Year."

The awards the Foundation received in 2016 add to the collection of Anvils that the Foundation has received since 1985. Since then, the Foundation has won a total of 64 Anvils, holding the record as the first corporate foundation in the history of the Anvil Awards to win the much-coveted Grand Anvil back-to-back.

Truly, the year 2016 was a meaningful one for the Metrobank Foundation. Now more than ever, the Foundation is committed to sustain its active role in the continued pursuit of nation-building. In the coming years, the Foundation will strive even more to give hope and make a difference in the lives of Filipinos.



Since its inception in 2009, the GT Foundation, Inc. (GTFI) has striven to pursue the philanthropic objectives of Dr. George S.K. Ty and family while investing in strategic programs that advance the development of underprivileged communities. In 2016, GTFI continued to pursue its noble objectives by supporting programs in the field of education and initiating projects for the marginalized in our society.

### **BAGS OF BLESSING**

GTFI, in partnership with the Metrobank Foundation Inc. (MBFI), celebrated Chinese New Year by holding their annual Bags of Blessing (BOB) project in which the two foundations distributed Php10 million worth of packed food items that benefitted 10,000 marginalized families from 20 cities and provinces across the country.

The first distribution activity was held on February 8 at the St. Edward Integrated School in Lancaster New City, Cavite, in partnership with Pro-

Friends, Metrobank, and Federal Land. Some 500 underprivileged families from the city were given food packs worth Php1,000 each.

The distribution resumed on February 13 in the cities of Marikina, Quezon, Taguig, Pasay, Makati, and Manila as well as in five provinces in Luzon and two cities in Mindanao. A week later, families from six areas in the Visayas were also given bags of goods.

In recognition of the project's noble social mandate, the 2016 Bags of Blessing was bestowed a Silver Anvil Award by the Public Relations Society of the Philippines at the 52nd Anvil Awards.

### **XAVIER SCHOOL LEGACY PROJECT**

GTFI furthered in 2016 its commitment to the advancement of quality education in the Philippines through a donation of Php75 million to Xavier School, one of the country's top Chinese-Filipino schools. The donation is in support of the school's development plans, which include scholarships to deserving yet financially challenged students in the school's San Juan and Nuvali campuses.

In recognition of this contribution, the Xavier School renamed its Grade School Intermediate Building to become the "Dr. George S.K. Ty Building." The unveiling





ceremonies for the building's marker was held on July 20, 2016.

#### **SCHOLARSHIPS FOR TECHNICAL-VOCATION EDUCATION PROGRAM (STEP)**

GTFI came up with the STEP program to equip financially challenged high school graduates and young people who are out-of-school with skills that will allow them to gain immediate employment and help them rise above poverty. In the program, GTFI taps technical-vocational education and training (TVET) schools that have existing industry partnerships to ensure graduates will be given sufficient on-the-job training and guaranteed employment.

In 2016, GTFI awarded 105 new TVET scholarships, broken down into 75 electro-mechanics technology training scholarships to the DualTech Training Center Foundation for students who are mostly from Bohol and Cebu and 30 scholarships to the Don Bosco Training Institute for students from Naga City, Camarines Sur; San Jose, Nueva Ecija; and Canlubang, Laguna.

Also during the year, five GTFI scholars to the Toyota Motor Philippines School of Technology finished their two-year automotive servicing course with flying colors.

#### **REHABILITATION OF THE EASTERN VISAYAS CHEST CLINIC AND DISPENSARY**

GTFI awarded a grant of Php1.9 million to the Philippine Tuberculosis Society, Inc. (PTSI) for the rehabilitation of the Eastern Visayas Chest Clinic and Dispensary in Tacloban City, which was severely damaged by super typhoon Yolanda. The facility addresses the surge of TB cases in Tacloban after Yolanda. The newly reconstructed facility, known as the Pavilion, was inaugurated on March 29, 2016. The PTSI is the largest private NGO in the country and the longest-serving medical institution engaged in the detection, control, and treatment of tuberculosis in the Philippines.

#### **GRANTS**

On top of all its projects during the year, GTFI awarded around Php10 million worth of grants to some 30 social development organizations, including Cure Philippines, Inc. for the surgical operation and rehabilitation of 10 children with cleft lip and palate and clubfoot, as well as the Philippine Science High School in support of the construction of a digital fabrication laboratory that will help optimize students' learning in the field of science, technology, engineering and mathematics.



Brigada Eskwela Volunteers



GT Capital's Feeding Program in Cavite City



**GT CAPITAL**  
HOLDINGS INCORPORATED

### GT CAPITAL HOLDINGS, INC.

Taking the time off to participate in the 2016 Brigada Eskwela program of the Department of Education, GT Capital volunteers worked together to prepare the Lakandula Elementary School in Tondo, Manila in time for the start of classes. On June 3, 2016, they joined other volunteers to clean classrooms, repaint walls and blackboards, as well as repair fences to ensure a safer learning environment for the students. Moreover, GT Capital showed support by donating two computer units to enhance the students' information technology literacy.

The GT Capital volunteers continued their efforts to help the community. On December 10, 2016, they conducted a feeding program at Our Lady Queen of Peace Parish in Cavite City aimed not only to provide healthy meals to children but also to educate families about health, nutrition, and catechism.



### TOYOTA MOTOR PHILIPPINES FOUNDATION

Toyota Motor Philippines Corporation (TMP) has always placed importance on the community work

that it does every year. This is the reason why the company established the Toyota Motor Philippines Foundation (TMPF), which has become TMP's constant partner in pursuing social development projects, particularly in the fields of education, health, environment, and community service. In 2016, TMPF was once again at the forefront of community work in the Philippines.

TMPF started the year by inaugurating the Toyota-City of Santa Rosa-GK Village Multi-Purpose Hall in Santa Rosa, Laguna in January. The Php3.0 million project was funded by the proceeds from the Toyota Classics concert series and was done in order to provide a new venue for community events and programs.

In the field of education, TMPF once again continued to provide meaningful educational activities for Pulong Sta. Cruz Elementary School (PSCES), TMPF's beneficiary in its ongoing Adopt-A-School Program.

TMPF launched a program that pursues both educational and environmental initiatives—the "Oh My Gulay! Tanim sa Kinabukasan" Vegetable Project. Launched in February, this project aimed at providing healthier food to supplement the school's feeding program, while promoting a greener environment. The program was done in partnership with East-West Seeds Foundation, Inc., Oh My Gulay, Inc., and the Department of Education (DepEd) Division of Santa Rosa, Laguna. Moreover, the vegetable gardening know-how was made available



Toyota's Quest for the Best Quiz Bee Awarding

to parents through a vegetable workshop, each taking home gardening starter kits so they can start their own gardens at home.

Later during the year, 27 parents of grades five and six students of PSCES attended the vegetable workshop, each taking home gardening starter kits so they work on their own gardens at home.

Also in February, TMPF held its 8th "Lakbay Aral" Educational Tour for PSCES students and faculty members. This was followed in March by the annual "Toyota's Quest for the Best" Quiz Bee and the awarding of gift certificates and tokens to the school's top five graduates for school year 2015-2016.

Before the classes commenced in June, TMPF supported the annual "Brigada Eskwela" activities of PSCES by donating painting and cleaning materials to be used in the activity. This event was also participated in by TMP School of Technology (TMP Tech) faculty members and students.

Moreover, some 92 teachers and staffers of PSCES were given pneumonia vaccination as part of the Foundation's medical intervention for the adopted school.

In September, TMPF also renewed its partnership with non-government organization Kabisig ng Kalahi Foundation to implement a feeding program in PSCES in September. Some 60 students from grades 1 to 3 were chosen to be part of the program.



TMPF Medical and Dental Outreach Program

In celebration of World Teachers Day in October, TMPF distributed tokens of appreciation to the teachers of PSCES and TMP Tech, as a way of paying tribute to their academic contribution.

In line with its health care initiatives, TMPF held in November its 52<sup>nd</sup> Medical and Dental Outreach Program (MDOP) at Pulong Sta. Cruz Barangay Hall in Santa Rosa City, Laguna. Surgeons from the Makati Medical Center and dentists from the Makati Dental Chapter participated to provide free medical and dental services to over 250 members of the community.

### TOYOTA CLASSICS

The Toyota Classics is a long-running classical concert that promotes culture and the arts while using music as an instrument of change by supporting various causes and charities across Asia.

In October 2016, TMP raised a total of Php 3 Million to be donated to Pulong Sta. Cruz National High School (PSCNHS), a public high school in Santa Rosa City, Laguna, where TMP's Head Office and Manufacturing Plant are located. The donation has been allocated for a school-wide computerization project that will help improve the academic aptitude of around 1,700 students by providing a conducive E-learning environment. More than 20 classrooms will be equipped with LED TVs and laptops, while the school's library will be provided with desktop computers and printers.





PCFI Visit to Guimbal Center for Children with Special Needs



## PRO-FRIENDS

The corporate social responsibility mission of Pro-Friends is effectively captured in the company's tagline "Creating communities, transforming lives." With this, Pro-Friends has always believed in changing lives for the better, in its own humble way.

While in 2015, the real estate company focused on reaching out to the elderly; in 2016, the company decided to reach out to children with special needs with the intent of somehow contributing to the positive transformation of their lives.

Pro-Friends paid a visit to Jade Home in Dasmariñas, Cavite, a residential home facility put up by the Virланie Foundation for abandoned children with disabilities. Volunteers spent time with the kids by playing games with them and telling them stories as well as donated goods for their basic needs. Similarly in Iloilo, employees visited the children of Guimbal Center for Children with Special Needs.

Also, in line with the "Bags of Blessing" project spearheaded by GT Capital and the Metrobank Group, Pro-Friends helped distribute packages containing basic food items to 500 underprivileged families from Imus, Cavite.



AXA Summer Camp



redefining / standards

## AXA PHILIPPINES

The CSR programs of AXA Philippines in 2016 focused on assisting out-of-school youth by organizing activities that help these young people improve their lives by transforming them to become happy, productive members of society.

One such activity was a summer camp sponsored by AXA Philippines which was held in Calauan, Laguna on May 7. The activity was participated in by 25 out-of-school kids from Young Focus, a non-government organization that assists the out-of-school youth of Tondo. For its part, AXA Philippines sponsored 10 out of the 25 participating students who will be part of the re-integration program.

The summer camp is part of AXA Philippines' values formation program to prepare out-of-school youngsters for school and remove them from the streets, thus decreasing their risk of participating in gang activities and other related negative incidents.

Another important activity for the year was the READxLEARNxSHARE project initiated by the AXA Hearts in Action, the volunteer arm of AXA Philippines. The READxLEARNxSHARE project was a



MPIF's Mano Amiga Students

series of reading sessions that encouraged children aged nine to 12 to read for learning and pleasure. In this regard, the volunteers gave books and other educational materials to the community libraries and centers to provide financially disadvantaged children easy access to learning.

The READxLEARNxSHARE series was held every week with around 30 children from Young Focus in attendance per class. The project was capped by a reading recital and a book donation turnover ceremony.



#### FEDERAL LAND CSR 2016

In 2016, Federal Land continued its partnership with Gawad Kalinga (GK) to help end poverty for millions of Filipino families by turning over five villages for its socialized housing initiatives. The villages are in Masinloc, Zambales; Concepcion, Iloilo; Panitan, Roxas, Capiz; Sapang Maragul, Tarlac City; and Paniqui, Laguna. Also during the year, Federal Land donated cash to the CHILD Foundation, Inc. for the latter's programs and projects.



MPIF's Shore It Up Divers



#### METRO PACIFIC FOUNDATION, INC.

Corporate Social Responsibility (CSR) is an integral part of MPIC's philosophy. The company keeps in mind the need to include its communities in defining its own success, believing that MPIC is only as good as its ability to change the lives of every Filipino for the better. With the MPI Foundation, the company has a platform to do just that.

The MPI Foundation's CSR program focuses on the following advocacies: making a positive impact on the environment, contributing to the field of education, and empowering people, particularly the marginalized in society.

The Foundation's mission and vision have been aligned towards making an impact in alleviating poverty by providing high-quality education to children and by acting as a steward of the country's natural resources, among other noble endeavors.

## 2016 CORPORATE GOVERNANCE HIGHLIGHTS

GT Capital Holdings, Inc. ("GT Capital" or the "Corporation", and together with its subsidiaries, the "Group") aspires to be a corporate governance front-runner in the Philippines and in the ASEAN Region. To this end and in order to maintain the firmly rooted trust and respect of its stakeholders, GT Capital stays focused on translating into sound and transparent policies and practices the substance and spirit of the principles in the Securities and Exchange Commission ("SEC") Revised Code of Corporate Governance, the G20/OECD Principles of Corporate Governance, Association of Southeast Asian Nations ("ASEAN") Corporate Governance Scorecard, and the Philippine Stock Exchange, Inc. ("PSE") Corporate Governance Guidelines.

GT Capital's commitment to raise its level of corporate governance received recognitions from the investment community, which fortify the Corporation's standing as one of the top 50 publicly-listed companies ("PLCs") in corporate governance in the ASEAN region and one of the two most improved PLCs in the Philippines awarded by the ASEAN Capital Markets Forum in 2015.

As part of its ongoing improvement in corporate governance, GT Capital initiated the following best practices in 2016:

1. Appointment of a Chief Risk Officer ("CRO") in February 2016 and undertaking of activities related to GT Capital's Enterprise Risk Management Policy and Framework;
2. Approval of GT Capital's dividend policy of a target dividend payout of Php3.00 per share;
3. Change in committee membership of Compensation Committee to comprise a majority of independent directors;
4. Inclusion of a more comprehensive diversity policy in the Manual on Corporate Governance (the "Manual") such that there is no discrimination based on gender, age, ethnicity, nationality, and social, cultural, political, or religious background in the nomination and election of directors;
5. Set the number of meetings of the Board of Directors in the Manual to at least six (6) times annually; and
6. Adoption and accomplishment of committee self-assessment forms.

## 2016 AWARDS AND RECOGNITIONS

### Investors' Forum

Recipient, Institutional Investors' Governance Award

### Alpha Southeast Asia

Strongest Adherence to Corporate Governance  
Top 3, Most Consistent Dividend Policy in the Philippines  
Best Annual Report in the Philippines

### Finance Asia

7<sup>th</sup> Best Investor Relations  
8<sup>th</sup> Best Managed Company  
9<sup>th</sup> Most Committed to Corporate Governance





## 2016 COMPLIANCE

GT Capital is in full compliance with the Revised Code of Corporate Governance and all legal and regulatory requirements imposed by laws, rules, and regulations in the conduct of its business.

As a PLC, GT Capital complies with all reportorial and disclosure requirements imposed by regulatory agencies such as the SEC, the PSE, and the Philippine Dealing and Exchange Corporation. It further strictly adheres to a policy of providing the investing public with accurate and timely disclosures filed with these regulatory agencies as well as the posting of the same onto GT Capital's website: [www.gtcapital.com.ph](http://www.gtcapital.com.ph). The Corporation did not violate any listing or disclosure rules and regulations in 2016.

## CORPORATE GOVERNANCE POLICIES AND PRACTICES

Good corporate governance should be present at all levels of the organization. In line with this, GT Capital implements the following policies as part of its corporate governance framework as it continues to build a culture of compliance and governance that is embraced within the Corporation.

### Code of Ethics

GT Capital's Code of Ethics guides its directors, officers, and employees in the conduct of business according to the highest ethical standards, anchored on its corporate core values of integrity, excellence, respect, entrepreneurial spirit, and commitment to value creation.

The Code of Ethics is implemented through the Manual, Whistleblowing Policy, Code of Discipline of Employees, and the Policies and Procedures Manual of each department. These documents have been distributed to and are readily available for access

of all directors, officers, and employees through the website, and by request from the Legal and Compliance Department, or the Human Resources ("HR") and Administration Department. They are also reviewed on an annual basis in the context of evolving best practices and changing regulations.

GT Capital's HR and Administration Department, in coordination with the relevant heads of other departments, monitors and ensures compliance with the aforementioned policies and if necessary, imposes the appropriate disciplinary action. In addition, each department is audited by GT Capital's Internal Audit Department to verify observance of the relevant policies.

### Code of Discipline and Anti-corruption Programs

The Code of Discipline ensures that employees of GT Capital conduct its business affairs with honesty and integrity by setting forth rules and regulations that promote the general principles in GT Capital's Code of Ethics. This creates a more meaningful integration of the principles of professionalism, high ethical standards, discipline, integrity, and honesty in its corporate culture. For instance, bribery and offering or accepting anything of value for personal gain in the conduct of official business is considered a serious offense with a penalty of dismissal under the Code of Discipline.

The Code of Discipline has been distributed to all employees of GT Capital and is also available on GT Capital's website. The HR and Administration Department is responsible for monitoring and implementing the Code of Discipline. There have been no major violations since its adoption in 2013.

### Whistleblowing Policy

GT Capital's Whistleblowing Policy ensures that it maintains the highest standards of transparency, probity, and accountability; as well as its policy

against illegal and fraudulent practices, and unethical conduct by members of the Board, officers, and employees.

The Whistleblowing Policy clearly defines who qualifies as a whistleblower; outlines a procedure for reporting in good faith acts and omissions that violate any law, rule or regulation or that constitute unethical conduct or fraudulent accounting, among others; and provides protection for the whistleblower through provisions on confidentiality and non-retaliation. The Whistleblowing Policy is accessible through the GT Capital website, and is also attached to GT Capital's Manual.

Reports by stakeholders, including employees, may be submitted by e-mail to [governance@gtcapital.com.ph](mailto:governance@gtcapital.com.ph) or directly in writing to the Chief Audit Executive ("CAE"). The CAE may then investigate the report, appoint an investigating officer, create a Special Task Force (internal or outsourced) to investigate the matter independently, or elevate the report to the Discipline, Ethics, and Values Committee composed of the CAE and the respective heads of the HR and Administration Department and Legal and Compliance Department. Investigations shall be completed within sixty (60) calendar days from receipt of the report by the CAE.

The anonymity of the whistleblower is protected, and his identity shall not be revealed without his explicit consent while the investigation is ongoing. Retaliation against an employee whistleblower through punitive transfers, harassment, reduced duties or hours, withholding of professional promotion or training, or other reprisal tactics is prohibited, and disciplinary action may be commenced against an officer or employee who has engaged in retaliatory conduct in violation of the Whistleblowing Policy.

## Enterprise Risk Management

GT Capital has adopted an Enterprise Risk Management ("ERM") Policy and Framework for the promotion of increased awareness of risks, minimization of the Corporation's exposure to financial losses, and boosting of shareholder confidence. GT Capital seeks to maintain an effective risk management process, designed to meet the requirements of generally accepted principles of good corporate governance.

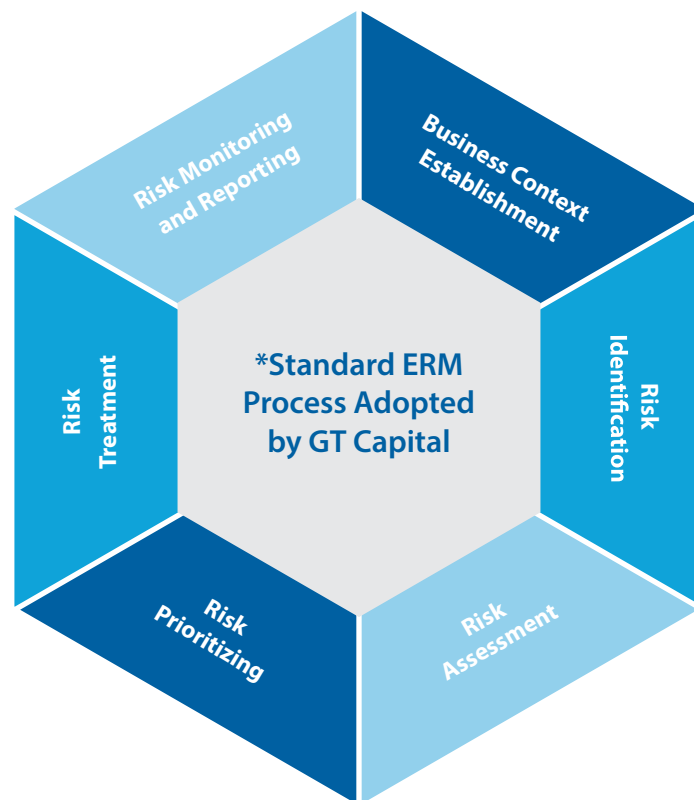
The goal of the enterprise risk management process is to apply a consistent methodology to assess and manage business risks across GT Capital. GT Capital undertakes an annual assessment of its risks using the methodology below, that is aligned with global risk management standards - ISO31000 and COSO Framework.\*

## Risk Governance Structure

GT Capital's risk governance structure ensures risk management is not the sole responsibility of one individual but rather occurs and is supported at all levels in the Corporation. The effectiveness of the risk governance structure and process is supported by well-defined risk management roles and responsibilities and periodic review conducted by the Internal Audit Department.

The Board of Directors, through the Risk Oversight Committee, has the ultimate oversight role over the Corporation's risk management activities, and approves risk management related policies, procedures, and parameters that govern the management of risks.

The Board of Directors, with the guidance of the Executive Committee, determines the strategic direction of GT Capital and creates the environment and the structures to properly align risk management with strategic objectives.



#### RISK GOVERNANCE STRUCTURE





The CRO is the Corporation's risk advocate who facilitates the execution of the ERM process. His primary responsibility is to own, develop, implement, and continuously improve the ERM process. He is assisted by a full time risk management officer.

The Risk Office advocates a proactive risk culture where each employee takes responsibility for risk management within his scope of duties.

The Risk Steering Committee members are the risk owners, and are responsible for the identification, assessment, monitoring, and establishment of next steps based on the key risks GT Capital faces.

#### Key Business Risks and Controls

In 2016, individual interviews and group workshops were conducted for the Annual ERM Reassessment. A total of 27 risks were identified, four of which were assessed as Key Risks using the agreed upon Risk Ranking Criteria. Risk Treatment Action Plans were developed for each Key Risk. A Risk Dashboard containing key risk indicators for each identified risk was developed and monitored to assess on an on-going basis that the risks are effectively managed.

#### Market Risk

GT Capital component companies are engaged in various sectors namely banking, insurance, property development, automotive assembly and distribution, and infrastructure and utilities. GT Capital component companies may be adversely affected by market factors such as interest rate, foreign exchange rates, inflation, and other economic variables. Political policies and directions may also impinge the market demand for component company products and services.

To mitigate this risk, GT Capital and its component companies continuously monitor key risk indicators, conduct sensitivity analyses, and adjust their business strategies accordingly.

#### Regulatory Compliance Risk

GT Capital component companies are regulated by the Bangko Sentral ng Pilipinas, Insurance Commission, Housing and Land Use Regulatory Board, SEC, Bureau of Internal Revenue, and other regulatory bodies. Rules and implementing guidelines are always evolving and GT Capital should always be up to date with these new developments.

To mitigate this risk, GT Capital component companies have their own legal and compliance departments to ensure proper compliance with relevant regulations. In addition, the internal audit department of each component company reports any material non-compliance to their respective Audit Committees.

#### Financial Reporting Risk

It is of utmost importance to GT Capital and its component companies to be transparent to its shareholders in terms of financial reporting.

To achieve this, each of GT Capital's component companies has engaged SGV & Co. as their external auditor. In addition, GT Capital conducts its own review of the submitted financial reports for consolidation. Afterwards, the consolidated financial statements at the GT Capital level are then subject to another external audit by SGV & Co.

#### Portfolio Management Risk

As a holding company, GT Capital aims to have a diversified portfolio that maximizes profitability and creates shareholder value. To achieve this, GT Capital Senior Management meets on a monthly basis to monitor and review the performance of the portfolio and accordingly recommends the adjustment of business strategies to the Executive Committee and the Board.

### **Other Risks**

In addition to the four key risks above, there are 23 other risks which were identified by GT Capital Management during the Enterprise Risk management Annual Reassessment conducted in November 2016. Each risk has corresponding key risk indicators that are monitored on a quarterly basis and serve as early warning signals for GT Capital, in case an emerging risk was to transpire. These indicators are reported to the Board Risk Oversight Committee on a quarterly basis.

### **Policy on Conflicts of Interest**

Under GT Capital's Manual, directors are prohibited from using their position to profit or gain benefits or advantages for themselves or their related interests, and are obliged to avoid situations which may compromise their impartiality. If an actual or potential conflict of interest arises, the conflicted director is required to fully and immediately disclose such conflict of interest and abstain from participating in the Board discussion of that item on the agenda.

### **Policies on Insider Trading**

Directors, principal officers, and employees are duty bound to keep secure and confidential all non-public information which they may acquire or learn by reason of their position and are prohibited from dealing in GT Capital shares from the time they receive or become aware of material non-public information and for up to two full trading days after its disclosure to the investing public (the "Blackout Period"). A director convicted of insider trading shall be removed from his position while officers and employees shall be subject to dismissal.

Outside the Blackout Period, in compliance with PSE's Revised Disclosure Rules and the Implementing Rules and Regulations of the Securities Regulation Code, GT Capital requires its directors, principal officers, and its principal

stockholder, Grand Titan Capital Holdings, Inc., to report any acquisition or disposal of GT Capital shares on the same day as the transaction. The appropriate disclosures are submitted to the PSE and SEC (through SEC Form 23-B) before the relevant information is posted on GT Capital's website.

In 2016, GT Capital submitted details on all transactions made by insiders and has not been penalized for any violation of applicable laws, rules, and regulations in relation to insider trading.

### **Procurement Policies**

GT Capital implements policies and procedures to prevent risk exposure related to unreasonable spending. The Corporation has a list of accredited suppliers for office supplies and equipment which were screened to provide competitive prices. Contracts for availment of crucial services are reviewed and approved by the Bids and Awards Committee or the Executive Committee in case of extraordinary service engagements.

## **BOARD OF DIRECTORS AND SENIOR MANAGEMENT**

GT Capital's Board is responsible for fostering the long-term success of the Corporation and securing its sustained growth and competitiveness in a manner consistent with its fiduciary responsibility to act in the best interest of the Corporation and all of its stakeholders. It provides an independent check on Management in the setting of corporate policies and the accomplishment of corporate objectives.

### **Board Composition**

Each member of GT Capital's Board is subject to annual screening by the Nominations Committee and re-election by GT Capital's stockholders.

As of December 31, 2016, four (4) members of GT Capital's Board are Independent Directors, exceeding the requisite number of at least three (3) Independent Directors under the applicable rules and regulations of the SEC. GT Capital's Manual defines an Independent Director as a person who, apart from his fees and shareholdings, is independent of Management and substantial shareholders. In addition, Independent Directors are free from any business or other relationship which could, or could reasonably be perceived to materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director.

The Manual requires the roles of the Chairman and the President to be separate, in order to foster an appropriate balance of power, increase accountability, and ensure the Board's capacity for independent decision making. Arthur Vy Ty has served as Chairman of GT Capital from July 11, 2012 to June 30, 2014 and since his election on May 11, 2016. Carmelo Maria Luza Bautista has served as President since GT Capital's listing in April 2012.

### **Duties and Responsibilities of the Board**

The Board provides sound strategic policies and guidelines on major investments and capital expenditures. It periodically evaluates and monitors the implementation of such policies, including business plans, operating budgets, and Management's overall performance; identifying key risk areas and performance indicators and monitoring these factors to anticipate and prepare for possible threats to GT Capital's operational and financial viability; formulating and implementing policies and procedures to ensure the integrity and transparency of related party transactions; and keeping the activities and decisions of the Board within its authority under the Articles of Incorporation and By-laws, and in accordance with existing laws, rules, and regulations.

### **Board Attendance**

GT Capital board meetings are held regularly and dates of the regular meetings are set before the start of the financial year. When important matters are on the agenda, such as issues that will have a significant impact on the character of the Corporation, the quorum requirement is two thirds (2/3) of all the directors. However, as far as practicable, the board secretariat ensures that 2/3 of all the directors are present for each meeting. The Board met seven (7) times in 2016.

Name	Position	No. of Meetings Attended
George S.K. Ty	<i>Group Chairman</i>	4/7 (57.14%)
Arthur Vy Ty	<i>Chairman</i>	6/7 (85.71%)
Alfred Vy Ty	<i>Co-Vice Chairman</i>	6/7 (85.71%)
Francisco C. Sebastian	<i>Co-Vice Chairman</i>	7/7 (100%)
Carmelo Maria Luza Bautista	<i>President and Director</i>	7/7 (100%)
Roderico V. Puno	<i>Director</i>	7/7 (100%)
David T. Go	<i>Director</i>	7/7 (100%)
Jaime Miguel G. Belmonte	<i>Independent Director</i>	7/7 (100%)
Christopher P. Beshouri	<i>Independent Director</i>	6/7 (85.71%)
Wilfredo A. Paras	<i>Independent Director</i>	6/7 (85.71%)
Peter B. Favila	<i>Independent Director</i>	6/7 (85.71%)

### **Director, Board, and Committee Self-Assessment**

The Board, Committee, and Individual Director's Self-Assessment Forms were adopted by GT Capital as tools to evaluate the performance of the Board, its committees, and individual directors. This also allows the Corporation to assess on an annual basis the efficiency of its processes in relation to the Board and its committees, in order to identify areas of improvement as well as the value that the Board and each director create for the Corporation.



The criteria for the Self-Assessment of the Board, the Committees, and individual directors are as follows:

Board Self-Assessment Criteria	Director Self-Assessment Criteria	Committee Self-Assessment Criteria
<ul style="list-style-type: none"> <li>Enablers of Board and Committee Performance</li> <li>Board Function</li> <li>Board Practices</li> <li>Executive Performance</li> </ul>	<ul style="list-style-type: none"> <li>Foundational</li> <li>Board and Committee Citizenship</li> <li>Director Responsibilities</li> <li>Vision, Goals, and Strategies</li> <li>Finances</li> <li>Board Meetings</li> <li>Overall Performance</li> </ul>	<ul style="list-style-type: none"> <li>Charter</li> <li>Composition and Quality</li> <li>Meetings</li> <li>Duties and Responsibilities</li> <li>Performance as a Member</li> </ul>

The Self-Assessment forms are distributed to the directors, who accomplish and return the same within a set period of time. Some questions in the forms require a “yes” or “no” response, while others are answered based on a scale ranging from “strongly disagree” to “strongly agree”. Directors also provide comments and suggestions to improve the Board’s performance and input on what areas GT Capital should focus on in the following year. Results are tabulated by board secretariat and reported during the next meeting.

### **Board Committees**

GT Capital’s Board exercises authority over specific aspects of its business through various Board Committees, which meet as often as necessary. Each Committee is governed by a Committee Charter under the Manual. The Manual and Committee Charters are reviewed and amended annually to reflect corporate governance best practices adopted by the Corporation. The latest version of each Committee Charter may be downloaded from the GT Capital website.

### **Executive Committee**

GT Capital’s Executive Committee provides guidance to GT Capital’s Management by discussing and evaluating significant acts or courses of action to be taken by Management before endorsement to the Board, if required under the Manual and the By-laws of GT Capital.

The Executive Committee met eighteen (18) times in 2016.

Member	Position Held in Committee	Meetings Attended
Arthur Vy Ty	<i>Chairman (Non-executive Director)</i>	18/18
Alfred Vy Ty	<i>Vice-Chairman (Non-executive Director)</i>	18/18
Francisco C. Sebastian	<i>Member (Non-executive Director)</i>	18/18
Carmelo Maria Luza Bautista	<i>Member (Executive Director)</i>	18/18
Mary Vy Ty	<i>Adviser (Non-executive)</i>	18/18

### **Compensation Committee**

The Compensation Committee’s primary function is to ensure that the compensation of directors and officers is consistent with the Corporation’s culture, strategy, and the business environment in which it operates.

The Compensation Committee met once in 2016.

Member	Position Held in Committee	Meetings Attended
Jaime Miguel G. Belmonte	<i>Chairman (Independent Director)</i>	1/1
Alfred Vy Ty	<i>Member (Non-executive Director)</i>	1/1
Christopher P. Beshouri	<i>Member (Independent Director)</i>	0/1

## **Nominations Committee**

The Nominations Committee meticulously evaluates the qualifications of each candidate for election to the Board of GT Capital, including their experience and areas of expertise. Only candidates who the Committee believes possess utmost integrity and ability to guide the Corporation to sustain success are endorsed for nomination to the Board. The Nominations Committee promotes a policy on diversity; and provided that all qualifications are met, ensures that in the nomination candidates, no discrimination is made based on gender, age, ethnicity, nationality or background, whether social, cultural, political or religious.

In reviewing and evaluating the qualifications of candidates for nomination to the Board, the Nominations Committee considers the Corporation's vision, mission, corporate objectives, and strategic direction. The Nominations Committee also considers how each candidate will improve the quality of discussions on the Committee and Board levels, keeping in mind the specific needs of each of its component companies. This has resulted in Board membership with a wide range of experience in business, finance, and law, as well as expertise in industries in which its component companies are involved, allowing for more effective oversight over GT Capital's diverse ventures. It further ensures that no director simultaneously holds more than five board seats in publicly listed companies.

The Nominations Committee also reviews the qualifications of GT Capital officers and management whose positions require Board appointment.

In order to fulfill its key functions, the Nominations Committee is guided primarily by the qualifications, disqualifications, and the policies contained in the Manual and its Charter. The Committee has the option to use an external search agency or external databases to source qualified candidates to the Board.

The Nominations Committee met twice in 2016.

Member	Position Held in Committee	Meetings Attended
Wilfredo A. Paras	<i>Chairman (Independent Director)</i>	2/2
Jaime Miguel G. Belmonte	<i>Chairman as of December 15, 2014 (Independent Director); no longer a member as of May 11, 2016</i>	1/1
Peter B. Favila	<i>Member (Independent Director)</i>	2/2
Carmelo Maria Luza Bautista	<i>Member as of May 11, 2016 (Executive Director)</i>	1/1

As of December 31, 2016, the Nominations Committee is composed of a majority of Independent Directors.

## **Audit Committee**

The Audit Committee exercises oversight responsibility for the financial reporting process, system of internal control, audit process, and the monitoring of compliance with applicable laws, rules, and regulations. The Audit Committee also oversees the Corporation's external and internal auditors and is responsible for the review of the audit and non-audit fees paid.

### ***Statement of the Audit and Risk Oversight Committees on Adequacy of GT Capital's Internal Controls and Risk Management System***

In compliance with GT Capital's Manual on Corporate Governance and PSE's Corporate Governance Guidelines for publicly listed companies, the Audit Committee and the Risk Oversight Committee certify, on behalf of the Board of Directors, the adequacy and effectiveness of the Corporation's internal controls and risk management system, and hereby attest that the Corporation's governance, risk management, and control processes are

adequately designed and operating effectively relative to its business objectives.

**Mr. Wilfredo A. Paras**

*Chairman, Audit Committee*

**Mr. Peter B. Favila**

*Chairman, Risk Oversight Committee*

The Audit Committee met four (4) times in 2016.

Member	Position Held in Committee	Meetings Attended
Wilfredo A. Paras	<i>Chairman (Independent Director)</i>	4/4
Christopher P. Beshouri	<i>Member (Independent Director)</i>	3/4
David T. Go	<i>Member (Non-executive Director)</i>	4/4
Peter B. Favila	<i>Member (Independent Director)</i>	3/4

### **Risk Oversight Committee**

The Risk Oversight Committee was established under the Manual with the primary duty of developing the appropriate strategies for addressing identified key risk areas. It is responsible for institutionalizing and overseeing GT Capital's risk management program and monitoring the risk management policies and procedures of GT Capital, as well as that of its subsidiaries in relation to its own.

The Risk Oversight Committee met twice in 2016.

Member	Position Held in Committee	Meetings Attended
Peter B. Favila	<i>Chairman (Independent Director)</i>	2/2
Christopher P. Beshouri	<i>Member (Independent Director)</i>	2/2
Wilfredo A. Paras	<i>Member (Independent Director)</i>	1/2
Roderico V. Puno	<i>Member (Non-executive Director)</i>	2/2

### **Corporate Governance Committee**

The Corporate Governance Committee ("CG Committee") ensures the Board's effectiveness and due observance of corporate governance principles by reviewing all of GT Capital's corporate governance initiatives. In addition to this key function, the CG Committee, which is composed entirely of Independent Directors, also functions as GT Capital's Related Party Transactions Committee ("RPT Committee").

The CG Committee, when acting as GT Capital's RPT Committee, passes upon and provides clearance for related party transactions which are of material significance, after assessing whether the terms and conditions of the transaction are appropriate, fair, made on an arm's length basis, and beneficial to GT Capital and its shareholders. The policies which guide the CG Committee when acting as an RPT Committee are found in the CG Committee Charter.

The CG Committee met four (4) times in 2016.

Member	Position Held in Committee	Meetings Attended
Christopher P. Beshouri	<i>Chairman (Independent Director)</i>	3/4
Wilfredo A. Paras	<i>Member (Independent Director)</i>	3/4
Jaime Miguel G. Belmonte	<i>Member (Independent Director)</i>	4/4

In 2016, there were no RPTs that can be classified as financial assistance to entities other than wholly-owned subsidiary companies of GT Capital. All RPTs are conducted fairly and at an arm's length basis. Further discussion on the RPTs of the Corporation can be found under Note 27 of the Corporation's Audited Financial Statements.



## **Board and Committee Support**

GT Capital's Corporate Secretary, Atty. Antonio V. Viray, plays a significant role in supporting the Board. He has extensive experience in legal and company secretarial practices. He ensures reasonable access to information that directors might need for their deliberation of the issues listed on the Board's agenda. This includes ensuring that directors receive requisite materials and board papers at least five (5) business days in advance of the scheduled Board meeting.

## **Director and Executive Compensation**

GT Capital's Compensation Committee ensures that the compensation of directors and officers are competitive in order to attract and retain the services of qualified and competent directors and officers. Annual compensation of directors and corporate officers of the Board are determined prior to the start of their term. Policies followed by the HR and Administration Department on compensation and benefits of employees are contained in its Policies and Procedures Manual, with a comprehensive description of each benefit as well as the employees entitled to such benefits.

In 2016, GT Capital directors received the following aggregate remuneration:

Remuneration	
Executive Directors	PhP 1.59 million
Non-Executive Directors (other than IDs)	PhP 20.52 million
Independent Directors	PhP 8.00 million

Remuneration of directors (including Independent and Non-Executive Directors) includes per diem as well as a year-end bonus which is not dependent on performance. Independent and Non-Executive Directors likewise do not receive any remuneration in the nature of options or performance shares.

The aggregate remuneration paid to the five most highly compensated members of GT Capital's Senior Management in 2016 is as follows:

Remuneration Item	Amount
(a) Salary	PhP 35.032 million
(b) Bonuses	PhP 17.932 million
<b>Total</b>	PhP 52.964 million

## **Orientation and Continuing Education Initiatives**

New directors are oriented regarding GT Capital's core businesses, and a budget is in place for continuous professional education. In 2016, directors of the Corporation attended GT Capital's In-House Corporate Governance Seminar or other programs such as the Distinguished Corporate Governance Seminar Speaker Series arranged by the Institute of Corporate Directors.

### **GT Capital In-House Corporate Governance Seminar**

Tower Club, Philamlife Tower,  
Paseo de Roxas, Makati City  
August 31, 2016

#### **Topics discussed:**

Related Party Transactions  
Shared Responsibility:  
Policy and Strategy Execution Family  
Enterprise Development & Board Evolution

Name of Director	Date	Program
Arthur Vy Ty	August 19, 2016	MBTC Corporate Governance Seminar
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Alfred Vy Ty	August 19, 2016	MBTC Corporate Governance Seminar
Francisco C. Sebastian	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Roderico V. Puno	December 8, 2016	SGV & Co. Corporate Governance Seminar

Name of Director	Date	Program
David T. Go	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Jaime Miguel G. Belmonte	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Carmelo Maria Luza Bautista	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Wilfredo A. Paras	August 3, 2016	SEC Corporate Governance Forum
Christopher P. Beshouri	August 26, 2016	MBTC Corporate Governance Seminar

## AUDIT AND ACCOUNTING

### Internal Audit

The Internal Audit function of GT Capital is under the responsibility of its CAE, Richel D. Mendoza. At the start of the year, a risk-based audit plan is prepared and approved by the Audit Committee. Progress of the plan as well as significant audit findings are reported quarterly to the Senior Management and the Audit Committee.

The CAE also ensures that risk-based audit plans are prepared at the component company level. Progress of these plans is reported and significant audit findings that meet agreed criteria are escalated by each component company's Internal Audit Head to the CAE on a quarterly basis. These reports are consolidated and reported to GT Capital's Senior Management and Audit Committee.

As mandated by the IA Charter, to maintain independence of the internal audit function, the CAE reports administratively to the President but functionally to the Audit Committee, which is responsible for the CAE's appointment, performance evaluation, and removal.

### Independent Public Accountants

Sycip, Gorres, Velayo & Company was the external auditor for the calendar year 2016. GT Capital is compliant with SRC Rule 68, Paragraph 3 (b) (ix) (Rotation of External Auditors), which states that the independent auditors, or in the case of an audit firm, the signing partner, shall be rotated after every five (5) years of engagement, with a two-year cooling off period to be observed in the re-engagement of the same signing partner or individual auditor. The following SGV partners were engaged by GT Capital since its listing in 2012.

Year	SGV partner engaged
2012	Aris C. Malantic
2013	Vicky Lee Salas
2014	Vicky Lee Salas
2015	Vicky Lee Salas
2016	Vicky Lee Salas

The following table sets out the aggregate fees for audit and audit-related services, inclusive of out-of-pocket expenses and value-added-tax for each of the years ended December 31, 2015 and 2016 for professional services rendered by SGV & Co. to GT Capital:

	2015	2016
Audit and Audit-Related Services	1.79	11.37
Non-Audit Services	-	0.04
<b>Total</b>	1.79	11.41

Audit services rendered include the audit of the financial statements and supplementary schedules for submission to SEC, and review of annual income tax returns. SGV & Co. also rendered audit-related professional services in 2016 relating to GT Capital's Perpetual Preferred Shares Offering. Non-audit services were also provided by SGV & Co. for validation of stockholders' votes during the 2016 Annual Stockholder's Meeting.

The Audit Committee has the primary responsibility of recommending to the Board of Directors the appointment, re-appointment or removal of the

external auditor and the fixing of the audit fees. The Board of Directors and stockholders approve the Audit Committee's recommendation.

## **Financial Reporting**

GT Capital's financial statements comply with Philippine Accounting Standards and Philippine Financial Reporting Standards and are submitted and disclosed in compliance with the applicable laws, rules and regulations. GT Capital did not revise its financial statements in 2016.

## **OWNERSHIP STRUCTURE**

### **Stockholders holding more than 5% of outstanding shares**

As of December 31, 2016, the following are the owners of GT Capital's common stock in excess of 5% of its total outstanding shares:

Record Owner	No. of Shares Held	Percentage ( % )
Grand Titan Capital Holdings, Inc.	89,427,110	51.31%
PCD Nominee Corp. (Non-Filipino)	59,881,402	34.35%
PCD Nominee Corp. (Filipino)	24,387,086	13.99%

No director or officer has shareholdings in GT Capital amounting to 5% or more of its outstanding capital stock and there are no cross or pyramid shareholdings.

### **Direct and Indirect Shareholdings of Major Shareholder, Directors and Senior Officers**

GT Capital reports quarterly to the PSE the direct and indirect shareholdings of its major shareholder, Grand Titan Capital Holdings, Inc., GT Capital's directors, and its senior officers. Their direct and indirect common shareholdings for the year 2016 are as follows:

Name	Relationship	As of January 1, 2016		As of December 31, 2016	
		Direct	Indirect	Direct	Indirect
Grand Titan Capital Holdings, Inc.	Principal Shareholder	94,656,110 (54.31%)	0 (0.00%)	89,427,110 (51.31%)	0 (0.00%)
Dr. George S. K. Ty	Group Chairman	200,000 (0.11%)	0 (0.0%)	200,000 (0.11%)	0 (0.00%)
Arthur V. Ty	Chairman	100,000 (0.06%)	2,100 (0.00%)	100,000 (0.06%)	2,100 (0.00%)
Alfred V. Ty	Co-Vice Chairman	100,000 (0.06%)	2,100 (0.00%)	100,000 (0.06%)	2,100 (0.00%)
Francisco C. Sebastian	Co-Vice Chairman	100 (0.0000%)	0 (0.0000%)	100 (0.00%)	20,000 (0.01%)
Carmelo Maria Luza Bautista	President and Executive Director	1,000 (0.00%)	10,000 (0.01%)	1,000 (0.00%)	12,000 (0.01%)
Roderico V. Puno	Non-Executive Director	1,000 (0.00%)	0 (0.00%)	1,000 (0.00%)	0 (0.00%)
David T. Go	Non-Executive Director	100 (0.00%)	0 (0.00%)	100 (0.00%)	0 (0.00%)



Name	Relationship	As of January 1, 2016		As of December 31, 2016	
		Direct	Indirect	Direct	Indirect
Peter B. Favila	Independent Director	0 (0.00%)	200 (0.00%)	0 (0.00%)	200 (0.00%)
Jaime Miguel G. Belmonte	Independent Director	1,000 (0.00%)	0 (0.00%)	1,000 (0.00%)	0 (0.00%)
Wilfredo A. Paras	Independent Director	1,000 (0.00%)	0 (0.00%)	1,000 (0.00%)	0 (0.00%)
Christopher P. Beshouri	Independent Director	1,000 (0.00%)	0 (0.00%)	1,000 (0.00%)	700 (0.00%)
Anjanette Ty Dy Buncio	Treasurer	0 (0.00%)	42,100 (0.02%)	0 (0.00%)	46,547 (0.03%)
Alesandra T. Ty	Assistant Treasurer	0 (0.00%)	1,700 (0.00%)	0 (0.00%)	1,700 (0.00%)
Antonio V. Viray	Corporate Secretary	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Jeanne Frances T. Chua	Assistant Corporate Secretary	200 (0.00%)	500 (0.00%)	200 (0.00%)	500 (0.00%)
Jocelyn Y. Kho	Assistant Corporate Secretary	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Francisco H. Suarez, Jr.	Executive Vice President and Chief Financial Officer	0 (0.00%)	5,000 (0.00%)	0 (0.00%)	5,000 (0.00%)
Winston Andrew L. Peckson (Appointed on Feb. 1, 2016)	First Vice President and Chief Risk Officer	0 (0.00%)  (As of Feb. 1, 2016)	121 (0.00%)  (As of Feb. 1, 2016)	0 (0.00%)	271 (0.00%)
Jose B. Crisol, Jr.	First Vice President and Head, Investor Relations and Corporate Communication	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Susan E. Cornelio	Vice President and Head, Human Resources and Administration	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Richel D. Mendoza	Vice President and Chief Audit Executive	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Reyna Rose P. Manon-Og	Vice President and Controller	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Elsie D. Paras	Vice President and Deputy CFO	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Renee Lynn Miciano-Atienza (Appointed on May 11, 2016)	Assistant Vice President and Head, Legal & Compliance	0 (0.00%)  (As of May 11, 2016)	25 (0.00%)  (As of May 11, 2016)	0 (0.00%)	25 (0.00%)

## STAKEHOLDER RELATIONS

### Employee Relations

GT Capital employees thrive on a culture of excellence, and their efforts are valued as contributions to the over-all success of the Corporation. Policies on employee health, safety, welfare, discipline and training are stated in the Employee Handbook, which is provided to all employees of GT Capital upon hiring.

### Policies and Practices on Health, Safety, and Welfare of Employees

To promote good health among its employees and their families, GT Capital provides non-contributory medical and dental coverage for all its employees and eligible dependents, which includes comprehensive in-patient and out-patient hospitalization benefits. First-aid and over-the-counter medicines are available at the office premises when needed.

Other benefits which regular employees may be entitled to include cash, medical, and clothing allowances, leave benefits, bonuses, emergency loans, car plan, housing assistance, retirement benefits, burial assistance, and group life insurance.

GT Capital has incorporated in its Employee Handbook the following policies and programs for the benefit of its employees:

1. Drug-free Workplace Policy & Program;
2. Hepatitis B Workplace Policy & Program;
3. HIV AIDS Workplace Policy & Program;
4. TB Workplace Policy & Programs; and
5. Anti-Sexual Harrassment.

Moreover, to better equip employees with basic and necessary skills in case of emergencies, GT Capital, in coordination with the Makati Fire Station and the GT Tower building administration, conducts annual safety, fire, and earthquake drills as well as seminars

on emergency response. The HR and Administration Department also distributed emergency grab bags with necessary first aid kit, water, and food items to each employee for use in the event of an earthquake or similar circumstances.

To enliven the employees and promote camaraderie among them, GT Capital organized activities such as Halloween Party, The Biggest Loser, Mooncake Festival, and Christmas Party.

Below are the data relating to participation by employees in various activities arranged for their benefit in the year 2016:

Activity	Employees	Dependents
Annual Executive Check-up	5	-
Annual Check-up	14	-
Dental Check-up	3	13
Safety, fire, and earthquake drill	24	-
Emergency grab bags	33	-
Halloween Party	26	10
The Biggest Loser	15	-
Mooncake Festival	26	-
Christmas Party	24	

### Training and Developmental Programs for Employees

Training being a crucial factor in organizational development and success, GT Capital's HR and Administration Department identifies programs and allocates a budget that allows employees to acquire and enhance technical and behavioral competencies. To supplement mentoring provided by each Department Head and the President, both employees and Senior Management are encouraged to attend programs which address any competency gaps and expose them to the latest concepts, information, and techniques in their respective fields, as well as further build their competencies in preparation for higher responsibilities in the future.

In 2016, the following training programs were attended by GT Capital's Senior Management and other employees:

### ***Senior Management Training***

Name of employee	Date	Program
Francisco H. Suarez, Jr.	January 7, 2016	FMIC Economic Briefing
	January 26, 2016	JP Morgan Philippine Conference Forum
	March 2-3, 2016	UBS CEO/CFO Philippines Forum
	June 9, 2016	Distinguished Corporate Governance Speaker Series
	August 11-12, 2016	Corporate Governance Professional
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
	September 6, 2016	Euromoney Seminar 2016
	September 14, 2016	UK Transport Forum
	October 4, 2016	Latham and Watkins Forum
	October 5-6, 2016	Deutsche Bank Corporate Day Forum
Jose B. Crisol, Jr.	January 7, 2016	FMIC Economic Briefing
	January 26, 2016	JP Morgan Philippine Conference Forum
	February 26, 2016	2016 Tytana Academic Conference
	March 2-3, 2016	UBS CEO/CFO Philippines Forum
	April 21-24, 2016	SBEP Jakarta
	June 11, 2016	Strategic Business Economic Program
	August 2, 2016	Financial Times Seminar
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
	September 6, 2016	Euromoney Seminar 2016
	September 14, 2016	UK Transport Forum
	October 4, 2016	Latham and Watkins Forum
	October 5-6, 2016	Deutsche Bank Corporate Day Forum
	October 25, 2016	BPI Economic Forum
	November 26, 2016	BusinessWorld ASEAN Regional Forum
Winston Andrew L. Peckson	June 1-2, 2016	Enterprise Risk Management Training
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Susan E. Cornelio	February 26, 2016	2016 Tytana Academic Conference
	March 2-3, 2016	Philippine Executive Leadership Summit
	SY 2016-2017	Strategic Business Economic Program
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Richel D. Mendoza	July 17-20, 2016	75 <sup>th</sup> International Conference of the Institute of Internal Auditors New York USA
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
Elsie D. Paras	October 7, 2016	Corporate Governance Speaker Series
	December 12-13, 2016	High Impact Presentation
Reyna Rose P. Manon-Og	February 9, 2016	The Secret of Real Estate Accounting
	February 10-11, 2016	Effective Business Writing
	May 21 to June 11, 2016	Continuing Professional Development
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance



Name of employee	Date	Program
Renee Lynn Miciano-Atienza	February 19,20,26 &27, 2016	Mandatory Continuing Legal Education (MCLE)
	March 9 & 17, 2016	ASEAN Corporate Governance Scorecard Workshop for Publicly Listed Companies
	August 3, 2016	SEC Corporate Governance Forum
	August 31, 2016	GT Capital Holdings, Inc. Annual Training Program for Corporate Governance
	November 11, 2016	PSE 2016 Annual Disclosure Rules Seminar
	November 22, 2016	SEC-PSE Corporate Governance Forum

## **Employee Training**

GT Capital employees are encouraged to improve their knowledge base by participating in training programs relevant to their fields of expertise. In 2016, GT Capital employees attended the following training programs:

Program
The Secret of Real Estate Accounting
Effective Communications and Human Relations
ASEAN Corporate Governance Scorecard Workshop for Publicly-Listed Companies
VBA Macro 2013 Training
Diploma Program in Corporate Finance
Value Added Tax Philippines: In and Out
Company Valuation: Principles, Method, and Application
Business Continuity Management Practitioner
Annual Disclosure Rules Seminar
SEC-PSE Corporate Governance Forum
Commercial Arbitration Training
7 Habits Application for Managers Public Workshop
Analytical Problem Solving Workshop
High Impact Presentation
Effective Business Writing
Strategic Business Economics Program
Institute of Internal Auditors Convention
Certified Financial Analyst Review
Executive Leadership Summit
Corporate Governance Scorecard Workshop

## **Creditor Protection**

GT Capital's policies on creditor protection are found in the Policies and Procedures Manual of the Accounting and Financial Control Department. These include policies on ensuring timely payment and compliance with loan covenants contained in loan agreements, to which GT Capital complies.

The prospectus of each of GT Capital's existing corporate fixed rate bonds also includes provisions for the protection of bondholders, including the appointment of a trustee bank to act in their behalf.

## **Customer Welfare and Safety, Environment-Friendly Value Chain, and Interaction with Communities**

GT Capital monitors its subsidiaries regarding policies on the welfare and safety of its end-customers as well as its initiatives regarding environmental sustainability and corporate social responsibility.

### ***Toyota Motor Philippines Corporation***

To protect its customers from the risks of using fake spare parts, Toyota Motor Philippines Corporation ("TMP") launched the Toyota Anti-Counterfeit Campaign which aims to educate customers and increase their awareness of the existence of counterfeit parts in the market. Activities involve in-shop promotions such as leaflets, posters, and giveaways which cater to customers inside the dealership. To reach a broader range of the motoring public, TMP also developed strategic engagements through effective media such as cinema advertisements, broadsheets and magazine placements, as well as social media through the #DapatGenuine pledge contest participated by loyal Toyota customers. To ensure safe and high quality products, TMP encourages customers to have their vehicles serviced at Toyota dealers.

TMP maintains an environmentally friendly value chain by preserving close ties with its various stakeholders, ranging from the local government unit, community, suppliers, dealers, and team members.

TMP likewise manages its environmental impact through strict compliance with government requirements and annual certification from a third party for ISO14001:2004 compliance. TMP has aligned its activities in the recently launched Toyota Environmental Challenge 2050; Zero Emissions Challenge and to have a net positive impact. It has also continued to positively influence its dealers through the Dealer Environment Risk Assessment Program and Suppliers through its Green Purchasing Guidelines.

Strong proof of TMP's active involvement in the community is the Environment Month Celebration held every June. Activities such as line side kaizen presentation, tree planting, relays, slogan-making contest, poster-making contest, and eco-science tour, were designed to promote environmental awareness among the team members and the community. TMP is looking forward to another year of enthusiastic stakeholder participation in its environmental efforts.

#### ***Toyota Manila Bay Corporation***

Toyota Manila Bay Corporation ("TMBC") has always given high regard to environmental awareness, safety and health. Such is advertently visible in its mission statement: Contribute to growth of the city, society, and the automotive industry. To elaborate more on this mission, TMBC created its Environmental, Safety and Health ("ESH") Section that ensures protection of TMBC's team members, principals, clients, and the community where it belongs.

ESH Section's vision is to achieve dealer excellence through a green and safe environment. At present, the ESH Section implements several programs towards this vision. Aside from ensuring compliance with all applicable governing rules and regulations of the local and national government related to environment, safety and health, the ESH Section drafted a monitoring system to ensure monthly, quarterly, and annual compliance of its branches, which is verified by TMP.

TMBC was also the first car dealership to secure an ISO 14001 Version 2004 accreditation in the provincial category through its Toyota Dasmariñas branch

and is securing the first ISO 14001 Version 2015 accreditation for NCR car dealers through its Toyota Abad Santos branch, which is expected to be issued in the second quarter of 2017. TMBC is also currently securing Leadership in Energy and Environmental Design ("LEED") accreditation for its on-going construction project of a nine-floor story building that saves electricity by 10% and water consumption by 20% following the design standards of U.S. Green Building Council LEED program. Likewise, TMBC patronizes safety by commending team members who adhere to the safety rules and regulations at all times such as: (1) Caught in the Act Program; (2) Dealership Inter-Branch Competition: Lowest Accident Rate; (3) Hiyari Hatto Incentive Program; (4) ESH day; and (5) Safety Circle, among others.

It is through the combined efforts of the ESH Section and TMBC's employees, and the support of its principals that TMBC has achieved a state of safety, health, and a culture of environmental awareness. TMBC shall continue striving to exceed its current achievements to secure the future of the company, team members, and the society where it belongs.

#### ***Property Company of Friends, Inc.***

Property Company of Friends, Inc. ("PCFI") is committed to building homes and communities that transform lives. In doing this, PCFI ensures the welfare of not only its customers but also the environment. PCFI's practices of promoting customer protection and safety while maintaining an environmentally friendly value chain exemplify PCFI's values and good governance.

PCFI ensures that buyers are properly educated with the purchase they are making and sets aside time to conduct a mandatory counseling session with all buyers who reserve housing units, including those who may have been referred by external third party sales networks. PCFI discusses transaction details from pricing, payment schedules, documentary requirements, and financing options. The counseling session is also a venue for buyers to raise any potential questions they may have about their reservation. All buyers, especially first-time home

buyers and first-time home loan applicants, are required to attend the said counseling session and are asked to sign a counseling form which outlines details of what was discussed.

PCFI incorporates waste management programs in its business activities from construction of houses to estate management.

To minimize its waste and carbon footprint, PCFI follows a construction scrap disposal scheme. Scrap materials in construction sites are collected and sorted according to class (i.e. metals, glass, and plastic) in appropriate locations. Scrap items are recycled or systematically bidded out as deemed fit.

PCFI also implements a Zero Waste Management Program which begins in waste segregation. Homeowners are encouraged to segregate their garbage into biodegradable, non-biodegradable, or hazardous waste which is then collected and processed in a Materials Recovery Facility. Non-biodegradable waste is further segregated and taken to a treatment facility before being dumped in a landfill while biodegradable items are processed into compost.

PCFI takes pride in its greening program. It maintains its own plant nursery and encourages homeowners and employees to participate in tree planting activities and clean-ups. PCFI conducts an education campaign on the impact of propagating trees towards clean air, food security, erosion control, climate change mitigation, and a beautiful landscape that truly espouse a livable community.

PCFI's communities are home to 59 species of trees, about half of which are indigenous plants that include narra, molave, copper pod, kamagong, dita, ilang-ilang, banaba, and pink tabebuia. As of the end of 2016, a total of 18,352 trees form part of Lancaster New City's streetscapes, linear parks, and open spaces.

### ***Federal Land, Inc.***

Federal Land, Inc. ("FLI") is committed to developing high quality real estate properties that are responsive

to the needs of the diverse market. FLI keeps its clients' interests in mind when planning and developing its products, while keeping pace with current trends. FLI has built its brand based on the trust of its customers and stakeholders, continues to create and develop properties that will become quality homes and communities for people and businesses, while providing the best returns and value to its shareholders.

FLI is committed to continue complying with government regulations in developing real estate properties, keeping in mind its customers' welfare, as well as the environment where it does business in. Its sustainability and environmental policies are as follows: In its relationships with stakeholders, FLI shall be an environmentally responsible neighbor in the communities where it operates and shall act promptly and responsibly to correct incidents or conditions that endanger the environment or the health and safety of the residents within its surrounding communities. In its operations, FLI shall ensure that its developments will comply with all applicable environmental laws and regulations and shall be conscious of conservation measures available within its property and community. It is FLI's policy to not dump wastes or apply highly toxic chemicals on any parcel of land whether owned or not and have ample distribution of greeneries in its developments. Policies on conducting regular water potability test and institution of energy conservation projects are also in place.

### ***Others***

GT Capital considers corporate social responsibility and environmental sustainability as integral to its business. This commitment is embodied in the activities of the entire GT Capital Group, in particular, Metrobank Foundation, Inc. ("MFI") and GT Foundation, Inc. ("GTFI"). MFI aims to contribute to achieving sustainable and developed communities while recognizing the efforts of individuals who are integral to nation-building. GTFI invests in strategic programs that advance the development of underprivileged communities. The advocacies of



the GT Capital Group are discussed in the Corporate Social Responsibility section while specific activities of MFI and GTFI are discussed in the Component Company Highlights section of the Annual Report.

#### **Shareholder Meetings and Dividend Policy**

Under GT Capital's By-laws, the Annual Meeting of Stockholders ("ASM") is held on the second Wednesday of May of every year. GT Capital releases the notice of the ASM, including details of each agenda item, through a disclosure to the PSE at least 28 days before the date of the ASM. The notice of regular or special meetings contains the agenda, and sets the date, time, and place for validating proxies, which must be done at least five business days prior to the ASM. Each outstanding common and voting preferred share of stock entitles the holder as of record date to one vote in accordance with the provisions of the Corporation Code of the Philippines.

As a policy, GT Capital has an annual target dividend payout of PhP 3.00 per common share, payable out of its unrestricted retained earnings. GT Capital has consistently met this target, paying the following dividends:

Year	Per share	Total amount (in millions)
2016	PhP 6.00	PhP1,045.80
2015	3.00	522.90
2014	3.00	522.90
2013	3.00	522.90
2012	3.00	500.86

#### **Other Stakeholder and Investor Relations**

Transparency in systems and communication is crucial to the establishment and maintenance of trust and confidence of investors. GT Capital's Investor Relations Division aims to impart a thorough understanding of GT Capital's strategies in creating shareholder value.

The Investor Relations Division compiles and reports relevant documents and requirements to meet the needs of the investing public, shareholders, and other stakeholders of GT Capital, fully disclosing

these to the local stock exchange, as well as through quarterly media and analysts briefings, one-on-one investor meetings, the ASM, road shows, investor conferences, e-mail correspondences or telephone queries, teleconferences, its annual and quarterly reports, and GT Capital's website. All shareholders, including institutional investors, are encouraged to attend stockholders' meetings and other events held for their benefit.

E-mail inquiries from the investing public and shareholders are received by GT Capital's Investor Relations Division through [gtpcap@gtcapital.com.ph](mailto:gtpcap@gtcapital.com.ph). Correspondence may also be addressed to:

#### **Jose B. Crisol, Jr.**

First Vice President  
Head, Investor Relations  
T: (632) 836 4500  
E: [jose.crisol@gtcapital.com.ph](mailto:jose.crisol@gtcapital.com.ph)

#### **David Louis B. De Jesus**

Investor Relations Officer  
T: (632) 836 4500  
E: [david.dejesus@gtcapital.com.ph](mailto:david.dejesus@gtcapital.com.ph)

Other stakeholder concerns may be sent to [governance@gtcapital.com.ph](mailto:governance@gtcapital.com.ph).

# CORPORATE GOVERNANCE

The following is GT Capital's 2016 Investor Relations Calendar of Events:

Date	Event	Venue
11-May-16	Annual Stockholders' Meeting	Metrobank Auditorium, Makati City
17-May-16	1Q 2016 Analyst's and Media Briefing	GT Tower International, Makati City
14-Aug-16	1H 2016 Analyst's and Media Briefing	GT Tower International, Makati City
15-Nov-16	9M 2016 Analyst's and Media Briefing	Lexus Manila, Bonifacio Global City, Taguig
25-26-Jan-2016	JP Morgan Philippines Conference	Shangri-La Hotel, Makati City
02-03-Mar-16	UBS CEO/CFO Philippines Forum	Manila Peninsula, Makati City
30-May-16	Open Access Day	Manila Peninsula, Makati City
30-May-16	Special UBS Conference Call with 20+ local and international investors post-Metro Pacific Strategic Partnership agreement	
01-June-16	Goldman Sachs Philippine Conglomerates Roundtable	Shangri-La at the Fort, Bonifacio Global City, Taguig
09-June-16	Morgan Stanley/SB Equities Philippine Macro Day	Security Bank Centre, Makati
15-Aug-16	GT Capital-Metrobank joint non-deal roadshow, hosted by Maybank ATR Kim Eng	Kuala Lumpur, Malaysia
16-17-Aug-16	GT Capital-Metrobank joint non-deal roadshow, hosted by Macquarie	Singapore
18-Aug-16	UBS Philippines Corporate Access Day	Hong Kong
22-Sep-16	Briefing for Qualified Institutional Buyers for the Issue of GT Capital Perpetual Preferred Shares	Shangri-La Hotel, Makati City
05-06-Oct-16	Deutsche Bank Access Conference	Hong Kong
12-Oct-16	Briefing for Trading Participants and Local Small Investors for the Issue of GT Capital Perpetual Preferred Shares	Shangri-La Hotel, Makati
26-Nov -16	BusinessWorld ASEAN Regional Forum (major sponsorship)	Conrad Hotel Manila, Pasay City
04 Jan - 29 Dec-16	64 One-on-one Investor Meetings	GT Tower International, Makati City
04 Jan - 29 Dec-16	31 Investor Conference Calls	GT Tower International, Makati City
04 Jan - 29 Dec-16	12 Site visits to component companies	Lancaster New City, Cavite Grand Midori, Makati Toyota Makati dealership, Makati Park West, Bonifacio Global City, Taguig Toyota Special Economic Zone, Santa Rosa, Laguna



2016 Annual Stockholders' Meeting



GT Capital - Metrobank joint non-deal roadshow



Nine Months 2016 Briefing



Toyota Motor Philippines Plant Tour



## BOARD OF DIRECTORS



**DR. GEORGE S.K. TY**  
Group Chairman



**ARTHUR V. TY**  
Chairman



**FRANCISCO C. SEBASTIAN**  
Co-Vice Chairman



**PETER B. FAVILA**  
Independent Director



**JAIME MIGUEL G.  
BELMONTE**  
Independent Director



**RODERICO V. PUNO**  
Director



**MARY VY TY**  
Adviser to the Board



**ALFRED V. TY**  
Co-Vice Chairman

**CARMELO MARIA LUZA BAUTISTA**  
Director / President

**DR. DAVID T. GO**  
Director



**CHRISTOPHER P.  
BESHOURI**  
Independent Director

**WILFREDO A. PARAS**  
Independent Director

**GUILLERMO C. CHOA**  
Adviser to the Board

**PASCUAL M.  
GARCIA III**  
Adviser to the Board

## BOARD OF DIRECTORS



### DR. GEORGE S.K. TY

84 years old, Filipino, served as GT Capital's Chairman of the Board since its inception in July 2007 until July 11, 2012. He is the current Group Chairman of GT Capital. Dr. Ty is also the founder of Metropolitan Bank & Trust Company (MBT), a listed company, and served as its Chairman

from 1975 until 2006 when he became Group Chairman of the Metrobank Group of Companies. Dr. Ty graduated from the University of Santo Tomas and received his Doctorate in Humanities, Honoris Causa from the same university. He is concurrently the Chairman of the Board of Trustees of the Metrobank Foundation, Inc. (MBFI) and of the Board of Directors of Toyota Motor Philippines Corporation (TMP).



### ARTHUR V. TY

50 years old, Filipino, was elected as the Corporation's Chairman in May 2016. Prior to this, he was the Corporation's Vice Chairman since its inception in 2007 before assuming the Chairmanship in 2012 up to June 2014. He was the President of MBT, a listed company, from 2006 to 2012 and

was appointed as its Chairman in April 2012. He also serves as the Chairman of Metropolitan Bank (China) Ltd., Inc.; Vice Chairman and Director of Philippine Savings Bank (PSBank), a listed company; Vice Chairman of First Metro Investment Corporation (FMIC), and MBFI and Director of Philippine AXA Life Insurance Corporation (AXA Philippines) and Federal Land Inc. (Fed Land). He earned his Bachelor of Science degree in Economics from the University of California, Los Angeles and obtained his Masters in Business Administration degree from Columbia University, New York in 1991.



### FRANCISCO C. SEBASTIAN

Francisco C. Sebastian, 62 years old, Filipino, was elected as one of the Corporation's Vice Chairmen in May 2016. Prior to assuming this post, he was Chairman of GT Capital since June 2014. He has been a member of the Board of Directors of GT Capital since 2014.

He joined Metrobank Group in 1997 when he was appointed as President of FMIC, a post he held for 14 years until he became its Chairman in 2011. He also currently serves as a director of listed companies Metro Pacific Investments Corporation (MPIC) and MBT, as well as Fed Land and Property Company of Friends, Inc. (PCFI), subsidiaries of the Corporation. He worked in Hong Kong for 20 years from 1977, initially as an investment banker in Ayala International Finance Limited and Filinvest Finance (HK), Ltd. from 1984, until he joined the Metrobank Group, he owned and managed his own business services and financial advisory firm in Hong Kong. He earned his Bachelor of Arts in Economics (Honors) from the Ateneo de Manila University and graduated Magna Cum Laude in 1975.



### ALFRED V. TY

49 years old, Filipino, has been a Vice Chairman of the Corporation since February 14, 2012 and has served as a Director of the Corporation since 2007. He is also a Director of MBT and Vice Chairman of TMP. He graduated from the University of Southern California in 1989 with a degree

in Business Administration. Some of his other current roles and positions include: Chairman, Lexus Manila; Chairman, Fed Land; Chairman, Bonifacio Landmark Realty and Development Corporation; Chairman, PCFI; Chairman, Cathay International Resources Corp.; Vice Chairman, Toyota Motor School of Technology, Inc.; Vice Chairman, Federal Land Orix Corp.; Member of the Board of Trustees, MBFI; and Independent Director of MPIC, a listed company.





#### **CARMELO MARIA LUZA BAUTISTA**

59 years old, Filipino, assumed the role of Director and President of GT Capital in 2011. Prior to his election, Mr. Bautista joined FMIC in April of 2008 as Executive Director and was appointed as Chairman of the Risk Management Committee.

He later assumed the position of Head of its Investment Banking Group in 2009. Mr. Bautista has been in the Banking and Financial Services sector for 39 years. Some highlights of his previous scope of responsibilities over this period include: Program Director at Citibank Asia Pacific Banking Institute; Vice President and Head of the Local Corporate and Public Sector Groups Citibank-Manila; Vice President-Real Estate Finance Group, Citibank N.A.-Singapore branch; Vice President-Structured Finance, Citibank N.A.-Singapore Regional Office; Country Manager, ABN AMRO Bank-Philippines; and President and CEO, Philippine Bank of Communications. Mr. Bautista has a Masters Degree in Business Management from the Asian Institute of Management where he graduated in the Dean's Citation List. He also has a Bachelor's degree, Major in Economics, from the Ateneo de Manila University. Mr. Bautista has no directorships in other listed companies aside from GT Capital, however, he is currently serving as Director of Fed Land, TMP, PCFI, GT Capital Auto Dealership Holdings, Inc. (GTCAD) and Toyota Subic Inc. (TSI). He is also an Adviser to the Board of Trustees of GT Foundation, Inc.



#### **DR. DAVID T. GO**

63 years old, Filipino, has been a Director of GT Capital since May 2014. He acquired his Doctor of Philosophy Degree (International Relations) from New York University in 1982. He currently serves as Director, Senior Executive Vice President, and Treasurer of TMP. He is also

the Vice Chairman of Toyota Autoparts Phils., Inc.; Board Adviser and Treasurer of Toyota Financial Services Philippines Corporation (TFSPH); President of Toyota Motor Philippines Foundation, Inc.; Trustee of Toyota Savings and Loan Association; Chairman of Toyota San Fernando, Inc., Toyota

Makati, Inc., Toyota Manila Bay Corporation (TMBC), Toyota Sta. Rosa Inc., Toyota Logistics, Inc., GTCAD and TSI; Director of Lexus Manila; and President of Toyota Motor Phils. School of Technology, Inc. Dr. Go has no directorships in other listed companies aside from GT Capital.



#### **RODERICO V. PUNO**

53 years old, Filipino, has been a director of the Corporation since August 5, 2011 and is the Managing Partner of Puno & Puno Law Offices. He earned his Bachelor of Arts, Major in Political Science, from the Ateneo de Manila University in 1985, his Bachelor of Laws degree from

the same University in 1989, and his Masters of Law from Northwestern University in Chicago. He is a widely recognized expert in energy law and also specializes in general corporate law, banking and project finance, real estate, utilities regulation, securities, and infrastructure. He is currently the Corporate Secretary of Atlas Consolidated and Mining Development Corporation, a listed company, First Philippine Industrial Park, and Rustan Supercenters, Inc. and a member of the Board of Trustees of the Knowledge Channel Inc. He concurrently served as Vice-President- Head of Legal, General Counsel, and Corporate Secretary for First Generation Corporation, a listed company and Vice President-Legal for First Philippine Holdings Corporation, a listed company. Atty. Puno has no directorships in other listed companies aside from GT Capital.



#### **JAIME MIGUEL G. BELMONTE**

53 years old, Filipino, was elected as Independent Director of GT Capital on July 11, 2012. He is also the President and Chief Executive Officer of The Philippine Star (since 1998); President and Chief Executive Officer of Business World (since 2015); President and Publisher of Pilipino Star Ngayon

(since 1994) and PM-Pang Masa (since 2003); President of Pilipino Star Printing Company (since 1994); President of Nation Broadcasting Corp. of the Philippines (since 2016); and President of Hastings Holdings Inc. Mr. Belmonte is also

the President of Cebu-based The Freeman and Banat News (since 2004); Vice Chairman of Stargate Media Corporation (Director since 2000); Publisher of People Asia Magazine; and a member of the Board of Advisers of Manila Tytana College (since 2008). Aside from GT Capital, Mr. Belmonte also sits on the board of Cignal TV, Nation Broadcasting Corp. of the Philippines, and Hastings Holdings Inc. He earned his undergraduate degree from the University of the Philippines-Diliman. Mr. Belmonte has no directorships in other listed companies aside from GT Capital.



## PETER B. FAVILA

68 years old, Filipino, was elected as Independent Director on May 11, 2015. Prior to this, he served as GT Capital's Board Adviser since October 23, 2014. He is presently a Consultant to the Bangko Sentral ng Pilipinas (BSP) after completing his fixed term as Member of the

Monetary Board. Likewise, Mr. Favila is the Chairman of the Supervisory Committee of the (ABF) Philippines Index Bond Fund and member of the Advisory Council of the Asian Bankers Association. He is a member of the Board of Trustees of the Ramos for Peace and Development Foundation, Inc. (RPDev) and Trustee of the Alay sa Kawal Foundation, Inc. With more than 40 years of experience in the field of banking and finance, he held various executive positions in both the public and private sector. In 2005, he was appointed Secretary of the Department of Trade and Industry (DTI) where, in his concurrent capacity as such, he chaired several attached agencies to DTI until the end of his term in 2010. Mr. Favila, in the private sector, has served as Senior Vice President of MBT; President/CEO of Security Banking Corporation; Vice-Chairman/President/CEO of Philippine National Bank; and President/CEO of Allied Banking Corporation. Prior to his stint in government service, he was elected as Chairman of the Philippine Stock Exchange. Mr. Favila has no directorships in other listed companies aside from GT Capital. Mr. Favila is a recipient of various recognitions and awards prominent of which are the Republic of the Philippines Order of Lakandula with the rank of Bayani conferred by President Gloria

Macapagal-Arroyo; the Gran Cruz Orden de Isabel la Catolica conferred by King Juan Carlos I of Spain; the Order of the Rising Sun, Gold and Silver Star conferred by His Majesty Emperor Akihito of Japan. Mr. Favila earned his Bachelor of Science degree in Commerce from the University of Santo Tomas and completed his Advance Management Program at the Wharton School, University of Pennsylvania. He is an adopted member of Class 1982 of the Philippine Military Academy.



## CHRISTOPHER P. BESHOURI

54 years old, American, was elected as Independent Director of GT Capital on May 14, 2013. He is Group President and COO of VICSAL Development Corporation, a diversified conglomerate owned and led by the Gaisano Family, with holdings in retail (Metro Retail

stores), property (Taft, HT Land), and financial services (banking, investment banking, brokerage, and trust). Mr. Beshouri has no directorships in other listed companies aside from GT Capital. Prior to joining VICSAL, Mr. Beshouri was with McKinsey and Company for more than 15 years, where he held three distinct roles: President / CEO for the Philippines (2005-2013), Chief of Staff of Asia (2004-2005), and Associate Principal (1997-2004). Mr. Beshouri also worked as a Senior Financial Economist and Director at the United States Treasury from 1989 to 1997, where he focused on financial markets and banking regulation. In addition, Mr. Beshouri was an Adjunct Professor of Georgetown University, College of Business from 1996-1997, a Consultant for the West Africa Country Operations of the World Bank in 1988, a Financial Auditor of the Catholic Relief Services from 1987 to 1988, and an Analyst and Research Assistant for the Federal Reserve Bank of Atlanta from 1984 to 1986. Mr. Beshouri holds a Bachelor of Arts Degree (Dual Major in Economics and Public Policy) from the Michigan State University, and a degree in Master of Public Affairs from Princeton University.



#### **WILFREDO A. PARAS**

70 years old, Filipino, was elected as Independent Director of GT Capital on May 14, 2013. He currently holds various positions in Philippine corporations, such as: Independent Director of Philex Mining Corporation, a listed company, (2011-present); Member of the Board of Trustees

of Dualtech Training Center (2012-present); and President of WAP Holdings, Inc. (2007-present). He also served as the Executive Vice President/Chief Operating Officer and Director of JG Summit Petrochemical Corporation; President of Union Carbide Philippines; President/Director of Union Carbide-Indonesia; Managing Director of Union Carbide Singapore; and Business Director for Union Carbide Asia-Pacific. Mr. Paras holds a Bachelor of Science (BS) Industrial Pharmacy degree from the University of the Philippines and a Masters Degree in Business Administration (MBA) from the De la Salle University Graduate School of Business. He finished a Management Program from the University of Michigan, Ann Arbor, Michigan, USA. He is also a Fellow of the Institute of Corporate Directors.



#### **PASCUAL M. GARCIA III**

63 years old, Filipino, was appointed as Board Adviser in May 2013. He is currently the President of Fed Land. He also holds several other positions in other companies among which are: Vice Chairman, PCFI; Vice Chairman, Cathay International Resources Corp.; Chairman, Omni

Orient Management Corp.; Chairman, Metpark Commercial Estate Association, Inc.; President of Horizon Land Resources Development Corp.; Chairman, Central Realty & Development Corp.; Chairman, Crown Central Properties; Director, TFSPH; Director, Bonifacio Landmark Realty & Development Corp.; Chairman, Alveo-Federal Land Communities, Inc.; Vice Chairman, Cathay International Resources Corporation; and Chairman, Branchton Development Corp., Camarillo Development Corp., Firm Builders Realty Development Corp.,

Marcan Development Corp., Micara Land, Inc., and Williamton Holdings, Inc. Prior to joining Fed Land, he served as the President and Director of PSBank from 2001 to 2013. Mr. Garcia earned his Bachelor's degree in Commerce, Major in Management, from the Ateneo de Zamboanga University.



#### **MARY VV TY**

76 years old, Filipino, was appointed as Board Adviser of GT Capital in June 2014. Prior to this, she served as the Corporation's Treasurer since its incorporation in 2007. Mrs. Ty has more than 50 years of experience in banking and general business. She currently holds the following

positions: Assistant to the Group Chairman, MBT; Adviser, MBFI and Fed Land; Vice Chairman, Manila Medical Services, Inc.; Adviser, Horizon Land Development Corporation; Director, Grand Titan Capital Holdings, Inc.; and Chairman, Philippine Securities Corporation, Tytana Corporation and Federal Homes, Inc. Previously, Mrs. Ty held the position of Director for FMIC. She earned her collegiate degree from the University of Santo Tomas.



#### **GUILLERMO C. CHOA**

57 years old, Filipino, was appointed as Board Adviser of GT Capital in June 2016. He is currently the Vice-Chairman and President of PCFI. Mr. Choa earned his Bachelor's Degree in Commerce, Major in Marketing, from De La Salle University and his Master's

Degree in Business Economics from the University of Asia and the Pacific.



## SENIOR MANAGEMENT





## SENIOR MANAGEMENT

**CARMELO MARIA LUZA BAUTISTA**, 59 years old, Filipino, assumed the role of Director and President of GT Capital in 2011. Prior to his election, Mr. Bautista joined FMIC in April of 2008 as Executive Director and was appointed as Chairman of the Risk Management Committee. He later assumed the position of Head of its Investment Banking Group in 2009. Mr. Bautista has been in the Banking and Financial Services sector for 39 years. Some highlights of his previous scope of responsibilities over this period include: Program Director at Citibank Asia Pacific Banking Institute; Vice President and Head of the Local Corporate and Public Sector Groups Citibank-Manila; Vice President-Real Estate Finance Group, Citibank N.A.-Singapore branch; Vice President-Structured Finance, Citibank N.A.-Singapore Regional Office; Country Manager, ABN AMRO Bank-Philippines; and President and CEO, Philippine Bank of Communications. Mr. Bautista has a Masters Degree in Business Management from the Asian Institute of Management where he graduated in the Dean's Citation List. He also has a Bachelor's degree, Major in Economics, from the Ateneo de Manila University. Mr. Bautista has no directorships in other listed companies aside from GT Capital, however, he is currently serving as Director of Fed Land, TMP, PCFI, GTCAD and TSI. He is also an Adviser to the Board of Trustees of GT Foundation, Inc.

**FRANCISCO H. SUAREZ JR.**, 57 years old, Filipino, serves as GT Capital's Executive Vice President and Chief Financial Officer (CFO). He was appointed to the position on February 16, 2012. He is also a Director and the Treasurer of GTCAD and the Corporate Secretary of TFSPh and TMBC. Over his tenure, he has successfully supervised over the launch of the Corporation's initial public offering, a top-up private placement, two retail bond issuances and two series of perpetual preferred shares. Mr. Suarez brings to the Company over 35 years of solid and extensive experience in investment banking and financial management. Prior to joining GT Capital, he was the CFO of three subsidiaries of the ATR KimEng Group. For a time, he also served as Executive Director of ATR KimEng Capital Partners, Inc. Before this, he was appointed as the CFO of PSI Technologies, Inc., and, prior to that, of SPi Technologies, Inc. Previously, he was a Director for Corporate Finance at Asian Alliance Investment Corp. He has also assumed various positions in MBT, International Corporate Bank, Far East Bank and Trust Company, and the National Economic Development Authority. Mr. Suarez graduated from De La Salle University with a Bachelor of Science degree in Applied Economics and is a candidate for the Master in Business Administration degree at the Ateneo de Manila University.

**ANTONIO V. VIRAY**, 77 years old, Filipino, joined the Corporation as Assistant Corporate Secretary and became Corporate Secretary in 2009. Concurrently, he is the Corporate Secretary of MBT and PCFI. He was formerly Senior Vice-President, General Counsel, Assistant Corporate Secretary and Director of MBT. He was also Senior Vice-President & General Counsel of PSBank and Director of Solidbank. At present, he is also the Corporate Secretary of Global Treasure Holdings, Inc. and Grand Titan Capital Holdings, Inc. He is also Of Counsel of Fera Tantoco Daos Law Office. He obtained his Bachelor of Laws from the University of Santo Tomas and Master of Laws from Northwestern University in Chicago, U.S.A.

**JEANNE FRANCES T. CHUA**, 51 years old, Filipino, was appointed as Assistant Corporate Secretary on May 12, 2015. She concurrently serves as: Vice President of Legaspi Import & Export Corporation; and Director and Senior Vice President of Century Savings Bank Corporation. She holds a Bachelor of Science degree in Finance from Santa Clara University.

**JOCELYN Y. KHO**, 62 years old, Filipino, has served as the Corporation's Assistant Corporate Secretary since June 2011 and formerly the Corporation's Controller until 2010. She served as Vice President under the Office of the Assistant to the Group Chairman of MBT from 1978 to 2009. She concurrently holds the following positions: Assistant Corporate Secretary, Grand Titan Capital Holdings, Inc.; Controller and Assistant Corporate Secretary, Global Treasure Holdings, Inc.; Director and Treasurer, Global Business Holdings, Inc.; Director, Senior Vice President, and Corporate Secretary, Federal Homes, Inc.; Director and Corporate Secretary of Crown Central Realty Corporation; Director of Cathay International Resources, Inc.; Ex-Com Member and Corporate Secretary, of Fed Land; Chairman and President of MBTC Management Consultancy, Inc.; Director and Treasurer, Nove Ferum Holdings, Inc.; Director and Vice President, Horizon Royale Holdings, Inc.; Director and Treasurer, Grand Estate Property Corporation; Director and Vice President, Ausan Resources Corporation; Chairman and President, Glam Holdings Corporation; Vice Chairman and President, Glam Realty Corporation; Treasurer, First Metro Insurance Brokers Corporation; Corporate Secretary, First Metro Insurance Agency, Inc.; Director and President, Harmony Property Holdings, Inc.; Director and President, Splendor Fortune Holdings, Inc.; Director and President, Splendor Realty Corporation; and Director and Vice President, Circa 2000 Homes, Inc. She earned her Bachelor of Science degree in Commerce with a major in Accounting from the University of Santo Tomas in 1975, and is a candidate for the Master of Science Degree in Taxation from MLQ University.

**ANJANETTE TY DY BUNCIO**, 48 years old, Filipino, was appointed as GT Capital's Treasurer in May 2015. Prior to this, she served as the Corporation's Assistant Treasurer since 2007. She holds several other positions in other companies among which are: Vice Chairman and Director of Metrobank Card Corporation; Director, Treasurer, and Senior Vice President of Fed Land; Adviser and Treasurer of PCFI; Senior Vice President of MBFI; Vice President of GT-Metro Foundation; and Corporate Secretary of Pro Oil Corporation. She graduated from the International Christian University in Tokyo, Japan with a Bachelor of Science degree in Economics.

**ALESANDRA T. TY**, 37 years old, Filipino, was appointed Assistant Treasurer of GT Capital on February 14, 2012. She graduated from the Ateneo de Manila University with a Bachelor of Science degree in Legal Management. She then earned her Masters in Business Administration from the China Europe International Business School in Shanghai, China. She is currently Director and Corporate Treasurer of AXA Philippines; Director of ORIX Metro Leasing and Finance Corporation and Sumisho Motorcycle Finance Corp.; Corporate Secretary and Corporate Treasurer of FMIC; Corporate Secretary of MBFI and GT Foundation, Inc.; Director and Assistant Treasurer of Federal Homes, Inc.; and Executive Vice President of Grand Titan Capital Holdings, Inc.



**WINSTON ANDREW L. PECKSON**, 65 years old, Filipino, serves as First Vice President and Chief Risk Officer of GT Capital. He was appointed to the position in February 2016. Mr. Peckson brings to the Corporation over 40 years of experience in banking. Concurrent to his position, he is a Director of the First Metro Philippine Equity Exchange Traded Fund, Inc., and is a Fellow of the Institute of Corporate Directors. Before joining GT Capital, he served as a Consultant for the Treasury and Investment Banking Group of FMIC. Prior to his stint with FMIC, he was the Head of Treasury Marketing of Philippine National Bank (PNB). Before this, he was also Vice President and General Manager of ABN AMRO Bank NV's Manila Offshore Branch, a position he held for 10 years. Other previous positions he held were: Vice President and Corporate Treasury Advisor of Bank of America – Manila Branch; CEO and Director of Danamon Finance Company (HK) Ltd. (DFCL); Manager for Corporate Banking of Lloyds Bank PLC – Hong Kong Branch; Vice President for Commercial Banking of Lloyds Bank PLC – Manila Offshore Branch; and Branch Banking Head of Far East Bank & Trust Company. He obtained his Bachelor of Arts Degree, Major in Psychology and Minor in Business Administration, from the Ateneo De Manila University and earned his Masters Degree in Business Management from the Asian Institute of Management.

**JOSE B. CRISOL, JR.**, 50 years old, Filipino, serves as First Vice President and Head of the Investor Relations and Corporate Communication Department of GT Capital. He was appointed to the position on July 26, 2012. Before joining the Corporation, he was the Assistant Vice President for Investor Relations of SM Investments Corporation (SM). Prior to working with SM, he was a Director at the Department of Trade and Industry (DTI), heading its Trade and Industry Information Center. He also served for a time, on a concurrent basis, as Head of DTI's Office of Operational Planning. His other past employment includes occupying various positions at The Philippine American Life Insurance Company and Merrill Lynch Philippines, Inc., among others. He holds a Bachelor of Science degree in Economics from the University of the Philippines in Diliman, and completed the Strategic Business Economics Program of the University of Asia and the Pacific. He finished his primary and secondary education at the Ateneo De Manila University.

**SUSAN E. CORNELIO**, 44 years old, Filipino, joined the Corporation on July 4, 2012 as the Head of the Human Resources Department. Prior to this, she served as Vice President and Head of the Compensation and Benefits Department of Sterling Bank of Asia. Before this, she was Assistant Vice President and Head of the Compensation and Benefits Department of United Coconut Planters Bank. Her other past employment includes: MBT, ABN AMRO, Solidbank, and Citytrust, among others. She holds a degree of Bachelor of Science major in Accounting from the Sta. Isabel College and a Master Certificate in Human Resources from Cornell University's School of Industrial and Labor Relations.

**RICHEL D. MENDOZA**, 45 years old, Filipino, joined the Corporation on October 1, 2013 as its Chief Audit Executive. She served as Board Director of the Institute of Internal Auditors (IIA) Philippines from 2004-2012 prior to her appointment as its Chief Operating Officer in 2012. Ms. Mendoza is a seasoned internal audit practitioner with 17 years of experience from listed company Roxas Holdings,

Inc., serving as Senior Auditor in one of its subsidiaries, Central Azucarera Don Pedro, until she became the Group Internal Audit Head. She gained her audit background from SGV & Co. Ms. Mendoza has a Masters in Business Administration degree from De La Salle University Graduate School of Business and a Bachelor of Science degree in Business Administration Major in Accounting from University of the East, Magna Cum Laude. Ms. Mendoza is a Certified Public Accountant, a Certified Internal Auditor (CIA), and an IIA Quality Assurance Validator, Trainer and CIA Reviewer. She completed the Diploma Program in Corporate Finance at the Ateneo Graduate School of Business – Center for Continuing Education.

**REYNA ROSE P. MANON-OG**, 34 years old, Filipino, was appointed the Corporation's controller in October 2011. She is a Certified Public Accountant and a cum laude graduate of Bicol University. Before joining the Corporation, she was the Assistant Vice President and Head of the Financial Accounting Department of United Coconut Planters Bank. Prior to this, she was a Director in SGV & Co. where she gained seven years of experience in external audit.

**ELSIE D. PARAS**, 44 years old, Filipino, serves as GT Capital's Vice President for Corporate Planning and Business Development and Deputy Chief Financial Officer. She was appointed to the position on January 5, 2015. Prior to joining the Corporation, she served as Finance Manager and Deputy CFO of SIA Engineering Philippines, a joint venture of Cebu Air and SIA Engineering of Singapore. Before this, she was a Manager for Strategic Consulting for Jones Lang La Salle MENA in Dubai. Other positions she held include: Business Development Manager for Commercial Centers of Robinsons Land Corporation and Project Development Manager at Ayala Land, Inc. for middle-income housing among others. She attained her Masters in Business Management, Major in Finance from the Asian Institute of Management in 2001. She was also a participant in the International Exchange Student Program of HEC School of Management of France. Prior to her MBM, she worked for six years in equity research and investment banking. She graduated with honors from the University of the Philippines with a Bachelor of Science degree in Business Economics.

**RENEE LYNN MICIANO-ATIENZA**, 34 years old, Filipino, is Assistant Vice President and Head of the Legal and Compliance Department of the Corporation. She was appointed to her position on May 11, 2016 and has been with GT Capital since August 2012. She concurrently holds the following positions: Director, GTCAD and TSI; Assistant Corporate Secretary, PCFI; Corporate Secretary, Micara Land, Inc; Marcan Development Corporation, Camarillo Development Corporation, Williamton Financing Corporation, Branchton Development Corporation, and Firm Builders Realty Development Corporation. Prior to joining the Corporation, she was the Head of the Investigation and Enforcement Department of the Capital Markets Integrity Corporation (CMIC). Before joining CMIC, she was the Officer-in-Charge of the Prosecution and Enforcement Department of the PSE. She was also the Legal Counsel of the Office of Senator Miguel Zubiri, and prior to entering law school, a trader for United Coconut Planters Bank. She earned her Bachelor of Science degree in Management from the Ateneo De Manila University and finished her Juris Doctor degree in the same university.





- 1 **FABIAN S. DEE**  
President, Metropolitan Bank & Trust Company
- 2 **SATORU SUZUKI**  
President, Toyota Motor Philippines Corporation
- 3 **PASCUAL M. GARCIA III**  
President, Federal Land, Inc.
- 4 **GUILLERMO C. CHOA**  
President, Property Company of Friends, Inc.
- 5 **RAHUL HORA**  
President, AXA Philippines
- 6 **JOSE MA. K. LIM**  
President, Metro Pacific Investments Corporation
- 7 **ANICETO M. SOBREPEÑA**  
President, Metrobank Foundation, Inc.



**FABIAN S. DEE** is the President of Metropolitan Bank & Trust Company (Metrobank), the country's premier universal bank, recognized by financial experts as the Best Bank and the Strongest Bank in the Philippines today. He is a seasoned banker with close to 30 years of experience in treasury, corporate banking, and retail banking. He joined the Metrobank Group in 2000 to lead the Bank's largest business center, Grace Park Caloocan. He then moved to Corporate Banking and re-established Metrobank's stronghold among the large conglomerates and middle market accounts. In 2006, he was appointed National Branch Banking Sector Head and successfully streamlined operations and improved productivity, leading to the Bank's robust growth in retail assets and deposits. Concurrent to his post as President of the Bank, he continued to be the Chairman of Metrobank Card Corporation, now the country's largest card issuer, a position he has held since 2006, Chairman of Remittance Singapore PTE Ltd., since 2006. Previously he served as director of SMBC Metro Investment Corporation, as well as First Metro Investment Corporation.

**PASCUAL M. GARCIA III** is currently the President of Federal Land, Inc., and was also appointed as Board Advisor of GT Capital in May 2013. He also holds several other positions in other companies among which are Vice Chairman of Property Company of Friends, Inc., Vice Chairman of Cathay International Resources Corp; President of Horizon Land; President of Omni Orient Management Corp.; Chairman of Metropolitan Park Association; Director of Fed Brent Inc; Chairman of Central Realty; Director of Toyota Financial Services Philippines Corporation; Director of Sumisho Finance Corporation; President of Federal Land Orix Corporation; and Co-Vice Chairman for Cathay International Resources Corporation. Prior to joining Federal Land, he served as the President and Director of Philippine Savings Bank from 2001 up to 2013. Mr. Garcia earned his Bachelor's degree in Commerce major in Management from the Ateneo de Zamboanga University.

**GUILLERMO C. CHOA** is the Vice-Chairman and President of Property Company of Friends, Inc. (PRO-FRIENDS), which he founded in 1999. An advocate in the transformation of lives of Filipino families, he has 30 years of experience in real estate

development, responsible for delivering affordable to middle-class homes through his present and previous companies. Mr. Choa also served as President of the Subdivision and Housing Developer's Association and Director of the Chamber of Real Estate Builders Association. He obtained his Master's Degree in Business Economics from the University of Asia and the Pacific and his Bachelor's Degree in Commerce, Major in Marketing from De La Salle University. He likewise completed the Advance Management Program of the IESE Business School in partnership with the University of Asia and the Pacific.

**ANICETO M. SOBREPEÑA** is the President of Metrobank Foundation, Inc. and Executive Vice President of Metropolitan Bank & Trust Company (Metrobank). After serving the government for 22 ½ years, Mr. Sobrepeña was hired as Executive Director in 1998 and in 2006, was appointed President of the Metrobank Foundation, the corporate social responsibility arm of the Metrobank Group of Companies. Mr. Sobrepeña has expertly steered MBFI to new and greater heights of institutional achievements in the public affairs and human development areas. Under his stewardship, the Foundation has emerged as one of the country's most dynamic philanthropic organizations and most awarded corporate foundations. Concurrently, Mr. Sobrepeña also serves as Vice Chairman of Manila Doctors Hospital, the Metrobank Foundation's health care affiliate and Vice Chairman of the Manila Tytana Colleges, (formerly Manila Doctors College), and Executive Director of the GT Foundation, Inc., the family foundation of Dr. George S.K. Ty.

**RAHUL HORA** is the President and CEO of AXA Philippines. He has over 19 years of work experience, including four years in the Fast Moving Consumer Goods (FMCG) industry and more than 15 years in the insurance industry. Upon joining AXA Philippines, he worked as Chief Agency Officer beginning in 2009 and then a member of the Board of Directors in 2012. Then in 2015, he was appointed as the Chief Operating Officer wherein he led the organization towards being more customer-centric with key focus on digital transformation. Prior to working at AXA Philippines, he has served as the Regional Head of Distribution, AXA Asia Life based in Hong Kong; and the Senior Vice President and Head of Sales

Development of ICICI Prudential Life Insurance Co. Ltd. He also has a notable experience starting in the Indian insurance industry, serving as Sales Manager of ICICI Prudential in Delhi, right from its inception, and later becoming a member of its Senior Management team as ICICI expanded. He earned his undergraduate degree from St. Stephens College in Delhi University, after which he attended the Centre of Management Development and received his Masters Degree in Marketing.

**SATORU SUZUKI** is currently the President of Toyota Motor Philippines Corporation (TMP). Prior to this, he was the Executive Vice President for the Marketing and Sales Group of Toyota Motor Asia Pacific Pte Ltd (TMAP) in Singapore and was the General Manager of TMAP-Japan at Toyota Motor Corporation (TMC). In 1984, he began his career with TMC and served under its Overseas Planning Division. It was in 1997 when he first joined TMP and served as Vice President of the company's Vehicle Sales Department for three years. Following his initial assignment at TMP, he was then appointed to TMC and TMAP Singapore, in charge of Marketing and Sales as well as Project Planning, where he served as Assistant Manager. He then moved up to General Manager and Executive Vice President for sixteen years.

**JOSE MA. K. LIM** Born in the Philippines in April 1952, Mr. Lim graduated from the Ateneo de Manila University, with a Bachelor of Arts degree in Philosophy. He received his MBA degree in 1978 from the Asian Institute of Management. Mr. Lim then worked as a senior officer for various local and foreign banking institutions from 1988 to 1995. He was Director for Investment Banking of the First National Bank of Boston from 1994 to 1995, and prior to that, Vice President of Equitable Banking Corporation. In 1995, Mr Lim joined Fort Bonifacio Development Corporation (FBDC) as Treasury Vice President and eventually was appointed Chief Finance Officer in 2000. In 2001, Mr. Lim assumed the position of Group Vice President and Chief Finance Officer of FBDC's parent company, Metro Pacific Corporation (MPC) on a concurrent basis. He was then elected President & CEO of MPC in June 2003.

In 2006, MPC was reorganized into Metro Pacific Investments Corporation (MPIC), where he continues to serve as President and CEO. Aside from MPIC he is also currently a Director in the following MPIC subsidiaries and affiliate companies: Beacon Electric Asset Holdings Inc.; Manila Electric Company; Metro Pacific Tollways Corporation; Manila North Tollways Corporation; Tollways Management Corporation; Maynilad Water Services, Inc.; Light Rail Manila Corporation; AF Payments Inc; MetroPac Water Investments Inc.; Indra Philippines; Global Business Power Corporation Inc.; Medical Doctors, Inc. (owner and operator of Makati Medical Center); Cardinal Santos Medical Center (Colinas Verdes Hospital Managers Corporation); Asian Hospital; Our Lady of Lourdes Hospital; and Manila Doctors Hospital Inc; He is also a Director of the Ateneo Graduate School of Business and a Trustee of the Asian Institute of Management. Mr. Lim serves as Chairman of Indra Philippines. He is a founding member of the Shareholders Association of the Philippines and an active member in various business organizations. He was awarded by the Corporate Governance Asia as the Best CEO for Investor Relations for five consecutive years from 2012-2016.

# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of GT Capital Holdings, Inc. (the Company) is responsible for the preparation and fair presentation of the parent company and consolidated financial statements including the schedules attached therein, as of December 31, 2016 and 2015 and for each of the three years in the period ended December 31, 2016, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors, appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

(Sgd.)

**Arthur V. Ty**  
Chairman of the Board

(Sgd.)

**Carmelo Maria L. Bautista**  
President

(Sgd.)

**Francisco H. Suarez Jr.**  
Chief Financial Officer

SUBSCRIBE AND SWORN to before me on  
as follows:

MAR 22 2017

affiants exhibiting to me their respective Tax Identification Numbers,

Arthur V. Ty  
Carmelo Maria L. Bautista  
Francisco H. Suarez, Jr.

TIN No. 121-526-580  
TIN No. 106-903-668  
TIN No. 126-817-465

Doc. No.: 62  
Page No.: 13  
Book No.: 9  
Series of 2017

**ATTY. MELISSA B. RAYES**  
NOTARY PUBLIC FOR MANILA CITY, MANILA, P.D. 31, 2017  
ROLL NO. 415-1974, POINTMENT NO. M-173  
IBP NO. 009,074, EXTEL NO. 5000607  
45/F GT TOWER INTERNATIONAL, AYALA AVENUE  
CORNER H.V. DE LA COSTA, MAKATI CITY



# INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors  
GT Capital Holdings, Inc.  
43rd Floor, GT Tower International  
Ayala Avenue corner H.V. de la Costa Street  
Makati City

## Opinion

We have audited the consolidated financial statements of GT Capital Holdings, Inc. and its subsidiaries ('the Group'), which comprise the consolidated statements of financial position as at December 31, 2016 and 2015, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2016, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at December 31, 2016 and 2015, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

## Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

## Acquisition of Metro Pacific Investments Corporation (MPIC)

In 2016, the Group acquired 15.55% of the common shares of MPIC, an entity listed in the Philippine Stock Exchange, for a total consideration of ₱29.89 billion.

The acquisition of MPIC is significant to our audit as it is a major acquisition during the year and the amounts involved are material to the consolidated financial statements. PFRS requires that when an entity acquires an associate, fair values are attributed to the investee's identifiable assets and liabilities. Significant assumptions and judgments about the future results of business such as revenue growth, gross margins and discount rates were applied to cash flow forecasts for the valuation as disclosed in Note 3 to the consolidated financial statements. The disclosures in relation to the acquisition of MPIC are included in Note 8 to the consolidated financial statements.

#### *Audit Response*

We have discussed with management and its external valuation specialist the valuation methodologies and inputs used in the provisional purchase price allocation, and reviewed the share purchase agreement covering the acquisition. We have considered the qualifications and objectivity of the external valuation specialist involved in the preparation of the provisional purchase price allocation. We also involved our internal specialists in the review of the valuation methodologies and key assumptions. These assumptions include the expected traffic volume or billed water volume, toll or tariff rates, gross margins and discount rates. We compared the gross margins, traffic volume and water volume against historical data and industry forecasts, and we compared the toll or tariff rates used with the concession agreements. We reviewed the discount rates by assessing whether the underlying parameters used represent current market assumptions of risks specific to the assets being valued. We have also assessed and validated the adequacy and appropriateness of the related disclosures in the consolidated financial statements.

#### **Finalization of the Purchase Price Allocation of Property Company of Friends, Inc. (PCFI)**

In 2015, the Group acquired controlling interest in PCFI. PFRS requires the Group to recognize the acquisition at the fair value of the consideration. Any difference between the cost of the investment and the fair values of the assets acquired and liabilities assumed is recognized as goodwill. In 2015, the purchase price allocation was determined on a provisional basis. PFRS provides for a measurement period of one year from the date of acquisition wherein the acquirer may adjust provisional amounts.

The finalization of the purchase price allocation in 2016 is significant to our audit because it requires significant management estimation, particularly, on the use of comparable properties for the valuation of land, and the use of discount rates and cost projections for the valuation of inventories. Goodwill recognized amounted to ₱2.84 billion. The significant estimates used and disclosures in relation to the finalization of the purchase price allocation of PCFI are included in Notes 3 and 31 to the consolidated financial statements.

#### *Audit Response*

We reviewed the purchase price allocation, focusing on the valuation of land and inventories. We evaluated whether a consistent and generally accepted method for the valuation of land and inventories was applied. We involved our internal specialists in the review of management's methodologies and assumptions used in arriving at the fair values of land and inventories. We compared the discount rates to published reference rates, and compared cost projections with industry and historical data. We reviewed the comparable properties used by management's external appraisers and assessed whether the adjustments made to arrive at the concluded value properly considered differences in characteristics such as location, size and shape. We considered the qualifications and objectivity of management's external appraisers.

#### **Revenue Recognition**

The Group applies the percentage of completion (POC) method in determining real estate revenue and costs. The POC is based on the proportion of cost incurred to date over total estimated cost of the real estate project. The cost of sales is determined on the basis of the total estimated costs applied with the POC of the project. The Group's real estate revenue and costs accounts for 6.15% of total consolidated revenue and 4.22% of the total consolidated costs and expenses, respectively. The estimation of the total cost of the real estate project requires technical inputs by management's specialists (project development engineers). In addition, one of the criteria required to initiate revenue recognition is the collection of a certain percentage of buyer's payments of total selling price (buyer's equity). It is the reaching of this level of collection that management has assessed that it is probable that economic benefits will flow to the Group because of the buyers' continuing commitment with the sales agreement. The assessment of the stage of completion and level of buyer's equity involves significant management judgment as disclosed in Note 3 to the consolidated financial statements.

#### *Audit Response*

We obtained an understanding of the Group's processes for determining the POC, including the cost accumulation process, and for determining and updating of total estimated costs, and performed tests of the relevant controls on these processes. We have discussed with the project development engineers to understand their qualifications, experience and reporting responsibilities. For selected projects, we traced costs accumulated to the supporting documents. We visited selected project sites and made relevant inquiries with project engineers. We performed test computation of the percentage of completion calculation of management. For selected projects, we obtained the approved total estimated costs and any revisions thereto and the supporting details. We likewise performed inquiries with the project development engineers for the revisions. We evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales collections from buyers with accumulated payments above the collection threshold. We traced the analysis to supporting documents.

### Assessment of Goodwill and Intangible Assets

In prior years, the Group has expanded its activities through acquisitions of businesses. As a result, the Group's net assets include goodwill and customer relationships, an intangible asset with an indefinite life. As of December 31, 2016, the Group has goodwill and customer relationships intangible asset amounting to ₱8.68 billion and ₱3.88 billion, respectively. Under PFRS, the Group is required to test goodwill and intangible assets with indefinite useful life for impairment at least on an annual basis.

The recoverable amount for each cash-generating unit (CGU) has been calculated based on value-in-use. These recoverable amounts use discounted future cash flows forecasts in which management makes estimates over certain key inputs, such as expected gross margins, discount rates and long-term growth rates. Due to the high level of estimation involved, and the significance of the carrying amounts, this is a key area that our audit focused on. The disclosures in relation to the significant assumptions and carrying value of goodwill and intangible assets are included in Note 13 to the consolidated financial statements.

#### *Audit Response*

We obtained an understanding of the Group's impairment assessment process and related controls. We involved our internal specialists to evaluate the assumptions and methodologies that were used, in particular those relating to discount rates and long-term growth rates. We assessed the reasonableness of cash flow projections and expected gross margins, and compared key inputs, such as discount rates and growth rates to externally available industry, economic and financial data and the Group's own historical data and performance. We also assessed the reliability of management's forecast through a review of actual performance against previous forecasts.

We considered the adequacy of the Group's disclosures in respect of impairment testing, and whether the disclosures in relation to the sensitivity of the outcome of the impairment assessment to changes in key assumptions properly reflected the risks inherent in the valuations.

### Provision for Credit Losses on Loans and Receivables of Metropolitan Bank and Trust Company (MBTC)

The Group's 26.47% interest in MBTC is accounted for under the equity method. The Group's share in the profit of MBTC, after tax, for the year ended December 31, 2016 was 6.41 billion and the Group's share in MBTC's net assets as of December 31, 2016 was ₱50.83 billion. In the context of the audit of the consolidated financial statements, the key matter relating to the Group's share in the profits and net assets of MBTC is on the adequacy of allowance for credit losses on loans and receivables.

MBTC's loans and receivables consist of corporate and consumer loans including credit card receivables. The appropriateness of the allowance for credit losses on these loans and receivables is a key area of judgment for the management. MBTC determines the allowance for credit losses on an individual basis for individually significant loans and receivables, and collectively for loans and receivables that are not individually significant. The identification of impairment and the determination of the recoverable amount involve various assumptions and factors such as the financial condition of the counterparty, estimated future cash flows from the loans and receivables and estimated net selling prices of the collateral.

#### *Audit Response*

We obtained an understanding of MBTC's impairment calculation process and performed tests of relevant controls. For allowance for credit losses calculated on an individual basis, we selected samples of impaired loans and obtained an understanding of the borrower's business and financial capacity. We also tested the assumptions underlying the impairment identification and quantification of the allowance for credit losses. This was done by assessing whether the forecasted cash flows are based on the borrower's current financial condition, checking the payment history of the borrower including payments made subsequent to yearend, agreeing the value of the collateral to the appraisal reports, checking whether the discount rate represents the original effective interest rate (EIR) or the current EIR of the loan, and re-performing the impairment calculation. For allowance for credit losses calculated on a collective basis, we tested the underlying models and the inputs to those models, such as historical loss rates and net flow rates. This was done by agreeing the details of the loan information used in the calculation of loss rates and net flow rates to the Group's records and subsidiary ledgers, testing the delinquency age buckets of the loans and loan groupings and re-performing the calculation of the allowance for credit losses.

### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2016, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and the Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditor's report.



Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

#### **Responsibilities of Management and the Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Vicky Lee Salas.

SYCIP GORRES VELAYO & CO.

(Sgd.)

Vicky Lee Salas

Partner

CPA Certificate No. 86838

SEC Accreditation No. 0115-AR-4 (Group A),

May 1, 2016, valid until May 1, 2019

Tax Identification No. 129-434-735

BIR Accreditation No. 08-001998-53-2015,

March 17, 2015, valid until March 16, 2018

PTR No. 5908709, January 3, 2017, Makati City

March 21, 2017

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2016	2015 (As restated – Note 31)
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Note 4)	P20,954	P37,861
Short-term investments (Note 4)	1,598	1,861
Available-for-sale investments (Note 10)	1,284	–
Receivables (Note 5)	22,798	27,056
Inventories (Note 6)	52,060	51,490
Due from related parties (Note 27)	80	370
Prepayments and other current assets (Note 7)	6,992	7,673
	105,766	126,311
Assets of disposal group classified as held-for-sale (Note 12)	–	8,434
Total Current Assets	105,766	134,745
<b>Noncurrent Assets</b>		
Available-for-sale investments (Note 10)	1,443	3,195
Receivables - net of current portion (Note 5)	7,141	6,682
Land held for future development (Note 6)	18,464	15,357
Investment properties (Note 9)	14,314	10,797
Investments in associates and joint venture (Note 8)	94,828	60,265
Property and equipment (Note 11)	9,367	51,972
Goodwill and intangible assets (Note 13)	12,802	19,727
Deferred tax assets (Note 29)	540	748
Other noncurrent assets (Note 14)	781	878
Total Noncurrent Assets	159,680	169,621
	P265,446	P304,366
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts and other payables (Note 15)	P21,177	P22,129
Short-term debt (Note 17)	6,697	7,318
Current portion of long-term debt (Note 17)	1,581	6,924
Current portion of liabilities on purchased properties (Notes 20 and 27)	166	637
Customers' deposits (Note 18)	3,839	3,691
Dividends payable (Note 27)	589	2,861
Due to related parties (Note 27)	195	174
Income tax payable	202	1,013
Other current liabilities (Note 19)	638	520
	35,084	45,267
Liabilities of disposal group classified as held-for-sale (Note 12)	–	6,444
Total Current Liabilities	35,084	51,711

(Forward)



December 31

	2016	2015 (As restated – Note 31)
<b>Noncurrent Liabilities</b>		
Long-term debt – net of current portion (Note 17)	<b>P56,475</b>	P81,847
Bonds payable (Note 17)	<b>21,848</b>	21,801
Liabilities on purchased properties - net of current portion (Notes 20 and 27)	<b>1,993</b>	2,146
Pension liability (Note 28)	<b>1,671</b>	2,219
Deferred tax liabilities (Note 29)	<b>5,052</b>	5,501
Other noncurrent liabilities (Note 21)	<b>2,085</b>	2,609
Total Noncurrent Liabilities	<b>89,124</b>	116,123
	<b>124,208</b>	167,834
<b>Equity</b>		
Equity attributable to equity holders of the Parent Company		
Capital stock (Note 22)	<b>2,960</b>	1,760
Additional paid-in capital (Note 22)	<b>57,437</b>	46,695
Treasury shares (Note 22)	<b>–</b>	(6)
Retained earnings – unappropriated (Note 22)	<b>39,961</b>	33,264
Retained earnings – appropriated (Note 22)	<b>14,900</b>	8,760
Reserve of disposal group classified as held-for-sale (Note 12)	<b>–</b>	(75)
Net unrealized gain on available-for-sale investments (Note 10)	<b>186</b>	823
Net unrealized loss on remeasurements of defined benefit plans (Note 28)	<b>(221)</b>	(305)
Equity in net unrealized loss on available-for-sale investments of associates (Note 8)	<b>(2,547)</b>	(969)
Equity in translation adjustments of associates (Note 8)	<b>677</b>	502
Equity in net unrealized loss on remeasurements of defined benefit plans of associates and joint venture (Note 8)	<b>(869)</b>	(898)
Equity in cash flow hedge reserve of a joint venture (Note 8)	<b>12</b>	4
Equity in other equity adjustments of associates (Note 8)	<b>(13)</b>	–
Other equity adjustments (Note 22)	<b>2,322</b>	576
	<b>114,805</b>	90,131
Non-controlling interests (Note 22)	<b>26,433</b>	46,401
Total Equity	<b>141,238</b>	136,532
	<b>P265,446</b>	P304,366

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31		
	2016	2015 (As restated – Notes 12 and 31)	2014 (As restated – Note 12)
<b>CONTINUING OPERATIONS</b>			
<b>REVENUE</b>			
Automotive operations (Note 35)	<b>P177,709</b>	P120,802	P108,816
Real estate sales (Note 35)	<b>12,438</b>	9,000	5,841
Equity in net income of associates and joint venture (Note 8)	<b>6,366</b>	5,616	3,421
Interest income (Note 23)	<b>2,262</b>	1,790	1,380
Rent income (Notes 9 and 30)	<b>826</b>	840	764
Sale of goods and services	<b>620</b>	547	583
Commission income	<b>192</b>	194	80
Gain on revaluation of previously held interest (Note 31)	<b>125</b>	–	–
Other income (Note 23)	<b>1,586</b>	1,160	1,002
	<b>202,124</b>	139,949	121,887
<b>COSTS AND EXPENSES</b>			
Cost of goods and services sold (Note 25)	<b>122,060</b>	74,941	70,597
Cost of goods manufactured and sold (Note 25)	<b>33,792</b>	27,838	24,213
General and administrative expenses (Note 26)	<b>12,837</b>	7,482	7,133
Cost of real estate sales (Note 6)	<b>7,586</b>	6,512	4,334
Interest expense (Note 17)	<b>3,326</b>	2,164	1,392
Cost of rental (Note 30)	<b>326</b>	272	270
	<b>179,927</b>	119,209	107,939
<b>INCOME BEFORE INCOME TAXES FROM CONTINUING OPERATIONS</b>	<b>22,197</b>	20,740	13,948
<b>PROVISION FOR INCOME TAX</b> (Note 29)	<b>4,586</b>	4,299	2,569
<b>NET INCOME FROM CONTINUING OPERATIONS</b>	<b>17,611</b>	16,441	11,379
<b>NET INCOME FROM DISCONTINUED OPERATIONS</b> (Note 12)	<b>4,916</b>	4,500	3,772
<b>NET INCOME</b>	<b>P22,527</b>	P20,941	P15,151
<b>ATTRIBUTABLE TO:</b>			
Equity holders of the Parent Company			
Profit for the year from continuing operations	<b>P10,631</b>	P10,396	P7,776
Profit for the year from discontinued operations	<b>4,003</b>	1,719	1,377
	<b>14,634</b>	12,115	9,153
Non-controlling interests			
Profit for the year from continuing operations	<b>6,980</b>	6,045	3,603
Profit for the year from discontinued operations	<b>913</b>	2,781	2,395
	<b>7,893</b>	8,826	5,998
	<b>P22,527</b>	P20,941	P15,151
<b>Basic/Diluted Earnings Per Share from Continuing Operations Attributable to Equity Holders of the Parent Company</b> (Note 34)	<b>P60.99</b>	P59.64	P44.61
<b>Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company</b> (Note 34)	<b>P83.96</b>	P69.51	P52.51

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2016	2015 (As restated – Notes 12 and 31)	2014 (As restated – Note 12)
<b>NET INCOME FROM CONTINUING OPERATIONS</b>	<b>₱17,611</b>	<b>₱16,441</b>	<b>₱11,379</b>
<b>NET INCOME FROM DISCONTINUED OPERATIONS</b> (Note 12)	<b>4,916</b>	<b>4,500</b>	<b>3,772</b>
<b>NET INCOME</b>	<b>22,527</b>	<b>20,941</b>	<b>15,151</b>
<b>OTHER COMPREHENSIVE INCOME</b>			
<b>CONTINUING OPERATIONS</b>			
<i>Items that may be reclassified to profit or loss in subsequent periods:</i>			
Changes in fair value of available-for-sale investments (Note 10)	1,065	414	938
Equity in other comprehensive income of associates and joint venture (Note 8):			
Changes in fair value of available-for-sale investments	(1,578)	(891)	(83)
Cash flow hedge reserve	8	4	–
Translation adjustments	175	111	(26)
Other equity adjustments	(13)	–	–
	(343)	(362)	829
<i>Items that may not be reclassified to profit or loss in subsequent periods:</i>			
Remeasurements of defined benefit plans (Note 28)	(20)	260	(302)
Equity in remeasurement of defined benefit plans of associates (Note 8)	26	(404)	154
Income tax effect	(2)	43	44
	4	(101)	(104)
<b>OTHER COMPREHENSIVE INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>(339)</b>	<b>(463)</b>	<b>725</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX</b>	<b>19</b>	<b>(39)</b>	<b>36</b>
<b>TOTAL OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX</b>	<b>(320)</b>	<b>(502)</b>	<b>761</b>
<b>TOTAL COMPREHENSIVE INCOME, NET OF TAX</b>	<b>₱22,207</b>	<b>₱20,439</b>	<b>₱15,912</b>
<b>ATTRIBUTABLE TO:</b>			
<b>Equity holders of the Parent Company</b>			
Total comprehensive income for the year from continuing operations	₱9,812	₱9,571	₱7,975
Total comprehensive income for the year from discontinued operations	4,004	1,729	1,512
	13,816	11,300	9,487
<b>Non-controlling interests</b>			
Total comprehensive income for the year from continuing operations	7,478	6,358	4,024
Total comprehensive income for the year from discontinued operations	913	2,781	2,401
	8,391	9,139	6,425
	₱22,207	₱20,439	₱15,912

See accompanying Notes to Consolidated Financial Statements.



# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(In Millions)	Capital Stock (Note 22)	Additional Paid-in Capital (Note 22)	Treasury Shares (Note 22)	Retained Earnings - Appropriated (Note 22)	Retained Earnings - Unappropriated (Note 22)	Net Unrealized Gain (Loss) on Available-for- Sale Investments (Note 10)	Net Unrealized Gain (Loss) on Remeasurements of Defined Benefit Plans (Note 28)
<b>Balance at January 1, 2016</b>	<b>P1,760</b>	<b>P46,695</b>	<b>(P6)</b>	<b>P8,760</b>	<b>P33,268</b>	<b>P823</b>	<b>(P305)</b>
Adjustments to reflect final purchase price allocation (Note 31)	-	-	-	-	(4)	-	-
<b>At January 1, 2016 (As restated)</b>	<b>1,760</b>	<b>46,695</b>	<b>(6)</b>	<b>8,760</b>	<b>33,264</b>	<b>823</b>	<b>(305)</b>
Issuance of capital stock	1,200	10,742	-	-	-	-	-
Effect of business combination (Notes 10 and 31)	-	-	-	-	(11)	-	-
Dividends declared (Note 22)	-	-	-	-	(1,636)	-	-
Acquisition of 28.32% of PCFI shares (Note 31)	-	-	-	-	-	-	-
Acquisition of 4.73% of GBPC shares (Note 12)	-	-	-	-	-	-	-
Appropriation during the period	-	-	-	15,500	(15,500)	-	-
Reversal of appropriation upon completion of expansion and acquisition	-	-	-	(9,360)	9,360	-	-
Effect of asset disposal (CPAIC) (Note 12)	-	-	6	-	(57)	-	-
Effect of asset disposal (GBPC) (Note 12)	-	-	-	-	(93)	(1,198)	92
Total comprehensive income	-	-	-	-	14,634	561	(8)
Effect of PCFI's redemption of Pref B shares (Note 22)	-	-	-	-	-	-	-
<b>Balance at December 31, 2016</b>	<b>P2,960</b>	<b>P57,437</b>	<b>P-</b>	<b>P14,900</b>	<b>P39,961</b>	<b>P186</b>	<b>(P221)</b>
<b>Balance at January 1, 2015</b>	1,743	46,695	(2)	6,000	24,432	618	(419)
Issuance of capital stock	17	-	-	-	-	-	-
Effect of business combination (Notes 10 and 31)	-	-	-	-	-	-	-
Dividends declared (Note 22)	-	-	-	-	(523)	-	-
Appropriation during the period	-	-	-	8,760	(8,760)	-	-
Reversal of appropriation upon completion of expansion and acquisition	-	-	-	(6,000)	6,000	-	-
Acquisition of treasury shares	-	-	(4)	-	-	-	-
Return of deposits	-	-	-	-	-	-	-
Acquisition of non-controlling interest	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	12,115	217	66
Reclassification to reserves of disposal group	-	-	-	-	-	(12)	48
<b>Balance at December 31, 2015</b>	<b>P1,760</b>	<b>P46,695</b>	<b>(P6)</b>	<b>P8,760</b>	<b>P33,264</b>	<b>P823</b>	<b>(P305)</b>
<b>Balance at January 1, 2014</b>	<b>P1,743</b>	<b>P46,695</b>	<b>(P6)</b>	<b>P-</b>	<b>P21,802</b>	<b>P80</b>	<b>(P216)</b>
Effect of business combination (Note 31)	-	-	-	-	-	-	-
Acquisition of non-controlling interest (Notes 22 and 31)	-	-	-	-	-	-	-
Appropriation during the period	-	-	-	9,000	(9,000)	-	-
Reversal of appropriation upon completion of expansion and acquisition	-	-	-	(3,000)	3,000	-	-
Dividends declared (Note 22)	-	-	-	-	(523)	-	-
Sale of direct interest in a subsidiary (Note 22)	-	-	-	-	-	-	-
Dividends paid to non-controlling interest (Note 22)	-	-	-	-	-	-	-
Effect of equity call (Note 22)	-	-	-	-	-	-	-
Acquisition of treasury shares (Note 22)	-	-	4	-	-	-	-
Non-controlling interest on deposit for future stock subscription (Note 22)	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	9,153	538	(203)
<b>Balance at December 31, 2014</b>	<b>P1,743</b>	<b>P46,695</b>	<b>(P2)</b>	<b>P6,000</b>	<b>P24,432</b>	<b>P618</b>	<b>(P419)</b>

See accompanying Notes to Consolidated Financial Statements.

Attributable to Equity Holders of the Parent Company

Equity in Net Gain (Loss) on Available-for- Sale Investments of Associates (Note 8)	Equity in Translation Adjustments of Associates (Note 8)	Equity in Net Unrealized Loss on Remeasurements of Defined Benefit Plans of Associates and Joint Venture (Note 8)	Equity in Cash flow Hedge Reserve of Joint Venture	Equity in Other Equity Adjustments of associates	Reserve of Disposal Group Classified as Held for Sale	Other Equity Adjustments (Note 22)	Total	Attributable to Non-controlling Interests (Note 22)	Total Equity
(P969)	P502	(P898)	P4	P-	(P75)	P576	P90,135	P53,708	P143,843
-	-	-	-	-	-	-	(4)	(7,307)	(7,311)
(969)	502	(898)	4	-	(75)	576	90,131	46,401	136,532
-	-	-	-	-	-	-	11,942	-	11,942
-	-	11	-	-	-	-	-	687	687
-	-	-	-	-	-	-	(1,636)	(5,910)	(7,546)
-	-	-	-	-	-	1,746	1,746	(1,746)	-
-	-	-	-	-	-	-	-	(1,322)	(1,322)
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	56	-	5	-	5
-	-	-	-	-	-	-	(1,199)	(18,068)	(19,267)
(1,578)	175	18	8	(13)	19	-	13,816	8,391	22,207
-	-	-	-	-	-	-	-	(2,000)	(2,000)
(P2,547)	P677	(P869)	P12	(P13)	P-	P2,322	P114,805	P26,433	P141,238
(78)	391	(615)	-	-	-	582	79,347	26,595	105,942
-	-	-	-	-	-	-	17	-	17
-	-	-	-	-	-	-	-	16,996	16,996
-	-	-	-	-	-	-	(523)	(6,309)	(6,832)
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	(4)	-	(4)
-	-	-	-	-	-	-	-	(15)	(15)
-	-	-	-	-	-	(6)	(6)	(5)	(11)
(891)	111	(283)	4	-	(39)	-	11,300	9,139	20,439
-	-	-	-	-	(36)	-	-	-	-
(P969)	P502	(P898)	P4	P-	(P75)	P576	P90,131	P46,401	P136,532
P5	417	(P723)	P-	P-	P-	P729	P70,526	P22,038	P92,564
-	-	-	-	-	-	-	-	42	42
-	-	-	-	-	-	(340)	(340)	(373)	(713)
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	(523)	-	(523)
-	-	-	-	-	-	193	193	105	298
-	-	-	-	-	-	-	-	(4,320)	(4,320)
-	-	-	-	-	-	-	-	2,146	2,146
-	-	-	-	-	-	-	4	-	4
-	-	-	-	-	-	-	-	532	532
(83)	(26)	108	-	-	-	-	9,487	6,425	15,912
(P78)	P391	(P615)	P-	P-	P-	P582	P79,347	P26,595	P105,942

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
		2015	
		(As restated –	
	2016	Note 31)	2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax from continuing operations	<b>P22,197</b>	P20,740	P13,948
Income before income tax from discontinued operations (Note 12)	<b>4,955</b>	4,726	3,912
Income before income tax	<b>27,152</b>	25,466	17,860
Adjustments for:			
Equity in net income of associates and joint venture (Note 8)	<b>(6,366)</b>	(5,616)	(3,421)
Interest expense (Note 17)	<b>4,106</b>	3,932	3,241
Depreciation and amortization (Note 11)	<b>2,717</b>	3,414	3,203
Interest income (Notes 12 and 23)	<b>(2,327)</b>	(2,052)	(1,595)
Pension expense (Note 28)	<b>349</b>	454	344
Gain on disposal of direct ownership in subsidiaries (Note 12)	<b>(1,769)</b>	–	–
Realization of previously deferred gain (Note 12)	<b>(1,918)</b>	–	–
Gain on remeasurement of previously held interest (Note 31)	<b>(125)</b>	–	–
Dividend income (Notes 12 and 23)	<b>–</b>	(49)	(53)
Gain on disposal of property and equipment (Notes 11 and 23)	<b>(50)</b>	(30)	(90)
Gain on sale of available-for-sale investments (Notes 10 and 23)	<b>–</b>	(18)	(12)
Provisions (Note 26)	<b>468</b>	350	445
Loss on impairment of available-for-sale investments (Note 26)	<b>–</b>	–	10
Unrealized foreign exchange losses (Note 26)	<b>468</b>	89	1
Operating income before changes in working capital	<b>22,705</b>	25,940	19,933
Decrease (increase) in:			
Short-term investments	<b>(36)</b>	408	157
Receivables	<b>1,055</b>	(1,520)	(1,794)
Reinsurance assets	<b>–</b>	1,005	1,086
Inventories	<b>(4,245)</b>	(11,618)	(12,554)
Land held for future development (Note 6)	<b>(2,842)</b>	(831)	–
Due from related parties	<b>290</b>	137	274
Prepayments and other current assets	<b>(1,802)</b>	(1,511)	603
Increase (decrease) in:			
Accounts and other payables	<b>3,420</b>	1,510	(1,131)
Insurance contract liabilities	<b>–</b>	(613)	(1,019)
Customers' deposits	<b>116</b>	466	705
Due to related parties	<b>–</b>	(2)	(12)
Other current liabilities	<b>870</b>	(2,162)	(1,732)
Cash provided by operations	<b>19,531</b>	11,209	4,516
Dividends paid (Note 22)	<b>(9,817)</b>	(6,005)	(4,775)
Interest paid	<b>(4,447)</b>	(4,163)	(2,955)
Income tax paid	<b>(5,456)</b>	(4,216)	(2,832)
Interest received	<b>2,324</b>	1,993	1,542
Dividends received (Note 8)	<b>1,018</b>	918	1,247
Contributions to pension plan assets (Note 28)	<b>(304)</b>	(205)	(129)
Net cash provided by (used in) operating activities	<b>2,849</b>	(469)	(3,386)
<i>(Forward)</i>			



	Years Ended December 31		
	2016	2015 (As restated - Note 1)	2014
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from:			
Disposal of property and equipment	<b>P115</b>	P566	P675
Sale of available-for-sale investments	–	271	566
Sale of subsidiaries (Note 12)	<b>7,438</b>	–	–
Disposal of investment property	<b>86</b>	140	–
Additions to:			
Investments in associates and joint venture (Note 8)	<b>(33,767)</b>	(8,833)	(4,225)
Investment properties (Note 9)	<b>(649)</b>	(485)	(87)
Property and equipment (Note 11)	<b>(6,396)</b>	(9,954)	(6,664)
Available-for-sale investments	<b>(1,280)</b>	(526)	(594)
Intangible assets (Note 13)	<b>(196)</b>	(29)	(12)
Acquisition of subsidiary, net of cash acquired (Note 31)	<b>886</b>	(6,902)	(282)
Decrease (increase) in other noncurrent assets	<b>(170)</b>	243	(64)
Net cash used in investing activities	<b>(33,933)</b>	(25,509)	(10,687)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from:			
Loan availments (Note 17)	<b>46,648</b>	57,830	7,660
Issuance of bonds payable	–	–	11,875
Issuance of capital stock (Note 22)	<b>11,942</b>	17	–
Payment of loans payable	<b>(41,384)</b>	(21,911)	(5,800)
Increase (decrease) in:			
Due to related parties	<b>21</b>	–	–
Liabilities on purchased properties	<b>(623)</b>	(730)	(809)
Other noncurrent liabilities	<b>(117)</b>	(162)	1,006
Non-controlling interests (Note 22)	<b>(1,842)</b>	76	2,677
Net cash provided by financing activities	<b>14,645</b>	35,120	16,609
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	<b>(468)</b>	(89)	(1)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(16,907)</b>	9,053	2,535
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>37,861</b>	29,702	27,167
<b>CASH AND CASH EQUIVALENTS OF DISPOSAL GROUP AT END OF YEAR (Note 12)</b>	–	(894)	–
<b>CASH AND CASH EQUIVALENTS OF CONTINUING OPERATION AT END OF YEAR (Note 4)</b>	<b>P20,954</b>	P37,861	P29,702

See accompanying Notes to Consolidated Financial Statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. CORPORATE INFORMATION

GT Capital Holdings, Inc. (the Parent Company) was organized and registered with the Philippine Securities and Exchange Commission (SEC) on July 26, 2007. The primary purpose of the Parent Company is to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, lease, mortgage, exchange, develop or otherwise dispose of real property of every kind and description, including shares of stocks, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any corporation or corporations, associations, domestic or foreign, and to possess and exercise in respect thereof all the rights, powers and privileges of ownership, including all voting powers of any stock so owned.

The common shares of the Parent Company were listed beginning April 20, 2012 and have since been traded in the Philippine Stock Exchange, Inc. (PSE).

The ultimate parent of GT Capital Holdings, Inc. is Grand Titan Capital Holdings, Inc. (Grand Titan).

### Group Activities

The Parent Company, Federal Land, Inc. (Fed Land) and Subsidiaries (Fed Land Group), Toyota Motor Philippines Corporation (Toyota or TMPC) and Subsidiaries (Toyota Group), Property Company of Friends, Inc. (PCFI) and Subsidiaries (PCFI Group), Toyota Manila Bay Corp. (TMBC) and Subsidiary (TMBC Group) and GT Capital Auto Dealership Holdings, Inc. (GTCAD) and Subsidiary are collectively referred herein as the "Group". The Parent Company, the holding company of the Fed Land Group (real estate business), Toyota Group (automotive business), PCFI Group (real estate business), TMBC Group (automotive business) and GTCAD (automotive business) is engaged in investing, purchasing and holding shares of stock, notes and other securities and obligations.

The principal business interests of the Fed Land Group and PCFI Group are real estate development and leasing and selling properties and acting as a marketing agent for and in behalf of any real estate development company or companies. The Fed Land Group is also engaged in the business of trading of goods such as petroleum, non-fuel products on wholesale or retail basis, maintaining a petroleum service station and food and restaurant service.

Toyota Group is engaged in the assembly, manufacture, importation, sale and distribution of all kinds of motor vehicles including vehicle parts, accessories and instruments.

TMBC Group is engaged in purchasing, trading, exchanging, distributing, marketing, repairing and servicing automobiles, trucks and all kinds of motor vehicles and automobile products of every kind and description, motor vehicle parts, accessories, tools and supplies and equipment items.

The principal business interests of GTCAD are to invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, lease, mortgage, exchange, develop, or otherwise dispose of real or personal property of every kind and description, including shares of stocks, bonds, debentures, notes, evidences of indebtedness, and other securities or obligations of any auto dealership or other corporations, associations, domestic or foreign, and to possess and exercise in respect thereof all the rights, powers and privileges of ownership, including all voting powers of any stock so owned.

The Parent Company also has significant shareholdings in Metropolitan Bank & Trust Co. (MBTC or Metrobank), Metro Pacific Investments Corporation (MPIC), Philippine AXA Life Insurance Corporation (AXA Philippines or Phil AXA) and Toyota Financial Services Philippines Corporation (TFSPC).

The registered office address of the Parent Company is at the 43rd Floor, GT Tower International, Ayala Avenue corner H.V. de la Costa Street, 1227 Makati City.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Basis of Preparation

The accompanying consolidated financial statements of the Group have been prepared using the historical cost basis except for available-for-sale (AFS) investments which have been measured at fair value. The Group's consolidated financial statements are presented in Philippine Peso (₱), the Parent Company's functional currency. All values are rounded to the nearest million peso unless otherwise indicated.

### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

### Basis of Consolidation

The consolidated financial statements of the Group comprise the financial statements of the Parent Company and the following wholly and majority-owned domestic subsidiaries:

	Country of Incorporation	Direct Percentages of Ownership			Effective Percentages of Ownership		
		December 31			December 31		
		2016	2015	2014	2016	2015	2014
Fed Land and Subsidiaries	Philippines	<b>100.00</b>	100.00	100.00	<b>100.00</b>	100.00	100.00
PCFI and Subsidiaries	-do-	<b>51.00</b>	22.68	–	<b>51.00</b>	22.68	–
Toyota and Subsidiaries	-do-	<b>51.00</b>	51.00	51.00	<b>51.00</b>	51.00	51.00
TMBC and Subsidiaries (Note 31)	-do-	<b>58.05</b>	–	–	<b>58.05</b>	–	–
GTCAD and Subsidiary*	-do-	<b>100.00</b>	–	–	<b>100.00</b>	–	–
Charter Ping An (Note 12)	-do-	–	100.00	100.00	–	100.00	100.00
Toyota Cubao, Inc. (TCL) and Subsidiary (Note 31)	-do-	–	53.80	52.01	–	53.80	52.01
Global Business Power Corp. (GBPC) and Subsidiaries (Note 12)	-do-	–	51.27	51.27	–	52.45	52.45

\*GTCAD was incorporated on June 13, 2016 and has not started commercial business operations.

### Fed Land's Subsidiaries

	Percentage of Ownership		
	2016	2015	2014
Horizon Land Property and Development Corp. (HLPDC)	<b>100.00</b>	100.00	100.00
Omni - Orient Management Corp. (Previously as Top Leader Property Management Corp.) (TLPMC)	<b>100.00</b>	100.00	100.00
Federal Land Orix Corporation (FLOC)*	<b>100.00</b>	–	–
Central Realty and Development Corp. (CRDC)	<b>75.80</b>	75.80	75.80
Federal Brent Retail, Inc. (FBRI)	<b>51.66</b>	51.66	51.66
FLI - Management and Consultancy, Inc. (FMCI)**	–	–	100.00
Baywatch Project Management Corporation (BPMC)**	–	–	100.00

\* On December 23, 2016, Fed Land acquired the 40% ownership in FLOC from Orix Risingsun Properties Incorporated (ORPI). As a result of the purchase, Fed Land gained control in FLOC and accounted for its investment as a subsidiary as of December 31, 2016.

\*\* On July 4, 2014, the BOD of Fed Land approved the merger of Fed Land and its two subsidiaries namely FMCI and BPMC, where Fed Land will be the surviving entity and the two subsidiaries will be the absorbed entities. The SEC approved the merger on March 20, 2015.

### PCFI's Subsidiaries

	Percentage of Ownership	
	2016	2015
Micara Land, Inc.	<b>100.00</b>	100.00
Firm Builders Realty Development Corporation	<b>100.00</b>	100.00
Marcan Development Corporation (MDC)*	<b>100.00</b>	100.00
Camarillo Development Corporation (CDC)**	<b>100.00</b>	–
Branchton Development Corporation (BDC)***	<b>100.00</b>	–
Williamton Financing Corporation (WFC)**** (Note 31)	<b>100.00</b>	–

\* MDC was incorporated on November 25, 2015.

\*\* On March 31, 2016 CDC was incorporated and has not started commercial business operations.

\*\*\* On June 14, 2016, BDC was incorporated and has not started commercial business operations.

\*\*\*\* On June 23, 2016, PCFI acquired 100% of WFC from Maplecrest Group, Inc. (formerly known as Profriends Group, Inc.)

### Toyota's Subsidiaries

	Percentage of Ownership		
	2016	2015	2014
Toyota Makati, Inc. (TMI)	<b>100.00</b>	100.00	100.00
Toyota Sta. Rosa Laguna, Inc. (TSRLI)*	<b>100.00</b>	100.00	–
Lexus Manila, Inc. (LMI)	<b>75.00</b>	75.00	75.00
Toyota San Fernando Pampanga, Inc. (TSFI)	<b>55.00</b>	55.00	55.00

\*TSRLI was incorporated on June 24, 2015.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### TMBC's Subsidiaries

	Percentage of Ownership
	2016
Oxfordshire Holdings, Inc. (OHI)	100.00
TMBC Insurance Agency Corporation (TIAC)*	100.00

\*TIAC was incorporated on May 4, 2016

GTCAD has 55% ownership in Toyota Subic, Inc. (TSI). TSI was incorporated on July 14, 2016 and has not started commercial business operations.

### GBPC's Subsidiaries

	Percentage of Ownership		
	2016*	2015	2014
ARB Power Venture, Inc. (APVI)	—	100.00	100.00
Toledo Holdings Corp. (THC)	—	100.00	100.00
Toledo Cebu Int'l Trading Resources Corp. (TCITRC)	—	100.00	100.00
Toledo Power Company (TPC)	—	100.00	100.00
GBH Power Resources, Inc. (GPRI)	—	100.00	100.00
Global Energy Supply Corp. (GESC)	—	100.00	100.00
Mindanao Energy Development Corporation (MEDC)	—	100.00	100.00
Global Hydro Power Corporation (GHPC)	—	100.00	100.00
Global Renewables Power Corporation (GRPC)	—	100.00	100.00
Global Luzon Energy Development Corporation (GLEDC)	—	100.00	49.00
Global Formosa Power Holdings, Inc. (GFPHI)	—	93.20	93.20
Panay Power Holdings Corp (PPHC)	—	89.30	89.30
Panay Power Corp. (PPC)	—	89.30	89.30
Panay Energy Development Corp. (PEDC)	—	89.30	89.30
Cebu Energy Development Corp. (CEDC)	—	52.19	52.19

\*On May 27, 2016, the Group sold its entire 56% investment in GBPC to Beacon Powergen Holdings, Inc. (Beacon) (Note 12).

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Consolidation of subsidiaries ceases when control is transferred out of the Parent Company.

Specifically, the Parent Company controls an investee if, and only if, the Parent Company has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure or rights to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies except for PCFI which uses fair value model in accounting for its 'Investment properties'. The carrying values of the investment properties of PCFI are adjusted to eliminate the effect of revaluation or fair value gain and to recognize the related accumulated depreciation based on the original acquisition cost to align the measurement with the Group's accounting policy. All intragroup transactions, balances, income and expenses resulting from intragroup transactions and dividends are eliminated in full on consolidation.

Non-controlling interests (NCI) represent the portion of profit or loss and net assets in a subsidiary not attributed, directly or indirectly, to the Parent Company. The interest of non-controlling shareholders may be initially measured at fair value or share of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, NCI consists of the amount attributed to such interests at initial recognition and the NCI's share of changes in equity since the date of combination.

NCI are presented separately in the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and within equity in the consolidated statement of financial position, separately from the Parent Company's equity. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the NCI, even if that results in the NCI having a deficit balance.

If the Group loses control over a subsidiary, it:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any NCI and the cumulative translation differences, recorded in equity;
- recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and
- reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

#### Business Combinations Involving Entities Under Common Control

A business combination involving entities under common control is accounted for using the uniting of interest method, except when the acquisition is deemed to have commercial substance for the Group, in which case the business combination is accounted for under the acquisition method. The combined entities accounted for by the uniting of interests method reports the results of operations for the period in which the combination occurs as though the entities had been combined as of the beginning of the period. Financial statements of the separate entities presented for prior years are also restated on a combined basis to provide comparative information. The effects of intercompany transactions on assets, liabilities, revenues, and expenses for the periods presented, and on retained earnings at the beginning of the periods presented are eliminated to the extent possible.

Under the uniting of interest method, the acquirer accounts for the combination as follows:

- the assets and liabilities of the acquiree are consolidated using the existing carrying values instead of fair values;
- intangible assets and contingent liabilities are recognized only to the extent that they were recognized by the acquiree in accordance with applicable PFRS;
- no amount is recognized as goodwill;
- any non-controlling interest is measured as a proportionate share of the book values of the related assets and liabilities; and
- comparative amounts are restated as if the combination had taken place at the beginning of the earliest comparative period presented.

The acquiree's equity are included in the opening balances of the equity as a restatement and are presented as 'Effect of uniting of interest' in the consolidated statement of changes in equity. Cash considerations transferred on acquisition of a subsidiary under common control are deducted in the 'Retained earnings' at the time of business combination.

When evaluating whether an acquisition has commercial substance, the Group considers the following factors, among others:

- the purpose of the transaction;
- the involvement of outside parties in the transaction, such as NCI or other third parties; and
- whether or not the transaction is conducted at fair value.

#### Business Combinations and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. For each business combination, the acquirer elects whether to measure the NCI in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets at the date of acquisition. Acquisition-related costs are expensed and included in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and liabilities of the acquiree for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. The Group also assesses whether assets or liabilities of the acquiree that are previously unrecognized in the books of the acquiree will require separate recognition in the consolidated financial statements of the Group at the acquisition date.

In a business combination achieved in stages, the Group remeasures its previously held equity interest in the acquiree at its acquisition-date fair value and recognizes the resulting gain or loss, if any, in the consolidated statements of income. Any recognized changes in the value of its equity interest in the acquiree previously recognized in other comprehensive income are recognized by the Group in profit or loss, as if the previously held equity interest are disposed of.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized either in the consolidated statements of income or as changes to other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed as at the acquisition date that if known, would have affected the amounts recognized as at that date. The measurement period is the period from the date of acquisition to the date the Group receives complete information about facts and circumstances that existed as at the acquisition date and is subject to a maximum of one (1) year.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred, the amount recognized for any NCI in the acquiree and the fair value of the acquirer's previously held interest, if any, over the fair value of the net assets acquired.

If after reassessment, the fair value of the net assets acquired exceeds the consideration transferred, the amount recognized for any NCI in the acquiree and the fair value of the acquirer's previously held interest, if any, the difference is recognized immediately in the consolidated statements of income as 'Gain on bargain purchase'.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. Any impairment loss is recognized immediately in the consolidated statements of income and is not subsequently reversed. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination from the acquisition date irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Goodwill is not amortized but is reviewed for impairment at least annually. Any impairment losses are recognized immediately in profit or loss and is not subsequently reversed.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

### Change in Ownership without Loss of Control

Changes in the Group's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and NCI are adjusted by the Group to reflect the changes in its relative interests in the subsidiary. Any difference between the amount by which the NCI is adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the equity holders of the Parent Company.

### Changes in Accounting Policies

The accounting policies adopted in preparation of the consolidated financial statements are consistent with those of the previous year except for the following new and amended Philippine Financial Reporting Standards (PFRS) and Philippine Accounting Standards (PAS) which were adopted as of January 1, 2016.

Except as otherwise indicated, the following new and amended standards did not have a material impact on the accounting policies, financial position or performance of the Group.

- Amendments to PFRS 10, PFRS 12 and Philippine Accounting Standard (PAS) 28, *Investment Entities: Applying the Consolidation Exception*
- Amendments to PFRS 11, *Accounting for Acquisitions of Interests in Joint Operations*
- PFRS 14, *Regulatory Deferral Accounts*
- Amendments to PAS 1, *Disclosure Initiative*
- Amendments to PAS 16 and PAS 38, *Clarification of Acceptable Methods of Depreciation and Amortization*
- Amendments to PAS 16 and PAS 41, *Agriculture: Bearer Plants*
- Amendments to PAS 27, *Equity Method in Separate Financial Statements*
- Annual Improvements to PFRSs 2012 - 2014 Cycle
  - Amendment to PFRS 5, *Changes in Methods of Disposal*
  - Amendment to PFRS 7, *Servicing Contracts*
  - Amendment to PFRS 7, *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
  - Amendment to PAS 19, *Discount Rate: Regional Market Issue*
  - Amendment to PAS 34, *Disclosure of Information 'Elsewhere in the Interim Financial Report'*

The impact of the revised standards adopted effective January 1, 2016 has been reflected in the consolidated financial statements, as applicable.

### **Significant Accounting Policies**

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and that are subject to an insignificant risk of changes in value.

#### Fair Value Measurement

The Group measures financial instruments, such as AFS investments, at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2: Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3: Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

##### *Date of recognition*

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date, which is the date when the Group commits to purchase or sell assets.

##### *Initial recognition of financial instruments*

All financial assets are initially recognized at fair value. Except for financial assets and financial liabilities at fair value through profit or loss (FVPL), the initial measurement of financial assets and financial liabilities includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS investments, and loans and receivables. The Group classifies its financial liabilities as either financial liabilities at FVPL or other financial liabilities. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market.

Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

As of December 31, 2016 and 2015, the Group has no financial assets and financial liabilities at FVPL and HTM investments. The Group's financial instruments include loans and receivables, AFS investments and other financial liabilities.

##### *Determination of fair value*

The fair value for financial instruments traded in active markets as at the reporting date is based on their quoted market prices or dealer price quotations (bid price for long positions and asking price for short positions), without any deduction for transaction costs. When current bid and asking prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, option pricing models, and other relevant valuation models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgment is required to establish fair values. The judgments include considerations of liquidity and model inputs such as volatility for longer dated derivatives and discount rates.

##### *'Day 1' difference*

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the consolidated statement of income under 'Interest income' and 'Interest expense' accounts unless it qualifies for recognition as some other type of asset or liability. In cases where transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.



### *Loans and receivables*

Loans and receivables are financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS investments or financial assets at FVPL. This accounting policy relates to the accounts in the consolidated statement of financial position 'Receivables', 'Due from related parties', 'Cash and cash equivalents' and 'Short-term investments'.

Receivables are recognized initially at fair value which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization is included in 'Interest income' in the consolidated statement of income. The losses arising from impairment of such loans and receivables are recognized in the consolidated statement of income.

### *AFS investments*

AFS investments are those which are designated as such or do not qualify to be classified as designated at FVPL, HTM investments, or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. The Group's AFS investments pertain to quoted and unquoted equity securities and other debt instruments.

After initial recognition, AFS investments are measured at fair value with gains or losses recognized as a separate component of equity until the investment is derecognized or until the investment is determined to be impaired, at which time the cumulative gain or loss previously included in equity are included in the consolidated statement of income. Dividends on AFS equity instruments are recognized in the consolidated statement of income when the entity's right to receive payment has been established. Interest earned on holding AFS debt instruments are reported in the statement of income as 'Interest income' using the effective interest method.

The fair value of investments that are traded in active markets is determined by reference to quoted market bid prices at the close of business on the reporting date. The unquoted equity instruments are carried at cost less any impairment losses because fair value cannot be measured reliably due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value.

### *Other financial liabilities*

These are financial liabilities not designated at FVPL where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder or to satisfy the obligation other than by the exchange of a fixed amount of cash. After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

This accounting policy applies primarily to the Group's 'Accounts and other payables', 'Short-term debt', 'Long-term debt', 'Liabilities on purchased properties', 'Due to related parties' and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable). The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument, as a whole, the amount separately determined as the fair value of the liability component on the date of issue.

### Impairment of Financial Assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### *Loans and receivables*

For loans and receivables carried at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the consolidated statement of income. Interest income continues to be recognized based on the original EIR of the asset.

If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective assessment for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as past due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

Loans, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost as at the reversal date.

#### *AFS investments*

For AFS investments, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In case of equity instruments classified as AFS investments, this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statement of income, is removed from the consolidated statement of changes in equity and recognized in the consolidated statement of income. Impairment losses on equity instruments are not reversed through profit or loss. Increases in fair value after impairment are recognized directly in the consolidated statement of comprehensive income.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as 'Interest income' in the statement of income. If, in the subsequent year, the fair value of the debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed through the consolidated statement of income.

#### Derecognition of Financial Assets and Liabilities

##### *Financial asset*

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- a. the rights to receive cash flows from the asset have expired;
- b. the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- c. the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risk and rewards of the asset but has transferred the control over the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

##### *Financial liability*

A financial liability is derecognized when the obligation under the liability is discharged, cancelled, or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, where the related assets and liabilities are presented at gross in the consolidated statement of financial position.

#### Inventories

##### *Real estate inventories*

Property acquired that are being developed or constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as real estate inventory. Real estate inventories consist of land and improvements, and condominium units held for sale.

Land and improvements consists of properties that is held for future real estate projects and are carried at the lower of cost or net realizable value (NRV). Cost includes the acquisition cost of the land and those costs incurred for development and improvement of the properties. Upon commencement of real estate project, the subject land is transferred to 'Condominium units held for sale'.

NRV is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs of sale.

Costs of condominium units held for sale includes the carrying amount of the land transferred from 'Land and improvements' at the commencement of its real estate projects and those costs incurred for construction, development and improvement of the properties, including capitalized borrowing costs.

Costs of residential units include land cost, land improvement costs, borrowing costs, amounts paid to contractors for construction and development, planning and design cost, cost of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

### *Gasoline retail, petroleum products and chemicals*

Cost is determined using first-in, first-out method. The costs of oil, petroleum products and chemicals include cost incurred for acquisition and freight charges.

### *Power inventories*

Inventories, at GBPC Group, which consist of coal, industrial fuel, lubricating oil, spare parts and supplies are stated at the lower of cost and NRV. Cost is determined using the weighted average method while the NRV is the current replacement cost. In determining the NRV, the Group considers any adjustment necessary for obsolescence.

### *Automotive inventories*

These are inventories of the Toyota Group which are valued at the lower of cost or NRV. NRV is the estimated selling price in the ordinary course of business, less the estimated costs of completion, marketing and distribution.

Costs incurred in bringing each product to its present location and condition are accounted for as follows:

Raw materials and spare parts	– Purchase cost on a weighted average cost
Finished goods and work-in-process	– Cost of direct material and labor and proportion of fixed and overhead manufacturing costs allocated based on normal operating capacity
Raw materials and spare parts in-transit	– Cost is determined using the specific identification method

### Investments in Associates and Joint Venture

Investments in associates and joint venture are accounted for under the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a jointly-controlled entity of the Group. A joint venture (JV) is a contractual agreement whereby two or more parties undertake an economic activity that is subject to joint control.

An investment is accounted for using the equity method from the day it becomes an associate or a joint venture. On acquisition of investment, the excess of the cost of investment over the investor's share in the net fair value of the investee's identifiable assets, liabilities and contingent liabilities is accounted for as goodwill and included in the carrying amount of the investment and is neither amortized nor individually tested for impairment. Any excess of the investor's share of the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment, and is included as income in the determination of the share in the earnings of the investee.

Under the equity method, the investments in and advances to associates and joint venture are carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in the net assets of the investees, less any impairment in value.

The consolidated statement of comprehensive income reflects the Group's share in the results of operations of the investee companies and the Group's share on movements in the investee's OCI are recognized directly in OCI in the consolidated financial statements. The Group's share on total comprehensive income of an associate is shown in the consolidated statement of income and consolidated statement of comprehensive income. The aggregate of the Group's equity in net income of associates and joint venture is shown on the face of the consolidated statement of income as part of operating profit and represents profit or loss after tax and NCI in the subsidiaries of the associate and joint venture.

Profits and losses resulting from transactions between the Group and the investee companies are eliminated to the extent of the interest in the investee companies, and for unrealized losses, to the extent that there is no evidence of impairment of the assets transferred. Dividends received from investee companies are treated as a reduction of the accumulated earnings included under 'Investments in associates and joint venture' account in the consolidated statement of financial position.

The Group discontinues applying the equity method when its investments in investee companies are reduced to zero. Accordingly, additional losses are not recognized unless the Group has guaranteed certain obligations of the associates or joint venture. When the investees subsequently report net income, the Group will resume applying the equity method but only after its equity in the net income equals the equity in net losses of associates and joint venture not recognized during the period the equity method was suspended.

Upon loss of significant influence over the associates or joint control over the joint venture, the Group measures and recognizes any retained investments at its fair value. Any difference between the carrying amount of the associate or JV upon loss of significant influence or joint control upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal in retained investments and proceeds from disposal is recognized in profit or loss.

#### Land held for Future Development

Land held for future development consists of properties for future developments and are carried at the lower of cost or NRV. NRV is the estimated selling price in the ordinary course of business, less cost to complete and costs of sale. Costs include cost incurred for development and improvements of the properties. Upon start of development, the related cost of the land is transferred to real estate inventories.

#### Investment Properties

Investment properties consist of properties that are held to earn rentals and that are not occupied by the companies in the Group. Investment properties, except for land, are carried at cost less accumulated depreciation and amortization and any impairment in residual value. Land is carried at cost less any impairment in value.

Depreciation and amortization of investment properties are computed using the straight-line method over the estimated useful lives (EUL) of the properties which is 25 years.

Investment properties are derecognized when either they have been disposed of, or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when and only when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Construction-in-progress (CIP) is stated at cost. This includes cost of construction and other direct costs. Borrowing costs that are directly attributable to the construction of investment properties are capitalized during the construction period. CIP is not depreciated until such time as the relevant assets are in the location and condition necessary for it to be capable of operating in the manner intended by management.

#### Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value. The initial cost of property and equipment comprises its purchase price, including import duties, taxes and any directly attributable costs of bringing the property and equipment to its working condition and location for its intended use, including capitalized borrowing costs.

Construction-in-progress (CIP) is stated at cost. This includes cost of construction and other direct costs. CIP is not depreciated until such time that the relevant assets are completed and put into operational use.

Power plant construction in progress represents power plant complex under construction and is stated at cost. Cost of power plant construction in progress includes purchase price of the components, capitalized borrowing cost, cost of testing and other directly attributable cost of bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. CIP is not depreciated until such time that the relevant assets are ready for use.

Major repairs are capitalized as part of property and equipment only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the items can be measured reliably. All other repairs and maintenance are charged against operations as incurred.

Depreciation and amortization of property and equipment commences once the property and equipment are available for use and are calculated on the straight-line basis over the following EUL of the property and equipment as follows:

	Years
Transportation equipment	5
Furniture, fixtures and equipment	5
Leasehold improvements	2 to 10 or lease term (whichever is shorter)
Machinery, tools and equipment	3 to 5
Building	20 to 40
Boilers and powerhouse	9 to 25
Turbine generators and desox system	9 to 25
Buildings and land improvements	9 to 25
Electrical distribution system	7 to 25
Other property and equipment	3 to 5



The assets' residual values, EUL and depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Transfers are made from property and equipment, when there is a change in use, evidenced by ending of owner-occupation, and with a view of sale.

Impairment or losses of items of property, plant and equipment, related claims for or payments of compensation from third parties and any subsequent purchase or construction of replacement assets are separate economic events and are accounted for separately.

When property and equipment are retired or otherwise disposed of, the cost of the related accumulated depreciation and amortization and provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of the acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the consolidated statement of income in the year in which the expenditure is incurred.

The useful lives of intangible assets with finite life are assessed at the individual asset level. Intangible assets with finite life are amortized over their useful life. Periods and method of amortization for intangible assets with finite useful lives are reviewed annually or earlier when an indicator of impairment exists. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the intangible asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangibles are not amortized. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

The Group's intangible assets consist of power purchase agreements, customer relationship, software costs and franchise. A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the intangible asset and is recognized in the consolidated statement of income when the intangible asset is derecognized.

### *Power Purchase Agreements (PPA)*

PPA pertain to the electricity power purchase agreements (EPPAs) which give GBPC the right to charge certain electric cooperatives for the electricity to be generated and delivered by GBPC. This is recognized initially at fair value which consists of the cost of the power generation and the fair value of future fee payments. Following initial recognition, the intangible asset is carried at cost less accumulated amortization and any accumulated impairment losses.

The PPA is amortized using the straight-line method over the estimated economic useful life which is the life of the EPPAs, and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The estimated economic useful life ranges from 4 to 25 years. The amortization period and the amortization method are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense is recognized in the consolidated statement of income in the expense category consistent with the function of the intangible asset.

### *Customer Relationship*

Customer relationship pertains to Toyota's contractual arrangements with its top dealer customers, which adds value to the operations of Toyota and enhances the latter's earnings potential. This is recognized initially at fair value and is assessed to have an indefinite useful life. Following initial recognition, the intangible asset is not amortized but assessed annually for impairment.

### *Franchise*

Franchise fee is amortized over the franchise period which ranges from 3 to 5 years. Accumulated depreciation and amortization and provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

### *Software Costs*

Costs related to software purchased by the Group for use in the operations are amortized on a straight-line basis over a period of 3 to 5 years.

Costs that are directly associated with identifiable and unique software controlled by the Group and will generate economic benefits exceeding costs beyond one year, are recognized as intangible assets to be measured at cost less accumulated amortization and provision for impairment losses, if any. Expenditures which enhance or extend the performance of computer software programs beyond their original specifications are recognized as capital improvements and added to the original cost of the software.

#### Goodwill

Goodwill acquired in a business combination from the acquisition date is allocated to each of the Group's cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than a segment based on the Group's operating segments as determined in accordance with PFRS 8, *Operating Segments*.

Following initial recognition, goodwill is measured at cost, less any accumulated impairment loss. Goodwill is reviewed for impairment annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired (see Impairment of Non-financial Assets).

Where goodwill forms part of a cash-generating unit and part of the operations within that unit is disposed of, the goodwill associated with the operations disposed of is included in the carrying amount of the operations when determining the gain or loss on disposal of the operations. Goodwill disposed of in this circumstance is measured based on the relative values of the operations disposed of and the portion of the cash-generating unit retained.

Goodwill is presented together with the intangible assets in the consolidated statement of financial position.

#### Deposits

Deposits are stated at cost. Cost is the fair value of the asset given up at the date of transfer to the affiliates. This account is treated as a real option money to purchase and develop a property that is held by a related party or an equity instrument to be issued upon exercise of option. The deposit granted to affiliates charges an interest and other related expenses in lieu of the time value in use of option money granted to the affiliates (Note 23).

#### Impairment of Non-financial Assets

The Group assesses at each financial reporting date whether there is an indication that their nonfinancial assets (e.g., investments in associates and joint venture, investment properties, property and equipment, goodwill and intangible assets), may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each financial reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. The recoverable amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase. After such reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

This accounting policy applies primarily to the Group's property and equipment and investment properties. Additional considerations for other non-financial assets are discussed below.

#### *Investments in associates and joint venture*

After application of the equity method, the Group determines whether it is necessary to recognize goodwill or any additional impairment loss with respect to the Group's net investment in its associates and joint venture. The Group determines at each financial reporting date whether there is any objective evidence that the investments in associates and joint venture are impaired.

If this is the case, the Group calculates the amount of impairment as being the difference between the fair value of the associate and joint venture and the carrying cost and recognizes the amount in the consolidated statement of income.

#### *Intangible assets*

Except for customer relationship, where an indication of impairment exists, the carrying amount of intangible assets with finite useful lives is assessed and written down immediately to its recoverable amount. Customer relationship is reviewed for impairment annually, similar with goodwill, or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

### *Goodwill*

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated, an impairment loss is recognized immediately in the consolidated statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill at reporting date.

### Value-Added Tax (VAT)

Revenue, expenses and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case, the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of VAT recoverable from the tax authority is included under 'Prepayments and other current assets' in the consolidated statement of financial position.

### Assets Held for Sale and Non-current assets held for distribution to equity holders of the parent and disposal group

The Group classifies assets as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Assets classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

The Group classifies a disposal group as held for sale if their carrying amounts will be recovered principally through a sale transaction. Such disposal groups are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the sale, excluding the finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the sale expected within one year from the date of the classification.

Assets held for sale are included under 'Prepayments and other current assets' in the consolidated statements of financial position.

Assets and liabilities of disposal group classified as held-for-sale are presented separately in the consolidated statements of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- represents a separate major line of business or geographical area of operations
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations, or
- is a subsidiary acquired exclusively with a view to resale

The disposal group is excluded from the results of continuing operations and is presented as a single amount as 'Net income (loss) from disposal group' in the consolidated statement of income.

Additional disclosures are provided in Note 12. All other notes to the consolidated financial statements include amounts of disposal group, unless otherwise mentioned.

### Customers' Deposits

The Group requires buyers of condominium units to pay a minimum percentage of the total selling price. The minimum percentage is on the basis of the level of buyer's commitment to pay and is part of the revenue recognition criteria. When the revenue recognition criteria are met, sales are then recognized and these deposits and downpayments will be applied against the related installment contracts receivable. In the event that the customer decides to terminate the purchase prior to recognition of sale, an amount equivalent to the cash surrender value of the deposit will be refunded to the buyer.

Customer's deposits consist of payment from buyers which have not reached the minimum required percentage and amounts that have not been applied against the related installment contract receivables.

### Equity

The Group records common stock and preferred stock at par value and additional paid-in capital in excess of the total contributions received over the aggregate par values of the equity share. Incremental costs incurred directly attributable to the issuance of new shares are deducted from proceeds.

#### *Capital stock*

The Parent Company has issued common stock and preferred stock that are classified as equity. Incremental costs directly attributable to the issue of new common stock are shown in equity as a deduction, net of tax, from the proceeds. All other equity issuance costs are recognized as expense as incurred.

Where the Parent Company purchases its own common stock (treasury shares), the consideration paid, including any directly attributable incremental costs (net of applicable taxes) is deducted from equity attributable to the Parent Company's equity holders until the shares are cancelled or reissued.

Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects, and is included in equity attributable to the Parent Company's equity holders.

#### *Additional paid-in capital*

Amount of contribution in excess of par value is accounted for as an additional paid-in capital. Additional paid-in capital also arises from additional capital contribution from the shareholders.

#### *Deposits for future stock subscriptions*

Deposits for future stock subscriptions are recorded based on the amounts received from stockholders and amounts of advances to be converted to equity.

#### *Retained earnings*

The amount included in retained earnings includes profit or loss attributable to the Group's equity holders and reduced by dividend on common stock. Dividends on capital stock are recognized as a liability and deducted from equity when they are declared. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date.

Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

#### Acquisition of Non-controlling Interest in a Subsidiary

Acquisition of non-controlling interest is accounted for as an equity transaction, whereby the difference between the fair value of consideration given and the share in the net book value of the net assets acquired is recognized in equity. When the consideration is less than the net assets acquired, the difference is recognized as a gain in the consolidated statement of income. In an acquisition without consideration involved, the difference between the share of the non-controlling interests in the net assets at book value before and after the acquisition is treated as transaction between equity owners.

#### Revenue and Cost Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent.

The Group has concluded that it is acting as principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

#### *Automotive operations*

Revenue from automotive operations arises from sale of manufactured vehicles and trading of completely built-up vehicles and local and imported parts. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer (including certain "bill and hold" sales, wherein in the buyer takes title and accepts billing), usually on dispatch of goods.

#### *Net fees*

Net fees consist of energy fees for the energy and services supplied by the operating companies as provided for in their respective PPA or EPPA with respective customers. Energy fee is recognized based on actual delivery of energy generated and made available to customers multiplied by the applicable tariff rate, net of adjustments, as agreed upon between the parties. In case the actual energy delivered by PPC and GPRI to customers is less than the minimum energy off-take, PPC and GPRI shall reimburse their customers for the difference between the actual cost for sourcing the shortfall from another source and tariff rate, multiplied by the actual shortfall. On the other hand, if the customers fail to accept the minimum supply, the customers shall be subject to penalty equivalent to the cost of power unused or not accepted on an annual basis. For TPC, energy fee is recognized based on actual delivery of energy generated and made available to its customers, multiplied by the applicable tariff rate, net of adjustments, as agreed upon between TPC and its customers.

#### *Real estate sales*

Real estate revenue and cost from completed projects is accounted for using the full accrual method. The percentage of completion method is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work. When the sale of real estate does not meet the requirements for revenue recognition, the sale is accounted under the deposit method. Under this method, revenue is not recognized and the receivable from the buyer is not recorded. The real estate inventories continue to be reported in the consolidated statement of financial position as 'Inventories' and the related liability as deposit under 'Customers' deposits'.



In accordance with Philippine Interpretations Committee (PIC) Q&A No. 2006-01, the percentage of completion method is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the costs incurred or to be incurred can be measured reliably. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.

When the sale of real estate does not meet the requirements for revenue recognition, the sale is accounted under the deposit method until all the conditions are met. Under this method, revenue is not recognized, the receivable from the buyer is not recorded and the cash received from buyers are presented under the 'Customers' deposits' account in the liabilities section of the consolidated statement of financial position. The related real estate inventories continue to be reported in the consolidated statement of financial position as 'Inventories'.

Cost of condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.

The cost of inventory recognized in the consolidated statement of income upon sale is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the POC used for revenue recognition purposes.

### *Interest income*

Interest is recognized as it accrues using the effective interest method.

### *Rent income*

Rent income under noncancellable leases is recognized in the consolidated statement of income on a straight-line basis over the lease term and the terms of the lease, respectively, or based on a certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contract.

### *Sale of goods*

Sale of goods is recognized from retail customers at the point of sale in the stores. This is measured at the fair value of the consideration received, excluding (or 'net of,' or 'reduced for') discounts, returns, rebates and sales taxes.

### *Rendering of services*

Service fees from installation of parts and repairs and maintenance of vehicles are recognized as revenue when the related services have been rendered.

### *Commission income*

Commission income is recognized by reference to the percentage of collection of the agreed sales price or depending on the term of the sale as provided under the marketing agreement.

### *Management fees*

Management fees from administrative, property management and other fees are recognized when services are rendered.

### *Dividend income*

Dividend income is recognized when the Group's right to receive the payment is established.

### *Other income*

Other customer related fees such as penalties and surcharges are recognized as they accrue, taking into account the provisions of the related contract. Other income also includes sale of scrap and sludge oil which is recognized when there is delivery of goods to the buyer, and recovery from insurance which is recognized when the right to receive payment is established.

### Expense Recognition

#### *Cost of goods and services sold*

Cost of goods sold for vehicles and spare parts includes the purchase price of the products sold, as well as costs that are directly attributable in bringing the merchandise to its intended condition and location. These costs include the costs of storing and transporting the products. Vendor returns and allowances are generally deducted from cost of goods and services sold.

Other cost of goods sold includes Fed Land's gasoline and food products, and are recognized when goods are delivered which is usually at the point of sale in stores. Cost of services are recognized when services are rendered.

#### *Cost of goods manufactured and sold*

Cost of goods manufactured and sold includes the purchase price of the products manufactured, as well as costs that are directly attributable in bringing the merchandise to its intended condition and location.

#### *Commissions*

Commissions paid to sales or marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Accordingly, when the percentage of completion method is used, commissions are likewise charged to expense in the period the related revenue is recognized. These are recorded as 'Prepaid expenses' under 'Prepayments and other current assets' account.

#### *General and administrative expenses*

General and administrative expenses constitute costs of administering the business and are expensed as incurred.

#### *Power plant operation and maintenance expenses*

Power plant operations mainly represent depreciation of power plants, costs of coal and start-up fuel. Repairs and maintenance mainly represent cost of materials and supplies consumed and the cost of restoration and maintenance of the power plants. Purchased power represents power purchased from National Power Corporation (NPC).

#### *Cost of real estate sales*

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's project and construction department.

The cost of inventory recognized in the consolidated statement of income upon sale is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the POC used for revenue recognition purposes.

#### *Benefits and claims*

Benefits and claims consists of benefits and claims paid to policyholders, which includes changes in the valuation of Insurance contract liabilities, except for changes in the provision for unearned premiums which are recorded in insurance revenue. It further includes internal and external claims handling costs that are directly related to the processing and settlement of claims. Amounts receivable in respect of salvage and subrogation are also considered. General insurance claims are recorded on the basis of notifications received.

Net insurance benefits and claims represent gross insurance contract benefits and claims and gross change in insurance contract liabilities less reinsurer's share.

#### *Pension Costs*

The Parent Company and its subsidiaries have funded, noncontributory defined benefit retirement plans, administered by trustees, covering their permanent employees.

Pension cost is actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. Actuarial valuations are conducted with sufficient regularity, with option to accelerate when significant changes to underlying assumptions occur.

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- a. service cost;
- b. net interest on the net defined benefit liability or asset; and
- c. remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the consolidated statements of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries. Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on Philippine government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statements of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate

that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when only when reimbursement is virtually certain.

### *Employee leave entitlement*

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve (12) months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

### Income Tax

#### *Current tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the financial reporting dates.

#### *Deferred tax*

Deferred tax is provided using the balance sheet liability method on all temporary differences, with certain exceptions, at the financial reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences. Deferred tax asset is recognized for all deductible temporary differences, carryforward benefit of unused tax credits from excess minimum corporate income tax (MCIT) and net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefit of unused tax credits from MCIT and NOLCO can be utilized. Deferred income tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

The carrying amount of deferred tax asset is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax asset and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rate and tax laws that have been enacted or substantively enacted at the reporting date.

### Foreign Currency Transactions

The Group's consolidated financial statements are presented in Philippine pesos, which is also the Parent Company's functional currency. Each entity within the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

### *Transactions and balances*

Transactions denominated in foreign currency are recorded using the exchange rate prevailing at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rates prevailing at reporting date. Exchange gains or losses resulting from rate fluctuations upon actual settlement and from restatement at reporting date are credited to or charged against current operations.

### Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on the Group's business segments is presented in Note 35.

### Borrowing Costs

Borrowing costs are generally expensed as incurred. Interest and other financing costs incurred during the construction period on borrowings used to finance property development are capitalized as part of development costs. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalization of borrowing costs ceases when substantially all the activities necessary to prepare the asset for its intended use or sale are complete. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recorded. Capitalized borrowing cost is based on applicable weighted average borrowing rate.

### Provisions

Provisions are recognized when the Group has: (a) a present obligation (legal or constructive) as a result of a past event; (b) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the

passage of time is recognized as interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the receipt of the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of comprehensive income, net of any reimbursement.

#### *Decommissioning liability*

The decommissioning liability arose from the Group's obligation, under the Environmental Compliance Certificates of certain subsidiaries of GBPC, to decommission or dismantle their power plant complex at the end of its useful lives. A corresponding asset is recognized as part of property, plant and equipment. Decommissioning costs are provided at the present value of expected costs to settle the obligation using estimated cash flows. The cash flows are discounted at a current pre-tax rate that reflects the risks specific to the decommissioning liability. The unwinding of the discount is expensed as incurred and recognized in the consolidated statement of comprehensive income as an 'Accretion of decommissioning liability' under the 'Interest expense' account. The estimated future costs of decommissioning are reviewed annually and adjusted prospectively. Changes in the estimated future costs or in the discount rate applied are added or deducted from the cost of the power plant complex. The amount deducted from the cost of the power plant complex, shall not exceed its carrying amount.

If the decrease in the liability exceeds the carrying amount of the power plant complex, the excess shall be recognized immediately in the consolidated statement of profit or loss.

#### *Provision for product warranties*

Provision for product warranties are recognized when sale of the related products are consummated. The best estimate of the provision is recorded based on three (3) year warranty coverage provided by the Group as part of the sold product. Reversals are made against provision for the expired portion.

#### Leases

Leases where the lessor retains substantially all the risks and benefits of the ownership of the asset are classified as operating leases. Fixed lease payments are recognized on a straight-line basis over the lease term. Variable rent is recognized as an income based on the terms of the lease contract.

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specific asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and the date of renewal or extension period for scenario (b).

#### *Operating leases*

Operating leases represent those leases which substantially all the risks and rewards of ownership of the leased assets remain with the lessors. Lease payments under an operating lease are recognized in the consolidated statement of income on a straight-line basis over the lease term.

#### Earnings Per Share

Basic earnings per share is calculated by dividing the net income for the year attributable to the owners of the Parent Company by the weighted average number of common shares outstanding during the year, after considering the retroactive effect of stock dividend declaration, if any.

Diluted earnings per share attributable to owners of the Parent Company is calculated in the same manner assuming that, the weighted average number of common shares outstanding is adjusted for potential common shares from the assumed exercise of dilutive instruments.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

#### Events after Financial Reporting Date

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.



### Standards Issued But Not Yet Effective

The Group will adopt the following standards and interpretations when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements.

#### Effective beginning on or after January 1, 2017

- *Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)*  
The amendments clarify that the disclosure requirements in PFRS 12, other than those relating to summarized financial information, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.
- *Amendments to PAS 7, Statement of Cash Flows, Disclosure Initiative*  
The amendments to PAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendments, entities are not required to provide comparative information for preceding periods. Early application of the amendments is permitted.

Application of amendments will result in additional disclosures in the 2017 financial statements of the Group.

- *Amendments to PAS 12, Income Taxes, Recognition of Deferred Tax Assets for Unrealized Losses*  
The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognized in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. Early application of the amendments is permitted.

The Group is assessing the impact of adopting the amendments.

#### Effective beginning on or after January 1, 2018

- *Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions*  
The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and if other criteria are met. Early application of the amendments is permitted.

The amendments are not applicable to the Group since it does not have share-based payment transactions.

- *Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4*  
The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the forthcoming insurance contracts standard. They allow entities to choose between the overlay approach and the deferral approach to deal with the transitional challenges. The overlay approach gives all entities that issue insurance contracts the option to recognize in other comprehensive income, rather than profit or loss, the volatility that could arise when PFRS 9 is applied before the new insurance contracts standard is issued. On the other hand, the deferral approach gives entities whose activities are predominantly connected with insurance an optional temporary exemption from applying PFRS 9 until the earlier of application of the forthcoming insurance contracts standard or January 1, 2021.

The overlay approach and the deferral approach will only be available to an entity if it has not previously applied PFRS 9.

The Group is assessing the impact of adopting the amendments.

- *PFRS 15, Revenue from Contracts with Customers*  
PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group does not anticipate early adopting PFRS 15 and is currently assessing its impact.

- **PFRS 9, *Financial Instruments***  
PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's credit losses. The Group does not anticipate early adopting PFRS 9 and is currently assessing its impact.

- **Amendments to PAS 28, *Measuring an Associate or Joint Venture at Fair Value* (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)**  
The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.
- **Amendments to PAS 40, *Investment Property, Transfers of Investment Property***  
The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.
- **Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration***  
The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine a date of the transactions for each payment or receipt of advance consideration. The interpretation may be applied on a fully retrospective basis. Entities may apply the interpretation prospectively to all assets, expenses and income in its scope that are initially recognized on or after the beginning of the reporting period in which the entity first applies the interpretation or the beginning of a prior reporting period presented as comparative information in the financial statements of the reporting period in which the entity first applies the interpretation.

*Effective beginning on or after January 1, 2019*

- **PFRS 16, *Leases***  
Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

## *Deferred effectivity*

- Amendments to PFRS 10 and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*  
The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council postponed the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

## 3. MANAGEMENT'S JUDGMENTS AND USE OF ESTIMATES

The preparation of the consolidated financial statements in compliance with PFRS requires the Group's management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of reporting date. Actual results could differ from such estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under circumstances.

### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### *Assessment of control over investees*

The determination on whether the Group has control over an investee requires significant judgment. For this, the Group considers the following factors: (a) power over the investee, (b) exposure, or rights, to variable returns from its involvement with the investee; and (c) the ability to use its power over the investee to affect the amount of the investor's returns. In assessing whether the Group has power over the investee, the Group assesses whether it has existing rights that give it the current ability to direct the relevant activities of the investee.

#### *Joint arrangements*

The Group has investments in joint arrangements. The Group has joint control over these arrangements as under the contractual arrangements, unanimous consent is required from all the parties to the agreements for all relevant activities.

#### *Determination of significant influence over another entity*

The determination of significant influence over another entity, other than the rebuttable presumption of ownership over twenty percent (20.0%), requires significant judgment. In making judgment, the Group evaluates existence of the following:

- representation on the board of directors or equivalent governing body of the investee;
- participation in policy-making processes, including participation in decisions about dividends or other distributions;
- material transactions between the entity and its investee;
- interchange of managerial personnel; or
- provision of essential technical information.

As at December 31, 2016, the Group determined that it exercises significant influence over MPIC in which it holds a 15.55% ownership interest. Although the Group holds less than 20.0% of the ownership interest and voting rights in MPIC, the Group considers that it exercises significant influence through both its significant shareholding and its representation in MPIC's Board of Directors.

#### *Revenue and cost recognition*

Selecting an appropriate revenue recognition method for a particular real estate sale transaction requires certain judgments based on, among others:

- buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment; and
- stage of completion of the project.

#### *Collectibility of the sales price*

In determining whether the sales prices are collectible, the Group considers that initial and continuing investments by the buyer of about 10.00% would demonstrate the buyer's commitment to pay.

#### *Operating lease commitments – the Group as lessee*

The Group has entered into a lease contract with its related parties with respect to the parcels of land where its retail malls are located. The Group has determined that all significant risks and rewards of ownership of the leased property remains with the lessor since the leased property, together with the buildings thereon, and all permanent fixtures, will be returned to the lessor upon termination of the lease.

#### *Operating lease commitments – the Group as lessor*

The Group entered into commercial property leases on its retail mall, investment properties and certain units of its real estate projects to different parties for a specific amount depending on the lease contracts. The Group has determined that based on the evaluation of the terms and conditions of the arrangements (i.e., the lease does not transfer the ownership of the asset to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable, and the lease term is not for the major part of the asset's economic life), that it retains all significant risks and rewards of ownership of these properties and so accounts for the contracts as operating leases.

#### *Financial assets not quoted in an active market*

The Group classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination on whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### *Distinction between real estate inventories and investment properties*

The Group determines whether a property will be classified as real estate inventories or investment properties. In making this judgment, the Group considers whether the property is held for sale in the ordinary course of business (real estate inventories) or which are held primarily to earn rental and capital appreciation and are not occupied substantially for use by, or in the operations of the Group (investment properties).

#### *Distinction between investment properties and owner-occupied properties*

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately as of financial reporting date, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

#### *Contingencies*

The Group is currently involved in a few legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe that these proceedings will have a material effect on the Group's financial position. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings.

#### *Allocation of costs and expenses*

Costs and expenses are classified as exclusive and common. Exclusive costs such as raw materials and direct labor are charged directly to the product line. Common costs and expenses are allocated using sales value.

#### *Assets and liabilities of disposal group classified as held-for-sale*

On November 5, 2015, the Parent Company signed an agreement to sell 100% of Charter Ping An Insurance Company (CPAIC) to AXA Philippines for ₱2.30 billion, subject to closing conditions.

Management assessed that said transaction met the criteria for recognition of disposal group classified as held-for-sale for the following reasons:

- the Parent Company will recover the carrying amount of the investment in CPAIC through a sale transaction rather than through continuing use;
- CPAIC shares are available for immediate sale and can be sold in its current condition, subject to terms that are usual and customary;
- a pre-completion committee was organized to facilitate completion of the sale transaction; and;

For more details on the assets and liabilities of disposal group classified as held-for-sale, refer to Note 12.



## Management's Use of Estimates

The key assumptions concerning the future and other key sources of estimation and uncertainty at the financial reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

## Revenue recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenues and costs. The Group's revenue from real estate sales recognized based on the percentage of completion are measured principally on the basis of the estimated completion of a physical proportion of the contract work, and by reference to the actual costs incurred to date over the estimated total costs of the project. The estimation of the total cost of the real estate project requires technical inputs from project development engineers.

The carrying amount of installment contracts receivables amounted to P19.29 billion and P22.57 billion as of December 31, 2016 and 2015, respectively (Note 5). The Group recognized real estate sales in 2016, 2015 and 2014 amounting to P12.44 billion, P9.0 billion and P5.84 billion, respectively.

## Estimating allowance for impairment losses

The Group reviews its loans and receivables at each reporting date to assess whether an allowance for impairment should be recorded in the consolidated statement of financial position and any changes thereto in profit or loss. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required such as the financial condition of the counterparty and net selling prices of collateral. Such estimates are based on assumptions about a number of factors. Actual results may also differ, resulting in future changes to the allowance.

The Group maintains allowance for impairment losses based on the result of the individual and collective assessment under PAS 39. Under the individual assessment, the Group is required to obtain the present value of estimated cash flows using the receivable's original EIR. Impairment loss is determined as the difference between the receivable's carrying balance and the computed present value. The collective assessment would require the Group to classify its receivables based on the credit risk characteristics (industry, customer type, customer location, past-due status and term) of the customers. Impairment loss is then determined based on historical loss experience of the receivables grouped per credit risk profile. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for the individual and collective assessments are based on management's judgment and estimate. Therefore, the amount and timing of recorded expense for any period would differ depending on the judgments and estimates made for the year.

As of December 31, 2016 and 2015, the carrying values of these receivables and due from related parties are disclosed in Notes 5 and 27, respectively:

	2016	2015
Receivables (Note 5)	<b>P29,939</b>	P33,738
Due from related parties (Note 27)	<b>80</b>	370

## Evaluating net realizable value of inventories

Inventories are valued at the lower of cost and net realizable value. The Group reviews its inventory to assess NRV at least annually. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

## Real estate inventories

The Group adjusts the cost of its real estate inventories to net realizable value based on its assessment of the recoverability of the inventories. In determining the recoverability of the inventories, management considers whether those inventories are damaged or if their selling prices have declined. Likewise, management also considers whether the estimated costs of completion or the estimated costs to be incurred to make the sale have increased. The amount and timing of recorded expense for any period would differ if different judgments were made or different estimates were utilized.

## Gasoline retail, petroleum products and chemicals

The Group provides allowance for inventory losses whenever utility of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in price levels or other causes (i.e., pre-termination of contracts). The allowance account is reviewed regularly to reflect the appropriate valuation in the financial records.

The carrying value of the Group's inventories is disclosed in Note 6.

## Estimating the useful life of customer relationship

The Group determines the EUL of its intangibles assets based on the period over which the assets are expected to be available for use. The Group reviews annually the EUL of property and equipment, investment properties and intangible assets based on factors that include asset utilization, internal technical evaluation, and anticipated use of the assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned. A reduction in the EUL intangible assets would increase the recorded amortization expense.

Customer relationship pertains to Toyota's contractual arrangements with its top dealer customers which lay out the principal terms upon which its dealers agree to do business. Management assessed the useful life of the customer relationship to be indefinite since management is of the view that there is no foreseeable limit to the period over which the customer relationship is expected to generate net cash inflows to Toyota.

The said assessment is based on the track record of stability for the auto industry and the Toyota brand. Added to this is the commitment of management to continue to invest for the long term, to extend the period over which the intangible asset is expected to continue to provide economic benefits.

The carrying value of the customer relationship is disclosed in Note 13.

As of December 31, 2016 and 2015, the carrying values of investment property, property and equipment, intangible assets from power purchase agreements, customer relationship, software costs and franchise are as follow:

	2016	2015
Investment properties (Note 9)	<b>P14,314</b>	P10,797
Property and equipment (Note 11)	<b>9,367</b>	51,972
Power purchase agreements - net (Note 13)	–	7,260
Customer relationship (Note 13)	<b>3,883</b>	3,883
Software costs - net (Note 13)	<b>238</b>	115
Franchise - net (Note 13)	<b>2</b>	2

#### *Evaluating asset impairment*

The Group reviews investment properties, investments in and advances to associates and joint venture, input VAT, creditable withholding tax, property and equipment, power purchase agreements, software costs, franchise and other noncurrent assets for impairment. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value, obsolescence or physical damage of an asset, plans in the real estate projects, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends.

As described in the accounting policy, the Group estimates the recoverable amount as the higher of the fair value less cost to sell and value in use. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make estimates and assumptions that may affect investments in and advances to associates and joint venture, property and equipment, software cost and franchise. The following table sets forth the carrying values of investment properties, investments in associates and joint venture, input VAT, creditable withholding tax, property and equipment, power purchase agreements, customer relationship software costs, franchise and other noncurrent assets as of December 31, 2016 and 2015:

	2016	2015
Investment properties (Note 9)	<b>P14,314</b>	P10,797
Investments in associates and joint venture (Note 8)	<b>94,828</b>	60,265
Input VAT (Note 7)	<b>1,603</b>	3,299
Creditable withholding taxes (Note 7)	<b>569</b>	398
Property and equipment (Note 11)	<b>9,367</b>	51,972
Power purchase agreements - net (Note 13)	–	7,260
Customer relationship (Note 13)	<b>3,883</b>	3,883
Software - net (Note 13)	<b>238</b>	115
Franchise - net (Note 13)	<b>2</b>	2
Other noncurrent assets (Note 14)	<b>781</b>	P878

#### *Estimating impairment of AFS investments*

The Group treats AFS investments as impaired when there has been significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or when is 'prolonged' requires judgment. The Group treats 'significant' generally as 20.00% or more of the cost of AFS and 'prolonged' if greater than six months. In addition, the Group evaluates other factors, including normal and/or unusual volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities. The Group also considers the ability of the investee company to provide dividends.

As of December 31, 2016 and 2015, the carrying values of AFS investments are as follow:

	2016	2015
AFS - current (Note 10)	<b>P1,284</b>	P–
AFS - noncurrent (Note 10)	<b>1,443</b>	3,195

The change in fair value of AFS investments is recorded in the consolidated statements of comprehensive income. Net unrealized gain on AFS investments amounted to P186.22 million and P823.41 million as of December 31, 2016 and 2015, respectively (Note 10).

### *Impairment of goodwill and intangible assets with indefinite useful life*

The Group conducts an annual review for any impairment in the value of goodwill and intangible assets with indefinite useful life (i.e., customer relationship). Goodwill is written down for impairment when the net present value of the forecasted future cash flows from the business is insufficient to support its carrying value. The Group estimates key inputs such as revenue growth, discount rates for long term growth rate and inflation rate. The Group uses the weighted average cost of capital in discounting the expected cash flows from specific CGUs.

Refer to Note 13 for the details regarding the carrying values of the Group's goodwill and intangible assets as well as details regarding the impairment review and assessment.

### *Recognition of deferred tax assets*

The Group reviews the carrying amounts of deferred taxes at each reporting date and reduces deferred tax asset to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. However, there is no assurance that the Group will generate sufficient taxable profit to allow all or part of deferred income tax assets to be utilized. The Group looks at its projected performance in assessing the sufficiency of future taxable income.

The recognized and unrecognized deferred tax assets on temporary differences of the Group are disclosed in Note 29.

### *Estimating the decommissioning liability*

The Group has a legal obligation to decommission or dismantle its power plant asset at the end of its useful life. The Group recognizes the present value of the obligation to dismantle the power plant asset and capitalizes the present value of this cost as part of the balance of the related property, plant and equipment, which are being depreciated and amortized on a straight-line basis over the useful life of the related asset.

Cost estimates expressed at current price levels at the date of the estimate are discounted using a rate of interest ranging from 1.36% to 3.52% per annum to take into account the timing of payments. Each year, the provision is increased to reflect the accretion of discount and to accrue an estimate for the effects of inflation, with charges being recognized as accretion expense which is included under 'Interest expense' in the consolidated statement of comprehensive income.

Changes in the decommissioning liability that result from a change in the current best estimate of cash flow required to settle the obligation or a change in the discount rate are added to (or deducted from) the amount recognized as the related asset and the periodic unwinding of the discount on the liability is recognized in the consolidated statement of comprehensive income as it occurs.

While the Group has made its best estimate in establishing the decommissioning provision, because of potential changes in technology as well as safety and environmental requirements, plus the actual time scale to complete decommissioning activities, the ultimate provision requirements could either increase or decrease significantly from the Group's current estimates. The amount and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

Decommissioning liability amounted to P248.93 million as of December 31, 2015 (Note 21).

### *Estimating pension and other retirement benefits*

The determination of the obligation and cost of pension and other retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 28 to the consolidated statement of financial position and include among others, discount rates, turnover rates and rates of salary increase. While the Group believes that the assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions materially affect retirement obligations. The carrying values of pension asset, liability and expense are disclosed in Note 28.

### *Fair value of financial instruments*

Where the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, estimates are used in establishing fair values. These estimates may include considerations of liquidity, volatility, and correlation.

### *Provision for product warranties*

Estimated warranty costs are provided at the time of sale. The provision is based on the estimated costs of future servicing the products sold, the costs of which are not recoverable from customers. A provision is recognized for expected warranty claims on products sold during the last two (2) years, based on past experience of the level of returns and repairs. It is expected that most of these costs will be incurred in the next financial year and all will be incurred within three (3) years as of the reporting date. Provision for product warranty is disclosed in Note 21.

### *Purchase price allocation of investment in PCFI*

The valuation of PCFI's land and inventories for the finalization of the purchase price allocation involves estimates such as the use of comparable properties, discount rates and cost projections.

### *Purchase price allocation of investment in MPIC*

The Parent Company is required to perform a purchase price allocation for its investment in MPIC. A significant portion of MPIC's net assets pertain to concession assets and the valuation of these concession assets require estimates from management. These estimates include revenue growth, gross margins, expected traffic volume and billed water volume, toll or tariff rates and discount rates.

#### 4. CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS

##### Cash and Cash Equivalents

This account consists of:

	2016	2015
Cash on hand	<b>P28</b>	P11
Cash in banks (Note 27)	<b>15,186</b>	16,348
Cash equivalents (Note 27)	<b>5,740</b>	21,502
	<b>P20,954</b>	P37,861

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents are made for varying periods of up to three months depending on the immediate cash requirements of the Group, and earn interest at the prevailing short-term investment rates ranging from 0.01% to 2.50% in 2016, from 0.25% to 2.50% in 2015, and from 0.50% to 3.75% in 2014.

##### Short-term Investments

These represent the Group's foreign currency and peso-denominated time deposits, as well as money market placements, with original maturities of more than 3 months and up to 12 months and earn interest at the respective short-term investment rates, ranging from 0.75% to 2.50% in 2016, from 0.16% to 1.70% in 2015, and from 0.20% to 2.00% in 2014 (Note 27).

#### 5. RECEIVABLES

This account consists of:

	2016	2015 (As restated – Note 31)
Installment contracts receivables	<b>P19,293</b>	P22,565
Trade receivables	<b>8,031</b>	9,282
Loans receivable	<b>643</b>	681
Nontrade receivables	<b>399</b>	437
Accrued rent and commission income	<b>378</b>	534
Management fee receivables	<b>182</b>	–
Accrued interest receivable	<b>152</b>	148
Dividends receivable (Note 27)	<b>–</b>	60
Others	<b>883</b>	319
	<b>29,961</b>	34,026
Less: Allowance for credit losses	<b>22</b>	288
	<b>P29,939</b>	P33,738

Total receivables shown in the consolidated statements of financial position follow:

	2016	2015 (As restated – Note 31)
Current portion	<b>P22,798</b>	P27,056
Noncurrent portion	<b>7,141</b>	6,682
	<b>P29,939</b>	P33,738

Noncurrent receivables consist of:

	2016	2015 (As restated – Note 31)
Trade receivables	<b>P–</b>	P341
Installment contracts receivables	<b>6,498</b>	5,660
Loans receivable	<b>643</b>	681
	<b>P7,141</b>	P6,682

##### Installment Contracts Receivables

Installment contracts receivables pertain to receivables from the sale of residential and condominium units. Titles to the sold residential and condominium units are transferred to the buyers only upon full payment of the contract price.



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The details of installment contracts receivables follow:

	2016	2015 (As restated – Note 31)
Installment contracts receivables	<b>P20,152</b>	P23,558
Less: Unearned interest income	<b>859</b>	993
	<b>19,293</b>	22,565
Less: Noncurrent portion	<b>6,498</b>	5,660
Current portion	<b>P12,795</b>	P16,905

Installment contracts receivables are collected over a period of one to 10 years. The fair value upon initial recognition for Fed Land is derived using the discounted cash flow methodology using discount rates ranging from 8.00% to 12.00% in 2016 and 2015. PCFI's installment receivables bear annual interest rates ranging from 14.00% to 21.00% and 18.00% to 21.00% in 2016 and 2015, respectively, computed on the diminishing balance of the principal.

Movements in the unearned interest income in 2016 and 2015 follow:

	2016	2015
Balance at beginning of year	<b>P993</b>	P1,058
Additions	<b>1,159</b>	1,223
Accretion (Note 23)	<b>(1,293)</b>	(1,288)
Balance at end of year	<b>P859</b>	P993

### Trade Receivables

The details of trade receivables follow:

	2016	2015
Current:		
Automotive	<b>P8,031</b>	P5,433
Power	<b>–</b>	3,508
	<b>8,031</b>	8,941
Noncurrent:		
Power	<b>–</b>	341
	<b>P8,031</b>	P9,282

Trade receivables from power pertain to outstanding billings for energy fees and pass through fuel costs arising from the delivery of electricity, while trade receivables for automotive pertain to receivables from sale of vehicles and/or parts and services.

Trade receivables are noninterest-bearing and generally have 30 days to one year term.

In 2016, trade and loans receivable from power were deconsolidated upon disposal of GBPC (Note 12).

### Loans Receivable

Loans receivable from various counterparties pertain to long-term receivables as follows:

	2016	2015
Real estate (Note 27)	<b>P643</b>	P634
Power	<b>–</b>	47
Balance at end of year	<b>P643</b>	P681

Loans receivable for real estate relate to a loan agreement (Loan) with Cathay International Resources Corp. (Borrower), an affiliate. On December 21, 2012, Fed Land agreed to lend to the Borrower a total amount of P705.00 million with a nominal and effective interest rate of 3.15% and 4.81%, respectively. The Loan will mature on the tenth year anniversary from the date of execution of the agreement (Note 27). Fed Land used discounted cash flow analyses to measure the fair value of the Loan. The 'Day 1' difference for this receivable amounted to P94.22 million at inception in 2012. Accretion of interest in 2016 and 2015 amounted to P8.73 million and P8.30 million, respectively.

On June 8, 2015, the Board of Fed Land approved the conversion of this receivable to equity in exchange for the common shares of CIRC. Fed Land is yet to apply with the SEC for the conversion as of report date. The outstanding balance of long term loans receivable as of December 31, 2016 and 2015 amounted to ₱643.04 million and ₱634.31 million, respectively.

#### Accrued Rent and Commission Income

Accrued rent and commission income from real estate business pertain to rent and commission from third party real estate developers already earned but not yet collected, with a 15 to 30 days term.

#### Nontrade Receivables

Nontrade receivables mainly consist of vehicle acquisition plan loans extended to employees which are collectible within one year and expenses of the affiliates which were advanced by the Group (Note 27).

#### Dividends Receivable

Dividends receivable pertains to receivable from Federal Land Orix Corporation (FLOC) for dividends earned but not yet received as of December 31, 2015 (Note 27). Dividends receivable in 2015 was collected in 2016.

#### Others

Other receivables include receivable from employees, receivable from Bureau of Internal Revenue (BIR) and management fee receivables (Note 27).

#### Allowance for Credit Losses

Changes in the allowance for credit losses on receivables are as follows:

	December 31, 2016			
	Trade Receivables	Insurance Receivables	Other Receivables	Total
Balance at beginning of year	₱7	₱—	₱281	₱288
Provision for credit losses	16	—	5	21
Reversal	(23)	—	(4)	(27)
Effect of sale of a subsidiary (Note 12)	—	—	(260)	(260)
Balance at end of year	₱—	₱—	₱22	₱22
Individual impairment	₱—	₱—	₱22	₱22
Collective impairment	—	—	—	—
	₱—	₱—	₱22	₱22
Gross amount of receivables individually impaired before deducting any impairment allowance	₱—	₱—	₱22	₱22

	December 31, 2015			
	Trade Receivables	Insurance Receivables	Other Receivables	Total
Balance at beginning of year	₱—	₱16	₱199	₱215
Provision for credit losses (Note 26)	10	—	85	95
Write-off	(3)	—	(3)	(6)
Effect of disposal group classified as held-for-sale (Note 12)	—	(16)	—	(16)
Balance at end of year	₱7	₱—	₱281	₱288
Individual impairment	₱7	₱—	₱281	₱288
Collective impairment	—	—	—	—
	₱7	₱—	₱281	₱288
Gross amount of receivables individually impaired before deducting any impairment allowance	₱7	₱—	₱281	₱288

## 6. INVENTORIES AND LAND HELD FOR FUTURE DEVELOPMENT

### Inventories

This account consists of:

	2016	2015 (As restated – Note 31)
<b>At cost</b>		
Real estate		
Land and improvements	<b>P34,323</b>	P34,548
Condominium units held for sale	<b>5,582</b>	5,127
Construction in progress	<b>3,091</b>	2,620
Materials and supplies	<b>1,068</b>	1,471
Gasoline retail and petroleum products (Note 25)	<b>9</b>	7
Food (Note 25)	<b>1</b>	1
Power		
Coal	–	633
Industrial fuel and lubricating oil	–	98
Automotive		
Finished goods	<b>5,754</b>	1,954
Work-in-process	<b>29</b>	80
Raw materials in transit	<b>217</b>	2,045
	<b>50,074</b>	48,584
<b>At NRV</b>		
Power		
Spare parts and supplies (Note 12)	–	775
Automotive		
Spare parts	<b>1,986</b>	2,131
	<b>1,986</b>	2,906
	<b>P52,060</b>	P51,490

A summary of movements in real estate inventories (excluding materials and supplies, gasoline retail and petroleum products, and food) follows:

	2016			
	Condominium units held for sale	Land and improvements	Construction in progress	Total
Balance at beginning of the year	<b>P5,127</b>	<b>P34,548</b>	<b>P2,620</b>	<b>P42,295</b>
Construction and development costs incurred	<b>5,371</b>	<b>1,110</b>	<b>3,801</b>	<b>10,282</b>
Land acquired during the year	<b>86</b>	–	–	<b>86</b>
Borrowing costs capitalized	<b>69</b>	<b>326</b>	<b>1,180</b>	<b>1,575</b>
Cost of sales during the year	<b>(4,264)</b>	<b>(2,143)</b>	<b>(1,179)</b>	<b>(7,586)</b>
Transfer from construction in progress to condominium units for sale	<b>972</b>	–	<b>(972)</b>	–
Transfer to land held for future development	<b>(265)</b>	–	–	<b>(265)</b>
Transfers to investment property (Note 9)	<b>(1,288)</b>	<b>(361)</b>	<b>(1,729)</b>	<b>(3,378)</b>
Transfer from construction in progress to land and improvements	<b>42</b>	<b>(42)</b>	–	–
Elimination of intragroup transactions	–	<b>(36)</b>	–	<b>(36)</b>
Reclassifications	<b>(280)</b>	<b>922</b>	<b>(642)</b>	–
Others	<b>12</b>	<b>(1)</b>	<b>12</b>	<b>23</b>
Balance at end of the year	<b>P5,582</b>	<b>P34,323</b>	<b>P3,091</b>	<b>P42,996</b>

2015 (As restated – Note 31)

	Condominium units held for sale	Land and improvements	Construction in progress	Total
Balance at beginning of the year	₱5,268	₱18,825	₱1,325	₱25,418
Effect of business combination (Note 31)	273	5,833	894	7,000
Construction and development costs incurred	2,231	426	3,301	5,958
Land acquired during the year	–	9,050	–	9,050
Land acquired through exchange	–	987	–	987
Land disposed through exchange	–	(621)	(28)	(649)
Borrowing costs capitalized	155	221	614	990
Cost of sales during the year	(5,279)	(171)	(1,062)	(6,512)
Transfer from construction in progress to condominium units for sale	1,967	–	(1,967)	–
Transfer to land held for future development	–	(29)	–	(29)
Transfer from land and improvements to condominium units for sale	921	(921)	–	–
Transfers to investment property (Note 9)	(393)	535	(44)	98
Transfer from construction in progress to land and improvements	–	413	(413)	–
Allowance for impairment losses	(16)	–	–	(16)
Balance at end of the year	₱5,127	₱34,548	₱2,620	₱42,295

Fed Land's capitalized borrowing costs in its real estate inventories amounted to ₱970.37 million and ₱836.92 million in 2016 and 2015, respectively, for loans specifically used to finance Fed Land's project construction with interest rates ranging from 2.55% to 6.27% and 3.00% to 6.27% in 2016 and 2015, respectively. Also, Fed Land's capitalized borrowing costs in respect of its general borrowing amounted to ₱17.79 million and ₱3.02 million in 2016 and 2015, respectively. The average capitalization rate used to determine the amount of borrowing costs eligible for capitalization was 6.57% and 7.34% in 2016 and 2015, respectively. Said capitalized interest is added to 'Condominium units held for sale' account and recognized as expense upon the sale of condominium units.

PCFI's borrowing cost capitalized as part of real estate inventories amounted to ₱587.04 million and ₱150.04 million in 2016 and 2015, respectively. The capitalization rate used to determine the borrowings eligible for capitalization is 5.10% and 6.38% as of December 31, 2016 and 2015, respectively.

Certain real estate inventories of PCFI with an aggregate carrying value of ₱120.18 million and ₱608.95 million as of December 31, 2016 and 2015, respectively, are mortgaged/pledged as security for loans payable to various local banks (Note 17).

Inventories charged to 'Cost of real estate sales' amounted to ₱7.59 billion and ₱6.51 billion in 2016 and 2015, respectively.

Inventories charged to 'Cost of goods and services sold' amounted to ₱120.65 billion and ₱73.79 billion in 2016 and 2015, respectively (Note 25).

Inventories charged to 'Cost of goods manufactured and sold' amounted to ₱33.79 billion and ₱27.84 billion in 2016 and 2015, respectively (Note 25).

Allowance for inventory write-down on power and automotive spare parts inventories follows:

	2016	2015
Beginning balance	₱98	₱131
Effect of sale of a subsidiary (Note 12)	(10)	–
Provision for inventory write-down	1	1
Reversal	(20)	(34)
	₱69	₱98

Land Held for Future Development

Land held for future development consist of properties of PCFI for future developments and is carried at cost.



The rollforward analysis of this account follow:

	2016	2015
Beginning of the year	<b>P15,357</b>	P-
Effect of business combination (Note 31)	-	14,527
Additions	<b>2,842</b>	801
Transfers	<b>265</b>	29
	<b>P18,464</b>	P15,357

## 7. PREPAYMENTS AND OTHER CURRENT ASSETS

This account consists of:

	2016	2015
Advances to contractors and suppliers	<b>P2,526</b>	P2,159
Input VAT	<b>1,603</b>	3,299
Prepaid expenses	<b>988</b>	969
Ad-valorem tax	<b>595</b>	189
Creditable withholding taxes (CWT)	<b>569</b>	398
Advances to officers, employees, agents and brokers (Note 27)	<b>391</b>	325
Deposit to landowners	<b>262</b>	-
Assets held for sale	-	253
Others	<b>58</b>	81
	<b>P6,992</b>	P7,673

Input VAT arises from the Group's purchases of goods and services and will be applied against output VAT on sales in the succeeding periods.

Advances to contractors and suppliers pertain to the Group's advances and initial payments for the purchase of construction materials and supplies and contractor services. These are liquidated every progress billing payment and will be due and demandable upon breach of contract.

Prepaid expenses mainly include unamortized commission expense for pre-sold and incomplete real estate units and prepayments for supplies, taxes and licenses, rentals and insurance.

CWT are attributable to taxes withheld by third parties arising from net fees, service fees, real estate revenue, auto sales and rental income.

Advances to officers and employees amounting to P45.07 million and P57.94 million as of December 31, 2016 and 2015, respectively, pertain mainly to cash advances for business-related expenses. Advances to officers and employees are liquidated within 30 days after incurrence of expense. Cash advances to agents amounting to P49.55 million and P13.04 million as of December 31, 2016 and 2015, respectively, pertain to mobilization funds granted to agents to finance their sales-related needs. These advances are subjected to liquidation within 30 days after the release of cash advance. Cash advances to brokers amounting to P296.82 million and P254.11 million as of December 31, 2016 and 2015, respectively represent PCFI's advances to brokers which will be recovered by applying the amount to the commissions that will be earned by the brokers.

Deposits to land owners are deposits made for the acquisition of certain parcels of land that are intended for future development. The Deed of Absolute Sale (DOAS) for these properties will be executed between the company and the land owner upon fulfillment by both parties of certain undertakings and conditions.

Assets held for sale as of December 31, 2015 pertains to vehicles used in the Asia-Pacific Economic Cooperation (APEC) 2015 event which are available for sale in its present condition. During the year, TMPC entered into an agreement with the APEC Business Advisory Council (ABAC) Philippines for the sponsorship of vehicles. In return, TMPC is allowed to use APEC 2015 and/or APEC CEO Summit logos in the materials to be used to market and sell vehicles prior to and succeeding the event to ensure proper disposal of vehicles by TMPC to the market.

The ad-valorem tax represents advance payments to the BIR. This is applied against taxes on the manufacture and importation of vehicles which generally occurs within one year from the date the ad-valorem taxes are paid.

Others include deferred import charges, marginal deposits set aside for payment to the contractors and suppliers, security deposit for operating leases, and for power delivery and ancillary services, and deposit for purchase of external services and materials.

## 8. INVESTMENTS IN ASSOCIATES AND JOINT VENTURE

This account consists of:

	2016	2015
Investments in associates	<b>P86,617</b>	P51,574
Investments in joint venture	<b>8,211</b>	8,691
	<b>P94,828</b>	P60,265

The movements in the Group's investments in associates follow:

	2016	2015
<b>Cost</b>		
Balance at beginning of year	<b>P33,403</b>	P25,124
Acquisitions/additional investments during the year	<b>33,211</b>	8,279
Disposal of Group's indirect interest in a subsidiary (Note 12)	<b>(3,564)</b>	–
Balance at end of year	<b>63,050</b>	33,403
<b>Accumulated equity in net income</b>		
Balance at beginning of year	<b>22,151</b>	17,256
Equity in net income for the year	<b>6,003</b>	5,047
Realized gain on sale of subsidiaries (Note 12)	<b>1,918</b>	–
Elimination of advisory income from an associate	<b>(105)</b>	–
Unrealized gain on sale of properties	<b>–</b>	(152)
Balance at end of year	<b>29,967</b>	22,151
<b>Dividends received</b>		
Balance at beginning of year	<b>(P4,868)</b>	(P4,179)
Dividends received during the year	<b>(964)</b>	(689)
Balance at end of year	<b>(5,832)</b>	(4,868)
<b>Accumulated equity in other comprehensive income</b>		
Balance at beginning of year	<b>(1,355)</b>	(297)
Equity in net unrealized gain on AFS investments for the year	<b>(1,578)</b>	(891)
Translation adjustments	<b>175</b>	111
Net unrealized loss on remeasurements of defined benefit plans	<b>18</b>	(278)
Other equity adjustments	<b>(13)</b>	–
Balance at end of year	<b>(2,753)</b>	(1,355)
<b>Effect of elimination of intragroup profit</b>		
Balance at beginning of year	<b>2,243</b>	2,091
Elimination during the year	<b>(58)</b>	152
Balance at end of year	<b>2,185</b>	2,243
	<b>P86,617</b>	P51,574

With the sale of GBPC, the share in the consideration from the sale of indirect ownership previously included in the carrying amount of investment in associate amounting to P3.56 billion was released.

The movements in the Group's investment in joint venture follow:

	2016	2015
<b>Cost</b>		
Balance at beginning of year	<b>P7,330</b>	P6,756
Acquisitions/additional investments	<b>556</b>	574
Effect of step-up acquisition of FLOC and TMBC (Note 31)	<b>(1,359)</b>	–
Balance at end of year	<b>6,527</b>	7,330
<b>Accumulated equity in net income</b>		
Balance at beginning of year	<b>1,950</b>	1,228
Equity in net income for the year	<b>468</b>	722
Effect of step up acquisition of FLOC and TMBC (Note 31)	<b>(746)</b>	–
Balance at end of year	<b>P1,672</b>	P1,950

(Forward)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	2016	2015
<b>Dividends received</b>		
Balance at beginning of year	(P540)	(P480)
Dividends declared during the year	–	(60)
Effect of step up acquisition of FLOC and TMBC (Note 31)	540	–
Balance at end of year	–	(540)
<b>Accumulated equity in other comprehensive income</b>		
Balance at beginning of year	(6)	(4)
Effect of step up acquisition of FLOC and TMBC (Note 31)	11	–
Equity in net unrealized loss on remeasurements of defined benefit plans	(1)	(6)
Equity in cash flow hedge reserve	8	4
Balance at end of year	12	(6)
<b>Effect of elimination of intragroup profit</b>		
Balance at beginning of year	(43)	(43)
Reversal of previous year elimination	43	–
Balance at end of year	–	(43)
	<b>P8,211</b>	<b>P8,691</b>

Details regarding the Group's associates and joint venture follow:

	Nature of Business	Country of Incorporation	Effective Percentages of Ownership	
			2016	2015
<b>Associates:</b>				
MBTC	Banking	Philippines	26.47	25.22
MPIC	Infrastructure	-do-	15.55	–
Phil AXA	Insurance	-do-	25.33	25.33
Crown Central Properties Corporation (CCPC)	Real estate	-do-	48.00	48.00
<b>Joint venture:</b>				
Bonifacio Landmark Realty and Development Corporation (BLRDC)	Real estate	-do-	70.00	70.00
Alveo Federal Land Communities, Inc. (AFLCI)	-do-	-do-	50.00	50.00
ST 6747 Resources Corporation (STRC)	-do-	-do-	50.00	–
TFSPC	Financing	-do-	40.00	40.00
TMBC*	Automotive Operations	-do-	–	60.00
FLOC**	Real estate	-do-	–	60.00

\* On March 7, 2016, the SEC approved the merger of TMBC and TCI, with TMBC as the surviving corporation and TCI as the absorbed corporation. (see Note 31).

\*\* On December 23, 2016, Fed Land acquired the 40% ownership of Orix Risingsun Properties Incorporated (ORPI) in FLOC. As a result of the purchase, Fed Land gained control in FLOC and accounted for its investment as investment in subsidiary as of December 31, 2016.

The carrying values of the Group's investments in associates and joint venture follow:

	2016	2015
<b>Associates:</b>		
MBTC	P53,792	P50,222
MPIC	31,353	–
Phil AXA	1,392	1,275
CCPC	80	77
	<b>86,617</b>	<b>51,574</b>
<b>Joint venture:</b>		
BLRDC	4,485	4,279
TFSPC	2,870	2,642
AFLCI	607	574
STRC	249	–
TMBC	–	844
FLOC	–	352
	<b>8,211</b>	<b>8,691</b>
	<b>P94,828</b>	<b>P60,265</b>

The following table summarizes cash dividends declared and paid by the Group's associates and joint venture (amount in millions, except for dividend per share):

	Declaration date	Per share	Total	Record Date	Payment Date
<b>2016</b>					
<b>MBTC</b>	<b>March 16, 2016</b>	<b>P1.00</b>	<b>P3,180</b>	<b>April 1, 2016</b>	<b>April 8, 2016</b>
<b>MPIC</b>	<b>August 3, 2016</b>	<b>0.032</b>	<b>893</b>	<b>September 1, 2016</b>	<b>September 26, 2016</b>
<b>2015</b>					
MBTC	January 27, 2015	P1.00	P2,745	March 26, 2015	March 31, 2015
FLOC	December 11, 2015	0.18	100	December 31, 2015	February 1, 2016

#### Investment in MBTC

On January 21, 2015, the BOD of MBTC approved the entitlement of one (1) rights share for every 6.3045 common shares held by eligible shareholders as of record date of March 18, 2015. The offer price was P73.50 per share and the offer period was from March 23 to 27, 2015. As of March 18, 2015, the Parent Company held 689.2 million shares and is entitled to 109.3 million shares.

In March 2015, the Parent Company exercised its stock rights and subscribed for additional shares which aggregated to 112.6 million shares with a total cost of P8.28 billion. This increased the Parent Company's investment in MBTC from P22.48 billion to P30.76 billion. Consequently, the Parent Company's percentage of ownership in MBTC increased from 25.11% to 25.22%.

On various dates in 2016, the Parent Company acquired an aggregate of 39,825,710 shares of Metrobank for a total consideration of P3.04 billion. This increased the Parent Company's ownership interest in Metrobank from 25.22% to 26.47%. The purchase price allocation will be finalized in 2017.

#### Investment in MPIC

On May 27, 2016, the Parent Company subscribed to 3.60 billion common shares of MPIC for a total subscription price of P21.96 billion. On the same day, the Parent Company entered into a Sale and Purchase Agreement with Metro Pacific Holdings, Inc. (MPHI), with the Parent Company as the buyer and MPHI as the seller of 1.3 billion common shares of MPIC for a total consideration of P7.93 billion. On August 5, 2016, the SEC approved the increase in the authorized capital stock of MPIC. As a result, the Parent Company's ownership interest is 15.55% of the issued and outstanding capital stock of MPIC.

In relation to the acquisition, the Parent Company capitalized advisory fees and other professional fees amounting to P0.24 billion and P0.04 billion, respectively, as part of the cost of the investment (Note 27).

Also, on May 27, 2016, the Parent Company and MPHI signed a Shareholders' agreement whereby the Parent Company is entitled to nominate at least two (2) out of fifteen (15) directors of MPIC. The Parent Company is also entitled to nominate one (1) out of three (3) members in each of the Audit Committee (AC), Risk Management Committee (RMC) and Governance Committee (GC) of MPIC.

The combination of the Parent Company's 15.55% ownership over MPIC, representation in the Board of Directors (BOD), AC, RMC and GC of MPIC provides the Parent Company with the ability to exercise significant influence over the operating and financial policies of MPIC. Through its presence and participation at the BOD, AC, RMC and GC meetings, the Parent Company can influence the operating and financial policies of MPIC. Accordingly, the Parent Company accounted for its investment in MPIC as an associate using equity method of accounting.

As of December 31, 2016, the purchase price allocation relating to the Parent Company's acquisition of MPIC has been prepared on a preliminary basis. The provisional value of the assets acquired and liabilities assumed as of date of acquisition is currently being finalized. The difference between the total consideration and the net assets amounting to P784.45 million was initially allocated to notional goodwill, and is included in the carrying amount of the investment in MPIC.

#### Investment in BLRDC

On June 8, 2012, Fed Land and Orix Risingsun Properties, Inc. (ORIX) entered into a joint venture agreement for the creation of BLRDC, with Fed Land owning 70% and Orix owning 30% to develop three (3) main projects, namely (1) residential condominium project, (2) hotel/office building, and (3) operation of the hotel.

Fed Land does not exercise control at 70% of BLRDC, but instead exercises joint control because Fed Land and Orix have contractually agreed to share control over the economic activities of BLRDC.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Investment in AFLCI

On April 29, 2015, Fed Land and Alveo Land Corp. executed a joint venture agreement for the organization of a joint venture, AFLCI, to manage the development of a 45-hectare property along Laguna Boulevard in Biñan, Laguna. AFLCI was incorporated on June 16, 2015.

### Investment in STRC

In June 2016, SM Development Corporation entered into an agreement with Fed Land to incorporate a joint venture company, STRC, in which Fed Land holds a 50% stake. STRC will develop a 3,200 square meter property located along Ayala Avenue as a high-end luxury residential tower.

### Investment in TFSPC

On August 29, 2014, GT Capital signed a Sale and Purchase Agreement with MBTC and Philippine Savings Bank (PSBank), a majority owned subsidiary of MBTC, to purchase their respective shares in TFSPC representing 15.00% and 25.00%, respectively, of ownership interest for an aggregate consideration of ₱2.10 billion.

### Investment in TMBC

On March 7, 2016, TMBC and TCI merged, with TMBC as the surviving entity. The Group assessed that it has control over TMBC and accounted for its investment as a subsidiary (Note 31).

### Investment in FLOC

On December 23, 2016, Fed Land entered into a stock purchase agreement with ORPI acquiring the remaining 40% interest in FLOC for a consideration of ₱289.00 million. As a result of the purchase, Fed Land gained control in FLOC and accounted for its investment as investment in subsidiary as of December 31, 2016 (Note 31).

The following tables present the financial information of the Group's associates and joint venture as of and for the years ended December 31, 2016 and 2015 :

	Associates					Joint venture				
	MBTC**	Phil AXA**	MPIC	CCPC	BLRDC	AFLCI	STRC	TFSPC**	TMBC	FLOC
<b>2016</b>										
Current assets			<b>₱31,800</b>	<b>₱201</b>	<b>₱6,320</b>	<b>₱1,381</b>	<b>₱287</b>		<b>₱-</b>	<b>₱-</b>
Noncurrent assets			<b>319,802</b>	<b>35</b>	<b>390</b>	<b>10</b>	<b>1,483</b>		<b>-</b>	<b>-</b>
Total assets	<b>₱1,876,009</b>	<b>₱68,007</b>	<b>351,602</b>	<b>236</b>	<b>6,710</b>	<b>1,391</b>	<b>1,770</b>	<b>55,581</b>	<b>-</b>	<b>-</b>
Current liabilities			<b>27,044</b>	<b>60</b>	<b>1,399</b>	<b>155</b>	<b>1,275</b>		<b>-</b>	<b>-</b>
Noncurrent liabilities			<b>136,477</b>	<b>-</b>	<b>3,243</b>	<b>29</b>	<b>-</b>		<b>-</b>	<b>-</b>
Total liabilities	<b>1,670,456</b>	<b>63,915</b>	<b>163,521</b>	<b>60</b>	<b>4,642</b>	<b>184</b>	<b>1,275</b>	<b>50,640</b>	<b>-</b>	<b>-</b>
Net assets	<b>₱205,553</b>	<b>₱4,092</b>	<b>188,081</b>	<b>₱176</b>	<b>₱2,068</b>	<b>₱1,207</b>	<b>₱495</b>	<b>₱4,941</b>	<b>₱-</b>	<b>₱-</b>
Revenues	<b>78,171</b>	<b>10,649</b>	<b>72,715</b>	<b>31</b>	<b>1,560</b>	<b>273</b>	<b>-</b>	<b>2,187</b>	<b>-</b>	<b>-</b>
Expenses	<b>51,494</b>	<b>9,943</b>	<b>51,778</b>	<b>21</b>	<b>1,090</b>	<b>225</b>	<b>5</b>	<b>1,411</b>	<b>-</b>	<b>-</b>
Net income	<b>20,316</b>	<b>586</b>	<b>16,779</b>	<b>6</b>	<b>294</b>	<b>34</b>	<b>(2)</b>	<b>555</b>	<b>-</b>	<b>-</b>
OCI	<b>(7,156)</b>	<b>(362)</b>	<b>1,468</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>30</b>	<b>-</b>	<b>-</b>
Total comprehensive income	<b>13,160</b>	<b>224</b>	<b>18,247</b>	<b>6</b>	<b>294</b>	<b>34</b>	<b>(2)</b>	<b>585</b>	<b>-</b>	<b>-</b>
<b>2015</b>										
Current assets			<b>₱-</b>	<b>₱196</b>	<b>₱3,095</b>	<b>₱220</b>	<b>₱-</b>		<b>₱1,842</b>	<b>₱1,072</b>
Noncurrent assets			<b>-</b>	<b>25</b>	<b>6,846</b>	<b>927</b>	<b>-</b>		<b>667</b>	<b>42</b>
Total assets	<b>₱1,760,692</b>	<b>₱79,978</b>	<b>-</b>	<b>221</b>	<b>9,941</b>	<b>1,147</b>	<b>-</b>	<b>44,278</b>	<b>2,509</b>	<b>1,114</b>
Current liabilities			<b>-</b>	<b>50</b>	<b>2,042</b>	<b>4</b>	<b>-</b>		<b>1,653</b>	<b>500</b>
Noncurrent liabilities			<b>-</b>	<b>-</b>	<b>2,235</b>	<b>-</b>	<b>-</b>		<b>65</b>	<b>35</b>
Total liabilities	<b>1,557,382</b>	<b>74,810</b>	<b>-</b>	<b>50</b>	<b>4,277</b>	<b>4</b>	<b>-</b>	<b>39,909</b>	<b>1,718</b>	<b>535</b>
Net assets	<b>₱203,310</b>	<b>₱5,168</b>	<b>₱-</b>	<b>₱171</b>	<b>₱5,664</b>	<b>₱1,143</b>	<b>₱-</b>	<b>₱4,369</b>	<b>₱791</b>	<b>₱579</b>
Revenues	<b>₱67,402</b>	<b>₱7,189</b>	<b>-</b>	<b>40</b>	<b>3,843</b>	<b>-</b>	<b>-</b>	<b>1,911</b>	<b>12,555</b>	<b>232</b>
Expenses	<b>41,931</b>	<b>5,264</b>	<b>-</b>	<b>24</b>	<b>3,047</b>	<b>-</b>	<b>-</b>	<b>1,180</b>	<b>12,328</b>	<b>58</b>
Net income	<b>20,643</b>	<b>1,384</b>	<b>-</b>	<b>12</b>	<b>428</b>	<b>-</b>	<b>-</b>	<b>515</b>	<b>138</b>	<b>95</b>
OCI	<b>(3,225)</b>	<b>(358)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>13</b>	<b>-</b>	<b>-</b>
Total comprehensive income	<b>17,418</b>	<b>1,026</b>	<b>-</b>	<b>12</b>	<b>428</b>	<b>-</b>	<b>-</b>	<b>528</b>	<b>138</b>	<b>95</b>

\*\* MBTC, Phil AXA and TFSPC do not present classified statements of financial position.

### Fair Value of Investment in Associates and Joint venture

Phil AXA and CCPC as well as BLRDC, AFLCI, STRC and TFSPC are private companies and there are no quoted market prices available for their shares.

As of December 31, 2016 and 2015, the fair value of the Group's investment in PSE-listed entities follow (Note 32):

	2016	2015
MBTC	<b>P61,026</b>	P64,553
MPIC	<b>32,536</b>	–

The net assets and liabilities of MBTC and Phil AXA consist mainly of financial assets and financial liabilities.

#### Limitation on dividend declaration of associates and joint venture

##### Phil AXA

Section 195 of the Insurance Code provides that a domestic insurance company shall declare or distribute dividends on its outstanding stock only from profits remaining on hand after retaining unimpaired:

- the entire paid-up capital stock;
- the margin of solvency required;
- the legal reserve fund required; and
- a sum sufficient to pay all net losses reported or in the course of settlement and all liabilities for expenses and taxes.

##### MBTC

The BSP requires banks to keep certain levels of regulatory capital and liquid assets, limit their exposures to other parts of the Group and comply with other regulatory ratios.

In the ordinary course of the Group's business, the Parent Company issues guarantee for the completion of Fed Land's ongoing real estate projects (Note 36).

As of December 31, 2016 and 2015, there were no agreements entered into by the associates and joint venture of the Group that may restrict dividends and other capital distributions to be paid, or loans and advances to be made or repaid to or from other entities within the Group. MBTC's dividend declarations and payments are subject to the approval of BSP.

As of December 31, 2016 and 2015, accumulated equity in net earnings amounting to P25.81 billion and P18.69 billion, respectively, is not available for dividend declaration. The accumulated equity in net earnings becomes available for dividends upon declaration and receipt of cash dividends from the investees.

As of December 31, 2016 and 2015, the Group has no share on commitments and contingencies of its associates and joint venture.

## 9. INVESTMENT PROPERTIES

The composition and rollforward analysis of this account follow:

	December 31, 2016			
	Land and Improvements	Building and Improvements	Construction In Progress	Total
<b>Cost</b>				
At January 1	<b>P5,361</b>	<b>P5,244</b>	<b>P961</b>	<b>P11,566</b>
Additions	–	226	211	437
Disposals	(62)	(133)	–	(195)
Reclassification	1,201	(1,201)	–	–
Transfers (Note 6)	361	1,288	1,729	3,378
At December 31	<b>6,861</b>	<b>5,424</b>	<b>2,901</b>	<b>15,186</b>
<b>Accumulated Depreciation</b>				
At January 1	67	702	–	769
Depreciation (Note 11)	5	207	–	212
Disposals	(62)	(47)	–	(109)
At December 31	10	862	–	872
<b>Net Book Value at December 31</b>	<b>P6,851</b>	<b>P4,562</b>	<b>P2,901</b>	<b>P14,314</b>

	December 31, 2015			
	Land and Improvements	Building and Improvements	Construction In Progress	Total
<b>Cost</b>				
At January 1	P5,105	P4,006	P–	P9,111
Effect of business combination (Note 31)	2,248	107	36	2,391
Additions	32	412	41	485
Disposals	(140)	–	–	(140)
Transfers	(535)	393	44	(98)
Others	(1,349)	326	840	(183)
At December 31	5,361	5,244	961	11,566
<b>Accumulated Depreciation</b>				
At January 1	62	407	–	469
Depreciation (Note 11)	5	187	–	192
Reclassification	–	108	–	108
At December 31	67	702	–	769
Net Book Value at December 31	P5,294	P4,542	P961	P10,797

Various parcels of land are leased to several individuals and corporations including related parties. Some of the lease contracts provide, among others, that within a certain period from the expiration of the contracts, the lessee will have to demolish and remove any and all improvements built within the leased properties. Otherwise, the lessor will cause the demolition and removal thereof and charge the cost to the lessee unless the lessor occupies and appropriates the same for its use and benefit. Rent income recognized from these properties amounted to P826.59 million, P840.46 million and P764.49 million in 2016, 2015 and 2014, respectively (Note 30).

Construction-in-progress pertains to the accumulated cost incurred for the development and redevelopment of the Fed Land's malls and is expected to be completed in 2017.

The depreciation of the investment properties amounted to P122.24 million, P191.76 million and P74.55 million in 2016, 2015 and 2014, respectively.

The aggregate fair value of the Group's investment properties amounted to P15.33 billion and P14.93 billion as of December 31, 2016 and 2015, respectively. The fair value of the Group's investment properties has been determined based on valuations performed by Asian Appraisal Company (AAC) and Philippine Appraisal Co. Inc. (PACI), independent appraisers which are accredited by the SEC. The value of the land was estimated by using the Market Data Approach, a valuation approach that considers the sales, listings and other related market data within the vicinity of the subject properties and establishes a value estimate by processes involving comparison. Valuation of the Group's investment properties are done every three years with the latest valuation report issued by AAC in 2014 and PACI in 2015.

## 10. AVAILABLE-FOR-SALE INVESTMENTS

This account consists of:

	2016	2015
Current:		
Quoted (Note 27)	P1,284	P–
Noncurrent:		
Quoted	962	2,714
Unquoted	481	481
	1,443	3,195
	P2,727	P3,195

Unquoted AFS investments are carried at cost due to the unpredictable nature of future cash flows and the lack of suitable valuation of arriving at a reliable fair value.

Unquoted AFS investments in Toyota Autoparts Philippines, Inc. (TAPI), representing 5.00% ownership interest, amounted to ₱466.20 million as of December 31, 2016 and 2015. Also included in the balance are AFS investments of Fed Land and TMBC amounting to ₱9.94 million and ₱0.67 million, respectively.

Unquoted AFS of Fed Land pertain to preferred shares of a utility company issued to the Group in connection with its subscription to the electricity services of the said utility company needed for Fed Land's real estate projects. The preferred shares have no active market and the Group does not intend to dispose these investments since these are directly related to the continuity of its business.

Movements in the net unrealized gain on AFS investments follow:

	2016		
	Attributable to Parent Company	Non-controlling Interest	Total
Balance at beginning of year	₱823	₱729	₱1,552
Net changes shown in other comprehensive income			
Fair value changes on AFS investments	561	505	1,066
Effect of sale of a subsidiary (Note 12)	(1,198)	(941)	(2,139)
Balance at end of year	₱186	₱293	₱479

	2015		
	Attributable to Parent Company	Non-controlling Interest	Total
Balance at beginning of year	₱618	₱533	₱1,151
Effect of business combination (Note 31)		(1)	(1)
Net changes shown in other comprehensive income			
Fair value changes on AFS investments*	205	197	402
Realized gain on sale on AFS investments (Note 27)	(18)	–	(18)
Effect of disposal group classified as held-for-sale (Note 12)	18	–	18
Balance at end of year	₱823	₱729	₱1,552

\*Includes unrealized loss from disposal group classified as held-for-sale amounting to ₱30.14 million.



# 11. PROPERTY AND EQUIPMENT

The composition and rollforward analysis of this account follow :

	Transportation Equipment	Furniture, Fixtures and Equipment	Leasehold Improvements	Machinery, Tools and Equipment	Land and Building
<b>Cost</b>					
<b>At January 1</b>	<b>P399</b>	<b>P461</b>	<b>P313</b>	<b>P3,461</b>	<b>P1,878</b>
Effect of business combination (Note 31)	14	28	–	7	898
Effect of deconsolidation (Note 12)	(34)	(11)	(14)	(2,713)	(62)
Additions	314	253	5	220	198
Disposals and reclassifications	(152)	(9)	–	6	(153)
At December 31	541	722	304	981	2,759
<b>Accumulated Depreciation and Amortization</b>					
At January 1	164	233	90	527	30
Effect of deconsolidation (Note 12)	(39)	(16)	(8)	(194)	(2)
Depreciation and amortization	145	113	36	210	40
Disposals and reclassifications	(83)	(14)	–	(5)	–
At December 31	187	316	118	538	68
<b>Net Book Value at December 31</b>	<b>P354</b>	<b>P406</b>	<b>P186</b>	<b>P443</b>	<b>P2,691</b>

	Transportation Equipment	Furniture, Fixtures and Equipment	Leasehold Improvements	Machinery, Tools and Equipment	Land and Building
<b>Cost</b>					
At January 1	P367	P400	P559	P3,279	P1,705
Effect of business combination (Note 31)	18	130	6	122	56
Reclassification to assets of disposal group classified as held-for-sale (Note 12)	(64)	(40)	(173)	–	–
Additions	55	74	65	55	94
Disposals and reclassifications	23	(103)	(144)	5	23
At December 31	399	461	313	3,461	1,878
<b>Accumulated Depreciation and Amortization</b>					
At January 1	137	230	333	308	22
Reclassification to assets of disposal group classified as held-for-sale (Note 12)	(44)	(30)	(124)	–	–
Depreciation and amortization	166	86	45	202	8
Disposals and reclassifications	(95)	(53)	(164)	17	–
At December 31	164	233	90	527	30
<b>Net Book Value at December 31</b>	<b>P235</b>	<b>P228</b>	<b>P223</b>	<b>P2,934</b>	<b>P1,848</b>

2016

Boilers and Powerhouse	Turbine Generations and Desox System	Building and Land Improvements	Electrical Distribution System	Other Property and Equipment	Construction-in-Progress	Total
P14,368	P11,653	P6,767	P3,170	P7,630	P10,306	P60,406
–	–	301	–	–	42	1,290
(14,744)	(11,655)	(5,062)	(3,177)	(6,096)	(10,701)	(54,269)
2	–	289	–	2,731	2,537	6,549
374	2	48	7	(315)	(1,406)	(1,598)
–	–	2,343	–	3,950	778	12,378
4,433	580	678	423	1,276	–	8,434
(5,010)	(617)	(543)	(475)	(248)	–	(7,152)
577	37	208	51	832	–	2,249
–	–	–	1	(419)	–	(520)
–	–	343	–	1,441	–	3,011
P–	P–	P2,000	P–	P2,509	P778	P9,367

2015

Boilers and Powerhouse	Turbine Generations and Desox System	Building and Land Improvements	Electrical Distribution System	Other Property and Equipment	Construction-in-Progress	Total
P19,840	P9,982	P5,564	P3,171	P3,828	P2,318	P51,013
–	–	381	–	–	–	713
–	–	(182)	–	–	–	(459)
16	–	73	–	65	9,456	9,953
(5,488)	1,671	931	(1)	3,737	(1,468)	(814)
14,368	11,653	6,767	3,170	7,630	10,306	60,406
3,123	489	514	304	752	–	6,212
–	–	(44)	–	–	–	(242)
1,312	101	208	119	494	–	2,741
(2)	(10)	–	–	30	–	(277)
4,433	580	678	423	1,276	–	8,434
P9,935	P11,073	P6,089	P2,747	P6,354	P10,306	P51,972

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The property and equipment of CEDC, property and equipment of TPC (except TPC1A's construction in progress), and the property and equipment (except non-utility assets) of PPC and PEDC, with aggregate carrying value of P45.08 billion as of December 31, 2015 have been mortgaged/pledged as security for their long-term debt (Note 17).

Construction-in-progress as of December 31, 2016 pertains to TMBC's building construction and Toyota group's machineries and building improvements which are expected to be completed in 2017 and 2018, respectively. Construction-in-progress as of December 31, 2015 pertains to the accumulated cost incurred for the PEDC Unit 3 Expansion project which started in 2014.

In 2016, property and equipment pertaining to GBPC's Group were deconsolidated due to the disposal of GBPC (Note 12).

Gain on disposal of property and equipment amounted to P49.60 million, P29.61 million and P90.17 million in 2016, 2015 and 2014, respectively (Note 23).

Fully depreciated boilers and powerhouse, buildings and land improvements and other property and equipment with cost of P4.21 billion and P6.37 billion as of December 31, 2016 and 2015, respectively, are still being used in the Group's operations.

Details of depreciation and amortization follow:

	2016	2015 (As restated – Note 12)	2014 (As restated – Note 12)
Continuing operations			
Property and equipment	P1,433	P731	P599
Intangible assets (Note 13)	55	17	8
Investment properties (Note 9)	212	192	74
	1,700	940	681
Depreciation and amortization attributable to discontinued operations			
Property and equipment	825	2,010	2,044
Intangible assets (Note 13)	192	463	478
	1,017	2,473	2,522
	P2,717	P3,413	P3,203

Breakdown of depreciation and amortization in the consolidated statements of income and consolidated statements of financial position follow:

	2016	2015 (As restated – Note 12)	2014 (As restated – Note 12)
<b>Consolidated statements of income</b>			
Cost of goods manufactured	P888	570	388
Cost of rental (Notes 30)	200	183	172
Cost of goods and services	40	37	–
General and administrative expenses (Note 26)	495	344	287
Attributable to disposal group classified as held-for-sale (Note 12)	–	20	32
Attributable to discontinued operations (Note 12)	1,018	2,259	2,324
	2,641	3,413	3,203
<b>Consolidated statements of financial position</b>			
Real estate inventories	76	–	–
	P2,717	P3,413	P3,203

### 12. DISPOSAL OF ASSETS

#### *Sale of Investment in Global Business Power Corporation*

On May 26, 2016, the Parent Company acquired FMIC's 4.73% direct equity stake in GBPC for a total consideration of P3.26 billion. This increased the Parent Company's direct ownership in GBPC from 51.27% to 56.00%. Subsequently, on May 27, 2016, the Parent Company sold its entire 56.00% investment in GBPC to Beacon Powergen Holdings, Inc. (Beacon) for a total consideration of P22.06 billion (Note 27). Immediately after the sale, the Parent Company relinquished control over GBPC and GBPC ceased to be a subsidiary of the Parent Company effective May 31, 2016. Accordingly, GBPC was deconsolidated from the consolidated financial statements of the Group at that date.

The assets and liabilities of GBPC derecognized as of May 31, 2016 are as follows:

<b>Assets</b>	
Cash and cash equivalents	₱13,136
Short-term investments	300
Receivables	3,591
Inventories	1,523
Prepayments and other current assets	1,988
Available-for-sale securities	674
Property and equipment	47,117
Goodwill and intangible assets	7,105
Deferred tax assets	463
Other noncurrent assets	237
	<b>76,134</b>
<b>Liabilities</b>	
Accounts and other payables	₱5,200
Customer's deposits	1
Income tax payable	3
Other current liabilities	74
Pension liabilities	675
Long-term debt	37,200
Deferred tax liabilities	970
Other noncurrent liabilities	251
	<b>44,374</b>
<b>Net assets</b>	<b>₱31,760</b>

Certain AFS investments of GBPC were retained by the Group and did not form part of the assets that were sold and deconsolidated. The carrying value of these AFS investments amounted to ₱858.32 million as of December 31, 2016.

Remeasurement losses on defined benefit plan of GBPC amounting to ₱92.49 million were reclassified to retained earnings.

The aggregate consideration received consists of:

Cash received	₱22,058
Non-controlling interest	17,127
	<b>₱39,185</b>

PFRS 5 requires income and expenses from discontinued operations to be presented separately from continuing operations, down to the level of profit after taxes. The resulting profit or loss (after taxes) is reported separately in the consolidated statement of income. Accordingly, the consolidated statements of income for the years ended December 31, 2015 and 2014 have been restated to present the results of operation of GBPC as 'Net income from discontinued operations'.

The results of operations of GBPC included in the consolidated financial statements are presented below:

	<b>2016</b>	2015	2014
Net fees (Note 35)	<b>₱6,840</b>	₱18,391	₱18,973
Interest income	<b>65</b>	183	140
Sale of goods and services	<b>32</b>	89	20
Other income	<b>17</b>	644	129
<b>Revenue</b>	<b>6,954</b>	19,307	19,262
Power plant operation and maintenance expenses (Note 24)	<b>3,273</b>	9,477	10,328
General and administrative expenses	<b>1,474</b>	3,402	3,303
Interest expense	<b>780</b>	1,768	1,848
<b>Cost and expenses</b>	<b>5,527</b>	14,647	15,479
<b>Income before income tax</b>	<b>1,427</b>	4,660	3,783
<b>Provision for income tax</b>	<b>34</b>	210	111
<b>Net income</b>	<b>1,393</b>	4,450	3,672
<b>Gain on disposal of direct ownership</b>	<b>1,596</b>	—	—
<b>Realization of previously deferred gain</b>	<b>1,840</b>	—	—
<b>Total Net Income from Discontinued Operations from GBPC</b>	<b>₱4,829</b>	₱4,450	₱3,672



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

With the loss of control over GBPC, the Parent Company realized its share in the gain on sale amounting to ₱1.84 billion arising from the sale of GBPC shares by FMIC to Orix P&E Philippines Corporation (Orix) and Meralco Powergen Corporation previously deferred in 2013.

The total gain on the sale of GBPC amounted to ₱3.44 billion, comprising ₱1.60 billion gain on sale of direct ownership and realization of the above previously deferred gain of ₱1.84 billion.

The net cash inflow arising from the deconsolidation of GBPC follows:

Cash proceeds from the sale of 56% of GBPC	₱22,058
Purchase price and related costs to increase stake in GBPC to 56%	(3,586)
Cash and cash equivalents deconsolidated	(13,136)
	<b>₱5,336</b>

On June 30, 2016, Orix exercised its tag-along rights in relation to its holdings of GBPC shares and sold its 22.00% ownership stake in GBPC to the Parent Company for a total consideration of ₱8.67 billion. On the same day, the Parent Company sold the same shares to a third party for the same amount of consideration.

### *Sale of Investment in CPAIC*

On November 5, 2015, the Parent Company signed an agreement to sell 100.00% of CPAIC to AXA Philippines for ₱2.30 billion, subject to closing conditions that are usual and customary (Note 27). As of December 31, 2015, the investment in Charter Ping An was accounted as a non-current asset held-for-sale in accordance with PFRS 5. As required by PFRS 5, the assets and liabilities of Charter Ping An, together with the results of operations, are classified separately from continuing operations. As a result, GT Capital reclassified all the assets, liabilities, and accumulated other comprehensive income to 'Assets of disposal group classified as held-for-sale', 'Liabilities of disposal group classified as held-for-sale' and 'Reserve of disposal group classified as held-for-sale', respectively, in the statement of financial position.

On April 4, 2016, the Parent Company completed the sale of Charter Ping for a final consideration of ₱2.10 billion. This transaction resulted in a gain representing the excess of the cash consideration received over the carrying value of the non-current asset held-for-sale amounting to ₱172.89 million and such gain is included in 'Net Income from Discontinued Operations'. Following the sale, the assets, liabilities and reserve of disposal group classified as held-for-sale were derecognized. Remeasurement losses from defined benefit plan amounting to ₱57.10 million were reclassified to retained earnings.

In the consolidated statements of income, income and expenses from disposal group are reported separately from income and expenses from continuing operations, down to the level of profit after taxes. The resulting profit or loss (after taxes) is reported separately in the consolidated statement of income.

The results of operation of Charter Ping An included in the 'Net income from discontinued operations' are presented below:

	2016	2015	2014
Net premiums earned (Note 16)	<b>₱389</b>	₱1,996	₱1,751
Interest income	<b>22</b>	79	75
Commission income	<b>42</b>	159	133
Finance and other income	<b>10</b>	110	58
<b>Revenue</b>	<b>463</b>	2,344	2,017
Net insurance benefits and claims (Note 16)	<b>287</b>	1,122	784
General and administrative expenses	<b>335</b>	1,155	1,103
Interest expense	<b>—</b>	1	1
<b>Cost and expenses</b>	<b>622</b>	2,278	1,888
<b>Income (loss) before income tax</b>	<b>(159)</b>	66	129
<b>Provision for income tax</b>	<b>5</b>	16	29
<b>Net income (loss)</b>	<b>(164)</b>	50	100
<b>Gain on disposal of direct ownership</b>	<b>173</b>	—	—
<b>Realization of previously deferred gain</b>	<b>78</b>	—	—
<b>Total Net Income from Discontinued Operations from CPAIC</b>	<b>₱87</b>	₱—	₱—

The total gain on the sale of CPAIC amounted to ₱251.11 million, comprising ₱172.89 million gain on sale direct ownership and the realization of the above previously deferred gain of ₱78.22 million.

The major classes of assets and liabilities classified as held-for-sale as of December 31, 2015 are as follows:

#### Assets

Cash and cash equivalents	P894
Short term investments	2
Receivables	1,824
Reinsurance assets (Note 16)	2,875
Deferred acquisition cost	359
Prepayments and other current assets	67
Available-for-sale investments	1,588
Property and equipment	217
Goodwill (Note 13)	554
Deferred tax assets	47
Other noncurrent assets	7
<b>Assets of disposal group classified as held-for-sale</b>	<b>P8,434</b>

#### Liabilities

Accounts and other payables	P1,090
Insurance contract liabilities (Note 16)	5,052
Other current liabilities	143
Pension liability (Note 28)	127
Deferred tax liabilities	32
<b>Liabilities of disposal group classified as held-for-sale</b>	<b>6,444</b>
<b>Net assets directly associated with disposal group</b>	<b>P1,990</b>

#### Reserve of disposal group classified as held-for-sale

Net unrealized loss on AFS investments	(P18)
Net unrealized loss on remeasurement of defined benefit plan	(57)
	(P75)

The net cash flows directly associated with the disposal group are as follows:

	2016	2015	2014
<b>The net cash flows directly associated with disposal group:</b>			
Operating	P2,392	P5,751	6,568
Investing	(1,886)	(6,964)	(4,902)
Financing	(1,956)	771	3,684
<b>Net cash inflow (outflow)</b>	<b>(P1,450)</b>	<b>(P442)</b>	<b>P5,350</b>

The earnings (loss) per share attributable to equity holders of the Parent Company from disposal group for the years ended December 31, 2016, 2015 and 2014 were computed as follows (amounts in millions except for earnings per share):

	2016	2015	2014
Net income attributable to equity holders of the Parent Company from disposal group	P4,003	1,719	P1,377
Weighted average number of shares	174	174	174
	<b>P23.01</b>	<b>P9.88</b>	<b>P7.91</b>

### 13. GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets consist of:

	2016	2015 (As restated - Note 31)
Goodwill (Note 31)	P8,679	P8,467
Customer relationship	3,883	3,883
Software costs – net	238	115
Franchise – net	2	2
Power purchase agreements – net	–	7,260
	<b>P12,802</b>	<b>P19,727</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Goodwill

Goodwill comprises the excess of the acquisition cost over the fair value of the identifiable assets and liabilities of companies acquired by the Group.

Goodwill in relation to acquisitions has been attributed to the following CGUs:

	2016					Total
	Toyota	THC	TCI	PCFI	TMBC	
Balances at beginning of year	<b>P5,597</b>	<b>P24</b>	<b>P5</b>	<b>P2,841</b>	<b>P-</b>	<b>P8,467</b>
Effect of sale of a subsidiary (Note 12)	-	(24)	-	-	-	(24)
Effect of merger (Note 31)	-	-	(5)	-	5	-
Additions through business combinations (Note 31)	-	-	-	-	236	236
Balances at end of year	<b>P5,597</b>	<b>P-</b>	<b>P-</b>	<b>P2,841</b>	<b>P241</b>	<b>P8,679</b>

	2015 (As restated – Note 31)					Total
	Toyota	THC	TCI	PCFI	Ping An	
Balances at beginning of year	P5,597	P24	P5	P-	P554	P6,180
Reclassification to asset of disposal group classified as held-for-sale (Note 12)	-	-	-	-	(554)	(554)
Additions through business combinations (Note 31)	-	-	-	2,841	-	2,841
Balances at end of year	<b>P5,597</b>	<b>P24</b>	<b>P5</b>	<b>P2,841</b>	<b>P-</b>	<b>P8,467</b>

### Toyota

The recoverable amount of Toyota CGU was based on value-in-use calculations using cash flow projections from financial budgets approved by management covering a three-year period. The pre-tax discount rate applied to cash flow projections is 11.52% in 2016 and 11.00% in 2015. Cash flows beyond the three-year period are extrapolated using a steady growth rate of 2.66% in 2016 and 3.30% in 2015. The carrying value of goodwill amounted to P5.60 billion as of December 31, 2016. No impairment loss was recognized for goodwill arising from the acquisition of Toyota.

The calculations of value in use for the Toyota CGU are most sensitive to the following assumptions:

- Budgeted gross margins – Gross margins are based on vehicle models mix per dealer and the foreign exchange movements between the Philippine Peso versus the United States (US) Dollar and the Japanese Yen versus the US Dollar.
- Growth rate – The projected growth rate is based on a conservative steady growth rate that does not exceed the compounded annual growth rate for the global automotive industry; and
- Pre-tax discount rate – Discount rates reflect management's best estimate of the risks associated with the specific CGU. This is the benchmark rate used by management to measure operating performance.

Regarding the assessment of the value-in-use of Toyota, management believes that no reasonably possible change in any of the aforementioned assumptions would cause the carrying value of the CGU to exceed their recoverable amount.

### PCFI

The recoverable amount of PCFI CGU was based on value in use calculations using cash flow projections from financial budgets approved by management covering a four-year period. The pre-tax discount rate applied to cash flow projections is 8.27% in 2016 and 8.92% in 2015. Cash flows beyond the forecast period are extrapolated using a long-term growth rate of 3.0% in 2016 and 2015. The carrying value of goodwill amounted to P2.84 billion as of December 31, 2016. No impairment loss was recognized on the goodwill arising from the acquisition of PCFI (Note 31).

The calculations of value in use for PCFI CGU are most sensitive to the following assumptions:

- Expected future cash inflows from real estate sales
- Growth rate; and
- Pre-tax discount rate - Discount rate reflects management's best estimate of the risks associated with the specific CGU.

Regarding the assessment of the value-in-use of PCFI, using the same projected cash flows, impairment will be recognized when either of the following is applied:

- Pre-tax discount rate is greater than 9.59%;
- Discounted free cash flows to firm decreased by more than 24.52%; or
- Growth rate is less than 1.33%.

#### TMBC

The recoverable amount of TMBC CGU was based on value in use calculations using cash flow projections from financial budgets approved by management covering a four-year period. The pre-tax discount rate applied to cash flow projections is 10.55%. Cash flows beyond the forecast period are extrapolated using a long-term growth rate of 2.66%. The carrying value of goodwill amounted to P241.06 million as of December 31, 2016. No impairment loss was recognized on the goodwill arising from the acquisition of TMBC (Note 31).

The calculations of value in use for TMBC CGU are most sensitive to the following assumptions:

- Expected future cash inflows from automobile sales
- Growth rate; and
- Pre-tax discount rate - Discount rate reflects management's best estimate of the risks associated with the specific CGU.

Regarding the assessment of the value-in-use of TMBC, using the same projected cash flows, impairment will be recognized when either of the following is applied:

- Pre-tax discount rate is greater than 11.21%;
- Discounted free cash flows to equity decreased by more than 11.64%; or
- Growth rate is less than 1.43%.

#### Power Purchase Agreements

Power purchase agreements pertain to the EPPA with certain electric cooperatives. The EPPAs were accounted for as intangible assets as GBPC has the right to charge the electric cooperatives for the electricity to be generated and delivered by GBPC.

The rollforward analysis of the Group's power purchase agreements is as follows:

	2016	2015
Balance at beginning of year	P7,260	P7,722
Attributable to discontinued operations	(191)	(462)
Effect of sale of a subsidiary	(7,069)	-
Balance at end of year	P-	P7,260

In 2016, the power purchase agreements were deconsolidated following the disposal of GBPC (Note 12).

#### Customer Relationship

Customer relationship pertains to Toyota's contractual arrangements with its top dealer customers which lay out the principal terms upon which its dealers agree to do business. Toyota's relationship with its top dealers adds value to the operations of Toyota and enhances the latter's earnings potential. Management assessed the useful life of the customer relationship to be indefinite since management is of the view that there is no foreseeable limit to the period over which the customer relationship is expected to generate net cash inflows to Toyota.

The recoverable amount of the customer relationship of the Group was based on value-in-use calculations using earnings projections from financial budgets approved by management covering a three-year period. The pre-tax discount rate applied to earnings projections is 11.52% and 11.00% in 2016 and 2015, respectively. Cash flows beyond the forecast period are extrapolated using a steady growth rate of 2.66% and 3.30% in 2016 and 2015, respectively. The carrying value of the customer relationship amounted to P3.88 billion as of December 31, 2016 and 2015, respectively. No impairment loss was recognized for the customer relationship arising from the acquisition of Toyota.

The value-in-use calculations for the customer relationship are most sensitive to the following assumptions:

- Attrition rate - Sales to key customers for the four-year period are computed by taking into account a 5.00% attrition rate or 95.00% retention rate;
- EBIT margin on key customers - A 7.34% EBIT margin was used in projecting the net operating profit on sales to key customers for the three-year period; and
- Pre-tax discount rate - Discount rates reflect management's best estimate of the risks associated with the specific CGU. This is the benchmark rate used by management to measure operating performance.

Regarding the assessment of the value-in-use of Toyota's customer relationship, management believes that no reasonably possible change in any of the aforementioned assumptions would cause the carrying value of the CGU to exceed their recoverable amount.

#### Software Cost

The Group's software costs pertain to software cost and licenses.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The rollforward analysis of the Group's software cost is as follows:

	2016	2015
<b>Cost</b>		
Balance at beginning of year	<b>P186</b>	P70
Additions	<b>192</b>	28
Effect of business combination (Note 31)	–	16
Effect of sale of a subsidiary (Note 12)	<b>(41)</b>	–
Reclassifications	<b>35</b>	72
	<b>372</b>	186
<b>Accumulated Amortization</b>		
Balance at beginning of year	<b>71</b>	50
Amortization (Note 11)	<b>54</b>	17
Attributable to discontinued operations	<b>1</b>	1
Disposal/reclassification	<b>35</b>	3
Effect of sale of a subsidiary (Note 12)	<b>(27)</b>	–
	<b>134</b>	71
<b>Net Book Value</b>	<b>P238</b>	P115

### Franchise

Franchise fee pertains to the Fed Land Group's operating rights for its fast food stores with estimated useful lives of three to five years.

The amortization of the franchise fee amounting to P0.46 million, P0.26 million and P0.22 million in 2016, 2015 and 2014, respectively, is included in the 'General and administrative expenses' account in the consolidated statements of income (Note 26).

Details of amortization of intangible assets are as follows (Note 11):

	2016	2015	2014
Attributable to discontinued operations (Note 12)	<b>P192</b>	P463	P478
Software cost	<b>54</b>	17	8
Franchise	<b>1</b>	–	–
	<b>P247</b>	P480	P486

## 14. OTHER NONCURRENT ASSETS

This account consists of:

	2016	2015
Deferred input VAT	<b>P69</b>	P505
Rental and other deposits	<b>519</b>	480
Escrow fund (Note 27)	<b>132</b>	48
Retirement asset (Note 28)	<b>2</b>	5
Others	<b>59</b>	3
	<b>781</b>	1,041
Less: Allowance for impairment losses on deferred input VAT	–	(163)
	<b>P781</b>	P878

Rental and other deposits include rental deposits for the leased offices of the Group and deposits for the initial set-up of the services rendered by public utility companies. Rental deposits are to be applied on the last month's rent of the lease contract.

Escrow fund represents the agreed deposit of PCFI to MBTC – Trust Banking Group (Escrow agent) which is equivalent to 20.00% of the approved loan or credit accommodations granted to the former by MBTC.

The rollforward analysis of allowance for impairment losses on deferred input VAT follows:

	2016	2015
Balance at beginning of year	<b>P163</b>	P146
Provision (Note 26)	–	25
Write-off	–	(8)
Effect of sale of a subsidiary (Note 12)	<b>(P163)</b>	–
	–	P163

## 15. ACCOUNTS AND OTHER PAYABLES

This account consists of:

	2016	2015 (As restated - Note 31)
Telegraphic transfers and drafts and acceptances payable	<b>₱6,903</b>	₱6,237
Trade payables	<b>5,119</b>	6,794
Accrued expenses	<b>3,352</b>	2,696
Deferred output tax	<b>1,111</b>	2,184
Accrued commissions	<b>759</b>	670
Customer advances	<b>625</b>	398
Accrued interest payable	<b>487</b>	827
Due to landowners	<b>483</b>	107
Payable for customer's refund	<b>360</b>	110
Nontrade payables	<b>329</b>	90
Provision for other expenses	<b>327</b>	638
Royalty payable	<b>312</b>	303
Retentions payable	<b>281</b>	345
Others	<b>729</b>	730
	<b>₱21,177</b>	₱22,129

The details of trade payables are as follows:

	2016	2015
Automotive	<b>₱3,418</b>	₱2,779
Real estate	<b>1,695</b>	1,695
Power	<b>–</b>	2,319
Others	<b>6</b>	1
	<b>₱5,119</b>	₱6,794

Trade payables of automotive pertain to the purchase of raw materials, spare parts and vehicles which are noninterest-bearing and are normally settled on one to 30 day term.

Trade payables for power pertain to billing received from suppliers of fuels.

Trade payables for real estate pertain to billings received from contractors for construction costs incurred on a per project basis and commissaries for food products ordered.

Telegraphic transfers and drafts and acceptance payable pertain to the liabilities of Toyota Group arising from importations of materials, spare parts and/or vehicles. These payables are normally settled after a 30 day term.

The details of accrued expenses are as follows:

	2016	2015
Dealers' incentives, supports and promotions	<b>₱1,993</b>	₱1,278
Employee benefits	<b>625</b>	442
Freight, handling and transportation	<b>96</b>	76
Taxes	<b>90</b>	1
Utilities and services	<b>87</b>	114
Repairs and maintenance	<b>36</b>	–
Regulatory fees and charges	<b>22</b>	30
Rent	<b>6</b>	–
Professional fees	<b>1</b>	6
Importation costs	<b>–</b>	175
Management and marketing fees	<b>–</b>	15
Others	<b>396</b>	559
	<b>₱3,352</b>	₱2,696

Accrued expenses are noninterest-bearing and are normally settled within a fifteen (15) to sixty (60) day term.

Accrued regulatory fees and charges mainly pertain to expenses related to the benefit of host communities (Energy regulation 1-94). It also includes accrued charges that arise due to differences in interpretations of regulatory provisions applicable to the power industry.

Deferred output tax pertains mostly to VAT on the uncollected portion of the contract price of sold units.

Accrued interest payables are normally settled within a 15 to 60 day term.

Provision for other expenses pertains to liabilities with uncertain amount or timing of actual disbursement. These include regulatory fees, management incentives and other charges which payment is probable and the amount is estimable as of reporting date. The Management reassesses their estimates on an annual basis to determine the reasonableness of provision. Disclosure of information usually required by PAS 37 *Provisions, Contingent Liabilities and Contingent Assets* are not provided because of reasons permitted under paragraph 92 of PAS 37. Accordingly, general descriptions are provided.

Accrued commissions are settled within one (1) year.

Customer advances pertain to payments received from buyers for the processing of transfer of units upon turnover.

Retentions payable represent a portion of construction cost withheld by the Fed Land Group and paid to the contractors upon completion of the project. Retentions payable due beyond one year are presented as noncurrent payable (Note 21).

Royalty payables represent cost of license for the use of technical know-how and information on data. The fees are calculated at 6.00% of the local value-added (LVA) of vehicles under production. The LVA represents the selling price less all costs for the knock-down parts, related taxes such as excise and sales tax and a certain percentage of administrative and selling costs. The fees also include charges from related affiliates and third party suppliers representing initial costs of testing materials and trial parts and tools, sample molds and jigs that were utilized to test TMP's present technical feasibility for the commercial production of newer car models.

Due to land owners represents liabilities to various real estate property sellers. These are noninterest-bearing and will be settled within one year.

Others include refunds from cancelled sales from Fed Land and other government-related payables which are noninterest-bearing and are normally settled within one year. These also include other noninterest-bearing payables which are all due within one year.

## 16. INSURANCE CONTRACT LIABILITIES

Insurance contract liabilities as of December 31, 2015 is included under 'Liabilities of disposal group classified as held-for-sale'.

Insurance contract liabilities as of December 31, 2015 may be analyzed as follows:

	2015		
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net
Provision for claims reported and loss adjustment expenses	P2,907	P2,113	P794
Provision for IBNR	44	–	44
Total claims reported and IBNR	2,951	2,113	838
Provision for unearned premiums	2,101	762	1,339
Total insurance contract liabilities	P5,052	2,875	P2,177

Provisions for claims reported by policyholders and IBNR may be analyzed as follows:

	2015		
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net
At January 1	P3,678	P3,070	P608
Claims incurred during the year	1,454	335	1,119
Increase in IBNR	3	–	3
Claims paid during the year	(2,184)	(1,292)	(892)
	P2,951	P2,113	P838

Provision for unearned premiums may be analyzed as follows:

	2015		
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net
At January 1	₱1,987	₱810	₱1,177
New policies written during the year	4,114	1,955	2,159
Premiums earned during the year	(3,999)	(2,003)	(1,996)
	<b>₱2,102</b>	<b>₱762</b>	<b>₱1,340</b>

In addition, reinsurance assets consist of the following:

	2015
Reinsurance recoverable on unpaid losses	₱2,113
Deferred reinsurance premiums	762
	<b>₱2,875</b>

## 17. SHORT-TERM DEBT, LONG-TERM DEBT AND BONDS PAYABLE

This account consist of:

2016							
Interest Rates	Short-term debt	Long-term debt			Bonds payable	Total	
		Corporate notes	Loans payable	Subtotal			
Parent Company	2.60% - 5.93%	₱3,000	₱-	₱25,000	₱22,000	₱50,000	
Fed Land Group	2.55% - 6.27%	1,222	4,925	14,081	19,006	20,228	
PCFI Group	3.50% - 7.18%	-	-	12,489	12,489	12,489	
TMPC Group	2.55% - 4.20%	1,890	-	245	-	2,135	
TMBC Group	2.60% - 5.94%	585	-	1,500	-	2,085	
		<b>6,697</b>	<b>4,925</b>	<b>53,315</b>	<b>22,000</b>	<b>86,937</b>	
Less: Deferred financing cost		-	-	184	152	336	
		<b>6,697</b>	<b>4,925</b>	<b>53,131</b>	<b>21,848</b>	<b>86,601</b>	
Less: Current portion of long-term debt		-	25	1,556	-	1,581	
		<b>₱6,697</b>	<b>₱4,900</b>	<b>₱51,575</b>	<b>₱21,848</b>	<b>₱85,020</b>	

2015 (As restated – Note 31)							
Interest Rates	Short-term debt	Long-term debt			Bonds payable	Total	
		Corporate notes	Loans payable	Subtotal			
Parent Company	2.60% - 5.93%	₱-	₱-	₱25,000	₱21,980	₱46,980	
Fed Land Group	2.55% - 6.27%	740	4,950	12,395	-	18,085	
PCFI Group	3.50% - 7.18%	4,500	-	11,200	-	15,700	
TMPC Group	2.55% - 4.20%	1,532	-	244	-	1,776	
GBPC Group	-	-	-	35,545	-	35,545	
TCI and Subsidiary	-	-	-	-	-	546	
		<b>7,318</b>	<b>4,950</b>	<b>84,384</b>	<b>21,980</b>	<b>118,632</b>	
Less: Deferred financing cost		-	-	563	179	742	
		<b>7,318</b>	<b>4,950</b>	<b>83,821</b>	<b>21,801</b>	<b>117,890</b>	
Less: Current portion of long-term debt		-	25	6,899	-	6,924	
		<b>₱7,318</b>	<b>₱4,925</b>	<b>₱76,922</b>	<b>₱21,801</b>	<b>₱110,966</b>	

### Short-term debt

#### Parent Company Short-Term Loans

In 2016, the Parent Company obtained short-term loans with various non-affiliated banks with aggregate principal amount of ₱19.00 billion to finance acquisitions with annual fixed interest rates ranging from 2.60% to 3.00%. Of the ₱19.00 billion short-term loans, ₱16.00 billion were paid during the year.

As of December 31, 2016, outstanding short-term loans payable amounted to ₱3.00 billion and bear interest rates of 2.60% for ₱1.50 billion and 3.00% for ₱1.50 billion.



## Fed Land Group Short -Term Loans

These are unsecured short-term borrowings over 60 to 180 day terms obtained from affiliated and non-affiliated local banks for Fed Land Group's working capital requirements with interest rates ranging from 2.55% to 4.00% and 3.00% to 4.00% in 2016 and 2015, respectively.

## PCFI Group Short -Term Loans

These are unsecured short-term borrowings with terms of one year or less for PCFI Group's working capital requirements with interest rates ranging from 3.50% to 4.16% in 2016 and 3.75% to 4.30% in 2015. As of December 31, 2016, all short-term loans of PCFI are paid.

## Toyota Group Short -Term Loans

These are unsecured short-term loans obtained from various non-affiliated local banks for Toyota Group's working capital requirements with terms of one year or less and bear annual fixed interest rates ranging from 2.55% to 2.90% in 2016 and 2015.

## TMBC Short -Term Loans

These are unsecured short-term borrowings ranging from 30 to 90 days obtained from affiliated and non-affiliated local banks to finance the working capital requirements with interest rates of 2.60% in 2016.

## TCI Short -Term Loans

These are unsecured short-term borrowings over 90 to 120 day terms obtained from various non-affiliated local banks to finance the working capital requirements with interest ranging 2.50% to 3.75% in 2015.

Interest expense charged to operations from the above-mentioned short-term loans amounted to ₱355.71 million and ₱70.23 million in 2016 and 2015, respectively. Interest expense capitalized amounted to ₱33.72 million and ₱15.17 million in 2016 and 2015, respectively.

## Fed Land - Corporate Notes

### ₱5.0 Billion Corporate Notes

On July 5, 2013, the Group issued 4.00 billion notes with 5.57% interest per annum maturing on July 5, 2020 and an additional ₱1.00 billion notes with 6.27% interest per annum maturing on July 5, 2023. The proceeds from the issuance were used to finance ongoing projects. As of December 31, 2016 and 2015, outstanding balance amounted to ₱4.92 billion and ₱4.95 billion, respectively. As of December 31, 2016 and 2015, the current portion amounting to ₱25.00 million is presented as a current liability.

The agreements covering the above mentioned Notes provide for restrictions and requirements with respect to, among others, declaration or making payment of cash dividends/retirement of shares (other than dividends payable solely in shares of its capital stock and cash dividends due on its then-outstanding preferred shares); making distribution on its share capital; purchase, redemption or acquisition of any share of stock; incurrence or assumption of indebtedness; sale or transfer and disposal of all or a substantial part of its capital assets; restrictions on use of funds; maintaining certain financial ratios; and entering into any partnership, merger, consolidation or reorganization.

As of December 31, 2016 and 2015, the Group has complied with the loan covenants.

Interest expense charged to operations amounted to nil in 2016 and 2015. Interest expense capitalized amounted to ₱222.62 million and ₱288.85 million in 2016 and 2015, respectively.

## Long-term Loans

### Parent Company Long -Term Loans

In 2015, the Parent Company obtained long-term loans with various non-affiliated local banks with an aggregate principal amount of ₱25.00 billion. Said loans bear fixed interest rates ranging from 5.05% to 5.93%, various terms ranging from ten (10) to 13 years and maturity dates ranging from 2025 to 2028. As of December 31, 2016 and 2015, the carrying value of these long-term loans payable amounted to ₱24.89 billion and ₱24.88 billion, respectively. Unamortized financing cost as of December 31, 2016 and 2015 amounted to ₱0.11 billion and ₱0.12 billion, respectively.

As of December 31, 2016 and 2015, the movement of the deferred financing cost is as follows:

	2016	2015
Balances at beginning of year	₱121	₱-
Additions	-	125
Amortization	(9)	(4)
Balances at end of year	₱112	₱121

Total interest expense incurred on these long-term loans payable in 2016 and 2015 amounted to ₱1.41 billion (including amortization of deferred financing cost of ₱8.99 million) and ₱0.57 billion, (including amortization of deferred financing cost amounting to ₱4.00 million), respectively.

### Fed Land Long-Term Loans

#### Non-affiliated loans

On December 22, 2014, Fed Land obtained unsecured loans from various non-affiliated banks amounting to ₱6.60 billion. The loan will be paid as follows: ₱2.00 billion payable in full after 10 years from drawdown date with fixed interest rate of 5.84% per annum; ₱1.50 billion payable in full after 10 years from drawdown date with fixed interest rate of 5.85% per annum; ₱2.00 billion payable at 40.00% quarterly payment starting at the end of 5th year and 60.00% on maturity date with fixed interest rate of 5.67% per annum; ₱1.10 billion payable at 40% quarterly payment at the end of 5th year to 9th year and 60.00% on maturity date with fixed interest rate of 5.05% per annum.

In 2015 and 2016, the Fed Land Group obtained long-term loans with various non-affiliated local banks with an aggregate principal amount of ₱4.24 billion. Said loans bear fixed interest rates ranging from 5.00% to 6.07%, various terms ranging from five (5) to ten (10) years and maturity dates ranging from 2020 to 2026.

As of December 31, 2016 and 2015, the carrying value of these long-term loans payable amounted to ₱10.84 billion and ₱10.40 billion, respectively, net of unamortized deferred financing cost.

#### Affiliated loans

On August 25, 2011, Fed Land obtained both partially secured and fully secured peso-denominated loans with an aggregate amount of ₱2.00 billion from MBTC, an affiliate with interest at prevailing market rate ranging from 3.75% to 4.00% with spread of 85-100 basis points, payable in lump sum after five (5) years or on August 25, 2016. MBTC is an associate of the Parent. These loans are secured by Phil Exim Guarantee under Mortgage Participation Certificate. The loans were fully paid on August 25, 2016.

On August 25, 2016 the Fed Land obtained a 5 year loan from MBTC with a principal amount of ₱2.00 billion and interest rate of 2.80% and will mature on August 25, 2021.

On various dates in 2016, the Fed Land Group obtained long-term loans from MBTC with an aggregate principal amount of ₱1.24 billion. Said loans bear fixed interest rates of 2.55%, with terms of five (5) years and maturity date of 2021.

As of December 31, 2016 and 2015, the carrying value of these affiliated long-term loans payable amounted to ₱3.22 billion and ₱2.00 billion, respectively, net of unamortized deferred financing cost.

As of December 31, 2016, the deferred financing cost is as follows:

	2016
Balances at beginning of year	₱-
Additions	18
Amortization	-
Balances at end of year	₱18

Interest expenses charged to operations amounted to ₱4.12 million and nil in 2016 and 2015, respectively. Interest expense capitalized from the above-mentioned loans payable amounted to ₱784.83 million and ₱535.9 million, in 2016 and 2015, respectively.

### PCFI Long-Term Loans

#### Non-affiliated Loans

On December 19, 2016, WFC availed ₱3.00 billion 5-year fixed rate notes from a non-affiliated local bank which will be used as permanent working capital in relation to the purchase of sales receivable from PCFI. The notes are payable quarterly and bear fixed rate of 6.00%.

In December 2015, PCFI entered into a ₱6.00 billion five -year Loan Facility Agreement with a non-affiliated local bank, of which ₱1.00 billion, ₱1.50 billion and ₱1.50 billion were drawn on December 14, December 17 and December 28, respectively to fund permanent working capital requirements. In 2016, another ₱1.00 billion and ₱1.00 billion were drawn on May 30 and June 13, respectively. The loan is payable in 36 quarters starting March 2017 and bears fixed rate interest of 6.00%.

In July 2015, PCFI issued ₱1.00 billion three-year fixed notes to a non-affiliated local bank to fund maturing obligations and project development. The loan is payable at the end of the term and bears fixed rate of 5.29%.

In 2013, PCFI issued ₱2.00 billion five-year fixed rate notes to a non-affiliated local bank, of which ₱0.50 billion, ₱0.75 billion, and ₱0.75 billion were drawn in January, March and May, respectively. The principal amount of these loans shall be payable in 16 quarterly installments commencing on fifth quarter from the initial drawdown date which is on January 18, 2013. These notes bear fixed rate of 6.23% used to finance working capital for land development, house construction and land acquisition. The note was paid in full in August 25, 2016.

In January 2012, PCFI issued ₱3.00 billion five (5)-year fixed rate notes to non-affiliated local banks and a financial institution which will be used to fund the acquisition of real estate properties, finance project development and construction costs and fund other general corporate purposes. The notes are payable quarterly and bear fixed rate of 7.18%. As of December 31, 2016 and 2015, the outstanding balance is at ₱1.00 billion and ₱1.32 billion, respectively.

## Affiliated Loans

In July 2015, PCFI issued ₱1.50 billion three (3)-year fixed notes to an affiliated local bank to fund maturing obligations and project development. The loan is payable at the end of the term and bears fixed rate of 5.29%.

In March 2011, PCFI entered into a Notes Facility Agreement with FMIC whereby PCFI issued ₱1.50 billion five (5)-year fixed rate corporate notes to finance its general corporate operations including land banking. The note is payable in 20 quarterly installments commencing on March 2, 2011 with interest rate based on the latest PDST-F plus 2.50% plus gross receipts tax. The note was paid in full in March 2, 2016.

As of December 31, 2016 and 2015, the movement of the deferred financing cost is as follows:

	2016	2015
Balances at beginning of year	<b>₱41</b>	<b>₱29</b>
Additions	<b>25</b>	38
Amortization	<b>(19)</b>	(26)
Balances at end of year	<b>₱47</b>	<b>₱41</b>

Total interest expense incurred in 2016 and 2015 from the aforementioned loans payable amounted to ₱913.75 and ₱840.13 million, respectively. Interest expense capitalized as part of real estate inventories amounted to ₱587.04 million and ₱695.90 million in 2016 and 2015, respectively.

## Debt Covenants

The agreements covering the above mentioned loans provide for restrictions and requirements with respect to, among others, declaration or making payment of dividends (except stock dividends); making distribution on its share capital; purchase, redemption or acquisition of any share of stock; incurrence or assumption of indebtedness; sale or transfer and disposal of all or a substantial part of its capital assets; restrictions on use of funds; sustaining current ratio of 1.75; maintaining debt-to-equity financial ratio of 2.00; and entering into any partnership, merger, consolidation or reorganization.

These restrictions and requirements were complied with by the Group as of December 31, 2016.

## Loans Payable - TMPC Group

As of December 31, 2016 and 2015, this account consists of unsecured long-term debt of the following entities:

	2016	2015
TAPI	<b>₱79</b>	<b>₱79</b>
Other entities	<b>166</b>	165
	<b>₱245</b>	<b>₱244</b>

The loan from TAPI bears a fixed interest rate of 4.20% per annum. This loan is for a period of five years up to February 26, 2021 which is automatically renewed upon maturity for another period of 5 years to 10 years (Note 27).

The other long-term unsecured interest-bearing loans consist of a 2.7% interest-bearing ten (10)-year term loan with a maturity date of October 23, 2026. These loans are automatically renewed upon maturity for another ten (10) years.

The loan covenants restrict TMPC from encumbering or disposing properties leased by the lenders during the respective terms of various loan agreements. TMPC is not required to maintain any financial ratios under the mentioned loan agreements. Interest expense on these loans amounted to ₱7.82 million, ₱7.82 million, and ₱7.77 million in 2016, 2015 and 2014.

## TMBC Long-Term Loans

On March 21, 2016, TMBC entered into a Term Loan Facility with non-affiliated local bank amounting to ₱1.50 billion to finance the construction of building, with interest rates ranging from 4.85% to 5.94% and payable for a period of ten (10) years, inclusive of three (3) years grace period on principal repayments subject to interest rate based on 10-year PDST-R2 plus a minimum spread of 1.25%. TMBC loan is secured by a real estate mortgage. The carrying value of the mortgaged properties amounted to ₱416.68 million as of December 31, 2016.

TMBC is required to maintain the following financial ratios during the term of the loans:

- Minimum current ratio of 1.0x - defined as Current Assets divided by Current Liabilities
- Maximum debt to equity ratio of 4.0x - defined as Total Liabilities divided by Total Tangible Net Worth (Total Equity - Intangibles)
- Minimum Debt Service Ratio of 1.2x - defined as Earnings before Interest, Taxes, Depreciation and Amortization divided by Interest Expense plus current portion of Long-term debt of the previous year

As of December 31, 2016, TMBC has complied with the required financial ratios.

Interest expense on long-term loans payable amounted to ₱16.58 million in 2016.

As of December 31, 2016, the carrying value of long-term loans payable amounted to ₱1.49 billion, net of unamortized deferred financing cost of ₱7.43 million.

#### *Bonds Payable - Parent Company*

##### 10.00 billion GT Capital bonds due 2020 and 2023

On February 13, 2013, the Parent Company issued ₱10.00 billion 7-year and 10-year bonds due on February 27, 2020 and February 27, 2023, respectively with an interest rate of 4.84% and 5.09% respectively. Gross and net proceeds amounted to ₱10.00 billion and ₱9.90 billion, respectively, net of deferred financing cost of ₱0.10 billion. The bonds were listed on February 27, 2013.

The net proceeds will be utilized for general corporate requirements which included various equity calls (e.g., Toledo plant and Panay plant) and refinancing of corporate notes.

Prior to the relevant maturity dates, the Parent Company may redeem (in whole but not in part) any series of the outstanding bonds on every anniversary date, or the immediately succeeding banking day if such is not a banking day, starting on the fourth (4th) anniversary date for the seven-year bonds and the seventh anniversary date for the ten-year bonds (the relevant Optional Redemption Dates). The Parent Company shall give no less than 30 but not more than 60 days prior written notice of its intention to redeem the bonds at the relevant Optional Redemption Date. The redemption price of the 7-year bonds on the 4th, 5th and 6th anniversary date is 102.0%, 101.5% and 101.0%. The redemption price of the 10-par bonds on the 7<sup>th</sup>, 8<sup>th</sup> and 9<sup>th</sup> anniversary date is 102.0%, 101.5% and 101.0%, respectively.

##### ₱12.00 billion GT Capital bonds due 2019, 2021 and 2024

On July 24, 2014, the Parent Company issued ₱12.00 billion bonds with tenors of five years, seven years and ten years due November 7, 2019 (Series A Bonds), August 7, 2021 (Series B Bonds) and August 7, 2024 (Series C Bonds), respectively with interest rates of 4.71%, 5.20% and 5.63% respectively. Gross and net proceeds amounted to ₱12.00 billion and ₱11.88 billion, respectively, net of deferred financing cost incurred of ₱0.12 billion. The bonds were listed on August 7, 2014.

The net proceeds were utilized for general corporate requirements which included financing of ongoing projects (e.g., Veritown Fort and Metropolitan Park), refinancing of outstanding loans, and for working capital requirement.

Prior to the relevant maturity dates, the Parent Company may redeem in whole but not in part the Series B or Series C Bonds on every anniversary date, or the immediately succeeding banking day if such is not a banking day, starting on: (i) for the series B bonds: the third month after the fifth anniversary from issue date and (ii) for the series C bonds: the seventh anniversary from issue date (the relevant Optional Redemption Dates). The redemption price of the Series B Bonds on the 3rd month after the 5th anniversary from issue date and on the 6th anniversary from issue date is 101.5% and 101.0%, respectively. The redemption price of the Series C Bonds on the 7<sup>th</sup>, 8<sup>th</sup> and 9<sup>th</sup> anniversary from issue date is 102.0%, 101.5% and 101.0%, respectively. The Parent Company shall give no less than 30 but not more than 60 days prior written notice of its intention to redeem the bonds, which notice shall be irrevocable and binding upon the Parent Company to effect such early redemption of the bonds on the Early Redemption Option Date stated in such notice.

As of December 31, 2016 and 2015, the movement of the deferred financing cost is as follows:

	2016	2015
Balances at beginning of year	₱179	₱205
Amortization	(27)	(26)
Balances at end of year	₱152	₱179

Both bonds contain negative covenants, which among others, include provision that the Parent Company should maintain a debt-to-equity ratio of 2.3 to 1.0. As of December 31, 2016 and 2015, the Parent Company has complied with its bond covenants. Total interest expense incurred on bonds payable in 2016, 2015 and 2014 amounted to ₱1.15 billion (including amortization of deferred financing cost of ₱27.51 million), ₱1.15 billion (including amortization of deferred financing cost of ₱26.11 million), and ₱762.95 million (including amortization of deferred financing cost of ₱16.25 million), respectively.

#### *Loans payable - GBPC Group*

As of December 31, 2015 this account comprised of GBPC Group's loans payable to the following entities:

	2015
CEDC	₱10,928
PEDC	17,457
TPC	7,000
PPC	160
	35,545
Less: Current portion	2,914
	₱32,631

#### *CEDC, PEDC and TPC*

On June 18, 2009, CEDC entered into an Omnibus Agreement with various lenders in the aggregate principal amount of up to ₱16.00 billion to partially finance the construction of its power plant. The agreement includes Project Loan Facility Agreement, Project Accounts Agreement, Mortgage Agreement, Pledge Agreement and Assignment Agreement.



On February 26, 2010, PEDC entered into an Omnibus Agreement with various lenders in the aggregate principal amount of up to ₱14.00 billion to partially finance the construction of the power plant. The agreement includes a Project Loan Facility Agreement, a Project Accounts Agreement, a Mortgage Agreement, a Pledge Agreement and an Assignment Agreement.

On March 26, 2015, PEDC entered into an Amended and Restated Omnibus Agreement (AROA) with various lenders for an additional aggregate principal amount of up to ₱11.00 billion (the Phase II Facility) to partially finance Panay expansion project, of which ₱7.00 billion has been drawn as of December 31, 2015. The AROA includes a Project Loan Facility Agreement, a Project Accounts Agreement, a Mortgage Agreement, a Pledge Agreement and an Assignment Agreement.

On March 7, 2013, TPC entered into an Omnibus Agreement (the Agreement) with various lenders in the aggregate principal amount of up to ₱7.00 billion (the Facility) to partially finance the on-going construction of the expansion project. The Agreement includes a Project Loan Facility Agreement, a Project Accounts Agreement, a Mortgage Agreement, a Pledge Agreement and an Assignment Agreement.

According to the agreements entered by CEDC and PEDC, CEDC and PEDC are required to meet certain financial ratios, such as debt-to-equity ratio and core equity ratio. As of December 31, 2015, CEDC, PEDC and TPC have complied with all the required financial ratios.

Interest expense incurred in connection with the aforementioned loans amounted to ₱0.40 billion, ₱1.05 billion, and ₱1.21 billion in 2016, 2015 and 2014, respectively for CEDC and ₱0.39 billion, ₱1.04 billion, and ₱1.12 billion in 2016, 2015 and 2014, respectively for PEDC.

Interest expense capitalized as part of construction cost of TPC1A amounted to ₱206.08 million in 2015. Interest expense charged to current operations amounted to ₱142.86 million and ₱155.49 million in 2016 and 2015, respectively.

CEDC, PEDC and TPC's loans are secured by (i) a real estate mortgage on all present and future assets, including the parcels of land where their power plants are located owned by THC, a related party, (ii) chattel mortgage on all present and future movable properties, (iii) pledge agreement on the shares of Global Formosa and Abovant in CEDC and shares of PPHC in PEDC, and shareholder advances and subordinated loans, if any, (iv) assignment agreement on CEDC's and PEDC's future revenues and (v) grantee rights of TPC for special use agreement in protected areas no. 2008-003 issued by the DENR - regional office no. VII on March 18, 2009. The chattel mortgage shall cover to the extent of principal amount of ₱100.00 million for both CEDC and PEDC.

As of December 31, 2015, the movement of the deferred financing cost is as follows:

	2016	2015
Balances at beginning of year	₱402	₱265
Additions	1	181
Amortization	(18)	(44)
Effect of sale of a subsidiary (Note 12)	(385)	
Balances at end of year	₱-	₱402

The agreements prohibit CEDC, PEDC and TPC to amend or modify its charter documents if any such amendment or modification would have a material adverse effect; assign or otherwise transfer, terminate, amend, or grant any waiver or forbearance or exercise any election under any material provision of the agreements or project document; make any prepayment, whether voluntary or involuntary, or repurchase of any long-term debt or make any repayment of any such long-term debt other than those allowed in the agreements unless, in any such case, it shall at the option of any lender contemporaneously make a proportionate prepayment or repayment of the principal amount then outstanding of the Lender's outstanding participation in the loan. The agreements also prohibit CEDC, PEDC and TPC to acquire by lease any property or equipment, or to acquire rights-of-way to any property, which may have a material adverse effect; enter into contract of indebtedness except those permitted under the agreement such as indebtedness incurred in the ordinary course of business; and form or have any subsidiaries, advances or investments and issue preferred shares, unless certain conditions are complied with. Moreover, CEDC, PEDC and TPC are prohibited from entering into contract of merger or consolidation unless CEDC, PEDC and TPC are the surviving entities and after giving effect to such event, no event of default will result), selling, leasing or disposing all or any of its property (unless in the ordinary course of the business) where such conveyance, sale or lease would have a material adverse effect to CEDC, PEDC and TPC.

Events of Default include, among others, failure to pay when due the principal or interest due and any other amount payable under the Agreement; revocation, withdrawal, or modification of any government approval required to be obtained by CEDC, PEDC and TPC in a manner which would have a material adverse effect; Global Formosa and Abovant, and PPHC cease to maintain 51.00% of CEDC and PEDC, respectively, or cease to maintain management control over CEDC, PEDC and TPC, respectively; and failure to comply with the required financial ratios.

If any of the events of default occurs and is continuing, the trustee or the facility agent, as the case maybe, shall immediately give CEDC, PEDC and TPC written notice of such fact and inform the lenders. Without prejudice to the cure periods allowed under the Agreement, and upon written request by the majority lenders, the Facility Agent shall take one or more of the following actions:

- declare the principal of, and all accrued interest on, payable with respect to the loan under the Facility to be, and the same shall thereupon become, immediately due and payable without any further notice and without any presentment, demand or protest; and/or
- declare any undrawn portion of the Facility to be terminated, whereupon such portion of the Facility shall be forthwith terminated.

The Group is in compliance with the loan covenants as of December 31, 2015.

#### PPC

##### MBTC Loans

On November 6, 2009, PPC entered into a ₱300.00 million, seven-year term loan Agreement with MBTC. Proceeds from the loan were used to settle a loan in 2009. This loan bears interest at the 3-month T-bill rate plus a 2.00% spread and is covered by a Mortgage Trust Indenture. PPC's power plant is mortgaged for the aforementioned obligations.

As of December 31, 2015, a portion of the long-term loan amounting to ₱42.86 million which will mature within one year from the reporting date is presented as current liability.

Interest charged to operations related to this loan amounted to ₱0.61 million, ₱2.64 million, and ₱3.64 million in 2016, 2015 and 2014, respectively.

On August 24, 2006, PPC entered into a ₱1.20 billion, 10-year term loan Agreement with MBTC, to finance its general corporate requirements. This loan is covered by a Mortgage Trust Indenture. In March 2007, Section 1.01 of the ₱1.20 billion, 10-year term loan Agreement was amended increasing loan facility from ₱1.20 billion to ₱1.36 billion and changing the reference rate from MART1 rate to PDST-F rate.

As of December 31, 2015, a portion of the long-term loan amounting to ₱115.39 million maturing within one year from the reporting date are presented as current liability.

Interest charged to operations related to this loan amounted to ₱1.52 million, ₱8.29 million and ₱11.33 million in 2016, 2015 and 2014, respectively.

In accordance with the loan agreements with MBTC, PPC is restricted from performing certain corporate acts without the prior consent of MBTC, the more significant of which relate to entering into merger or consolidation where PPC is not the surviving entity, declaring dividends to stockholders, acting as guarantor or surety of obligation and acquiring treasury stock. PPC is also required to maintain certain financial ratios.

As of December 31, 2015, PPC has complied with the required financial ratios, (i.e. current ratio of 1:1).

The total carrying value of the property, plant and equipment of GBPC pledged as collateral for the above-mentioned loans are as follows:

	2015
CEDC	₱15,122
PEDC	12,386
PEDC3	8,251
TPC1A	8,304
PPC	1,016
	<b>₱45,079</b>

#### Required Financial Ratios

The table below presents a summary of the financial ratios required to be maintained by each entity within the Group under existing loan agreements.

Entity	Financial Ratio	Required Ratio
TMBC	CR	1:1
TMBC	DER	4:1
TMBC	DSR	1.2x
Fed Land - Corporate Notes	DER	2:1
Parent Company - Long-term loans and bonds	DER	2.3:1
PCFI	DSCR	1.5x
PCFI	DER	2:1

As of December 31, 2016 and 2015, the Group has complied with the foregoing financial ratios.

## 18. CUSTOMERS' DEPOSITS

The Group requires buyers of condominium and residential units to pay a minimum percentage of the total selling price before it enters into a sale transaction. In relation to this, the customers' deposits represent payment from buyers which have not reached the minimum required percentage. When the revenue recognition criteria are met, sales are recognized and these deposits and down payments will be applied against the related installment contracts receivable. In the event that the customer decides to terminate the purchase prior to recognition of sale, an amount equivalent to the repossessed value of deposit less charges and penalties incurred will be refunded to the buyer.

This account also includes excess of collections over the recognized receivables based on percentage of completion.

As of December 31, 2016 and 2015, the balance of this account amounted to ₱3.84 billion and ₱3.69 billion, respectively (Note 27).

## 19. OTHER CURRENT LIABILITIES

This account consists of:

	2016	2015
Withholding taxes payable	<b>₱360</b>	₱354
VAT payable	<b>253</b>	155
Others	<b>25</b>	11
	<b>₱638</b>	₱520

Others pertain to payables on utilities, contracted maintenance and security agencies and regulatory premium or contribution payable of the Group. These are normally payable within one year.

## 20. LIABILITIES ON PURCHASED PROPERTIES

Liabilities on purchased properties are payables to various real estate property sellers. Under the terms of the agreements executed by Fed Land covering the purchase of certain real estate properties, the titles of the subject properties shall be transferred to Fed Land only upon full payment of the real estate loans.

In 2013, various parcels of land were acquired by Fed Land for a total consideration aggregating ₱2.57 billion. The outstanding obligation pertaining to these transactions amounted to nil and ₱0.47 billion as of December 31, 2016 and 2015, respectively.

In 2012, Fed Land acquired certain land and investment properties aggregating ₱3.72 billion, with 20.00% downpayment amounting to ₱743.84 million. The outstanding balance amounting to ₱2.98 billion is payable in 13 years with 3.00% interest per annum. The outstanding balance was discounted at the prevailing market rate of 5.40% and the discounted liability as of December 31, 2016 and 2015 amounted to ₱2.16 billion and ₱2.31 billion, respectively.

Total outstanding liabilities on purchased properties (including current portion) amounted to ₱2.16 billion and ₱2.78 billion as of December 31, 2016 and 2015, respectively (Note 27).

## 21. OTHER NONCURRENT LIABILITIES

This account consists of:

	2016	2015
Provisions	<b>₱974</b>	₱1,424
Retention payable - noncurrent portion	<b>805</b>	684
Refundable and other deposits	<b>297</b>	243
Finance lease obligation - net	<b>9</b>	9
Decommissioning liability	<b>-</b>	249
	<b>₱2,085</b>	₱2,609

Provisions consist of:

	2016	2015
Claims and assessments	<b>₱775</b>	₱1,211
Product warranties	<b>199</b>	213
	<b>₱974</b>	₱1,424

Retention payable represents a portion of construction cost withheld by the Group and paid to the contractors after an agreed period commencing the completion of the project.

PPC, PEDC, CEDC, TPC and GPRI have legal obligations to decommission or dismantle their power plant assets at the end of their useful lives. In this regard, PPC, PEDC, CEDC, TPC and GPRI established their respective provisions to recognize estimated decommissioning liability.

Changes in the decommissioning liability are as follows:

	2016	2015
Balances at beginning of year	<b>P249</b>	P287
Accretion expense for the year	<b>2</b>	8
Provisions during the year	<b>-</b>	(46)
Effect of sale of a subsidiary (Note 12)	<b>(251)</b>	-
Balances at end of year	<b>P-</b>	P249

Refundable and other deposits consist mainly of tenants' rental deposit from operating lease contracts with terms ranging from five to ten years. Rental deposits are obtained to secure faithful compliance of tenants' obligation under the lease contract and to answer for unpaid bills of lessees affecting the leased premises, any damage to the leased premises, and other similar costs. Rental deposits may also be applied to the unpaid rentals upon termination of the lease contract.

## 22. EQUITY

### *Capital stock and additional paid-in capital*

As of December 31, 2016 and 2015, the paid-up capital consists of the following (amounts in millions, except for number of shares):

	Shares		Amount	
	2016	2015	2016	2015
Voting Preferred stock -				
P0.10 par value				
Authorized	<b>174,300,000</b>	174,300,000		
Issued and outstanding	<b>174,300,000</b>	174,300,000	<b>P17</b>	P17
Perpetual Preferred stock -				
P100.00 par value				
Authorized	<b>20,000,000</b>	20,000,000		
Issued and outstanding	<b>12,000,000</b>	-	<b>1,200</b>	-
Common stock - P10.00 par value				
Authorized	<b>298,257,000</b>	298,257,000		
Issued and outstanding	<b>174,300,000</b>	174,300,000	<b>1,743</b>	1,743
Treasury shares	-	5,000	-	(6)
Additional paid-in capital			<b>57,437</b>	46,695
			<b>P60,397</b>	P48,449

The Parent Company's common shares with par value of P10.00 were listed on the Philippine Stock Exchange on April 20, 2012.

### *Amendment of Articles of Incorporation to Create Voting Preferred Shares of Stock*

On October 23, 2014, the Board of Directors approved the proposed amendment to Article Seven of the Parent Company's Amended Articles of Incorporation to create a new class of shares – Voting Preferred Shares, to be taken from existing authorized capital stock of P5.00 billion. The Voting Preferred Shares of stock shall be voting, non-cumulative, non-participating and non-convertible with the following features, rights and privileges:

- The Issue value shall be determined by the Board of Directors at the time of the issuance of the shares;
- The Dividend Rate shall be determined by the Board of Directors at the time of the issuance of the shares, equivalent to 3-year PDST-R2 to be repriced every ten years and payable annually;
- The Voting Preferred Shares shall be non-cumulative and the holders thereof are entitled to the payment of current but not past dividends;
- The Voting Preferred Shares shall be non-participating in any other of further dividends beyond that specifically payable on the shares;
- The Voting Preferred Shares shall be redeemable at par value, at the sole option of the Corporation, under terms and conditions approved by the Board of Directors;
- Holders of Voting Preferred Shares shall be entitled to one vote for each share in his name on the books of the Corporation;
- Holders of Voting Preferred Shares shall have no pre-emptive rights to any issue of shares, Common or Preferred;
- The Voting Preferred Shares will not be listed at and will not be tradable in the Philippine Stock Exchange; and
- Other features, rights and privileges determined by the Board of Directors.



On January 9, 2015, the stockholders of the Parent Company by the affirmative vote of over two-thirds (2/3) of the outstanding capital stock of the Parent Company, approved the amendment of Article Seventh of the Parent Company's Articles of Incorporation to create of a new class of shares – voting preferred shares, taken out of the Parent Company's existing and unissued portion of the Authorized Capital Stock. The Amended Articles of Incorporation was approved by the Securities and Exchange Commission on February 18, 2015.

## *Voting Preferred Shares Stock Rights Offering*

On March 13, 2015, the BOD of the Parent Company approved the issuance of 174,300,000 Voting Preferred Shares with a par value of ₱0.10 per share through a 1:1 Stock Rights Offering, to all stockholders of record as of March 25, 2015, offered from April 1 to 8, 2015 and issued on April 13, 2015.

## *Amendment of Articles of Incorporation to Create Perpetual Preferred Shares of Stock*

On March 13, 2015, the BOD of the Parent Company approved the amendment of Article Seven of its amended Articles of Incorporation to create a new class of shares (Perpetual Preferred Shares). The authorized capital stock of the corporation of ₱5.00 billion in lawful money of the Philippines, will be divided into 298,257,000 common shares with a par value of ₱10.00 per share, 20,000,000 perpetual preferred shares with a par value of ₱100.00 per share and 174,300,000 voting preferred shares with a par value of ₱0.10 per share.

The perpetual preferred shares shall have the following features, rights and privileges:

- The issue value and dividend rate shall be determined by the BOD at the time of the issuance thereof;
- The perpetual preferred shares shall be entitled to the payment of current as well as any accrued or unpaid dividends before any dividends can be paid to the holders of common shares. No dividend shall be declared or paid on the common shares unless the full accumulated dividends on all the perpetual preferred shares for all past dividend periods and for the current dividend period shall have been declared and paid by the Corporation;
- The holders of perpetual preferred shares shall have preference over holders of common shares in the distribution of corporate assets in the event of dissolution, liquidation or winding up of the Corporation, whether voluntary or involuntary;
- The perpetual preferred shares shall not be entitled to vote, except in those cases specifically provided by law;
- The perpetual preferred shares shall be non-participating in any other further dividends beyond that specifically payable thereon;
- The perpetual preferred shares shall be non-convertible to common shares or voting preferred shares;
- The perpetual preferred shares shall be redeemable at the option of the corporation under such terms that the board may approve at the time of the issuance thereof;
- The perpetual preferred shares shall have no pre-emptive rights to any issue of shares, common or preferred; and
- Other features, rights and privileges as determined by the BOD.

On October 14, 2016, the Philippine SEC approved the offering of up to 12.00 million cumulative, non-voting, non-participating, non-convertible, redeemable peso-denominated perpetual preferred shares ('the Offer') with a par value of ₱100.00 per share at an offer price of ₱1,000.00 per share for a total offer price of ₱12.00 billion. The Offer consists of Series A and Series B with dividend rates per annum of 4.6299% and 5.0949%, respectively. Both series of said perpetual preferred shares were listed on the Philippine Stock Exchange on October 27, 2016. The proceeds from the Offer will be used to refinance short-term loans and fund strategic acquisitions.

As of December 31, 2016 and 2015, the total number of stockholders of common shares of the Parent Company is 73 and 71, respectively.

## *Retained earnings*

On December 15, 2016, the BOD of the Parent Company approved the appropriation of retained earnings amounting to ₱15.50 billion to be earmarked for the following:

Project Name	Timeline	Amount
Strategic investment in Financial Services	2017	₱13.90 billion
Dividends on Perpetual Preferred Shares	2017	0.60 billion
Dividends on Common Shares	2017	0.50 billion
Capital Call from TFSPC	2017	0.50 billion
		<b>₱15.50 billion</b>

Appropriation of retained earnings amounting to ₱0.60 billion was reversed on December 15, 2016 upon dividend declaration on perpetual preferred shares.

On December 17, 2015, the BOD of the Parent Company approved the appropriation of retained earnings amounting to ₱8.76 billion to be earmarked for the following:

Project Name	Timeline	Amount
Tranche 2 of PCFI Acquisition	2016	₱6.26 billion
Tranche 3 of PCFI Acquisition	2017	2.50 billion
		<b>₱8.76 billion</b>

Subsequent to the completion of Tranches 2 and 3 of the PCFI acquisition, the said appropriation was reversed in July 2016.

Details of the Parent Company's dividend distributions to preferred shareholders out of the Parent Company's retained earnings as approved by the Parent Company's BOD follow:

Date of declaration	Per share	Total amount (in millions)	Record date	Payment date
<b>Voting preferred shares</b>				
March 10, 2016	₱0.00377	₱0.66	April 8, 2016	May 4, 2016

#### Perpetual Preferred Shares

##### Series A

December 15, 2016	11.5748	56.01	January 3, 2017	January 27, 2017
December 15, 2016	11.5748	56.01	March 30, 2017	April 27, 2017
December 15, 2016	11.5748	56.01	July 3, 2017	July 27, 2017
December 15, 2016	11.5748	56.01	October 3, 2017	October 27, 2017

##### Series B

December 15, 2016	12.7373	91.21	January 3, 2017	January 27, 2017
December 15, 2016	12.7373	91.21	March 30, 2017	April 27, 2017
December 15, 2016	12.7373	91.21	July 3, 2017	July 27, 2017
December 15, 2016	12.7373	91.21	October 3, 2017	October 27, 2017

Details of the Parent Company's dividend distributions to common shareholders out of the Parent Company's retained earnings as approved by the Parent Company's BOD follow:

Date of declaration	Per share	Total amount	Record date	Payment date
March 10, 2016	₱6.00	₱1,045.80	April 8, 2016	May 4, 2016
March 13, 2015	3.00	522.87	April 17, 2015	May 4, 2015
March 11, 2014	3.00	522.89	April 8, 2014	May 2, 2014

The computation of retained earnings available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the Parent Company's retained earnings as of December 31, 2015 and 2014.

In addition, certain amount of retained earnings is required to be maintained to enable the Group to meet certain financial ratios as stipulated in the loan covenants.

Details of dividend declarations of the Group's subsidiaries follow:

	Date of declaration	Class of stock	Total amount	Record date	Payment date
Fed Land	December 12, 2016	Preferred Shares-A	₱240.00	December 12, 2016	February 28, 2017
	December 12, 2016	Preferred Shares-B	272.58	December 12, 2016	February 28, 2017
	February 22, 2016	Common	94.00	December 31, 2015	March 31, 2016
	December 7, 2015	Preferred Shares-A	240.00	December 31, 2015	January 15, 2016
	December 7, 2015	Preferred Shares-B	249.24	December 31, 2015	January 15, 2016
	December 12, 2014	Common	100.00	December 31, 2014	February 28, 2015
Toyota	May 4, 2016	Common	9,890.73	December 31, 2015	May 2016
	May 13, 2015	Common	7,025.38	December 31, 2014	May 2015
	April 29, 2014	Common	4,608.60	December 31, 2013	May 2014
	December 13, 2016	Preferred Shares-A	1,334.64	June 29, 2016	December 15, 2016
PCFI	December 13, 2016	Preferred Shares-A	1,334.64	June 29, 2016	December 15, 2016
GBPC	December 9, 2015	Common	2,600.00	December 31, 2015	April 2016
	November 20, 2014	Common	2,200.00	December 31, 2014	April 2015

#### Treasury shares

As of December 31, 2016 and 2015, treasury shares of the Group amount to nil and ₱6.14 million, respectively. This pertains to the original acquisition cost of 5,000 shares of the Parent Company held by Ping An.

#### Other equity adjustments

2016

##### PCFI

In accordance with the Master Subscription Agreement dated August 6, 2015, the Parent Company subscribed to the final 28.32% of PCFI for a total subscription price of ₱8.76 billion on June 30, 2016. This subscription increased the Parent Company's direct ownership stake in PCFI from 22.68% to 51.00%. This subscription is accounted for as an equity transaction in the consolidated financial statements and resulted in the recognition of other equity adjustments amounting to ₱1.75 billion.

2015

TCl

In June 2015, the Parent Company acquired 2,705,295 shares of TCl for a total consideration of P13.50 million, resulting to 53.80% ownership over TCl. This acquisition was accounted for as an equity transaction and resulted in the recognition of negative other equity adjustments amounting to P7.12 million.

2014

Charter Ping An

On January 27, 2014, the Parent Company acquired the remaining 33.33% equivalent to 1.71 million shares of Charter Ping An's outstanding capital stock from FMIC for a total consideration of P712.00 million. Prior to the said acquisition, the Parent Company's ownership interest in Charter Ping An was at 66.67%. This acquisition was accounted for as an equity transaction in the consolidated financial statements and resulted in the recognition of negative other equity adjustments amounting to P375.67 million.

TCl

On April 23, 2014, the Parent Company acquired 0.20 million shares equivalent to 0.26% of TCl for a total consideration of P1.00 million, resulting in 89.31% direct ownership over TCl. This acquisition was accounted for as an equity transaction and resulted in the recognition of negative other equity adjustments amounting to P0.42 million.

In June 2014, the Parent Company subscribed to 33.00 million shares of TCl for a total consideration of P33.00 million, resulting to 92.48% direct ownership over TCl. The acquisition was accounted for as an equity transaction resulting in the recognition of negative other equity adjustments amounting to P24.79 million.

On June 23, 2014, the Parent Company sold 45.00 million shares of TCl to Mitsui for a total consideration of P298.71 million. This represents 40.47% of TCl's outstanding capital stock. As a result, the Parent Company's direct ownership over TCl is 52.01% as of September 30, 2014. This acquisition was accounted for as an equity transaction and resulted in the recognition of other equity adjustments amounting to P193.95 million.

*Non-controlling interests*

The following table presents the rollforward of non-controlling interests:

	2016	2015 (As restated – Note 31)
Beginning balance	P46,401	P26,595
Share of non-controlling interest shareholders on:		
Net income	7,893	8,826
Other comprehensive income	498	313
Preferred shares redemption of a subsidiary	(2,000)	–
Acquisition of additional interests in a subsidiary	(1,746)	–
Sale of direct interest in a subsidiary (Note 12)	(19,390)	–
Effect of business combination (Note 31)	687	16,996
Acquisition of non-controlling interests in consolidated subsidiaries	–	(5)
Cash dividends paid to non-controlling interest shareholders	(5,910)	(6,309)
Return of deposits	–	(15)
	P26,433	P46,401

**Financial Information of Subsidiaries**

The financial information of subsidiaries that have material non-controlling interests is provided below:

**Proportion of equity interests held by non-controlling interests**

	Nature of Business	Direct Ownership		Effective Ownership	
		2016	2015	2016	2015
TMPC	Motor	49.00	49.00	49.00	49.00
TMBC	Motor	41.95	–	41.95	–
PCFI	Real Estate	49.00	77.32	49.00	77.32
GBPC	Power	–	48.73	–	47.55

**Carrying value of material non-controlling interests**

	2016	2015
TMPC	P11,390	P10,201
PCFI	13,967	25,254
GBPC	–	16,874

### Net income for the period allocated to material non-controlling interests

	2016	2015
TMPC	<b>P6,030</b>	5,063
PCFI	<b>814</b>	962
GBPC	<b>913</b>	2,781

The following table presents the financial information of subsidiaries with material NCI as of and for the years ended December 31, 2016 and 2015:

	2016			2015	
	TMPC	PCFI*	GBPC	TMPC	PCFI*
<b>Statement of Financial Position</b>					
Current assets	<b>P29,226</b>	<b>P21,391</b>	P21,883	P27,276	P21,648
Non-current assets	<b>6,778</b>	<b>18,884</b>	52,478	5,015	14,504
Current liabilities	<b>16,059</b>	<b>6,034</b>	12,402	14,111	9,127
Non-current liabilities	<b>2,452</b>	<b>11,658</b>	31,543	2,950	10,078
Dividends paid to non-controlling interests	<b>4,858</b>	<b>1,032</b>	2,851	3,448	–
<b>Statement of Comprehensive Income</b>					
Revenues	<b>156,693</b>	<b>4,126</b>	19,308	114,945	2,948
Expenses	<b>140,761</b>	<b>3,767</b>	(14,963)	(100,876)	(1,625)
Net income	<b>12,130</b>	<b>233</b>	4,202	10,299	1,264
Total comprehensive income	<b>12,165</b>	<b>213</b>	3,514	10,242	1,283
<b>Statement of Cash Flows</b>					
Net cash provided by operating activities	<b>12,164</b>	<b>2,597</b>	5,232	11,480	744
Net cash used in investing activities	<b>(2,865)</b>	<b>(3,183)</b>	(6,739)	(2,241)	(3,090)
Net cash provided by (used in) financing activities	<b>(9,605)</b>	<b>2,235</b>	771	(6,998)	3,269

\*Amounts in statements of comprehensive income and cash flows of PCFI are from the acquisition date, August 20, 2015, to December 31, 2015.

### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong and healthy consolidated statement of financial position to support its current business operations and drive its expansion and growth in the future.

The Group maintains its current capital structure, and will make adjustments, if necessary, in order to generate a reasonable level of returns to shareholders over the long term. Equity, which the Group considers as capital, pertains to the equity attributable to equity holders of the Parent Company excluding effect of uniting of interest. The Group's sources of capital are capital stock and retained earnings. No changes were made in the objectives, policies or processes in 2016 and 2015.

The Parent Company considers total equity as its capital amounting to P78.28 billion and P59.49 billion as of December 31, 2016 and 2015, respectively.

The Parent Company maintains equity at a level that is compliant with its loan covenants.

## 23. INTEREST AND OTHER INCOME

### Interest Income

This account consists of:

	2016	2015 (As restated – Note 31)	2014 (As restated – Note 12)
Interest income on:			
Installment contract receivables (Note 5)	<b>P1,721</b>	P1,462	P1,157
Cash and cash equivalents (Note 4)	<b>373</b>	268	160
Short-term investments (Note 4)	<b>26</b>	20	25
Receivables (Note 5)	<b>119</b>	–	–
Others	<b>23</b>	40	38
	<b>P2,262</b>	P1,790	P1,380

Interest income on installment contract receivables consist of accretion of unamortized discount of Fed Land and interest income from collections of Fed Land and PCFI. Accretion of unamortized discount amounted to P1.29 billion in 2016 and 2015. Interest income from collections amounted to P1.29 billion and P0.17 billion in 2016 and 2015, respectively.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Other Income

This account consists of:

	2016	2015 (As restated - Note 31)	2014 (As restated - Note 12)
Ancillary income	<b>P665</b>	<b>P306</b>	<b>P250</b>
Real estate forfeitures, charges and penalties	<b>235</b>	266	434
Management fee (Note 27)	<b>234</b>	64	78
Gain on disposal of property and equipment	<b>50</b>	30	90
Gain on asset swap	-	337	-
Dividend income	-	14	25
Others	<b>402</b>	143	125
	<b>P1,586</b>	<b>P1,160</b>	<b>P1,002</b>

Gain on asset swap came from the deed of exchange entered into by Fed Land with Bases Conversion Development Authority (BCDA) in 2015 wherein Fed Land transferred to BCDA its road access lot in exchange of BCDA's two parcels of land which was valued at ₱0.10 million per square meter.

Real estate forfeitures, charges and penalties are earned when a buyer is delinquent on his payment or cancels his purchase of condominium units, after deducting any cash surrender value.

Management fee includes services rendered by Fed Land and PCFI in the administration of different projects related to the joint venture (Note 27).

Ancillary income represents incentives received by Toyota dealers from financing institutions for vehicles sold to financing customers and from insurance companies for policies written for buyers.

Others also include charges from tenants of Fed Land pertaining to electricity and other utilities; these were recorded by Fed Land as other income upon receipt of the payments from the tenants.

## 24. POWER PLANT OPERATION AND MAINTENANCE EXPENSES

Power plant operation and maintenance expenses included in 'Net Income from Discontinued Operations' consists of (Note 12):

	2016	2015	2014
Power plant operations expenses	<b>P2,766</b>	<b>P7,263</b>	<b>P8,098</b>
Repairs and maintenance and others	<b>296</b>	1,069	1,007
Purchased power	<b>211</b>	1,145	1,223
	<b>P3,273</b>	<b>P9,477</b>	<b>P10,328</b>

Power plant operations mainly represent costs of coal and fuel consumed in the operations. This also includes depreciation of the power plant.

Repairs and maintenance and others mainly represent cost of materials and supplies consumed and the cost of restoration and maintenance of power plants.

## 25. COST OF GOODS MANUFACTURED AND SOLD AND COST OF GOODS AND SERVICES SOLD

Cost of goods manufactured and sold consists of:

	2016	2015	2014
Raw materials, beginning	<b>P1,382</b>	<b>P885</b>	<b>P528</b>
Purchases	<b>29,486</b>	25,184	21,822
Total materials available for production	<b>30,868</b>	26,069	22,350
Less: Raw materials, end	<b>1,329</b>	1,382	885
Raw materials placed in process	<b>29,539</b>	24,687	21,465
Direct labor	<b>372</b>	329	312
Manufacturing overhead	<b>3,876</b>	2,901	2,414
Total cost of goods placed in process	<b>33,787</b>	27,917	24,191
Work-in-process, beginning	<b>68</b>	43	53
Total Cost of goods in process	<b>33,855</b>	27,960	24,244
Less: Work-in-process, ending	<b>13</b>	68	43

(Forward)

	2016	2015	2014
Total cost of goods manufactured	33,842	27,892	24,201
Finished goods, beginning	63	21	43
Total goods available for sale/transfer	33,905	27,913	24,244
Less: Finished goods, ending	66	63	21
Other transfers	47	12	10
	<b>P33,792</b>	<b>P27,838</b>	<b>P24,213</b>

Cost of goods and services sold consists of:

	2016	2015	2014
Beginning inventory			
Automotive	P1,891	P2,293	P2,899
Gasoline, retail and petroleum products	7	6	8
Food	1	1	1
	<b>1,899</b>	<b>2,300</b>	<b>2,908</b>
Add: Net purchases	125,624	73,386	71,107
Total inventories available for sale	127,523	75,686	74,015
Less: Ending inventory (Note 6)			
Automotive	6,861	1,891	2,293
Gasoline, retail and petroleum products	9	7	6
Food	1	1	1
	<b>120,652</b>	<b>73,787</b>	<b>71,715</b>
Cost adjustments	764	712	(1,614)
Internal and other transfers	(82)	(357)	(339)
Direct labor	38	27	7
Overhead (Note 30)	688	772	828
	<b>P122,060</b>	<b>P74,941</b>	<b>P70,597</b>

Overhead includes rent expense and common usage and service area charges.

## 26. GENERAL AND ADMINISTRATIVE EXPENSES

This account consists of:

	2016	2015 (As restated – Note 31)	2014 (As restated – Note 12)
Salaries, wages and employee benefits (Notes 27 and 28)	P2,866	P1,920	P1,574
Taxes and licenses	2,010	991	792
Advertising and promotions	1,838	1,313	2,037
Commissions	1,394	725	554
Delivery and Handling	586	427	361
Depreciation and amortization (Note 11)	495	344	287
Unrealized foreign exchange loss	474	115	42
Professional fees	429	133	79
Light, water and other utilities	420	352	276
Provisions for other expenses	327	–	–
Repairs and maintenance	258	108	177
Office supplies	244	138	91
Outside services	223	70	65
Transportation and travel	183	132	112
Rent (Note 30)	149	74	70
Provision of product warranties	121	119	190
Communications	93	45	29
Entertainment, amusement and recreation	89	65	34
Administrative and management fees	55	16	23
Insurance	40	27	20
Loss on asset disposal	38	–	–
Royalty and service fees	13	10	7
Others	492	358	313
	<b>P12,837</b>	<b>P7,482</b>	<b>P7,133</b>

Other expenses include membership and subscription fees, dealer development, corporate events and contractual services and donations and contributions pertain to real properties and fund given to TMP School of Technology to finance its building construction and operations.

## 27. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly, or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions and the parties are subject to common control or common significant influence. Related parties may be individuals or corporate entities. These related parties include subsidiaries, associates, joint venture, key management personnel, stockholders and other related parties which include affiliates.

An entity is considered an affiliate if such entity and the Parent Company have common shareholders. In effect, such entity is a sister company of the Parent Company by virtue of ownership and common control. It is neither a subsidiary nor associate of the Group.

The Group, in its regular conduct of its business, has entered into transactions with its associates, joint venture and other related parties principally consisting of cash advances for reimbursement of expenses, merger and acquisitions and capital infusion, leasing agreements, management agreements and dividends received from associates.

As of December 31, 2016 and 2015, the Group has not made any provision for probable losses relating to amounts owed by related parties. This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates.

The following table shows the related party transactions included in the consolidated financial statements.

Category	December 31, 2016		
	Amount/ Volume	Outstanding Balances	Terms and Conditions/Nature
<b>Associates</b>			
Cash and cash equivalents	₱2,173	₱13,468	Savings, current and time deposits accounts earning annual interest rate ranging from 0.1% to 2.5%
Short-term investments	14	1,310	Within one (1) year, interest rates ranging from 0.1% to 3.0%
Commission receivable		11	Noninterest-bearing; unsecured; no impairment
Rent receivables		12	Noninterest-bearing; unsecured; no impairment
Vehicle Receivables		345	Noninterest-bearing; unsecured; no impairment
Due from related parties		21	Noninterest-bearing; unsecured; no impairment
Receivables from sharing of expenses	30	27	Noninterest-bearing; unsecured; no impairment
Other receivables		6	Noninterest-bearing; unsecured; no impairment
Available-for-sale investments	1,284	1,284	Investment in UITF
Investments in subsidiaries, associates and joint venture (Note 8)	32,934	32,934	Initial investment in MPIC and additional investment in MBTC
Investments in subsidiaries, associates and joint venture (Note 8)	241	241	Advisory fees of FMIC capitalized
Other noncurrent assets		47	Unsecured; no impairment
Accounts and other payables	6	10	Within one (1) year, non-interest-bearing
Customers' deposits		18	Refundable deposits
Due to related parties		20	Non-interest bearing; due and demandable; Unsecured, no impairment
Loans payable	128	5,901	With interest ranging from 2.55% to 5.29%; Unsecured, no impairment
Vehicle & service sales	263	65	
Commission income	2		
Interest income	60		Interest from bank deposits with an associate at 0.38% to 2.5% per annum
Management fee income	3		Services related to administering the different projects of the group
Rent income	67		
Dividend income	964		Dividend income from associate
Gain on sale of AFS investments	16		Realized gain on UITF

(Forward)

December 31, 2016

Category	Amount/ Volume	Outstanding Balances	Terms and Conditions/Nature
<b>Joint venture</b>			
Cash and cash equivalents		₱44	Savings, current and time deposits accounts earning annual interest rate ranging from 0.38% to 1.75%
Management fee receivables		39	Unsecured; no impairment
Commission receivable		74	Unsecured; no impairment
Financing Receivables		251	Unsecured; no impairment
Other receivables		6	Unsecured; no impairment
Management fee income	₱39		
Rent income	6		
Commission income	115		
Vehicle & Service Sales	81		
Rent income	27		
<b>Other related parties</b>			
Cash and cash equivalents	457	5,198	Savings, current and time deposits accounts earning annual interest rate ranging from 0.25% to 2.5%
Commission receivable		15	Noninterest-bearing; unsecured; no impairment
Trade receivables	7,890	691	Noninterest-bearing; unsecured; no impairment
Rent receivables		1	Noninterest-bearing; unsecured; no impairment
Vehicle Receivables		169	Noninterest-bearing; unsecured; no impairment
Nontrade receivables	3	5	Receivable arising from reimbursable expenses and other nontrade transactions
Receivables from sharing of expenses	7	6	Noninterest-bearing; unsecured; no impairment
Prepaid expenses and others	1	3	Unsecured; no impairment
Due from related parties		59	Noninterest-bearing; unsecured; no impairment
Financing Receivables		70	Unsecured; no impairment
Other receivables		436	Noninterest-bearing; unsecured; no impairment
Loans receivables		643	With interest of 3.15%; payable in 2022; unsecured
Accounts and other payables	110,625	7,054	Noninterest-bearing; unsecured; no impairment
Customers' deposits		22	Noninterest-bearing; unsecured; no impairment
Due to related parties		175	Noninterest-bearing; unsecured; no impairment
Royalty payable	83	7	Noninterest-bearing; unsecured; no impairment
Loans payable	3	79	5 years, with interest of 4.20%
Liabilities on purchased properties (Note 20)		2,159	With 3.00% interest; payable annually until 2026; unsecured
Bonds payable	20	20	GT Capital bonds held by a subsidiary of an associate
Additional paid-in capital	25	25	Underwriting selling, and management fee
Vehicle & service sales	536	149	
Interest income	259		Interest from promissory note with subsidiary of an associate
Commission income	23		
Rent income	40		
Insurance expense	5		
Interest expense	102		
Advisory fee	178		Advisory fee paid to FMIC for acquisitions of the Parent Company
<b>Key management personnel</b>			
Short-term employee benefits	606		
Post-employment benefits	58		



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Category	December 31, 2015		
	Amount/ Volume	Outstanding Balances	Terms and Conditions/Nature
<b>Associates</b>			
Cash and cash equivalents	P6,428	P29,358	Savings, current and time deposits accounts earning annual interest rate ranging from 0.25% to 2.5%
Short-term investments	22	2,011	Within one (1) year, interest rate ranging from 0.16% to 2.50%
Interest receivables	3	17	Interest from cash and cash equivalents
Interest income	189		Interest income from cash and cash equivalents and short-term investments
Trade receivables		71	Noninterest-bearing; due within 30 days
Commission receivable		10	Noninterest-bearing; due and demandable
Rent receivable		21	
Other receivables		35	Noninterest-bearing; due and demandable
Deposits		1	Refundable deposits
Inventories	1,763		Purchased of land from an associate
Due from related party		26	Noninterest-bearing; due and demandable
Investments in associates and joint venture	8,279	8,279	Stock rights offering; additional investment in MBTC
Escrow fund	48	48	Agreed deposit with MBTC-Trust Banking Group equivalent to 20% of approved loan credit accommodation
Accounts and other payables		12	Unsecured; no impairment
Due to related party		1	Noninterest-bearing; due and demandable
Loans payable		11,621	With interest ranging from 3.75% to 6.20%, Unsecured with quarterly interest payment
Accrued interest payable	1,205	57	Interest on loans payable
Dividend income	689		Dividend income from associate
Management fee income	5		Services related to administering the different projects of the group
Rent income	72		Unsecured; no impairment
Documentation and processing fee	1		Unsecured; no impairment
Guarantee fee			Unsecured; no impairment
Rent expense	2		Unsecured; no impairment
Insurance expense	9		Unsecured; no impairment
General and Administrative expenses	1		Utilities, outside services, repairs and maintenance
<b>Joint venture</b>			
Dividend receivable	60	60	Dividend receivable from FLOC
Trade receivables	10,166	204	Sale of vehicles and spare parts under the renewable dealership agreement
Nontrade receivables	7	1	Noninterest-bearing; 30 days term; unsecured
Commission receivable		189	Commission earned from the sale of condominium units where Fed Land acted as agents
Commission income	190		Unsecured; no impairment
Rent receivable		7	Noninterest-bearing; due and demandable
Management fee receivable		7	Unsecured; no impairment
Receivable from sharing of expenses		3	Unsecured; no impairment
Other receivables		3	Unsecured; no impairment
Trade payables	346	34	Payables arising from swapping of vehicles, parts and accessories between dealerships, sales adjustments, warranty, sales promotions and reimbursable expenses
Management fee income	48		Unsecured; no impairment
Rent income	50		Unsecured; no impairment
Representation expense	2		Representation expense paid
<b>Other related parties</b>			
Cash and cash equivalents	666	6,422	Savings, current and time deposits accounts earning annual interest rate ranging from 0.25% to 3.0%
Interest income	22		Interest from promissory note with subsidiary of an associate
Trade receivables	9,419	918	Arising from export sales to TMAP and sale of vehicles to other parties
Due from related party		344	Noninterest-bearing; due and demandable

Category	December 31, 2015		
	Amount/ Volume	Outstanding Balances	Terms and Conditions/Nature
Inventories	7,844		Purchased of land to other related parties
Management fee receivable		₱2	Noninterest-bearing; due and demandable
Nontrade receivables	₱173	5	Receivable arising from reimbursable expenses and other nontrade transactions
Other receivables		3	Noninterest-bearing; due and demandable
Rent receivable		14	Noninterest-bearing; due and demandable
Commission receivable		29	Unsecured; no impairment
Deposits		85	Unsecured; no impairment
Receivables from sharing of expenses	65	65	Noninterest-bearing; due and demandable
Loans receivables		636	With interest of 3.15%; Payable in 2022; Unsecured
Property and equipment	11		Purchased of vehicles
Trade payables	74,626	6,248	Purchase of raw materials, spare parts and vehicles for sale
Royalty payable		7	Unsecured; no impairment
Dividends payable	14	1,267	Non-interest bearing; payable in 2016
Liabilities on purchased properties (Note 20)		2,783	With 3.00% interest; payable annually until 2026; unsecured
Loans payable	3	1,232	With 3.00% to 6.20% interest; payable annually until 2026
Accrued interest payable		15	Unsecured; no impairment
Interest expense	76	135	Unsecured; no impairment
Due to related party		173	Noninterest-bearing operational advances which are due and demandable
Other payables	22		Unsecured; no impairment
Commission income	19		Unsecured; no impairment
Documentation and processing fee	14		Unsecured; no impairment
Rent expense	6		Unsecured; no impairment
Rent income	59		Unsecured; no impairment
Royalty and technical assistance expense	45		Unsecured; no impairment
Miscellaneous expenses	1		Information technology services; Payment for title verification report for land title
Key management personnel			
Short-term employee benefits	590		
Post-employment benefits	102		

Details of the transactions with affiliates are as follows:

#### *Cash and cash equivalents and short-term investments*

The Group maintains cash and short-term deposits accounts with MBTC, an associate. The Group also has cash and short-term deposits with other related parties such as Metrobank Card Corporation and Philippine Savings Bank, which are subsidiaries of MBTC. Cash and cash equivalents earn interest at the prevailing investment rates.

#### *Available-for-sale investments*

In 2016, the Parent Company invested in UITF products of MBTC. As of December 31, 2016, the Parent Company's investment in UITF amounted to ₱1.28 billion.

#### *Operating advances*

Due from and to related parties consist mostly of operating advances which are noninterest-bearing and due and demandable.

#### *Long-term loans receivable*

In 2012, Fed Land entered into a loan agreement with Cathay International Resources Corp. (Borrower). Fed Land agreed to lend to the Borrower a total amount of ₱705.00 million with a nominal interest rate of 3.15% annually. The outstanding balance of long-term loans receivable as of December 31, 2016 and 2015 amounted to ₱643.04 and ₱634.31 million, respectively (Note 5).

#### *Affiliated bank loans*

The Group's loans payable to an affiliated commercial bank bears interest rates ranging from 2.55% to 5.29% and 3.75% to 6.20% per annum for 2016 and 2015, respectively.

#### *Management fee*

Management fee amounting to ₱41.76 million and ₱52.76 million in 2016 and 2015, respectively, pertains to the income received from a joint venture of Fed Land with FLOC and MBTC (Note 23).

## Lease agreements

Fed Land entered into operating lease agreements for the use of office spaces in GT Tower International Building. The terms of lease ranges from 5 to 10 years and generally renewable for 5 years. The rent is payable monthly with annual rent escalation rates ranging from 5% to 8%. The rental income on these leases amounted to ₱179.47 million and ₱195.25 million for 2016 and 2015, respectively (Note 30).

## Disposal of Assets

On May 26, 2016, the Parent Company acquired 4.73% direct equity stake in GBPC for a total consideration of ₱3.26 billion from FMIC, a subsidiary of MBTC. This increased the Parent Company's direct ownership in GBPC from 51.27% to 56.00%. On May 27, 2016, the Parent Company sold its entire 56.00% investment in GBPC to Beacon for a total consideration of ₱22.06 billion. Beacon is a 100%-owned subsidiary of Beacon Electric Asset Holdings, Inc. (Beacon Electric). MPIC owns 75% of Beacon Electric (Note 12).

On November 5, 2015, the Parent Company signed an agreement to sell 100.00% of Charter Ping An to AXA Philippines for ₱2.30 billion, subject to closing conditions that are usual and customary. On April 4, 2016, the Parent Company completed the sale of Charter Ping for a final consideration of ₱2.10 billion (Note 12).

Compensation of key management personnel for the years ended December 31, 2016, 2015 and 2014 follow:

	2016	2015	2014
Short-term employee benefits	<b>₱606</b>	590	514
Post-employment benefits	<b>59</b>	102	50
	<b>₱665</b>	692	564

## Transactions with the Group Retirement Funds

The retirement funds of the Group's employees are being managed and maintained by MBTC as trustee bank. The total carrying amount and fair value of the retirement funds as of December 31, 2016 and 2015 amounted to ₱1.51 billion and ₱1.31 billion, respectively. The assets and investments of the fund include cash and cash equivalents, investments in government securities and equity securities, among others.

The following tables show the amounts of related party transactions of the Group with the retirement funds of the subsidiaries' employees as of December 31, 2016 and 2015 (in absolute amounts):

December 31, 2016			
Category	Amount/ Volume	Outstanding Balances	Terms and Conditions/Nature
<b>Associate</b>			
Savings deposit		<b>₱73,792</b>	Savings account with annual interest of 1%, unsecured and no impairment;
Time deposit		<b>99,134,000</b>	With annual interest of 3.88%, 1 - 3 months maturity; unsecured and no impairment
Money market		<b>4,007,832</b>	
Investment in equity securities		<b>8,349,000</b>	Unsecured with no impairment
Investment in UITF		<b>7,603,581</b>	Unsecured with no impairment
Interest income	<b>₱323,091</b>		Income earned from savings and time deposit
Gain on sale of shares	<b>230,060</b>		Income from sale of shares
Gain on sale of UITF	<b>115,820</b>		Income from sale of UITF
Mark-to-market gain	<b>484,811</b>		Gain from mark-to-market of shares
<b>Parent</b>			
Investment in equity securities		<b>7,366,000</b>	Unsecured with no impairment
Gain on sale of shares	<b>281,865</b>		Income from sale of shares
December 31, 2015			
Category	Amount/ Volume	Outstanding Balances	Terms and Conditions/Nature
<b>Associate</b>			
Savings deposit		₱206,193	Savings account with annual interest of 1%, unsecured and no impairment;
Time deposit	₱20,595	55,049,000	With annual interest of 3.88%, 1 - 3 months maturity; unsecured and no impairment
Money market	121,944	9,560,588	
Investment in equity securities		17,829,810	Unsecured with no impairment
Interest income	96,172		Income earned from savings and time deposit
Gain on sale of shares	647,825		Income from sale of shares

	December 31, 2015	
Mark-to-market gain	501,253	Gain from mark-to-market of shares
<b>Parent</b>		
Investment in equity securities	6,676,000	Unsecured with no impairment
Mark-to-market gain	2,154,404	Gain from mark-to-market of shares
Gain on sale of shares	1,184,833	Income from sale of shares

Transactions relating to the retirement plans are approved by the subsidiaries' respective Retirement Committees. The voting rights over the investments in the shares of entities within the Group are exercised by the Retirement Committee, whom are either officers or directors of the subsidiaries.

## 28. PENSION PLAN

The Group provides defined benefit pension plans for substantially all of its employees. Provisions for pension obligations are established for benefits payable in the form of retirement pensions. Benefits are dependent on years of service and the respective employee's final compensation. Actuarial valuations are made annually.

Principal actuarial assumptions used to determine pension obligations follow:

2016				
	Actuarial Assumptions			
	Date of Actuarial Valuation	Expected Return on Plan Assets	Salary Rate Increase	Discount Rate
Real estate	December 31, 2016	3.50%	8.00%	5.31%
Automotive	-do-	4.25 - 8.00%	5.00% - 7.00%	5.21% - 5.86%
Financial	-do-	3.50%	7.00%	5.53%
2015				
	Actuarial Assumptions			
	Date of Actuarial Valuation	Expected Return on Plan Assets	Salary Rate Increase	Discount Rate
Real estate	December 31, 2015	3.33%	6.33%	5.05%
Power	-do-	5.00%	8.00%	4.87% - 5.20%
Non-life insurance	-do-	7.00%	10.00%	5.12%
Automotive	-do-	9.00%	5.00% - 7.00%	4.83% - 5.07%
Financial	-do-	3.50%	7.00%	5.11%

The overall expected rate of return on plan assets is determined based on the market prices prevailing on that date applicable to the period over which the obligation is to be settled.

Net retirement liability (asset) included in the statement of financial position follow:

	2016	2015
Retirement asset (Note 14)	(P2)	(P5)
Retirement liability	1,671	2,219
Net retirement liability	P1,669	P2,214



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The net pension liability and asset recognized in the Group's statements of financial position are as follows:

	January 1, 2016	Effect of business combination (Note 31)	Effect of sale of a subsidiary (Note 12)	Balance after business combination	Net benefit cost			Subtotal
					Current service cost	Net interest	Past service cost	
<b>Present value of defined benefit obligation</b>	<b>P3,523</b>	<b>P86</b>	<b>(P771)</b>	<b>P2,838</b>	<b>P221</b>	<b>P187</b>	<b>P6</b>	<b>P414</b>
<b>Fair value of plan assets</b>	<b>(1,309)</b>	<b>(21)</b>	<b>96</b>	<b>(1,234)</b>	<b>–</b>	<b>(58)</b>	<b>–</b>	<b>(58)</b>
<b>Net defined benefit liability</b>	<b>P2,214</b>	<b>P65</b>	<b>(P675)</b>	<b>P1,604</b>	<b>P221</b>	<b>P129</b>	<b>P6</b>	<b>P356</b>

	January 1, 2015	Effect of business combination	Balance after business combination	Current service cost	Net benefit cost			Benefits paid
					Net interest	Past service cost	Subtotal	
<b>Present value of defined benefit obligation</b>	<b>P3,518</b>	<b>P110</b>	<b>P3,628</b>	<b>P334</b>	<b>P166</b>	<b>P11</b>	<b>P511</b>	<b>(P107)</b>
<b>Fair value of plan assets</b>	<b>(1,261)</b>	<b>–</b>	<b>(1,261)</b>	<b>–</b>	<b>(57)</b>	<b>–</b>	<b>(57)</b>	<b>75</b>
<b>Net defined benefit liability</b>	<b>P2,257</b>	<b>P110</b>	<b>P2,367</b>	<b>P334</b>	<b>P109</b>	<b>P11</b>	<b>P454</b>	<b>(P32)</b>

The maximum economic benefit available is a combination of expected refunds from the plan and reductions in future contributions. The fair values of plan assets by each class as at the end of the reporting periods are as follows:

	2016	2015
Cash and cash equivalents	<b>P46</b>	<b>P67</b>
Investment in government securities	<b>966</b>	<b>952</b>
Investment in equity securities	<b>258</b>	<b>186</b>
Investment in debt and other securities	<b>86</b>	<b>71</b>
Receivables	<b>125</b>	<b>26</b>
Investment in mutual funds	<b>21</b>	<b>7</b>
Others	<b>15</b>	<b>2</b>
Liabilities	<b>(3)</b>	<b>(2)</b>
	<b>P1,514</b>	<b>P1,309</b>

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

	Possible Fluctuations	2016 Increase (Decrease)	2015 Increase (Decrease)
Discount rates	+1%	<b>(P202)</b>	<b>(P61)</b>
	-1%	<b>232</b>	<b>63</b>
Turnover rate	+1%	<b>–</b>	<b>(74)</b>
	-1%	<b>–</b>	<b>83</b>
Future salary increase rate	+1%	<b>244</b>	<b>202</b>
	-1%	<b>(216)</b>	<b>(166)</b>

The Group expects to contribute 381.46 million to its defined benefit pension plan in 2017.

The average duration of the defined benefit retirement liability at the end of the reporting period is 17.48 years for the Group.

Shown below is the maturity analysis of the undiscounted benefit payments:

Less than 1 year	<b>P240</b>
More than 1 year to 5 years	<b>813</b>
More than 5 years to 10 years	<b>2,274</b>
More than 10 years to 15 years	<b>2,010</b>
More than 15 years to 20 years	<b>1,296</b>
More than 20 years	<b>4,955</b>

The Group does not currently have any asset-liability matching study.

## 2016

Benefits paid	Return on plan assets (excluding amount included in net interest)	Remeasurements in other comprehensive income			Subtotal	Contributions paid	December 31, 2016
		Actuarial changes arising from experience adjustments	Actuarial changes arising from demographic assumptions	Actuarial changes arising from changes in financial assumptions			
(P88)	P-	P100	(P13)	(P68)	P19	P-	P3,183
76	3	-	-	-	3	(301)	(1,514)
(P12)	P3	P100	(P13)	(P68)	P22	(P301)	P1,669

## 2015

Return on plan assets (excluding amount included in net interest)	Remeasurements in other comprehensive income			Subtotal	Contributions paid	December 31, 2015	Effect of disposal group classified as held-for-sale (Note 12)	December 31, 2015
	Actuarial changes arising from experience adjustments	Actuarial changes arising from demographic assumptions	Actuarial changes arising from changes in financial assumptions					
P-	(P104)	(P92)	(P62)	(P258)	P-	P3,774	(P251)	P3,523
14	-	-	-	14	(204)	(1,433)	124	(1,309)
P14	(P104)	(P92)	(P62)	(P244)	(P204)	P2,341	(P127)	P2,214

## 29. INCOME TAXES

Provision for income tax account consists of:

	2016	2015 (As restated – Note 31)	2014
Current	P4,377	P4,241	P2,815
Deferred	126	(5)	(286)
Final	83	63	40
	P4,586	P4,299	P2,569

The components of the Group's deferred taxes as of December 31, 2016 and 2015 are as follows:

Net deferred tax asset:

	2016	2015 (As restated - Note 31)
Deferred tax asset on:		
Retirement benefit obligation	P439	P553
Warranties payable and other provisions	60	90
Accrued expenses	32	22
Allowance for probable losses	20	52
Accrued dealers' incentives, support and promotions	18	17
Allowance for impairment losses	9	11
Deferred gross profit	2	2
NOLCO	-	281
Capitalized commissioning income	-	100
Decommissioning liability	-	71
Unamortized past service cost from pension obligation	-	12
Unamortized discount on receivables	-	9
Others	2	37
	582	1,257

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	2016	2015 (As restated - Note 31)
Deferred tax liability on:		
Capitalized custom duties	<b>P23</b>	P20
Unrealized foreign exchange gain	<b>13</b>	8
Capitalized borrowing cost and guarantee fees	<b>3</b>	70
Deferred financing cost	<b>2</b>	108
Fair value adjustment on acquisition	—	205
Capitalized foreign exchange loss	—	48
Dismantling costs	—	43
Retirement asset	—	1
Others	<b>1</b>	6
	<b>42</b>	509
Net deferred tax asset	<b>P540</b>	P748

### Net deferred tax liability:

	2016	2015 (As restated - Note 31)
Deferred tax asset on:		
Unrealized gain on sale of land	<b>P718</b>	P673
Accrued expenses	<b>194</b>	27
Deferred gross profit	<b>132</b>	131
Retirement benefit obligation	<b>109</b>	86
Prepaid commission	<b>89</b>	208
NOLCO	<b>68</b>	41
Unearned income	<b>34</b>	90
Unamortized discount on receivables	<b>18</b>	24
Fair value adjustment on acquisition	<b>15</b>	—
Allowance for probable losses	<b>5</b>	6
Excess of taxable gross profit over realized gross profit	—	50
Allowance for impairment losses	—	3
Others	<b>10</b>	—
	<b>1,392</b>	1,339
Deferred tax liability on:		
Fair value adjustment on acquisition	<b>5,437</b>	6,037
Capitalized borrowing cost and guarantee fees	<b>768</b>	479
Excess of book basis over tax basis of deferred gross profit	<b>112</b>	124
Unamortized discount on long-term payable	<b>33</b>	88
Lease differential	<b>15</b>	25
Retirement asset	<b>1</b>	2
Accrued income	—	50
Deferred financing costs – bonds	—	23
Others	<b>78</b>	12
	<b>6,444</b>	6,840
Net deferred tax liability	<b>P5,052</b>	P5,501

The Group has deductible temporary differences for which deferred tax asset has not been recognized since management believes that it is not probable that sufficient taxable income will be available against which the said deductible temporary differences can be utilized.

As of December 31, 2016, 2015 and 2014, the Group's unrecognized deductible temporary differences pertain to its NOLCO and MCIT with details as follows:

### NOLCO

Year Incurred	Amount	Expired/Applied	Balance	Expiry Date
2016	P3,148	P—	P3,148	2019
2015	1,782	—	1,782	2018
2014	974	—	974	2017
2013	1,053	1,053	—	2016
	<b>P6,957</b>	<b>P1,053</b>	<b>P5,904</b>	

## MCIT

Year Incurred	Amount	Expired/Applied	Balance	Expiry Date
2016	P2	P-	P2	2019

The reconciliation of the provision for income tax computed at the statutory income tax rate to the provision for income tax shown in the consolidated statements of income follows:

	2016	2015 (As restated – Note 12)	2014 (As restated – Note 12)
Provision for income tax computed at statutory rate	<b>30.00%</b>	30.00%	30.00%
Tax effects of:			
Income subjected to final tax	<b>(0.06)</b>	(0.36)	(0.54)
Nondeductible interest and other expenses	<b>1.05</b>	0.71	0.74
Change in unrecognized deferred tax assets	<b>5.05</b>	3.38	2.56
Nontaxable income	<b>(17.28)</b>	(9.11)	(11.26)
Operating income within ITH	<b>(1.99)</b>	(6.32)	(6.32)
Others	<b>0.26</b>	(0.53)	(0.01)
Effective income tax rates	<b>17.03%</b>	17.77%	15.17%
Continuing operations	<b>16.89%</b>	16.88%	14.39%
Disposal group	<b>0.14%</b>	0.89%	0.78%
	<b>17.03%</b>	17.77%	15.17%

## Board of Investments (BOI) Incentives

### Fed Land

The BOI issued a Certificate of Registrations as a New Developer of Mass Housing Project for its real estate projects in accordance with the Omnibus Investment Code of 1987. Pursuant thereto, the registered projects have been granted Income Tax Holiday (ITH) for a period of three to four years. The projects namely: Marquinton-Cordova Tower and The Oriental Place are entitled to ITH in years 2008 to 2012, The Capital Towers-Beijing, Marquinton Gardens Terraces-Toledo, Oriental Gardens-Lilac and Peninsula Garden Midtown Homes-Tower A are entitled to ITH in years 2009 to 2013, Oriental Garden Heights - A, B and C in 2010 to 2014, Marquinton Garden Terraces - Valderrama Tower in 2010 to 2013, Peninsula Garden Midtown Homes (PGMH) - Maple Tower and Tropicana Garden City - Ibiza Tower are entitled to ITH from 2012 to 2015 and PGMH - Narra is entitled to ITH from 2014 to 2017.

### PCFI

On various dates, the BOI issued in favor of PCFI a Certificate of Registration as a Developer of Low-Cost Mass Housing Project for its 86 real estate projects in accordance with the Omnibus Investment Code of 1987. Pursuant thereto, the projects were granted an Income Tax Holiday for a period of three (3) to four (4) years commencing on various dates from 2008 to 2015 and expiring on various dates from 2012 to 2018.

### TMP

TMP is registered with the BOI as a:

- Participant in the Car Development Program and Commercial Vehicle Development Program.
- Pioneer status for the production of Vios. Under its terms and conditions, TMP shall be entitled to Income Tax Holiday (ITH) from July 2, 2013 to July 1, 2019 for revenues generated from this vehicle model subject to achievement of certain percentage of local value added.
- Non-pioneer status for the production of Innova. Under its terms and conditions, TMP shall be entitled to ITH from April 2016 to April 2020 for portion (as determined by its Logistic Efficiency Index) of revenues generated from this vehicle model.
- Participant in Comprehensive Automotive Resurgence Strategy (CARS) Program. BOI approved TMP's enrollment of its locally-produced vehicle model to the CARS Program on June 27, 2016. Under the terms of registration, TMP shall be entitled to Fixed Investment Support and Production Volume Incentive subject to achievement of production volume and localization of body shells and large plastic parts.

## 30. LEASE COMMITMENT

### The Group as a lessee

The Group is a party under various lease agreements including the lease of premises occupied by the Parent Company, office space leased for the Group's branches, land leased for Fed Land Group's mall and gasoline station and lease of parking spaces with terms ranging from one (1) to ten (10) years. Rent expense included under 'General and administrative expenses' amounted to P164.53 million, P104.80 million and P98.49 million in 2016, 2015 and 2014, respectively (Note 26). Rental incurred on the lease of land for its mall and gasoline stations are presented as 'Overhead' and included in the 'Cost of goods and services sold' account, amounting to P23.66 million, P20.57 million and P20.56 million in 2016, 2015 and 2014, respectively (Note 25).

As of December 31, 2016 and 2015, the future minimum rental payments are as follows:

	2016	2015
Within one year	<b>P103</b>	<b>P94</b>
After one year but not more than five years	<b>261</b>	200
More than five years	<b>263</b>	180
	<b>P627</b>	<b>P474</b>

## *The Group as a lessor*

The Group has entered into commercial property leases on its investment properties consisting of office spaces, land, mall and parking spaces with lease terms ranging from five (5) to ten (10) years. The Group's rental income on these leases amounted to P826.59 million, P840.46 million and P764.49 million, in 2016, 2015 and 2014, respectively (Note 9). The cost of rental services amounting P326.35 million, P271.61 million and P270.09 million in 2016, 2015 and 2014, respectively, includes maintenance fee, depreciation, repairs and maintenance, and taxes and licenses.

As of December 31, 2016 and 2015, the future minimum receipts from these lease commitments are as follows:

	2016	2015
Within one year	<b>P586</b>	<b>P743</b>
After one year but not more than five years	<b>1,118</b>	934
More than five years	<b>534</b>	476
	<b>P2,238</b>	<b>P2,153</b>

## 31. BUSINESS COMBINATIONS AND DISPOSALS

### *Acquisition of TMBC*

On March 7, 2016, the SEC approved the merger of TMBC and TCI, with TMBC as the surviving corporation and TCI as the absorbed corporation. The merger resulted in GT Capital owning 58.05% of the merged corporation. Pursuant to the merger, GT Capital has majority representation in the BOD and the Executive Committee (ExCom) of TMBC. Management has assessed that it has the ability to direct the relevant activities of TMBC that most significantly affect its returns based on its majority representation in the BOD and the ExCom. As a result, the Group obtained control over TMBC and the financial statements of TMBC were consolidated in the financial statements of the Parent Company.

The consideration given to obtain control over TMBC was the carrying value of existing TCI shares exchanged for new TMBC shares. The transaction was accounted for as a business combination using the purchase method. The Parent Company's previously held interest was remeasured at fair value and a gain from remeasurement amounting to P73.76 million was recognized.

The Group elected to measure the NCI in TMBC at the proportionate share of the NCI in the identifiable net assets of TMBC. The cost of consideration included the proportionate share of NCI, the fair value of previously held interest and carrying value of existing TCI shares exchanged for new TMBC shares.

The fair values of the identifiable assets and liabilities of TMBC as of acquisition date are as follows:

<b>Assets</b>	
Cash and cash equivalents	P177
Receivables	906
Inventories	467
Prepayments and other current assets	35
Property and equipment	1,290
Deferred tax assets	39
Other noncurrent assets	22
	2,936
<b>Liabilities</b>	
Accounts and other payables	P526
Loans payable	810
Customer's deposits	32
Income tax payable	22
Other current liabilities	18
Deferred tax liabilities	198
Pension liabilities	67
	1,673
<b>Net assets</b>	<b>P1,263</b>



The gross contractual amount of receivables acquired amounted to ₱913.06 million.

The aggregate consideration transferred consists of:

Proportionate share of non-controlling interests	₱530
Fair value of previously held interest in TMBC	969
	<b>₱1,499</b>

The business combination resulted in goodwill computed as follows:

Total consideration transferred	1,499
Less: Fair values of identifiable net assets	1,263
<b>Goodwill</b>	<b>₱236</b>

The goodwill of ₱236.06 million comprises the value of expected synergies arising from the acquisition of the dealership business. Goodwill is allocated entirely to the operations of TMBC, and none of the goodwill is expected to be deductible for income tax purposes.

From the date of acquisition, TMBC contributed gross revenues and net income attributable to equity holders of the Parent Company amounting to ₱21.35 billion and ₱0.16 billion, respectively. If the business combination with TMBC took place at the beginning of the year, total revenues and net income attributable to equity holder of the Parent Company from TMBC would have been ₱24.30 billion and ₱0.17 billion, respectively.

#### Acquisition of FLOC

On December 23, 2016, Fed Land acquired 40.00% ownership in FLOC from ORPI amounting to ₱289.00 million in exchange for the 220,000,000 common shares of ORPI. As a result of the purchase, Fed Land gained control in FLOC and accounted for its investment as an investment in subsidiary as of December 31, 2016. Fed Land recognized a gain on revaluation of previously held interest amounting to ₱51.06 million. The goodwill recognized from the acquisition amounted to ₱9.14 million.

#### Acquisition of WFC

On June 23, 2016, PCFI purchased 1,409,995 common shares and 2,499,996 preferred shares of WFC for a total consideration of ₱49.56 million. Subsequently, in various dates in June 2016, PCFI entered into a Subscription Agreement with WFC for the subscription of a total 200,000,000 common shares of WFC for ₱2.00 billion. The net assets of WFC are short-term financial instruments. The carrying values of the net assets of WFC approximate their fair values due to the short-term maturities of these financial instruments.

#### Acquisition of PCFI

On August 6, 2015, the Parent Company, Profriends Group Inc. (PGI) and PCFI entered into a Master Subscription Agreement (the Agreement). Subject to the terms of the Agreement, the Parent Company agreed to subscribe to PCFI's series A preferred shares representing 51.00% of all issued and outstanding capital stock over a three (3) year term ending on the third year from the execution of the Agreement.

The Parent Company finalized the acquisition of the initial 22.68% of PCFI for ₱7.24 billion on August 20, 2015, upon fulfillment of all Tranche 1 closing conditions. This includes the execution of an irrevocable proxy in favor of the Parent Company, covering 51.00% of the total issued and outstanding capital stock of PCFI ("the Irrevocable Proxy") by PGI, the selling shareholder. The Irrevocable Proxy gives the Parent Company the ability to direct the relevant activities of PCFI that will affect the amount of returns that the Parent Company will receive from its investment in PCFI. The Parent Company assessed that it has control over PCFI by virtue of the Irrevocable Proxy and payment for the 22.68% equity interest and accounted for PCFI as a subsidiary.

#### Assets acquired and liabilities assumed

The acquisition was accounted for as a business combination using the acquisition method. The Group elected to measure the non-controlling interest at the proportionate share of the non-controlling interest in the identifiable net assets of PCFI.

As permitted under the standards, the Group finalized its purchase price allocation of PCFI to consider additional information in 2016. The final purchase price allocation was retroactively adjusted in the 2016 financial statements. The effects of the retrospective adjustment is detailed below:

- Decrease in receivables by ₱865.25 million.
- Decrease in inventories by ₱13.76 billion.
- Decrease in accounts and other payables by ₱277.65 million.
- Decrease in long-term debt by ₱5.36 million.
- Decrease in net deferred tax liabilities by ₱4.30 billion.
- Decrease in unappropriated retained earnings by ₱4.11 million.
- Decrease in NCI by ₱7.31 billion.

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The above adjustments resulted in the net increase in goodwill by ₱2.73 billion. Accordingly, the consolidated statement of financial position and consolidated statement of income for the year ended December 31, 2015 have been restated to reflect the results of the final purchase price allocation. Cost of real estate sales increased by ₱25.90 million and provision for income tax decreased by ₱7.77 million. Net income attributable to equity holders of the Parent Company decreased by ₱4.11 million and net income attributable to NCI decreased by ₱14.02 million.

The final allocation of the identifiable assets and liabilities of PCFI as of acquisition date are as follows:

	(As restated)
<b>Assets</b>	
Cash and cash equivalents	₱338
Short-term investments	962
Receivables	13,078
Inventories	23,147
Due from related parties	337
Prepayments and other current assets	1,120
Available-for-sale investments	2
Property and equipment	715
Intangible assets	13
Investment properties	2,390
Deferred tax assets	80
Other noncurrent assets	212
	<u>42,394</u>
<b>Liabilities</b>	
Accounts and other payables	₱1,992
Customer's deposits	676
Loans payable – current	7,725
Other current liabilities	1,944
Income tax payable	125
Loans payable – Noncurrent	5,408
Deferred tax liabilities on fair value increment	3,019
Pension liabilities	110
	<u>20,999</u>
<b>Net assets</b>	<u>₱21,395</u>

The gross contractual amount of receivables acquired amounted to ₱11.02 billion.

The aggregate consideration transferred consists of:

Cash consideration	₱7,240
Proportionate share of non-controlling interests	16,996
	<u>₱24,236</u>

The business combination resulted in goodwill computed as follows:

Total consideration transferred		₱24,236
Fair value of identifiable net assets	₱24,414	
Less: Deferred tax liabilities on fair value adjustments	(3,019)	21,395
<b>Goodwill</b>		<u>₱2,841</u>

The goodwill arising from acquisition consists largely of the synergies expected from having PCFI within the Group. Goodwill arising from the acquisition of PCFI Group is allocated entirely to the operations of PCFI. None of the goodwill is expected to be deductible for income tax purposes.

From the date of acquisition, PCFI Group has contributed gross revenues of ₱2.95 billion and net income attributable to equity holders of the Parent Company amounting to ₱286.73 million to the Group for the year ended December 31, 2015. If the business combination with PCFI had taken place at the beginning of the year, total revenues and net income attributable to equity holders of the Parent Company from PCFI for the year ended December 31, 2015 would have been ₱7.05 billion and ₱458.63 million, respectively.

## 32. FAIR VALUE MEASUREMENT

The methods and assumptions used by the Group in estimating the fair value of the financial instruments are as follows:

### *Cash and cash equivalents and Other current assets (short-term cash investments)*

The fair value of cash and cash equivalents approximate the carrying amounts at initial recognition due to the short-term maturities these instruments.

### *Receivables*

The fair value of receivables due within one year approximates its carrying amounts. The fair values of installment contracts receivable are based on the discounted value of future cash flows using the applicable rates for similar types of instruments. The discount rates used ranged from 8.00% to 12.00% as of December 31, 2016 and 2015. For the long-term loan receivable, the Group used discounted cash flow analyses to measure the fair value of the loan. The interest rate used was the average bank lending rate for both December 31, 2016 and 2015.

### *Due from and to related parties*

The carrying amounts approximate fair values due to short term in nature. Related party receivables and payables are due and demandable.

### *AFS investments unquoted*

These are carried at cost less allowance for impairment losses because fair value cannot be measured reliably due to lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value.

### *AFS investments quoted*

Fair value of quoted AFS investment is based on the quoted market bid prices at the close of business on the reporting date or use inputs other than quoted price that are observable for the asset or liability either directly (as prices) or indirectly (derived from prices).

### *Accounts and other payables*

The fair values of accounts and other payables approximate the carrying amounts due to the short-term nature of these transactions.

### *Loans payable*

Current portion of loans payable approximates its fair value due to its short-term maturity. Long-term portion of loans payable subjected to quarterly repricing is not discounted. Estimated fair value of long-term portion of loans payable with fixed interest and not subjected to quarterly repricing is based on the discounted value of future cash flows using applicable interest rates for similar types of loans as of reporting date. The interest rates used ranged from 2.55% to 7.18% and 2.67% to 7.10% for the year ended December 31, 2016 and 2015, respectively.

### *Liabilities on purchased properties*

Estimated fair value was based on the discounted value of future cash flows using the applicable interest rates for similar types of loans as of reporting date. Long-term payable was incurred on December 20, 2012 with 3.00% interest per annum.

The following tables summarize the carrying amount and fair values of financial assets and liabilities, as well as nonfinancial assets, analyzed based on the fair value hierarchy (see accounting policy on Fair Value Measurement), except for assets and liabilities where the carrying values as reflected in the consolidated statements of financial position and related notes approximate their respective fair values.

	2016				
	Carrying Value	Level 1	Level 2	Level 3	Total
<b>Assets measured at fair value:</b>					
<b>Financial Assets</b>					
AFS investments:					
Quoted equity securities	P962	P104	P2,142	P–	P2,246
	P962	P104	P2,142	P–	P2,246
<b>Assets for which fair values are disclosed:</b>					
<b>Financial Assets</b>					
Loans and receivables					
Installment contracts receivables	18,257	–	–	21,734	21,734
Loans receivables	643	–	–	610	610
<b>Non-financial Assets</b>					
Investment in listed associates	84,999	93,562	–	–	93,562
Investment properties	14,314	–	–	15,331	15,331
	P118,213	P93,562	P–	P37,675	P131,237

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2016					
	Carrying Value	Level 1	Level 2	Level 3	Total
<b>Liabilities for which fair values are disclosed:</b>					
<b>Financial Liabilities</b>					
Liabilities on purchased properties	P2,158	P–	P–	P2,582	P2,582
Loans payable	64,938	–	–	67,112	67,112
Bonds payable	21,848	22,382	–	–	22,382
	<b>P88,944</b>	<b>P22,382</b>	<b>P–</b>	<b>P69,694</b>	<b>P92,076</b>
2015					
	Carrying Value	Level 1	Level 2	Level 3	Total
Assets measured at fair value:					
Financial Assets					
AFS investments:					
Quoted equity securities	P2,713	P2,713	P–	P–	P2,713
Assets of disposal group classified as held-for-sale:					
AFS investments					
Government securities	953	508	445	–	953
Quoted debt securities	386	386	–	–	386
Quoted equity securities	266	266	–	–	266
	<b>P4,318</b>	<b>P3,873</b>	<b>P445</b>	<b>P–</b>	<b>P4,318</b>
Assets for which fair values are disclosed:					
Financial Assets					
Loans and receivables					
Installment contracts receivables	23,430	–	–	26,860	26,860
Loans receivables	634	–	–	585	585
Non-financial Assets					
Investment properties	10,797	–	–	14,931	14,931
	<b>P34,861</b>	<b>P–</b>	<b>P–</b>	<b>P42,376</b>	<b>P42,376</b>
Liabilities for which fair values are disclosed:					
Financial Liabilities					
Liabilities on purchased properties	2,783	–	–	2,606	2,606
Loans payable	96,618	–	–	99,639	99,639
Bonds payable	21,801	22,302	–	–	22,302
	<b>P121,202</b>	<b>P22,302</b>	<b>P–</b>	<b>P102,245</b>	<b>P124,547</b>

As of December 31, 2016 and 2015, other than AFS investments, no transfers were made among the three levels in the fair value hierarchy.

Inputs used in estimating fair values of financial instruments carried at cost and categorized under Level 3 include risk-free rates and applicable risk premium.

The fair value of the Group's investment properties has been determined based on valuations performed by third party valuers. The value of the land was estimated by using the Market Data Approach, a valuation approach that considers the sales, listings and other related market data within the vicinity of the subject properties and establishes a value estimate by processes involving comparison.

The table below summarizes the valuation techniques used and the significant unobservable inputs valuation for each type of investment properties held by the Group:

	Valuation Techniques	Significant Unobservable Inputs
Land	Market Data Approach	Price per square meter, size, location, shape, time element and corner influence
Building and Land Improvements	Cost Approach and Market Data Approach	Lineal and square meter, current cost of materials, labor and equipment, contractor's profits, overhead, taxes and fees

Description of the valuation techniques and significant unobservable inputs used in the valuation of the Group's investment properties are as follows:

#### Valuation Techniques

Market Data Approach	A process of comparing the subject property being appraised to similar comparable properties recently sold or being offered for sale.
Cost Approach	A process of determining the cost to reproduce or replace in new condition the assets appraised in accordance with current market prices for similar assets, with allowance for accrued depreciation on physical wear and tear, and obsolescence.

#### Significant Unobservable Inputs

Reproduction Cost New	The cost to create a virtual replica of the existing structure, employing the same design and similar building materials.
Size	Size of lot in terms of area. Evaluate if the lot size of property or comparable conforms to the average cut of the lots in the area and estimate the impact of lot size differences on land value.
Shape	Particular form or configuration of the lot. A highly irregular shape limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which conforms with the highest and best use of the property.
Location	Location of comparative properties whether on a Main Road, or secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a Main Road are superior to properties located along a secondary road.
Time Element	"An adjustment for market conditions is made if general property values have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investors' perceptions of the market over time". In which case, the current data is superior to historic data.
Discount	Generally, asking prices in ads posted for sale are negotiable. Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or equivalent.
Corner influence	Bounded by two (2) roads.

### **33. FINANCIAL RISK MANAGEMENT AND OBJECTIVES**

The Group's principal financial instruments are composed of cash and cash equivalents, short-term investments, receivables, due from related parties, AFS investments, accounts and other payable, due to/from related parties, and loans payable.

Exposures to credit, liquidity and foreign currency, interest rate risks arise in the normal course of the Group's business activities. The main objectives of the Group's financial risk management are as follows:

- to identify and monitor such risks on an ongoing basis;
- to minimize and mitigate such risks; and
- to provide a degree of certainty about costs.

The use of financial derivative instruments (if any) is solely for the management of the Group's financial risk exposures. It is the Group's policy not to enter into derivative transactions for speculative purposes.

The Group's financing and treasury function operates as a centralized service for managing financial risks and activities as well as providing optimum investment yield and cost-efficient funding for the Group.

#### Credit Risk

The Group's credit risks are primarily attributable to its financial assets. To manage credit risks, the Group maintains defined credit policies and monitors on a continuous basis its exposure to credit risks. Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

Financial assets comprise cash and cash equivalents, short-term investments, receivables, due from related parties and AFS investments. The Group adheres to fixed limits and guidelines in its dealings with counterparty banks and its investment in financial instruments. Bank limits are established on the basis of an internal rating system that principally covers the areas of liquidity, capital adequacy and financial stability. The rating system likewise makes use of available international credit ratings. Given the high credit standing of its accredited counterparty banks, management does not expect any of these financial institutions to fail in meeting their obligations.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In respect of installment receivables from the sale of properties, credit risk is managed primarily through credit reviews and an analysis of receivables on a continuous basis. The Group also undertakes supplemental credit review procedures for certain installment payment structures. Customer payments are facilitated through various collection modes including the use of postdated checks and auto-debit arrangements. Exposure to bad debts is not significant and the requirement for remedial procedures is minimal given the profile of buyers.

### *Maximum exposure to credit risk after taking into account collateral held or other credit enhancements*

As of December 31, 2016 and 2015, the maximum exposure to credit risk of the Group's financial assets is equal to its carrying value except for installment contracts receivable with nil exposure to credit risk since the fair value of the related condominium and residential units collateral is greater than the carrying value of the installment contracts receivable.

### *a. Credit quality per class of financial assets*

The credit quality of the financial assets was determined as follows:

Cash and cash equivalents and long term cash investment-based on the nature of the counterparty and the Group's internal rating system.

Receivables - high grade pertains to receivables that had no default in payment; medium grade pertains to receivables with a history of being 30 to 90 days past due; and low grade pertains to receivables with a history of being over 120 days past due.

AFS investments - quoted AFS investments is based on the quoted market bid prices at the close of business on the reporting date while the unquoted financial assets are unrated.

The table below shows the credit quality per class of financial assets based on the Group's rating system:

	December 31, 2016						
	Neither Past Due Nor Individually Impaired				Past Due but not Individually Impaired		Total
	High Grade	Medium Grade	Low Grade	Total		Individually Impaired	
Cash and cash equivalents* (Note 4)	P20,927	P-	P-	P20,927	P-	P-	P20,927
Short-term Investments	1,598	-	-	1,598	-	-	1,598
Receivables (Note 5)							
Trade receivables	6,321	51	96	6,468	1,563	-	8,031
Installment contracts receivable	16,184	1,783	465	18,432	860	1	19,293
Loans receivable	643	-	-	643	-	-	643
Dividends receivable	5	-	-	5	-	-	5
Accrued rent and commission income	318	15	2	335	18	25	378
Accrued interest receivable	152	-	-	152	-	-	152
Nontrade receivables	207	108	44	359	26	14	399
Management fee receivables	182	-	-	182	-	-	182
Others	813	-	-	813	64	1	878
Due from related parties (Note 27)	80	-	-	80	-	-	80
AFS investments (Note 10)							
Equity securities							
Quoted	2,246	-	-	2,246	-	-	2,246
Unquoted	481	-	-	481	-	-	481
	P50,157	P1,957	P607	P52,721	P2,531	P41	P55,293

\*Excludes cash on hand amounting to P28.03 million.

	December 31, 2015 (As restated - Note 31)						
	Neither Past Due Nor Individually Impaired				Past Due but not Individually Impaired		Total
	High Grade	Medium Grade	Low Grade	Total		Individually Impaired	
Cash and cash equivalents* (Note 4)	P37,850	P-	P-	P37,850	P-	P-	P37,850
Short-term Investments	1,861	-	-	1,861	-	-	1,861
Receivables (Note 5)							
Trade receivables	7,183	1,615	-	8,798	222	262	9,282
Installment contracts receivable	19,047	2,370	477	21,894	670	1	22,565
Loans receivable	681	-	-	681	-	-	681
Dividends receivable	60	-	-	60	-	-	60
Accrued rent and commission income	481	11	10	502	11	21	534
Accrued interest receivable	148	-	-	148	-	-	148
Nontrade receivables	411	25	-	436	1	-	437
Others	220	1	-	221	95	3	319
Due from related parties	370	-	-	370	-	-	370
AFS investments (Note 10)							
Equity securities							
Quoted	2,714	-	-	2,714	-	-	2,714
Unquoted	481	-	-	481	-	-	481
	P71,507	P4,022	P487	P76,016	P999	P287	P77,302

\*Excludes cash on hand amounting to P10.80 million.

As of December 31, 2016 and 2015, the aging analysis of past due but not individually impaired financial assets presented per class, is as follows :

	Neither Past Due nor Individually Impaired	December 31, 2016							
		Past Due but not Individually Impaired						Individually Impaired	Total
		<30 days	30-60 days	61-90 days	91-120 days	>120 days	Total		
Cash and cash equivalents* (Note 4)	P20,927	P-	P-	P-	P-	P-	P-	P-	P20,927
Short-term investments	1,598	-	-	-	-	-	-	-	1,598
Receivables (Note 5)									
Trade receivable	6,468	514	518	232	226	73	1,563	-	8,031
Installment contracts receivable	18,432	259	253	131	50	167	860	1	19,293
Loans receivable	643	-	-	-	-	-	-	-	643
Dividend receivable	5	-	-	-	-	-	-	-	5
Accrued rent and commission income	335	1	-	16	-	-	17	26	378
Accrued interest receivable	152	-	-	-	-	-	-	-	152
Non-trade receivable	359	6	9	4	7	1	27	13	399
Management fee receivables	182	-	-	-	-	-	-	-	182
Others	813	14	3	3	3	41	64	1	878
Due from related parties	80	-	-	-	-	-	-	-	80
AFS investments (Note 10)									
Equity securities									
Quoted	962	-	-	-	-	-	-	-	962
Unquoted	1,765	-	-	-	-	-	-	-	1,765
	P52,721	P794	P783	P386	P286	P282	P2,531	P41	P55,293

\*Excludes cash on hand amounting to P28.03 million

		December 31, 2015 (As restated – Note 31)								
	Neither Past Due nor Individually Impaired	Past Due but not Individually Impaired								
		<30 days	30-60 days	61-90 days	91-120 days	>120 days	Total	Individually Impaired	Total	
Cash and cash equivalents* (Note 4)	P37,850	P–	P–	P–	P–	P–	P–	P–	P37,850	
Short-term investment	1,861	–	–	–	–	–	–	–	1,861	
Receivables (Note 5)										
Trade receivable	8,798	37	23	27	132	3	222	262	9,282	
Installment contracts receivable	21,895	184	121	139	41	184	669	1	22,565	
Loans receivable	681	–	–	–	–	–	–	–	681	
Dividend receivable	60	–	–	–	–	–	–	–	60	
Accrued rent and commission income	501	5	2	1	2	2	12	21	534	
Accrued interest receivable	148	–	–	–	–	–	–	–	148	
Non-trade receivable	436	–	–	–	–	1	1	–	437	
Others	221	12	1	1	81	–	95	3	319	
Due from related parties	370	–	–	–	–	–	–	–	370	
AFS investments (Note 10)										
Equity securities										
Quoted	2,714	–	–	–	–	–	–	–	2,714	
Unquoted	481	–	–	–	–	–	–	–	481	
	P76,016	P238	P147	P168	P256	P190	P999	P287	P77,302	

\*Excludes cash on hand amounting to P10.80 million.

#### Liquidity risk

The Group monitors its cash flow position, debt maturity profile and overall liquidity position in assessing its exposure to liquidity risk. The Group maintains a level of cash and cash equivalents deemed sufficient to finance operations and to mitigate the effects of fluctuation in cash flows. Accordingly, its loan maturity profile is regularly reviewed to ensure availability of funding through an adequate amount of credit facilities with financial institutions.

Overall, the Group's funding arrangements are designed to keep an appropriate balance between equity and debt, to give financing flexibility while continuously enhancing the Group's businesses. To serve as back-up liquidity, management develops variable funding alternatives either by issuing debt or raising capital.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The tables below summarize the maturity profile of the Group's financial assets and liabilities based on undiscounted contractual payments:

	December 31, 2016			Total
	< 1 year	> 1 to < 5 years	> 5 years	
<b>Financial assets</b>				
Cash and cash equivalents* (Note 4)	P20,927	P-	P-	P20,927
Short-term investments	1,598	-	-	1,598
Receivables (Note 5)	-	-	-	-
Trade receivables	8,031	-	-	8,031
Installment contracts receivables	14,476	10,866	1,487	26,829
Nontrade receivable	399	-	-	399
Accrued rent and commissions income	379	-	-	379
Dividends receivable	5	-	-	5
Accrued interest receivable	152	-	-	152
Loans receivable	110	89	727	926
Management fee receivables	182	-	-	182
Others	879	-	-	879
Due from related parties	80	-	-	80
AFS investments (Note 10)				
Equity Securities				
Quoted	2,246	-	-	2,246
Unquoted	481	-	-	481
<b>Total undiscounted financial assets</b>	<b>P49,945</b>	<b>P10,955</b>	<b>P2,214</b>	<b>P63,114</b>
<b>Other financial liabilities</b>				
Accounts and other payables (Note 15)				
Trade payables	5,120	-	-	5,120
Telegraphic transfers and drafts and acceptances payable	6,903	-	-	6,903
Accrued expenses	3,703	-	-	3,703
Accrued interest payable	487	-	-	487
Accrued commissions	759	-	-	759
Customer advances	625	-	-	625
Royalty payable	312	-	-	312
Retentions payable	257	-	-	257
Due to landowners	483	-	-	483
Payable for customer's refund	360	-	-	360
Nontrade payables	329	-	-	329
Others	399	-	-	399
Customer's deposit	3,839	-	-	3,839
Dividends payable	589	-	-	589
Loans payable (Note 17)	11,270	25,552	46,517	83,339
Bonds payable (Note 17)	1,126	15,681	11,064	27,871
Due to related parties	195	-	-	195
Liabilities on purchased properties (Note 20)	231	873	1,478	2,582
<b>Total undiscounted financial liabilities</b>	<b>P36,987</b>	<b>P42,106</b>	<b>P59,059</b>	<b>P138,152</b>
<b>Liquidity Gap</b>	<b>P12,958</b>	<b>(P31,151)</b>	<b>(P56,845)</b>	<b>(P75,038)</b>

\*Excludes cash on hand amounting to P28.03 million.

	December 31, 2015 (As restated – Note 31)			Total
	< 1 year	> 1 to < 5 years	> 5 years	
<b>Financial assets</b>				
Cash and cash equivalents* (Note 4)	P37,850	P–	P–	P37,850
Short-term investments (Note 4)	1,861	–	–	1,861
Receivables (Note 5)				
Trade receivables	8,897	385	–	9,282
Installment contracts receivables	17,009	6,944	2,832	26,785
Nontrade receivable	437	–	–	437
Dividends receivable	60	–	–	60
Accrued interest receivable	148	–	–	148
Loans receivable	116	109	772	997
Accrued rent and commissions income	534	–	–	534
Others	312	6	1	319
Due from related parties (Note 27)	370	–	–	370
AFS investments (Note 10)				
Equity Securities				
Quoted	2,714	–	–	2,714
Unquoted	481	–	–	481
<b>Total undiscounted financial assets</b>	<b>P70,789</b>	<b>P7,444</b>	<b>P3,605</b>	<b>P81,838</b>
<b>Other financial liabilities</b>				
Accounts and other payables (Note 15)				
Trade payables	6,586	–	–	6,586
Telegraphic transfers and drafts and acceptances payable	6,237	–	–	6,237
Accrued expenses	2,521	–	175	2,696
Accrued interest payable	827	–	–	827
Accrued commissions	670	–	–	670
Insurance payable	–	–	–	–
Customer advances	398	–	–	398
Royalty payable	303	–	–	303
Retentions payable	345	684	–	1,029
Others	1,114	–	–	1,114
Customer's deposit (Note 18)	3,691	–	–	3,691
Dividends payable (Note 27)	2,861	–	–	2,861
Loans payable (Note 17)	16,269	38,079	63,440	117,788
Bonds payable (Note 17)	1,126	11,092	16,731	28,949
Due to related parties (Note 27)	174	–	–	174
Liabilities on purchased properties (Notes 20 and 27)	720	893	1,689	3,302
<b>Total undiscounted financial liabilities</b>	<b>P43,842</b>	<b>P50,748</b>	<b>P82,035</b>	<b>P176,625</b>
<b>Liquidity Gap</b>	<b>P26,947</b>	<b>(P43,304)</b>	<b>(P78,430)</b>	<b>(P94,787)</b>

\*Excludes cash on hand amounting to P10.80 million.

#### Foreign currency risk

Foreign currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rate.

The Group's foreign currency-denominated financial instruments are included in cash and cash equivalents and short-term investments. Cash and cash equivalents denominated in foreign currency amounted to US\$0.31 million and JP¥22.90 million as of December 31, 2016 and US\$24.01 million and JP¥16.09 million as of December 31, 2015. Short-term investments denominated in foreign currency amounted to US\$30.82 million and JP¥100.00 million as of December 31, 2016 and US\$29.43 million and JP¥100.00 million as of December 31, 2015. Receivables denominated in foreign currency amounted to US\$13.96 million and US\$17.47 million as of December 31, 2016 and December 31, 2015, respectively. Advances to contractors denominated in foreign currency amounted to nil as of December 31, 2016 and US\$6.73 million as of December 31, 2015. Accounts and other payables denominated in foreign currency amounted to US\$138.38 million and JP¥53.19 million as of December 31, 2016 and US\$159.77 million and JP¥92.08 million as of December 31, 2015.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In translating the foreign currency-denominated monetary assets and liabilities into peso amounts, the exchange rates used were ₱49.77 to US\$1.00, the Philippine peso-U.S. dollar exchange rates, and ₱0.43 to JP¥1.00 as at December 31, 2016 and 47.06 to US\$1.00, the Philippine peso-U.S. dollar exchange rates, and ₱0.39 to JP¥1.00 as at December 31, 2015.

The following table demonstrates the sensitivity to a reasonably possible change in the Philippine peso-US dollar exchange rate, with all variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) on December 31, 2016 and 2015. There is no other impact on the Group's equity other than those already affecting the statements of comprehensive income.

Reasonably Possible Change	Increase (Decrease) in Income Before Tax		
	2016	2015	2014
<b>US\$</b>	<b>₱1.00</b>	<b>(₱93)</b>	<b>₱20</b>
	<b>(1.00)</b>	<b>93</b>	<b>(20)</b>
<b>JP¥</b>	<b>7.2%</b>	<b>–</b>	<b>2</b>
	<b>(7.2%)</b>	<b>–</b>	<b>(2)</b>

### Interest rate risk

The Group's interest rate exposure management policy centers on reducing the Group's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest-bearing debt obligations with floating interest rate as it can cause a change in the amount of interest payments.

The Group manages its interest rate risk by leveraging on its premier credit rating and maintaining a debt portfolio mix of both fixed and floating interest rates. The portfolio mix is a function of historical, current trend and outlook of interest rates, volatility of short-term interest rates, the steepness of the yield curve and degree of variability of cash flows.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all variables held constant, of the Group's income before tax (through the impact on floating rate borrowings).

Reasonably Possible Changes in Interest Rates	Increase (decrease) in income before tax		
	2016	2015	2014
100 basis points (bps)	<b>₱–</b>	<b>(₱115)</b>	<b>(₱175)</b>
100 bps	<b>–</b>	<b>115</b>	<b>175</b>

As of December 31, 2016, the Group has no financial instruments subject to floating interest rates.

The Group follows a prudent policy in managing its assets and liabilities so as to ensure that exposure to fluctuation in interest rates are kept within acceptable limits.

### Equity price risk

Equity price risk is the risk that the fair values of investments in quoted equity securities could decrease as a result of changes in the levels of equity indices and the value of individual stocks. The Group is exposed to equity securities price risk because of AFS investments held by the Group.

The table below shows the sensitivity to a reasonably possible change in the Philippine Stock Exchange index (PSEi), with all other variables held constant, of the Group's equity (through other comprehensive income) due to changes in the carrying value of the Group's AFS investments. The analysis links PSEi changes, which proxies for general market movements, to individual stock prices through their betas. Betas are coefficients depicting the sensitivity of individual prices to market movements.

The sensitivity range is based on the historical volatility of the PSEi for the past year. The analysis is based on the assumption that last year's PSEi volatility will be more or less the same in the following year.

	Percentage change in PSEi	Increase (decrease) in total comprehensive income
<b>2016</b>	<b>Increase by 28.85%</b>	<b>₱1</b>
	<b>Decrease by 28.85%</b>	<b>(1)</b>
2015	Increase by 14.45%	₱278
	Decrease by 14.45%	(278)
2014	Increase by 23.31%	₱55
	Decrease by 23.31%	(55)



### 34. BASIC/DILUTED EARNINGS PER SHARE

The basic/diluted earnings per share from continuing operations attributable to equity holders of the Parent Company for the years ended December 31, 2016, 2015 and 2014 were computed as follows:

	2016	2015 (As restated - Notes 12 and 31)	2014 (As restated - Note 12)
Net income attributable to equity holders of the Parent Company from continuing operations	<b>P10,631</b>	P10,396	P7,776
Weighted average number of shares	<b>174,300,000</b>	174,297,500	174,300,000
	<b>P60.99</b>	P59.64	P44.61

The basic/diluted earnings per share attributable to equity holders of the Parent Company for the years ended December 31, 2016, 2015 and 2014 were computed as follows:

	2016	2015 (As restated - Note 31)	2014
Net income attributable to equity holders of the Parent Company	<b>P14,634</b>	P12,115	P9,153
Weighted average number of shares	<b>174,300,000</b>	174,297,500	174,300,000
	<b>P83.96</b>	P69.51	P52.51

Basic and diluted earnings per share are the same due to the absence of dilutive potential common shares.

### 35. OPERATING SEGMENTS

#### Segment Information

For management purposes, the Group is organized into business units based on their products and activities and has four reportable segments as follows:

- Real estate is engaged in real estate and leasing, development and selling of properties of every kind and description, as well as ancillary trading of goods such as petroleum, non-fuel products on wholesale or retail basis, maintenance of a petroleum service station, engaging in food and restaurant service and acting as a marketing agent for and in behalf of any real estate development company or companies;
- Financial institutions are engaged in the banking and insurance industry and financing institution;
- Power is engaged mainly in the generation and distribution of electricity; and
- Automotive operations is engaged in the assembly, manufacture, importation, sale and distribution of all kinds of automobiles including automobile parts, accessories, and instruments;
- Infrastructure, a new segment in 2016, is engaged in the water distribution, toll operation, power sector, hospitals and rail; and
- Others pertain to other corporate activities of the Group (i.e., capital raising activities, acquisitions and investments).

The chief operating decision maker (CODM) monitors the operating results of the Group for making decisions about resource allocation and performance assessment. Segment performance is evaluated based on revenue, earnings before interest, taxes and depreciation/amortization (EBITDA) and pretax income which are measured similarly under PFRS, except for EBITDA. EBITDA is computed by reconciling net interest income (expense) and provision for income taxes to the net income and adding back depreciation and amortization expenses for the period.

#### Segment Assets

Segment assets are resources owned by each of the operating segments that are employed in its operating activities.

#### Segment Liabilities

Segment liabilities are obligations incurred by each of the operating segments from its operating activities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following tables present the financial information of the operating segments of the Group as of and for the years ended December 31, 2016 and 2015:

December 31, 2016							
	Real Estate	Financial Institution	Automotive Operations	Power	Infrastructure	Others	Total
Revenue	P12,438	P-	P177,709	P-	P-	P-	P190,147
Other income	2,372	-	887	-	-	90	3,349
Equity in net income of associates and joint venture	240	5,001	9	-	1,116	-	6,366
	15,050	5,001	178,605	-	1,116	90	199,862
Cost of goods and services sold	499	-	121,561	-	-	-	122,060
Cost of goods manufactured and sold	-	-	33,792	-	-	-	33,792
Cost of rental	326	-	-	-	-	-	326
Cost of real estate sales	7,586	-	-	-	-	-	7,586
General and administrative expenses	4,515	-	7,140	-	-	1,182	12,837
	12,926	-	162,493	-	-	1,182	176,601
Earnings before interest and taxes	2,124	5,001	16,112	-	1,116	(1,092)	23,261
Depreciation and amortization	373	-	1,245	-	-	6	1,624
EBITDA	2,497	5,001	17,357	-	1,116	(1,086)	24,885
Interest income	1,743	-	337	-	-	182	2,262
Interest expense	(433)	-	(159)	-	-	(2,734)	(3,326)
Depreciation and amortization	(373)	-	(1,245)	-	-	(6)	(1,624)
Pretax income	3,434	5,001	16,290	-	1,116	(3,644)	22,197
Provision for income tax	(669)	6	(3,909)	-	-	(14)	(4,586)
Net income	P2,765	P5,007	P12,381	P-	P1,116	(P3,658)	P17,611
Net income from discontinued operations	P-	P87	P-	P4,829	P-	P-	P4,916
Segment assets	P113,472	P55,921	P49,052	P858	P31,353	P14,790	P265,446
Segment liabilities	P47,555	P-	P22,032	P-	P-	P54,621	P124,208

December 31, 2015 (As restated - Notes 12 and 31)							
	Real Estate	Financial Institution	Automotive Operations	Power	Others		Total
Revenue	P9,000	P-	P120,802	P-	P-		P129,802
Other income	2,339	-	401	-	1		2,741
Equity in net income of associates and joint venture	438	5,095	83	-	-		5,616
	11,777	5,095	121,286	-	1		138,159
Cost of goods and services sold	481	-	74,460	-	-		74,941
Cost of goods manufactured and sold	-	-	27,838	-	-		27,838
Cost of rental	272	-	-	-	-		272
Cost of real estate sales	6,512	-	-	-	-		6,512
General and administrative expenses	2,296	-	4,997	-	189		7,482
	9,561	-	107,295	-	189		117,045
Earnings before interest and taxes	2,216	5,095	13,991	-	(188)		21,114
Depreciation and amortization	249	-	880	-	5		1,134
EBITDA	2,465	5,095	14,871	-	(183)		22,248
Interest income	1,477	-	279	-	34		1,790
Interest expense	(242)	1	(119)	-	(1,804)		(2,164)
Depreciation and amortization	(249)	-	(880)	-	(5)		(1,134)
Pretax income	3,451	5,096	14,151	-	(1,958)		20,740
Provision for income tax	(497)	-	(3,771)	-	(31)		(4,299)
Net income	P2,954	P5,096	P10,380	-	(1,989)		16,441
Net income from discontinued operations	P-	P50	P-	P4,450	P-		P4,500
Segment assets	P111,881	P62,573	P43,746	P76,561	P9,605		P304,366
Segment liabilities	P51,732	6,444	P18,421	P42,531	P48,706		P167,834

December 31, 2014 (As restated - Note 12 and 31)						
	Real Estate	Financial Institution	Automotive Operations	Power	Others	Total
Revenue	P5,841	P-	P108,816	P-	P-	P114,657
Other income	2,003	-	429	-	(3)	2,429
Equity in net income of associates and joint venture	358	2,988	75	-	-	3,421
	8,202	2,988	109,320	-	(3)	120,507
Cost of goods and services sold	540	-	70,057	-	-	70,597
Cost of goods manufactured and sold	-	-	24,213	-	-	24,213
Cost of rental	270	-	-	-	-	270
Cost of real estate sales	4,334	-	-	-	-	4,334
General and administrative expenses	1,834	7	5,021	-	271	7,133
	6,978	7	99,291	-	271	106,547
Earnings before interest and taxes	1,224	2,981	10,029	-	(274)	13,960
Depreciation and amortization	246	14	588	-	5	853
EBITDA	1,470	2,995	10,617	-	(269)	14,813
Interest income	1,170	-	192	-	18	1,380
Interest expense	(472)	1	(121)	-	(800)	(1,392)
Depreciation and amortization	(246)	(14)	(588)	-	(5)	(853)
Pretax income	1,922	2,982	10,100	-	(1,056)	13,948
Provision for income tax	(426)	628	(2,767)	-	(4)	(2,569)
Net income	P1,496	P3,610	P7,333	-	(1,060)	11,379
Net income from discontinued operations	P-	P100	P-	P3,672	P-	P3,772
Segment assets	P51,855	P50,442	P52,923	P20,310	P42,733	P218,263
Segment liabilities	P21,947	P7,019	P24,966	P40,310	P18,078	P112,320

#### Geographical Information

The following table shows the distribution of the Group's consolidated revenues to external customers by geographical market, regardless of where the goods were produced:

	2016	2015 (As restated - Note 31)
Domestic	<b>P194,228</b>	P130,522
Foreign	<b>7,895</b>	9,427
	<b>P202,123</b>	P139,949

### 36. CONTINGENCIES

In the ordinary course of the Group's operations, certain entities within the Group have pending tax assessments/claims which are in various stages of protest/appeal with the tax authorities, the amounts of which cannot be reasonably estimated. Management believes that the bases of said protest/appeal are legally valid such that the ultimate resolution of these assessments/claims would not have material effects on the consolidated financial position and results of operations. The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the grounds that it can be expected to prejudice the outcome of pending litigations.

In order to partially guarantee the completion of Fed Land's ongoing projects, the Parent Company issued Letters of Guarantee (LG) in favor of the Housing and Land Use Regulatory Board for a total guarantee amount of P1.39 billion and P1.36 billion as of December 31, 2016 and 2015, respectively.

## 37. EVENTS AFTER THE REPORTING DATE

On January 27, 2017, cash dividends declared in favor of Parent Company's perpetual preferred stockholders amounting to ₱147.22 million were paid.

On February 21, 2017, the Parent Company disbursed ₱480.00 million as its pro-rata share in response to equity call from TFS to its stockholders.

On March 21, 2017, the BOD of the Parent Company approved the declaration of a regular cash dividend in the amount of Five Hundred Twenty Two Million Nine Hundred Thousand Pesos (₱522,900,000.00), or Three Pesos (₱3.00) per share in favor of GT Capital's common stockholders of record as of April 4, 2017, payable on or before April 20, 2017.

On March 21, 2017, the BOD of the Parent Company approved the declaration of a special cash dividend in the amount of Three Hundred Forty Eight Million Six Hundred Thousand Pesos (348,600,000.00), or Two Pesos (₱2.00) per share, in favor of Parent Company's common stockholders of record as of April 4, 2017, payable on or before April 20, 2017.

On March 21, 2017, the BOD of the Parent Company approved the declaration of a regular cash dividend in favor of its Voting Preferred stockholders at a dividend rate of 3.77%, the three (3)-year PDST-R2 rate on issue date (April 13, 2015), with record date of April 4, 2017 and payment date of April 20, 2017.

## 38. CONSOLIDATED STATEMENTS OF CASH FLOWS

Below are the noncash operating, investing and financing transactions of the Company:

	2016	2015	2014
Transfers between investment property and inventories (Note 6)	<b>₱1,288</b>	99	(182)
Transfer to land held for future development	<b>265</b>	29	–
Borrowing cost capitalized to inventories (Note 6)	<b>1,575</b>	990	710
Fair value of previously held interest	<b>969</b>	–	–
Gain on asset swap	–	337	–
Fair value of net assets acquired from business combinations (Note 31):			
Assets			
Cash and cash equivalents	<b>177</b>	338	489
Short-term investments		962	117
Receivables	<b>906</b>	13,078	101
Inventories	<b>467</b>	23,147	1
Due from related parties		337	301
Prepayments and other current assets	<b>35</b>	1,120	201
Available-for-sale investments		2	
Property and equipment	<b>1,290</b>	715	
Intangible assets	–	13	1
Liabilities			
Accounts and other payables	<b>526</b>	2,871	254
Customer's deposits	<b>32</b>	676	–
Loans payable – current	<b>810</b>	13,139	497
Other current liabilities	<b>18</b>	125	–
Income tax payable	<b>22</b>	–	–
Loans payable – Noncurrent	–	110	93
Deferred tax liabilities on fair value increment	<b>198</b>	7,313	71
Pension liabilities	<b>67</b>	110	–

(Forward)

	2016	2015	2014
Net assets deconsolidated due to sale of subsidiary			
Assets			
Cash and cash equivalents	<b>P13,136</b>	P-	P-
Short-term investments	<b>300</b>	-	-
Receivables	<b>3,591</b>	-	-
Inventories	<b>1,523</b>	-	-
Prepayments and other current assets	<b>1,988</b>	-	-
Property and equipment	<b>47,117</b>	-	-
Goodwill and intangible assets	<b>7,105</b>	-	-
Deferred tax assets	<b>463</b>	-	-
Other noncurrent assets	<b>911</b>	-	-
Liabilities			
Accounts and other payables	<b>5,200</b>	-	-
Customer's deposits	<b>1</b>	-	-
Income tax payable	<b>3</b>	-	-
Other current liabilities	<b>74</b>	-	-
Pension liabilities	<b>675</b>	-	-
Long-term debt	<b>37,200</b>	-	-
Deferred tax liabilities	<b>970</b>	-	-
Other noncurrent liabilities	<b>251</b>	-	-

### 39. APPROVAL FOR THE RELEASE OF THE FINANCIAL STATEMENTS

The accompanying financial statements of the Company were approved and authorized for issue by the Company's BOD on March 21, 2017.



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